

**ATTACHMENT A**  
**GRADUATE SCHOOL Rules and Regulations**

RD (Rectoral Decree) no. 114, 4 August 2015

**Cohort 2015-2016**  
**Program Structures**

## Attachment A1: Master of Science in Management - Program Structure

Educational activities by year, credits awarded and related disciplinary fields.

MANAGEMENT - curriculum "Management" - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20486 FONDAMENTI DI BUSINESS ANALYTICS PRINCIPLES OF BUSINESS ANALYTICS	6	DEC	3 SECS-S/06 3 SECS-S/01	B sm B sm
20132 SCENARI ECONOMICI ECONOMIC PROSPECTS	6	PAM	SECS-P/06	B ec
20479 PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY I (PERFORMANCE MEASUREMENT)	8	ACC	SECS-P/07	B az
20162 GESTIONE DELLE RISORSE UMANE HUMAN RESOURCE MANAGEMENT	6	MNT	SECS-P/10	C
20216 MARKETING MANAGEMENT - ADVANCED MARKETING MANAGEMENT - ADVANCED	6	MKT	SECS-P/08	B az
20159 SEMINARI PER LO SVILUPPO DI ABILITA' COMPORTAMENTALI BEHAVIOURAL SKILLS SEMINARS	2	MNT	SECS-P/10	F
	<b>34</b>			
<i>2<sup>nd</sup> semester</i>				
20480 PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY II (CORPORATE STRATEGY) PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY II (CORPORATE STRATEGY)	8	MNT	SECS-P/07	B az
20138 DIRITTO COMMERCIALE (CORSO PROGREDITO) COMPANY AND BUSINESS LAW (ADVANCED COURSE)	6	IUS	IUS/04	B gi
20148 BUSINESS HISTORY BUSINESS HISTORY	6	PAM	SECS-P/12	B ec
20211 FINANCIAL MANAGEMENT AND CORPORATE BANKING FINANCIAL MANAGEMENT AND CORPORATE BANKING	6	FIN	4SECS-P/09 2 SECS-P/11	C C
20481 BUSINESS GAME/SIMULAZIONE (per Management) BUSINESS GAME/SIMULAZIONE (for Management)	2	MNT	2 SECS-P/07	F
20200 FIRST FOREIGN LANGUAGE(lessons only)				
20201 SECOND FOREIGN LANGUAGE(lessons only)				
	<b>28</b>			
<b>1<sup>st</sup> year credit points</b>	<b>62</b>			
<b>2<sup>nd</sup> year</b>				
<i>1 elective course</i>	<i>1 elective course</i>			B az
3 elective courses	3 elective courses			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities <input type="checkbox"/>	8			F
20112 Thesis	18			E
<b>2<sup>nd</sup> year credit points</b>	<b>58</b>			

MANAGEMENT curriculum "Organization and Human Resource Management" - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20486 FONDAMENTI DI BUSINESS ANALYTICS PRINCIPLES OF BUSINESS ANALYTICS	6	DEC	3 SECS-S/06 3 SECS-S/01	B sm B sm
20132 SCENARI ECONOMICI ECONOMIC PROSPECTS	6	PAM	SECS-P/06	B ec
20479 PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY I (PERFORMANCE MEASUREMENT)	8	ACC	SECS-P/07	B az
20162 GESTIONE DELLE RISORSE UMANE HUMAN RESOURCE MANAGEMENT	6	MNT	SECS-P/10	C
20216 MARKETING MANAGEMENT - ADVANCED MARKETING MANAGEMENT - ADVANCED	6	MKT	SECS-P/08	B az
20159 SEMINARI PER LO SVILUPPO DI ABILITA' COMPORTAMENTALI BEHAVIOURAL SKILLS SEMINARS	2	MNT	SECS-P/10	F
	<b>34</b>			
<i>2<sup>nd</sup> semester</i>				
20480 PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY II (CORPORATE STRATEGY) PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY II (CORPORATE STRATEGY)	8	MNT	SECS-P/07	B az
20151 DIRITTO DEL LAVORO E DELLE RELAZIONI INDUSTRIALI LABOUR LAW	6	IUS	IUS/07	B gi
20152 ECONOMIA DEL LAVORO E DELLE RISORSE UMANE LABOUR AND PERSONNEL ECONOMICS	6	ECO	SECS-P/02	B ec
20158 ORGANIZZAZIONE D'IMPRESA ORGANIZATION	6	MNT	6 SECS-P/10	C
20481 BUSINESS GAME/SIMULAZIONE (per Organizzazione e gestione delle risorse umane) BUSINESS GAME/SIMULAZIONE (for Organization and Human Resource Management)	2	MNT	2 SECS-P/07	F
20200 FIRST FOREIGN LANGUAGE(lessons only)				
20201 SECOND FOREIGN LANGUAGE(lessons only)				
	<b>28</b>			
<b>1<sup>st</sup> year credit points</b>	<b>62</b>			
<b>2<sup>nd</sup> year</b>				
<i>1 elective course</i>	<i>1 elective course</i>			B az
3 elective courses				D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities <input type="checkbox"/>	8			F
20112 Thesis	18			E
<b>2<sup>nd</sup> year credit points</b>	<b>58</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			

## Attachment A2: Master of Science in International Management - Program Structure

Educational activities by year, credits awarded and related disciplinary fields.

### INTERNATIONAL MANAGEMENT (IM) - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20205 INTERNATIONAL ECONOMICS AND BUSINESS DYNAMICS - MODULE 1 (APPLIED INTERNATIONAL ECONOMICS)	6	ECO	SECS-P/01	B ec
20486 QUANTITATIVE METHODS FOR MANAGEMENT	6	DEC	3 SECS-S/06 3 SECS-S/01	B sm B sm
20156 INTERNATIONAL FINANCE	8	FIN	4 SECS-P/11 4 SECS-P/09	B az B az
20158 ORGANIZATION	6	MNT	ING-IND/35	C
20161 PERFORMANCE MEASUREMENT	6	ACC	SECS-P/07	B az
20172 SEMINAR ON COLLABORATIVE COMPETENCES	2	MNT	SECS-P/10	F
	<b>34</b>			
<i>2<sup>nd</sup> semester</i>				
20215 INTERNATIONAL COMPARATIVE BUSINESS LAW	6	IUS	IUS/04	B gi
20168 INTERNATIONAL ECONOMICS AND BUSINESS DYNAMICS - MODULE 2 (EVOLUTION IN INTERNATIONAL BUSINESS)	6	PAM	6 SECS-P/12	B ec
20506 MARKETING DECISIONS	6	MKT	ING-IND/35	C
20160 CORPORATE STRATEGY	8	MNT	SECS-P/07	B az
20200 FIRST FOREIGN LANGUAGE(lessons only)				
20201 SECOND FOREIGN LANGUAGE(lessons only)				
	<b>26</b>			
<b>1<sup>st</sup> year credit points</b>	<b>60</b>			
<b>2<sup>nd</sup> year</b>				
20121 GLOBAL OPERATIONS AND SUPPLY CHAIN MANAGEMENT	6	MNT	SECS-P/08	B az
3 elective courses	18			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities <input type="checkbox"/>	8			F
20112 Thesis	20			E
<b>2<sup>nd</sup> year credit points</b>	<b>60</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			

## Attachment A3: Master of Science in Marketing Management - Program Structure

Educational activities by year, credits awarded and related disciplinary fields.

MARKETING MANAGEMENT (MM) - cohort 2015-16				Department	disciplinary sector	activity classification disciplinary fields
EDUCATIONAL ACTIVITIES			CPU			
<b>1<sup>st</sup> year</b>						
<i>1<sup>st</sup> semester</i>						
20171	STRATEGIC MARKETING AND MARKETING PLAN - MODULE 1	STRATEGIC MARKETING AND MARKETING PLAN - MODULE 1	6	MKT	SECS-P/08	B az
20125	CHANNEL MARKETING (EVOLUZIONE DEL COMMERCIO, ANALISI E PROGETTAZIONE)	CHANNEL MARKETING (TRADE EVOLUTION, ANALYSIS AND PLANNING)	6	MKT	4 SECS-P/08 2 SECS-P/12	B az B ec
20175	UNDERSTANDING CONSUMER (CONSUMER BEHAVIOUR AND CCT) - MODULE 1	UNDERSTANDING CONSUMER (CONSUMER BEHAVIOUR AND CCT) - MODULE 1	5	MKT	SECS-P/08	B az
20176	UNDERSTANDING CONSUMER (CONSUMER BEHAVIOUR AND CCT) - MODULE 2	UNDERSTANDING CONSUMER (CONSUMER BEHAVIOUR AND CCT) - MODULE 2	7	MKT	5 SECS-P/08 2 SECS-P/12	B az B ec
20133	INDUSTRY ANALYSIS (ECONOMIA DEI SETTORI INDUSTRIALI E DELL'INNOVAZIONE)	INDUSTRY ANALYSIS (INDUSTRIAL ECONOMICS AND ECONOMICS OF INNOVATION)	8	MNT	SECS-P/06	B ec
			32			
<i>2<sup>nd</sup> semester</i>						
20206	STRATEGIC MARKETING AND MARKETING PLAN - MODULE 2	STRATEGIC MARKETING AND MARKETING PLAN - MODULE 2	6	MKT	SECS-P/08	B az
20173	MARKET RESEARCH	MARKET RESEARCH	6	DEC	SECS-S/01	B sm
20167	PRODUCT INNOVATION AND MARKET CREATION	PRODUCT INNOVATION AND MARKET CREATION	5	MNT	SECS-P/08	B az
20145	BRAND MANAGEMENT	BRAND MANAGEMENT	5	MKT	SECS-P/08	B az
20139	DIRITTO PER IL MARKETING	LEGAL ISSUES IN MARKETING	6	IUS	IUS/04	B gi
20200	FIRST FOREIGN LANGUAGE(lessons only)					
20201	SECOND FOREIGN LANGUAGE(lessons only)					
			28			
<b>1<sup>st</sup> year credit points</b>			60			
<b>2<sup>nd</sup> year</b>						
2 elective courses			12			C
2 elective courses			12			D
20110	FIRST FOREIGN LANGUAGE		4			F
20111	SECOND FOREIGN LANGUAGE		4			F
20119	Internship or similar activities □		8			F
20112	Thesis		20			E
<b>2<sup>nd</sup> year credit points</b>			60			
<b>TOTAL CREDIT POINTS</b>			120			

**Attachment A4: Corso di laurea Magistrale in Amministrazione, finanza aziendale e controllo – MASTER OF SCIENCE IN ACCOUNTING FINANCIAL MANAGEMENT AND CONTROL PROGRAM STRUCTURE**

(the Italian denomination will be used in the transcripts of students who attend classes taught in Italian and the English denomination will be used for students attending classes taught in English)

Educational activities by year, credits awarded and related disciplinary fields.

ACCOUNTING FINANCIAL MANAGEMENT AND CONTROL - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20179 ANALISI DEI DATI	6	DEC	4 SECS-S/01 2 SECS-S/06	B sm B sm
20126 BILANCIO E COMUNICAZIONE ECONOMICA	10	ACC	SECS-P/07	B az
20198 FINANZA AZIENDALE E DEI MERCATI	10	FIN	5 SECS-P/09 5 SECS-P/11	B az B az
20123 SISTEMI DI CORPORATE GOVERNANCE	5	MNT	2 SECS-P/07 3 SECS-P/12	B az B ec
	<b>31</b>			
<i>2<sup>nd</sup> semester</i>				
20177 FAIR VALUE ACCOUNTING, REPORTING AND VALUATION	8	ACC	SECS-P/09	B az
20503 SCENARI MACROECONOMICI	6	ECO	SECS-P/01	B ec
20178 MODELLI E SISTEMI DI PIANIFICAZIONE E CONTROLLO	10	ACC	SECS-P/07	B az
20202 AMMINISTRAZIONE E CONTROLLO) E SCIENZA DELLE FINANZE	9	IUS	3 IUS/04 3 IUS/12 3 SECS-P/03	B gi B gi B ec
20200 FIRST FOREIGN LANGUAGE (lessons only)				
20201 SECOND FOREIGN LANGUAGE (lessons only)				
	<b>33</b>			
<b>1<sup>st</sup> year credit points</b>	<b>64</b>			
<b>2<sup>nd</sup> year</b>				
2 elective courses	12			C
2 elective courses	12			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities □	6			F
20112 Thesis	18			E
<b>2<sup>nd</sup> year credit points</b>	<b>56</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			

**Attachment A5: Master of Science in Economics and Management Government and International Organizations**

*Educational activities by year, credits awarded and related disciplinary fields.*

ECONOMICS AND MANAGEMENT OF GOVERNMENT AND INTERNATIONAL ORGANIZATIONS - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20508 GOVERNMENT AND INTERNATIONAL ORGANIZATIONS: TRENDS AND CAREERS	3	PAM	SECS-P/07	F
20509 STRATEGIC PUBLIC MANAGEMENT	9	PAM	SECS-P/07	B az
20517 QUANTITATIVE METHODS FOR SOCIAL SCIENCES	6	DEC	SECS-S/01	B sm
20510 NATIONAL AND INTERNATIONAL INSTITUTIONS LAW	6	IUS	IUS/14	B gi
20511 POLITICS AND POLICY-MAKING	6	PAM	SPS/04	C
	<b>30</b>			
<i>2<sup>nd</sup> semester</i>				
20512 ECONOMICS AND POLICY OF GLOBAL MARKETS	9	PAM	6 SECS-P/02 3 SECS-P/12	B ec B ec
20513 POLICY ANALYSIS AND EVALUATION	8	PAM	SECS P/06	B ec
20514 PUBLIC ACCOUNTING AND PERFORMANCE MANAGEMENT	9	PAM	SECS-P/07	B az
1 compulsory course chosen among:	6			
20515 MANAGING BUSINESS GOVERNMENT RELATIONS (major b, major c, major d o piano libero)		PAM	SECS-P/07	B az
20516 MANAGEMENT OF INTERNATIONAL ORGANIZATIONS AND NGOs (major a, major d o piano libero)		PAM	SECS-P/07	B az
20200 FIRST FOREIGN LANGUAGE(lessons only)				
20201 SECOND FOREIGN LANGUAGE(lessons only)				
	<b>32</b>			
<b>1<sup>st</sup> year credit points</b>	<b>62</b>			
<b>2<sup>nd</sup> year</b>				
1 ielective courses	6			C
3elective courses	18			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities □	8			F
20112 Thesis	18			E
<b>2<sup>nd</sup> year credit points</b>	<b>58</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			

**Attachment A6: Piano di studi del Corso di laurea Magistrale in Economia e management delle istituzioni e dei mercati finanziari – Master of Science in Finance – Study Program**

*(the Italian denomination will be used in the transcripts of students who attend classes taught in Italian and the English denomination will be used for students attending classes taught in English)*

Educational activities by year, credits awarded and related disciplinary fields.

FINANCE - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20214 FINANCIAL REPORTING AND ANALYSIS	6	ACC	SECS-P/07	C
20127 FINANZA AZIENDALE (INTRODUZIONE ALLE VALUTAZIONI)	6	FIN	SECS-P/09	B az
20188 QUANTITATIVE FINANCE AND DERIVATIVES - MODULE 1	7	FIN	SECS-S/06	B sm
20191 FINANCIAL ECONOMETRICS AND EMPIRICAL FINANCE - MODULE 1	6	FIN	SECS-S/06	B sm
20135 TEORIA DELLA FINANZA	6	FIN	SECS-P/01	B ec
	<b>31</b>			
<i>2<sup>nd</sup> semester</i>				
20189 QUANTITATIVE FINANCE AND DERIVATIVES - MODULE 2	7	FIN	SECS-P/11	B az
20193 DIRITTO DEGLI INTERMEDIARI E DEI MERCATI FINANZIARI	6	IUS	IUS/05	B gi
20192 FINANCIAL ECONOMETRICS AND EMPIRICAL FINANCE - MODULE 2	6	FIN	SECS-P/01	B ec
20163 GESTIONE DEI RISCHI E VALORE NELLE BANCHE E NELLE ASSICURAZIONI	6	FIN	SECS-P/11	B az
20131 INVESTMENT BANKING	6	FIN	SECS-P/11	B az
20200 FIRST FOREIGN LANGUAGE(lessons only)				
20201 SECOND FOREIGN LANGUAGE(lessons only)				
	<b>31</b>			
<b>1<sup>st</sup> year credit points</b>	<b>62</b>			
<b>2<sup>nd</sup> year</b>				
1 elective course	6			C
3 elective courses	18			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities □	8			F
20112 Thesis	18			E
<b>2<sup>nd</sup> year credit points</b>	<b>58</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			

## Attachment A7: Master of Science in Business Administration and Law – Study Program

Educational activities by year, credits awarded and related disciplinary fields.

BUSINESS ADMINISTRATION AND LAW - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20212 ANALISI STRATEGICA E VALUTAZIONI FINANZIARIE	8	MNT	SECS-P/09	B az
20138 DIRITTO COMMERCIALE (CORSO PROGREDITO)	6	IUS	IUS/04	B gi
20130 BILANCIO E OPERAZIONI DI GESTIONE STRAORDINARIA	8	ACC	SECS-P/07	B az
20123 SISTEMI DI CORPORATE GOVERNANCE	8	MNT	6 SECS-P/12 2 SECS-P/07	B ec B az
	<b>30</b>			
<i>2<sup>nd</sup> semester</i>				
20128 PRINCIPI CONTABILI INTERNAZIONALI	8	ACC	SECS-P/07	B az
20164 TASSAZIONE DELLE SOCIETA' E DEI GRUPPI	8	IUS	2 IUS/12 6 SECS-P/03	B gi B ec
20441 MODELLI FINANZIARI PER LA VALUTAZIONE	6	FIN	SECS-S/06	B sm
20129 FINANZA STRATEGICA	8	MNT	SECS-P/09	C
20200 FIRST FOREIGN LANGUAGE(lessons only)				
20201 SECOND FOREIGN LANGUAGE(lessons only)				
	<b>30</b>			
<b>1<sup>st</sup> year credit points</b>	<b>60</b>			
<b>2<sup>nd</sup> year</b>				
20140 DIRITTO DEI MERCATI E DEGLI STRUMENTI FINANZIARI	6	IUS	IUS/04	B gi
1 elective courses	6			C
2 elective courses	12			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities □	8			F
20112 Thesis	20			E
<b>2<sup>nd</sup> year credit points</b>	<b>60</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			



## Attachment A8: Master of Science in Economics and Management in Arts, Culture, Media and Entertainment – Study Program

Educational activities by year, credits awarded and related disciplinary fields.

ECONOMICS AND MANAGEMENT IN ARTS, CULTURE, MEDIA AND ENTERTAINMENT (ACME) - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20445 MANAGEMENT OF CULTURAL INDUSTRIES AND INSTITUTIONS - MODULE I (STRATEGY AND GOVERNANCE)	6	MNT	SECS-P/07	B az
20507 PROJECT AND TEAM MANAGEMENT	6	MNT	SECS-P/10	B az
20149 QUANTITATIVE METHODS FOR MANAGEMENT	6	DEC	3 SECS-S/06 3 SECS-S/01	B sm B sm
20161 PERFORMANCE MEASUREMENT	6	ACC	SECS-P/07	B az
20141 ADVANCED INTELLECTUAL PROPERTY LAW	6	IUS	IUS/04	B gi
	30			
<i>2<sup>nd</sup> semester</i>				
20447 CULTURAL MEDIATION	8	PAM	SECS-P/12	B ec
20427 MARKETING AND CRM	6	MKT	SECS-P/08	B az
20446 MANAGEMENT OF CULTURAL INDUSTRIES AND INSTITUTIONS - MODULE II (COMPARATIVE CULTURAL PUBLIC POLICIES AND FUNDRAISING)	6	PAM	4SECS-P/03 2SECS-P/07	B ec B az
20448 Major workshop I	10		SECS-P/07 o SECS-P/08	B az
20200 FIRST FOREIGN LANGUAGE (lessons only)				
20201 SECOND FOREIGN LANGUAGE (lessons only)				
	30			
<b>1<sup>st</sup> year credit points</b>	<b>60</b>			
<b>2<sup>nd</sup> year</b>				
20449 Major workshop II	6			C
20450 Major workshop III	6			C
two elective courses	12			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities □	8			F
20112 Thesis	20			E
<b>2<sup>nd</sup> year credit points</b>	<b>60</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			

	Major's workshop I (first year)	Major	CPU	disciplinary sector	Department
20458	Art management and markets	ARTS MARKETS, HERITAGE AND CULTURE	10	SECS-P/07	PAM
20487	Tourism Culture and Territorial marketing	CITIES, TOURISM AND EVENTS	10	5cfu SECS-P/07 5cfu SECS-P/08	5 PAM 5 MKT
20460	Internet, publishing and music	MEDIA	10	SECS-P/07	8 MNT 2 MKT
20488	Theatre festivals and live performances	PERFORMING ARTS AND ENTERTAINMENT	10	SECS-P/07	PAM
20502	Entrepreneurship and creativity in symbolic industries	FASHION AND DESIGN	10	SECS-P/07	MNT

	Major's workshops II and III (second year)	Major	CP	disciplinary sector	Department
20472	Heritage management	ARTS MARKETS, HERITAGE AND CULTURE	6	2 cfu SECS P/07 4 cfu L-ART/04	PAM
20473	Museum management		6	2 cfu SECS P/07 4 cfu L-ART/04	PAM
20518	Cities, cultural tourism and urban life	CITIES, TOURISM AND EVENTS	6	3 cfu SECS P/02 3 cfu M-GGR/02	PAM
20475	Event and mega event management and creative industries		6	SECS-P/08	MKT
20476	Television	MEDIA	6	3 cfu SECS-P/07 - 3 cfu L-ART/06	MNT
20477	Movie industry		6	3 cfu SECS-P/07 - 3 cfu L-ART/06	MNT
20477	Movie industry	PERFORMING ARTS AND ENTERTAINMENT	6	3 cfu SECS-P/07 - 3 cfu L-ART/06	MNT
20475	Event and mega event management and creative industries		6	SECS-P/08	MKT
20237	Value Chains and business models in fashion and luxury	FASHION AND DESIGN	6	SECS-P/07	MNT
20241	Management of Design		6	SECS-P/07	MNT

## Attachment A9: Master of Science in Economic and Social Sciences – Study Program

(the Italian denominations will be used in the transcripts of students who attend classes taught in Italian and the English denominations will be used for students attending classes taught in English)

Educational activities by year, credits awarded and related disciplinary fields.

ECONOMIC AND SOCIAL SCIENCES (ESS) - cohort 2015-16

EDUCATIONAL ACTIVITIES	CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b>				
<i>1<sup>st</sup> semester</i>				
20136 MATEMATICA AVANZATA PER L'ECONOMIA E LE SCIENZE SOCIALI	ADVANCED MATHEMATICS FOR ECONOMICS AND SOCIAL SCIENCES 8	DEC	SECS-S/06	B sm
20137 STATISTICA AVANZATA PER L'ECONOMIA E LE SCIENZE SOCIALI	ADVANCED STATISTICS FOR ECONOMICS AND SOCIAL SCIENCES 8	DEC	2 SECS-S/01 6 SECS-S/05	B sm C
20469 ISTITUZIONI, GOVERNO E SOCIETA' - MODULO I	INSTITUTIONS, GOVERNMENT AND SOCIETY - MODULE I 6	PAM	SECS-P/07	B az
20142 DIRITTO DELL'IMPRESA E DEL MERCATO	COMPETITION LAW 6	IUS	IUS/04	B gi
	28			
<i>2<sup>nd</sup> semester</i>				
20203 ANALISI ECONOMETRICA	ECONOMETRICS 8	ECO	SECS-P/05	B ec
1 compulsory course	6	PAM	SECS-P/07	B az
20533 ISTITUZIONI, GOVERNO E SOCIETA' - MODULO II A	INSTITUTIONS, GOVERNMENT AND SOCIETY - MODULE II A			
20534 ISTITUZIONI, GOVERNO E SOCIETA' - MODULO II B	INSTITUTIONS, GOVERNMENT AND SOCIETY - MODULE II B			
3 courses (characteristic courses - guided choice and/or electives )				
- 2 courses chosen among the General Economics group	12	ECO	SECS-P/01	B ec
- 1 course chosen among the Applied Economics group	6	ECO/PAM	Vari SSD	B ec
20200 FIRST FOREIGN LANGUAGE(lessons only)				
20201 SECOND FOREIGN LANGUAGE(lessons only)				
	32			
<b>1<sup>st</sup> year credit points</b>	<b>60</b>			
<b>2nd year</b>				
1 course chosen among the quantitative/social disciplines	6	DEC/PAM	Vari SSD	C
3 elective courses	18			D
20110 FIRST FOREIGN LANGUAGE	4			F
20111 SECOND FOREIGN LANGUAGE	4			F
20119 Internship or similar activities □	8			F
20112 Thesis	20			E
<b>2<sup>nd</sup> year credit points</b>	<b>60</b>			
<b>TOTAL CREDIT POINTS</b>	<b>120</b>			
CONTROLLO REQUISITI MINISTERIALI				
1) CONTROLLO NUMERO INSEGNAMENTI		max 12		
Numero insegnamenti in piano studi		<b>12</b>		

## Attachment A10: Master of Science in Economics and Management of Innovation Technology – Study Program

Educational activities by year, credits awarded and related disciplinary fields.

ECONOMICS AND MANAGEMENT OF INNOVATION AND TECHNOLOGY (EMIT) -cohort 2015-16

EDUCATIONAL ACTIVITIES		CPU	Department	disciplinary sector	activity classification disciplinary fields
<b>1<sup>st</sup> year</b> Track - Economics and Management Background (TEMB) Track - Engineering and Science Background (TESB)					
<i>1<sup>st</sup> semester</i>					
20451	FUNDAMENTALS OF INNOVATION AND INDUSTRIAL CHANGE	20483	INDUSTRY AND FIRM DYNAMICS	7	MNT SECS-P/06 B ec
20143	INTELLECTUAL PROPERTY AND COMPETITION LAW			6	IUS IUS/04 B gi
20452	INDUSTRY AND COMPETITION ANALYSIS	20484	COMPETITION ANALYSIS AND STRATEGY	7	MNT SECS-P/06 B ec
20453	VENTURE CAPITAL AND VALUATION	20485	FINANCE AND VALUATION	6	FIN 6 SECS-P/11 B az
20455	TECHNOLOGY AND INNOVATION STRATEGY MODULE I (Technology and innovation management)			6	MNT SECS-P/08 B az
				<b>32</b>	
<i>2<sup>nd</sup> semester</i>					
20456	TECHNOLOGY AND INNOVATION STRATEGY MODULE II ( Technology Entrepreneurship)			10	MNT 5 SECS-P/08 B az 5 SECS-P/06 B ec
20457	DEVELOPING YOUR COMPANY			6	MNT SECS-P/10 C
20150	STATISTICS FOR ECONOMICS AND BUSINESS			8	DEC SECS-S/01 B sm
1 compulsory course to be chosen among:				6	C
20402	INNOVATION, GROWTH AND SUSTAINABILITY (studenti major a o piano libero)				MNT SECS-P/06
20147	INNOVATION MANAGEMENT (studenti major b o piano libero)				MNT SECS-P/08
20209	IT CONSULTING (studenti major c o piano libero)				MNT SECS-P/10
20200	FIRST FOREIGN LANGUAGE (lessons only)				
20201	SECOND FOREIGN LANGUAGE (lessons only)				
<b>1<sup>st</sup> year credit points</b>				<b>30</b>	
				<b>62</b>	
<i>2<sup>nd</sup> year</i>					
three optional courses^				18	
1 sectoral Systems of innovation workshop*				6	SECS-P/06 D B ec
20110	FIRST FOREIGN LANGUAGE			4	F
20111	SECOND FOREIGN LANGUAGE			4	F
20119	Internship or similar activities □			8	F
20112	Thesis			18	E
<b>2<sup>nd</sup> year credit points</b>				<b>58</b>	
<b>TOTAL CREDIT POINTS</b>				<b>120</b>	