

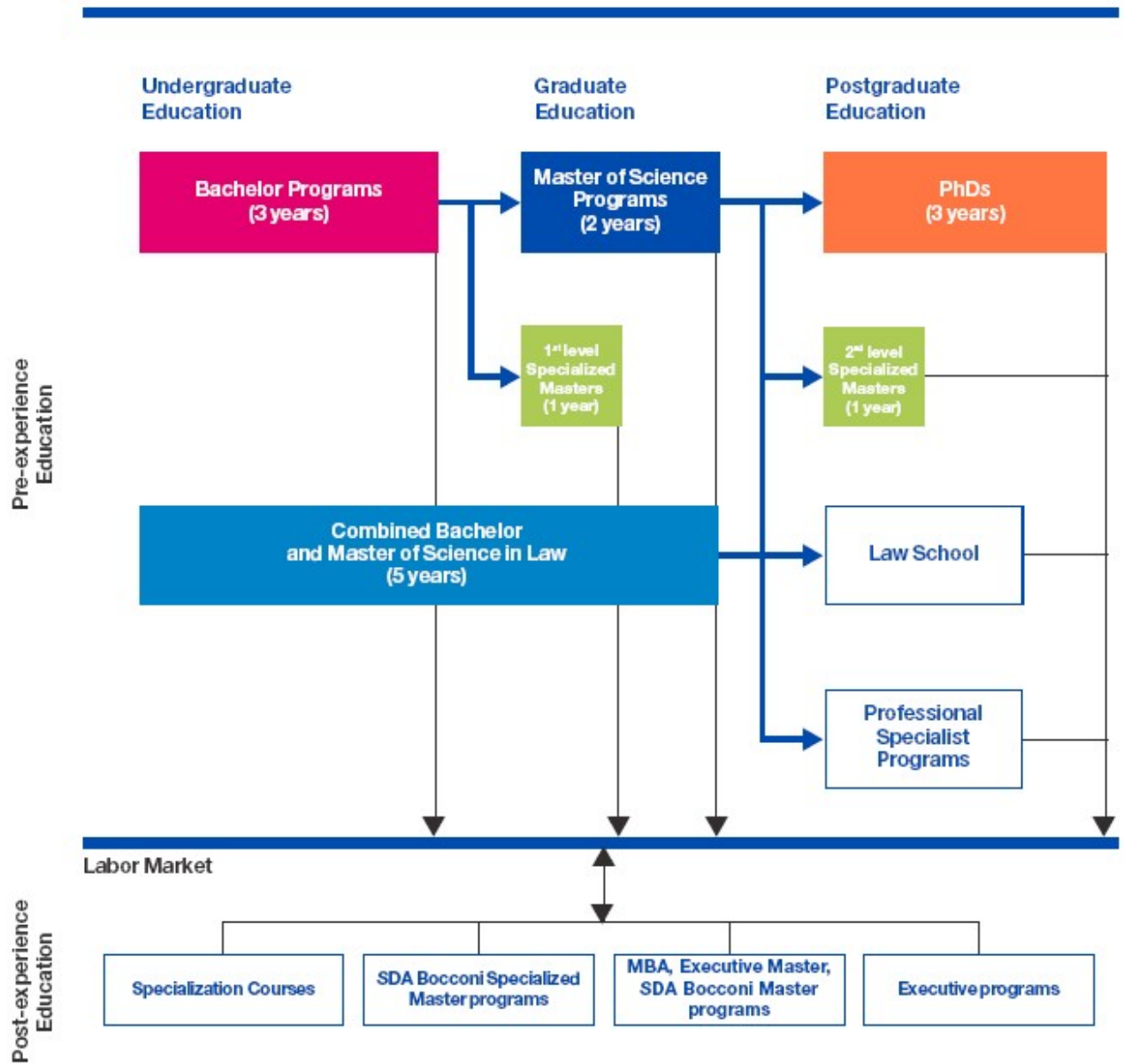
Guides to the University

2007-2008 a.y.

Undergraduate Programs - III year

0.

MAP OF THE STUDY PATH



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1. STUDENT RESOURCES

1.1. International Site

The Bocconi international site contains information to help students become familiar with the University and learn how to utilize the numerous online services available.

In addition to the services that can be accessed via Virtual Punto Blu and the yoU@B student diary described in this chapter, the site includes:

- the Teaching section that provides updated information on academic calendars, degree programs, courses, Course Directors and office hours;
- the "Didattica Online" section, from which students can access multimedia learning support materials which are available for some courses;
- the Institutes' online bulletin boards that contain the latest information and updates posted by the Institutes;
- the online bulletin board for Teaching Services and Organization;
- the "How to" section that contains brief guides designed for getting to know the University;
- the "Services" section, to check the services and resources available to students throughout their university careers and to find contacts for any help needed.

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1.2. The student kit

The student kit is made up of:

- the unofficial academic transcript;
- Bocconi photo ID card;
- password

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1.2.1. Student unofficial academic transcript

The unofficial academic transcript is a document that, once enrolment has been completed, contains the student's personal details and all the courses foreseen by the program structure. Subsequently the transcript is updated with the dates and marks of exams passed.

The updated transcript - with dates and marks of exams passed - can be printed at anytime from Punto Blu terminals by selecting the UA option as explained in the "Punto Blu, Virtual Punto Blu and Internet points" section in this chapter.

The unofficial academic transcript can be used as a memo but not as a certification. On this transcript teachers may write the marks and dates of exams passed.

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1.2.2.

Personalized Bocconi ID card

The personalized Bocconi photo ID card is an essential non-transferable personal document used:

- as proof of identity in the University;
- to sit exams;
- to use IT rooms;
- to use Punto Blu terminals located in the University; see specific sections of this chapter;
- to use the cafeteria;
- to use the Library and to borrow books.

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1.2.2.1.

Theft and loss of ID card

If the photo ID card is lost or stolen you should immediately go to:

- the Teaching Services and Organization Desk, (University building, via Sarfatti 25) in order to stop the card from being used by third parties;
- the Library, in order to stop all book loans. Otherwise the original cardholder is obliged to replace any books borrowed.

Students can apply for a replacement card at the Teaching Services and Organization Desk and fill out the application form which can be used as a replacement request as well as a self-declaration of the theft/loss, in cases where the loss or theft report has not been handed in to the local Police or *Carabinieri* station.

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1.2.2.2. Replacement of the ID card

If the magnetic strip of the Bocconi ID card no longer works, students can bring it back to the Teaching Services and Organization Desk in order to have it automatically re-magnetized free of charge. Cards that no longer work for reasons other than worn magnetic strips can be replaced on presentation of the old card at the Teaching Services and Organization Desk; in this case a replacement fee is charged (for fees, consult the "Other costs" pdf file).

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1.2.3. Password

Once enrolled, students can use the same password as the one used to enroll online to access the services provided according to the timelines and procedures which are explained in specific paragraphs.

Students may personalize the password in order to have two different ones:

- **the Virtual Punto Blu** password (see paragraph 1.3) which is valid for:
 - activating the SMS service (see paragraph 1.6);
- **the online services password**, to:
 - access the yoU@B student diary (see paragraph 1.4);
 - access the Bocconi e-mail account (see paragraph 1.5);
 - access the WI-FI network (see paragraph 1.7.1);
 - access online learning activities;
 - access the University network (IT rooms and IT labs).

The online services password may be changed via:

- the yoU@B student diary;
- the Webmail program;
- login functions to access the University website from an IT room for students.

The Virtual Punto Blu password may be changed via:

- Punto Blu, using the ID card: in this case the old password is not needed since the ID card identifies the student;
- Virtual Punto Blu: in this case the old password is required.

Therefore students who

- don't change the initial password or
- choose two identical passwords

use one password for all services.

For security reasons students are advised to have two passwords and to change them on a regular basis.

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1.2.3.1. Loss of password

The **online services password** may be retrieved using the password recovery function in the yoU@B student diary.

In cases of lost or forgotten **Virtual Punto Blu password**, students:

- may choose a new one via Punto Blu using their ID card;
- may go to the Teaching Services and Organization Desk (ground floor of University building in via Sarfatti 25).

Password requests can also be made via email to: comunicazioni.didattica@unibocconi.it. The password will only be sent to the student's Bocconi email address.

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1.3. Punto Blu, Virtual Punto Blu and Internet points

Punto Blu is a self-service terminal that allows students to carry out some administrative activities regarding their student academic careers.

Virtual Punto Blu can be accessed via the Internet.

Students can access Punto Blu and Virtual Punto Blu once they have completed enrolment.

Data is updated in real time in the Student Administration Centre records. Therefore, students can check immediately if the operation has been performed successfully.

The service can save students time since they can carry out administrative procedures outside office hours.

Students can choose the display language (Italian or English) to view the Punto Blu/Virtual Punto Blu functions.

To access Punto Blu functions simply insert the Bocconi ID card into the appropriate slot and follow the step-by-step instructions.

To access the Virtual Punto Blu functions students must:

- connect to the International Site at: <http://www.unibocconi.it/puntoblueng>
- enter the student ID (login) and the Virtual Punto Blu password.

Internet points that provide restricted access to the Bocconi Internet site are located in both the new University building (piazza Sraffa 13) and the entrance hall where the Teaching Services and Organization Desk is located.

It is possible to print certifications (see [chapter 8](#)) and receipts for administrative procedures carried out at Punto Blu terminals, whereas web pages from the Internet site can be printed and kept as memos.

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1.3.1.

Functions available from Punto Blu and Virtual Punto Blu terminals

Menu

MS Bocconi Student Menu (*)
PS Study Plan Menu (**)
MC Certification Menu (***)
CP Password Change
LI Punto Blu Language Selection
IP Test Enrolment
VI Test Enrolment List
MI Address Change
IS Enrolment in Academic Year

(*) Student menu

IS Enrolment in Academic Year
IP Test Enrolment
VP Display Test Enrolment List
VT Display Thesis Title/Final Paper
PL Graduation Reservation
RO IEGI Office Hours for Students
SC Exchange Program
CA Campus Abroad Program
SF Financial Situation
BO Scholarships & Grants
RR Receipt Issue

(**) Study plan menu

Available functions:

SO Elective Courses Choice
GM Academic Curriculum and First-Year - II Semester Courses Choice (MSc students only)
MO Elective Courses Change
MO Elective Courses Change and/or Academic Curriculum and First-Year II Semester Courses Change (MSc students only)
CP Change Path
VP Display Study Plan
CL Change Foreign Language
VL Display Foreign Language Paths
AO Other Educational Activities (Elective subjects) (Four-Year Degree students only)
MA Other Educational Activities Change (Four-Year Degree students only)

(*) Automatic certification menu (NOT available from Virtual Punto Blu)**

At the time the Guide was published, the following certification could be printed:

In Italian

IS Iscrizione semplice
IC Iscrizione con carriera
TP Tasse pagate
BA Benefici e agevolazioni
CU Curriculum accademico
OL Orario lezioni
CP Calendario esami personalizzato

In English

EN Enrolment
OA Official Academic Transcript
FT Fees and Tuition Paid
FA Financial Aid
UA Unofficial Academic Transcript
CT Class Timetable
PT Personalized Exam Timetable

For further information about the rules and regulations regarding certificates, see [chapter 8](#) of this guide.

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1.4. YoU@B student diary

The yoU@B student diary is a service offered to all Bocconi students. Students can start using it from the first day after enrolment is completed. The yoU@B allows students to organize their own diary, receive information from various University Services, keep personal address books, keep notes, check dates, times and rooms for both exams and graduation sessions, check class timetables and so on. The yoU@B student diary is available in both Italian and English. Students can change languages at anytime.

Among the information and services available to students via yoU@B there are:

- **personalized class timetables:** students can compile personalized class timetables that may be integrated by selecting courses which are not included in their study plans from the general class timetables;
- **exam timetables:** students can compile personalized exam timetables that may be integrated by selecting exams which are not included in their study plans from the general exam timetables;
- **breakdown of students in the classrooms:** for exams and partial exams;
- **daily room allocations:**(for exams, partial exams and various activities);
- **exams results** (on the condition that they have been sent to the Teaching Services and Organization Desk in electronic format);
- **various activities sign-up;**
- **notices:** such as messages from the Teaching Services and Organization Desk and other University Services;
- **online diary:** to check one's lessons, exams and administrative deadlines, make appointments and insert events and personal notes;
- **personal links;**
- **contacts:** (personal address book);

and, for graduating students:

- **the placement form;**
- **the University experience questionnaire;**
- **information about graduation.**

In addition, during the year and/or for special categories of students, specific functions and procedures can be available such as:

- registration for modules for courses in which they are required;
- enrolment and/or registration for ECDL;
- signing up for supplementary activities.

How to access yoU@B

The yoU@B student diary can be accessed from the homepage of the Bocconi website at <http://www.unibocconi.it/eng> or at <http://agenda.unibocconi.it>; users must log in.

For further information: <http://agenda.unibocconi.it>

It is important to note that the yoU@B is the University's main communication tool used for informing students about teaching activities. Therefore, students are kindly asked to frequently check the messages received.

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1.5. Email

All currently enrolled students are given a Bocconi email account. Students can use this account free of charge. This service is provided by the University in collaboration with Webmail <http://webmail.studbocconi.it>.

First-year students are automatically assigned an email address upon enrolment.

The Bocconi email address is composed of: personal ID + @studbocconi.it.

Students may also use an alias address to help them in using their Bocconi email accounts. Students must choose from among the automatically-proposed aliases the first time the yoU@B student diary is accessed. Nonetheless, both email addresses will remain active.

In order to ensure that the system functions correctly after choosing the alias, students should adjust the inbox options by following the "alias settings" instructions. This information is available on the Bocconi site at <http://webmail.studbocconi.it>

Students are kindly requested to periodically check their personal Bocconi email addresses in order to read the messages sent by the University.

For further information:

ASIT (Information Technology and Data Transmission Systems Area)

email: helpmail@studbocconi.it

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1.6. SMS

The one-to-one interactive communication service, Bocconi-TIM SIM, allows students to access yoU@B and Virtual Punto Blu services from their mobile phones by simply sending and receiving SMS text messages. This service is activated free of charge for all Bocconi students, regardless of the telephone company used.

Students who activate the SMS service can receive messages from the University free of charge.

A user's guide is available on the internet site at: <http://www.unibocconi.it/mobile>

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1.7. Personal computer

1.7.1.

Internet points at the University

In order to offer wide access to the Bocconi Internet services, there are currently 450 web points located in the University buildings at via Sarfatti 25 and piazza Sraffa 13, which can be used by students to access their laptops with standard configurations.

Students with Wireless laptop connection can access the University Wi-Fi network where available (Velodromo, Sarfatti 25).

In order to access these services students must follow the registration procedure.

For further information:

<http://www.unibocconi.it/regpc>

<http://wireless.unibocconi.it>

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1.7.2.

IT rooms for students

4 rooms with a total of 243 personal computers connected to the University network are available to students (data refers to May 2007).

The computers can be used by students who are ready to write their final papers or degree theses, as well as for those who want to use data analysis programs, carry out research, email users and, in general, for other learning activities (computerized exercises).

In addition, 1 room (57 PCs) is available for students who are taking LearningSpace multimedia courses.

All computer work stations are equipped with word processing, electronic spreadsheets and data presentation packages. In addition, there are also programs for carrying out the statistical analysis of quantitative data.

The location of the rooms can be found in the area: <http://www.unibocconi.it/sedi> in Aule.

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2.

UNDERGRADUATE DEGREE PROGRAM STRUCTURES

For the 2007-2008 a.y., the Economics Faculty will offer 9 undergraduate degree programs.

1) The 8 undergraduate degree programs below are part of the Undergraduate School.

- 5 undergraduate degree programs belonging to the Management field of study no. 17, Ministerial Decree, August 4, 2000:
 - Undergraduate Degree in Economia aziendale [Business Administration] (CLEA);
 - Undergraduate Degree in Economia delle amministrazioni pubbliche e delle istituzioni internazionali [Management of Public Administration and International Institutions] (CLAPI);
 - Undergraduate Degree in Economia delle istituzioni e dei mercati finanziari [Institutions and Financial Markets Management] (CLEFIN);
 - Undergraduate Degree in Economia e legislazione per l'impresa [Law and Business Administration] (CLELI);
 - Undergraduate Degree in Economia per le arti, la cultura e la comunicazione [Economics and Management of Arts, Culture and Communication] (CLEACC);
- 3 undergraduate degree programs belonging to the Economics field of study no. 28, Ministerial Decree, August 4, 2000:
 - Undergraduate Degree in Discipline economiche e sociali [Economics and Social Sciences] (DES);
 - Undergraduate Degree in Economia dei mercati internazionali e delle nuove tecnologie [Economics of International Markets and New Technologies] (CLEMIT);
 - Undergraduate Degree in Economia e management internazionali - International Economics and Management (DIEM).

The University reform of 1999, through the joint agreement of the European Ministers of Education meeting in Bologna, transformed the organization of the Italian university by changing the structure of the study plan of the degree programs in the fields of Economics and Management; from one long cycle of four years to the so-called 3 plus 2, structured in two cycles (undergraduate and graduate).

The result of a homogeneous course of studies in Europe was the free movement of students in the universities during their educational training and subsequently the movement of graduates in the world of work.

The two study cycles are to be considered separate; at the end of each, a final exam is required, as well as the awarding of a diploma and the certification of the title obtained.

Once the 3-year cycle has been completed the student can decide whether to enter the world of work or continue his university studies by enrolling in the graduate program (Master of Science or a Specialized Master).

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

The selection criteria for the graduate programs are defined by the organs of administration during the annual plan of activities and are published on the Internet website and in the Bocconi information pack before the candidates' assessment procedure takes place.

2) The following undergraduate degree program, belonging to the Legal Studies field of study no. 31, Ministerial Decree, August 4, 2000, is part of the Università Bocconi School of Law:

- Undergraduate Degree in Scienze giuridiche [Law] (CLSG).

The Bocconi graduates in the Undergraduate Degree in Scienze Giuridiche [Law] (CLSG) are admitted to the Master of Science in Giurisprudenza [Law] (CLG-LS) on condition that they manage to graduate within the October session.

The admission procedure has been activated since the 2006-2007 academic year, in conjunction with the activation of the long-cycle Combined Bachelor and Master of Science in Giurisprudenza [Law].

On average class groups are made up of 130 students each, except for the CLSG class groups which have approximately 150 students, and are structured in this way:

Degree program	Italian class groups	English class groups	Total no. of class groups
CLEA 3rd year	7	1	8
CLAPI 3rd year	1		1
CLEFIN 3rd year	2		2
CLELI 3rd year	1		1
CLEACC 3rd year	2		2
DES 3rd year	1		1
CLEMIT 3rd year	1		1
DIEM 2nd year (*) 3rd year		1 1	1 1
CLSG 3rd year	2		2

(*) Will run only for students who are part of the Bocconi-CEU agreement.

The program requirements are expressed in credit points.

A credit point (CP) is the unit of measurement which determines the workload required from each student with adequate initial preparation in order to carry out the educational activities required for the program structure. The amount of work required includes classroom teaching activities (lessons, exercises, seminars), individual study and other educational activities such as preparation of the final paper.

According to the ECTS system, each credit point corresponds to an average of 25 hours of work for the student, 8 of which (and no more than 10) are dedicated to classroom teaching activities.

The average workload required of a full-time student is fixed at 60 credit points per year as per agreement.

Therefore, in order to fulfil the program requirements each student must obtain 180 credit points.

Credit points are awarded for all educational activities carried out by students, including exams for both compulsory and elective courses, foreign language assessment tests, computer skills tests and the final paper.

Credit points do not replace exam marks but are awarded when the marks of exams that students have passed are registered.

Credit points and exam marks make up the academic transcripts of students.

It should be noted that in order to graduate, the university reform requires knowledge of 2 European Union languages, apart from Italian, for degree programs in the Economics and Management fields of study (first and second language), and at least 1 European Union language, apart from Italian, for degree programs in the Legal Studies field of study (first foreign language).

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2.1.

Undergraduate Degree in Economia aziendale [Business Administration] (CLEA)

Program Director:

Prof. Bruno Busacca (until 31.10.2007)

Prof. Francesco Perrini (from 01.11.2007)

Assistant Program Director:

Dott.ssa Isabella Soscia

Field of study:

Management (no.17 Ministerial Decree, August 4, 2000)

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2.1.1.**Educational objectives**

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Economia aziendale [Business Administration] (CLEA) has the following specific objectives:

- to provide a complete picture of the economic, financial, social, legal, cultural and technological aspects that characterize the operations of different types of companies, their groups and the environments in which they operate;
- to transmit a basic knowledge of management, organizational and research aspects present in the different types of companies and, in particular, in companies of various dimensions operating in different economic contexts;
- to develop the basic abilities:
 - to analyze business and environmental aspects;
 - to make decisions in complex economic and social contexts;
 - for innovation, entrepreneurship, and management.

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2.1.2.**Career opportunities**

Possible career opportunities are:

- professional and managerial positions in various business departments (marketing and sales, finance, personnel, business administration, etc);
- consultancy;
- entrepreneurial activities (either working for oneself or in a family-run business) and management positions (in medium and large companies).

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

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2.1.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
23 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final paper	6

The academic curriculum provides:

- broad, interdisciplinary, basic preparation (political economics, business economics, law, history, quantitative methods, IT) particularly in the first year;
- in-depth knowledge of the problems and methodology connected to various business functions and processes (marketing, finance, production, logistics, organization, accounting, etc);
- in-depth discussion of topics connected with structure and economic control with reference to companies, particularly in the second and third years.

7 Italian class groups and 1 English class group for the second year of studies will be offered in the 2007-2008 a.y.

The language entry requirements for admission to the first year of a class group taught in English are:

- First Certificate in English (FCE), or
- Business English Certificate Vantage, or
- Business English Certificate Higher, or
- IELTS with a minimum mark of 6.5 out of 9, or
- Valid TOEFL certification with a minimum mark of 567 out of 677 (if paper based) or 227 out of 300 (if computer based), or 86 out of 120 (if internet based)
- Certificate in Advanced English (CAE), or
- Certificate of Proficiency in English (CPE), or
- secondary school diploma in English, valid for admission to Italian universities, (at least 50% of the subjects in the curriculum must have been taught in English) or

- English native speaker.

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2.1.4. Program structure (Italian class groups)

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	8
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (I parte)	Mathematics (part I)	ITA	4
5028	Storia economica	Economic history	ITA	6
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8
5009	Economia e gestione delle imprese	Corporate management	ITA	6
5005	Informatica	Computer skills	ITA	4
5015	Matematica generale (II parte)	Mathematics (part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Total CPs, first year of studies			62

Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5043	Contabilità e bilancio 2	Accounting and financial statements 2	ITA	4
5004	Economia delle aziende e delle amministrazioni pubbliche	Public management	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	6
5046	Organizzazione aziendale	Organization theory	ITA	6
5047	Statistica	Statistics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5048	Finanza aziendale	Corporate finance	ITA	6
5050	Marketing	-	ITA	6
5045	Matematica finanziaria	Financial mathematics	ITA	6
5051	Programmazione e controllo	Managerial accounting	ITA	6
	Prima lingua straniera	First foreign language		6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CPs, second year of studies			60

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
5049	Gestione dell'innovazione e della tecnologia	Innovation and technology management	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
5082	Sistemi informativi aziendali	Management information systems	ITA	4
	opzionale n° 1 (*)	First elective course (*)	ITA/ENG	6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5083	Diritto commerciale	Company and business law	ITA	6
5084	Strategia e politica aziendale	Business strategy	ITA	6
	opzionale n° 2 (*)	Second elective course (*)	ITA/ENG	6
	seconda lingua straniera	Second foreign language		6
	lavoro finale	Final paper		6
	Total CPs, third year of studies			58

(*) Please note that the positioning of the elective courses in both the I and II semesters is purely a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

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2.1.5. Program structure (English class group)

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5132	Computer skills	ENG	4
5028	Economic history	ENG	6
5015	Mathematics (part I)	ENG	4
5021	Principles of private law	ENG	8
5001	Theory and principles of management	ENG	8
	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Accounting and financial statements	ENG	8
5293	Comparative public and European law	ENG	6
5009	Corporate management	ENG	6
5015	Mathematics (part II)	ENG	4
5013	Microeconomics	ENG	8

	First foreign language (preparatory modules)		
	Total CPs, first year of studies		62

Second year activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5043	Accounting and financial statements 2	ENG	4
5044	Macroeconomics	ENG	6
5046	Organization theory	ENG	6
5004	Public management	ENG	6
5047	Statistics	ENG	8
	First foreign language (preparatory modules)		
	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5048	Corporate finance	ENG	6
5045	Financial mathematics	ENG	6
5051	Managerial accounting	ENG	6
5050	Marketing	ENG	6
	First foreign language		6
	Second foreign language (preparatory modules)		
	Total CPs, second year of studies		60

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5011	Financial markets and institutions	ENG	6
5049	Innovation and technology management	ENG	6
5082	Management information systems	ENG	4
5081	Public economics	ENG	6

	First elective course (*)	ENG/ITA	6
	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5084	Business strategy	ENG	6
5083	Company and business law	ENG	6
	Second elective course (*)	ENG/ITA	6
	Second foreign language		6
	Final paper		6
	Total CPs, third year of studies		58

(*) Please note that the positioning of the elective courses in both the I and II semesters is purely a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives concerning the undergraduate degree program and the ministerial tables related to the Management field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters 3 and 6 for detailed information about elective courses, foreign language paths, computer skills and final papers.

Last change 03/08/2007 11:56

2.2.

Undergraduate Degree in Economia delle amministrazioni pubbliche e delle istituzioni internazionali [Management of Public Administration and International Institutions] (CLAPI)

Program Director:

Prof. Fabrizio Pezzani

Assistant Program Director:

Dott. Stefano Villa

Field of study:

Management (no.17, Ministerial Decree, August 4, 2000)

Last change 23/07/2007 15:29

2.2.1.

Educational objectives

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Economia delle amministrazioni pubbliche e delle istituzioni internazionali [Management of Public Administration and International Institutions] (CLAPI) has the following specific objectives:

- to provide a solid grounding in business and economic-political matters aimed at understanding the specific nature and relevance of the social, political and institutional contexts in which all administrative activities concerned with the protection of public interest take place. The graduates will therefore be able to analyze problems with the sensitivity needed to appreciate the effects that "non-market" decisional contexts have on the application of the principles and criteria of economic rationality;
- to adapt technical knowledge to the operational reality of local, national and international public administration;
- to ensure that students have mastered the methodology of analyzing the economic, legal, institutional and social contexts needed for understanding the development and impact of administrative decisions on, among others, public-private collaboration projects;
- to provide the necessary skills for dealing with the complexities of administrative management, organization and decisional processes;
- to develop the behavioural capacity of students and their understanding of the dynamic principles of groups and the processes concerned with decision-making, negotiating and knowledge accumulation;
- to acquire the ability to understand the repercussions of innovative technology in the public administration sectors;
- to develop creative and entrepreneurial organizational skills in public service sectors.

Last change 26/07/2007 14:50

2.2.2. Career opportunities

Possible career opportunities are:

- in public, state, regional and local administrations;
- in local authorities, agencies and companies involved in the regulation, production and supply of public services (health, transport, utilities);
- international institutions;
- consultancy companies;
- non-profit institutions, non-governmental organizations (NGOs), world associations and organizations dedicated to the representation of interests;
- companies with strong ties to public administration boards (for example, companies that supply goods and services).

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

Last change 26/07/2007 18:11

2.2.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
20 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final paper	6

The academic curriculum provides:

- solid, interdisciplinary, basic preparation in the areas of general economics, business economics, legal and mathematical-statistical aspects and political studies, particularly in the first 2 years;
- in-depth research in the specific areas of the planning and management of public administration on a local, regional, national and international scale, particularly in the second and third years;
- a guide to learning about and understanding the economic and institutional reality in which public administration operates, and learning methods of approaching and resolving operational problems (third year).

Last change 17/07/2007 14:43

2.2.4.
Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (I parte)	Mathematics (part I)	ITA	4
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8
5004	Economia delle aziende e delle amministrazioni pubbliche	Public management	ITA	8
5015	Matematica generale (II parte)	Mathematics (part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Total CPs, first year of studies			56

Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5083	Diritto commerciale	Company and business law	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	8
5047	Statistica	Statistics	ITA	10
5028	Storia economica	Economic history	ITA	6
	precorsi di prima lingua straniera			

		First foreign language (preparatory modules)		
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

Code	Educational activity	English translation	Language of instruction	CP
5053	Diritto amministrativo e internazionale	International and administrative law	ITA	8
5009	Economia e gestione delle imprese	Corporate management	ITA	6
5055	Organizzazione del lavoro nelle amministrazioni pubbliche	Organization and human resource management in the public sector	ITA	6
5057	Scienza della politica (*)	Political science (*)	ITA	6
	oppure	or		
5056	Sociologia (*)	Sociology (*)	ITA	6
	prima lingua straniera	First foreign language		6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CPs, second year of studies			62

(*) Students must choose between courses 5056 and 5057.

Third year of studies, 2007-2008 a.y.

I semester

Code	Educational activity	English translation	Language of instruction	CP
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
5085	Programmazione e controllo nelle amministrazioni pubbliche	Planning and control in public administration	ITA	10
5081	Scienza delle finanze	Public economics	ITA	6
	opzionale n° 1 (**)	First elective course (**)	ITA/ENG	6
	seconda lingua straniera	Second foreign language		6

II semester

Code	Educational activity	English translation	Language of instruction	CP
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5086	Economia internazionale e regionale	International and regional economics	ITA	10
5087	Relazioni internazionali	International relations	ITA	6
	opzionale n° 2 (**)	Second elective course (**)	ITA/ENG	6
	lavoro finale	Final paper		6
	Total CPs, third year of studies			62

(**) Please note that the positioning of elective courses in both the I and II semesters is a only a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree program and the ministerial tables related to the Management field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters 3 and 6 for detailed information about elective courses, foreign language paths, computer skills and final papers.

Last change 03/08/2007 12:15

2.3.

Undergraduate Degree in Economia delle istituzioni e dei mercati finanziari [Institutions and Financial Markets Management] (CLEFIN)

Program Director:

Prof. Sergio Paci

Assistant Program Director:

Dott. Giacomo Nocera

Field of study:

Management (no. 17, Ministerial Decree August 4, 2000)

Last change 30/07/2007 11:13

2.3.1.

Educational objectives

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Economia delle istituzioni e dei mercati finanziari [Institutions and Financial Markets Management] (CLEFIN) also has the following specific objectives:

- to develop interdisciplinary training in the areas of financial intermediary economics and monetary-financial economics, as well as in law, quantitative and statistical methods and corporate finance;
- to provide specific training in the running of institutions and financial markets and, more generally, in the role of finance in modern economic systems;
- to ensure that students acquire the ability to analyze financial markets and understand business behaviour;
- to develop the abilities applicable to the management processes of financial intermediaries.

Last change 30/07/2007 11:14

2.3.2. Career opportunities

Possible career opportunities are in:

- various sectors of the finance system (banks, insurance, other financial intermediaries, financial market operators, international financial institutions);
- non-financial companies, in positions that require liaising with the financial system;
- professional activities that offer consultancy on financial subjects and problems.

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

Last change 26/07/2007 18:12

2.3.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
20 compulsory courses	146
2 elective courses	12

First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final paper	6

The academic curriculum provides:

- the acquisition of competencies and skills in analyzing the operations of the financial sector;
- the development of analytical and management skills applicable to the main activities in the financial sector;
- in-depth study of the globalization and internationalization processes taking place in the financial sector, with particular reference to the process of integration in the European Union;
- the development of professional competence and ability applicable to the management of institutions in the financial sector.

Last change 17/07/2007 14:48

2.3.4. Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (I parte)	Mathematics (part I)	ITA	4
5028	Storia economica	Economic history	ITA	6
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8
5011	Economia dei mercati e degli	Financial markets and institutions	ITA	8

	intermediari finanziari			
5005	Informatica	Computer skills	ITA	4
5015	Matematica generale (II parte)	Mathematics (part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Total CPs, first year of studies			62

Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5058	Economia del mercato mobiliare	Securities markets	ITA	8
5009	Economia e gestione delle imprese	Corporate management	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	8
5047	Statistica	Statistics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5059	Economia monetaria	Monetary economics	ITA	8
5126	Economia monetaria e degli intermediari finanziari (Aspetti internazionali)	International monetary and financial economics	ITA	6
5045	Matematica finanziaria	Financial mathematics	ITA	8
	prima lingua straniera	First foreign language		6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CPs, second year of studies			58

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>		<i>CP</i>
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			<i>Language of instruction</i>	
5088	Diritto commerciale e finanziario	Business and financial law	ITA	8
5242	Economia e gestione della banca e dell'assicurazione	Bank and insurance management	ITA	8
5048	Finanza aziendale	Corporate finance	ITA	8
	opzionale n° 1 (*)	First elective course (*)	ITA/ENG	6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5089	Economia applicata	Applied economics	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
	opzionale n° 2 (*)	Second elective course (*)	ITA/ENG	6
	seconda lingua straniera	Second foreign language		6
	lavoro finale	Final paper		6
	Total CPs, third year of studies			60

(*) Please note that the positioning of the elective courses in both the I and II semesters is only a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree program and the ministerial tables related to the Management field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters 3 and 6 for detailed information about elective courses, foreign language paths, computer skills and final papers.

Last change 03/08/2007 12:16

2.4.

Undergraduate Degree in Economia e legislazione per l'impresa [Law and Business Administration] (CLELI)

Program Director:

Prof. Maurizio Del Conte

Assistant Program Director:

Dott.ssa Silvia Gaia Balp

Field of study:

2.4.1.

Educational objectives

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Economia e legislazione per l'impresa [Law and Business Administration] (CLELI) also has the following specific objectives:

- to provide a basic methodological, cultural, scientific and professional knowledge for the development of the multiple activities of consultancy and assistance that characterize the modern accounting profession and, more in general, the business-legal consulting profession;
- to provide an adequate knowledge of the normative, economic, technical and ethical aspects that concern the accountant's obligations to protect the public interest;
- to develop the specific skills needed for business consultancy and assistance in business administration, legal, fiscal and general economic areas:
 - in the definition and re-definition phases of structure, patrimonial and organizational arrangements of companies;
 - in the ordinary and extraordinary phases of business management;
 - upon cessation of business activities;
- to ensure that students have mastered the methodology of economic and financial analysis and the technical instruments that support these analyses, and that they understand the (economic and legal) context that is useful for understanding the essential aspects of business problems and defining the most appropriate solutions.

Last change 30/07/2007 11:15

2.4.2.

Career opportunities

Possible career opportunities are:

- self-employed accountants for those activities permitted by the undergraduate degree and, in general, business consultants mainly in the areas of economics-finance, administration and economics-law;
- company auditors;
- in the areas of financial management, administration, taxation and the management control of industrial, commercial and service companies;
- in operational management activities and functions in financial institutions and business consultancy companies, with particular reference to administrative, tax, financial and management consultancy.

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

Last change 26/07/2007 18:12

2.4.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
22 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final paper	6

The academic curriculum provides:

- particular emphasis on interdisciplinary training;
- in-depth study of business economic subjects with particular reference to management, administrative and organizational areas;
- attention to the legal area with particular reference to civil, commercial, public, tax, labour and competition laws.

Last change 17/07/2007 15:10

2.4.4. Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	8
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale	Mathematics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8
5024	Diritto del lavoro	Labour law	ITA	4
5009	Economia e gestione delle imprese	Corporate management	ITA	6
5005	Informatica	Computer skills	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Total CPs, first year of studies			60

Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5043	Contabilità e bilancio 2	Accounting and financial statements 2	ITA	8
5083	Diritto commerciale	Company and business law	ITA	8
5044	Macroeconomia	Macroeconomics	ITA	8
5047	Statistica	Statistics	ITA	6
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
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5061	Diritto delle procedure concorsuali	Insolvency law	ITA	4
5048	Finanza aziendale	Corporate finance	ITA	8
5045	Matematica finanziaria	Financial mathematics	ITA	4
5051	Programmazione e controllo	Managerial accounting	ITA	8
	Prima lingua straniera	First foreign language		6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CPs, second year of studies			60

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5093	Diritto tributario	Tax law	ITA	6
5092	Organizzazione e sistemi informativi aziendali	Management information systems	ITA	6
5084	Strategia e politica aziendale	Business strategy	ITA	6
	opzionale n° 1 (*)	First elective course (*)	ITA/ENG	6
	seconda lingua straniera	Second foreign language		6

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
5094	Revisione aziendale	Financial auditing	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
	opzionale n° 2 (*)	Second elective course (*)	ITA/ENG	6
	lavoro finale	Final paper		6
	Total CPs, third year of studies			60

(*) Please note that the positioning of the elective courses in both the I and II semesters is only a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree and the ministerial tables related to the Management field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters 3 and 6 for detailed information about elective courses, foreign language paths, computer skills and final papers.

2.5.

Undergraduate Degree in Economia per le arti, la cultura e la comunicazione [Economics and Management of Arts, Culture and Communication] (CLEACC)

Program Director:

Prof. Severino Salvemini

Assistant Program Director:

Dott. Bernardino Provera

Field of study:

Management (no. 17, Ministerial Decree August 4, 2000)

Last change 23/07/2007 15:46

2.5.1.

Educational objectives

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Economia per le arti, la cultura e la comunicazione [Economics and Management of Arts, Culture and Communication] (CLEACC) also has the following specific objectives:

- to integrate economic culture with general culture in order to construct complete professional competence (management, planning and entrepreneurial) in the arts, culture and communication sectors;
- to provide the basic knowledge needed to understand the relationships between cultural institutions and their markets, including the restrictions and functional conditions of the institutional reality of public service;
- to ensure that students have mastered the methodology of economic, juridical and social analysis needed for understanding the development of business procedures;
- to provide the necessary skills for business management, from the point of view of operational, commercial, organizational and financial management aspects;
- to develop organizational skills in students, in terms of organizational ability and an understanding of the main group dynamics and decision-making, negotiating and learning processes;
- to acquire an understanding of the technological scenario and the consequent repercussions of technological innovations on means of communication and general cultural services;
- to develop creative and entrepreneurial skills in order to create new methods for use in the arts, culture and communication sectors.

Last change 30/07/2007 11:17

2.5.2. Career opportunities

Possible career opportunities are:

- middle managers in companies dealing with communications, entertainment, museums and libraries;
- management of programming and scheduling in communication companies;
- management of the rights and distribution of the above;
- management of internal and external communication;
- management of the organization of special events, entertainment shows and festivals;
- management of organization of tourist-cultural exhibitions;
- management of analysis of the economic sectors in the artistic heritage and multimedia sectors;
- management of the new forms of communication connected to new technologies;
- management of syndicated activities in the arts, culture, sports and communications sectors;
- theme parks managers;
- entrepreneurial, professional and consultancy activities in the sectors referred to above.

In these positions the professional figure is specifically responsible for developing decisions linked to commercial and marketing functions, organization and computer systems, finance and fund raising, logistics, strategy and general management.

The third year of the CLEACC includes various specific learning projects based on the sectors linked to possible career opportunities, involving media, publishing, museums, arts, parks, libraries, theatre, cinema, television, radio, music, sports, tourism, fashion and exhibitions.

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

Last change 26/07/2007 18:13

2.5.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
23 compulsory courses	146

2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final paper	6

The academic curriculum provides:

- broad basic knowledge of economic, legal and quantitative subjects (particularly in the first and second years);
- in-depth study of the main characteristics of business management (particularly in the second and third year);
- extensive cultural work on historical, technological, humanistic and artistic subjects (particularly in the second year);
- In the third year, apart from developing the strategic and commercial dimensions of companies, students are given the opportunity to develop the operational aspects of the economic sectors of culture and communication, on the basis of their professional choice.

Last change 23/07/2007 15:47

2.5.4. Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5016	Matematica generale - Statistica (I parte)	Mathematics and statistics (part I)	ITA	6
5028	Storia economica	Economic history	ITA	6
5010	Tecnologie per la cultura e la comunicazione	New media for culture and communication	ITA	4
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5005	Informatica	Computer skills	ITA	4
5003	Management delle istituzioni culturali	Cultural management	ITA	8
5016	Matematica generale - Statistica (II parte)	Mathematics and statistics (part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Total CPS, first year of studies			60

Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5294	Arte e cultura (I parte) (see Note)	Arts and culture (part I) (see Note)	ITA/ENG	6
5063	Introduzione alla filosofia	Introduction to philosophy	ITA	4
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	6
5082	Sistemi informativi aziendali	Management information systems	ITA	4
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5294	Arte e cultura (II parte) (see Note)	Arts and culture (part II) (see Note)	ITA/ENG	12
5066	Comportamento organizzativo	Organizational behaviour	ITA	6
5050	Marketing	-	ITA	6
5067	Statistica (Indagini campionarie)	Statistics (Sample surveys)	ITA	4
	prima lingua straniera	First foreign language		6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CPs, second year of studies			60

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	4
5048	Finanza aziendale	Corporate finance	ITA	6
5097	Laboratorio settoriale (see Note)	Sectorial workshop (see Note)	ITA	6
5081	Scienza delle finanze	Public economics	ITA	4
	opzionale n° 1 (*)	First elective course (*)	ITA/ENG	6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5096	Diritto dei beni immateriali	Intellectual property law	ITA	6
5095	Economia delle aziende pubbliche e non profit	Management of public institutions and non-profit organizations	ITA	6
5098	Progettazione	Organization design	ITA	4
	opzionale n° 2 (*)	Second elective course (*)	ITA/ENG	6
	seconda lingua straniera	Second foreign language		6
	lavoro finale	Final paper		6
	Total CPs, third year of studies			60

(*) Please note that the positioning of the elective courses in both the I and II semesters is only a guideline. Students can choose to take both electives in the I semester, both in the II semester or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree program and of the ministerial tables related to the Management field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters [3](#) and [6](#) for detailed information about elective courses, foreign language paths, computer skills and final papers.

Note

Cod. 5294 Arte e cultura [Arts and culture]

This is an annual course assigned 18 CP. The course is divided into 2 parts (I and II semester), and the credit points are awarded at the completion of part II.

Students must attend one of the following workshops: Opinione pubblica [Public opinion]; Informazione e narrazione [Information and narration]; Visual arts (taught in English); Arti visive [Visual arts]; Storia dello spettacolo [History of entertainment]; Fondamenti e istituzioni delle umanità occidentali [Western humanity foundations and institutions].

Cod. 5097 Laboratorio settoriale [Sectorial workshop]

Students must attend one workshop from among: Fashion & lifestyle, Musei e mercato dell'arte [Museums and the arts market], Radio e televisione [Radio and television], Teatro e spettacolo dal vivo [Theatre and live entertainment], Cinema, Editoria ed editoria multimediale [Publishing and multimedia publishing], Musica e discografia [Music and the record industry], Comunicazione [Communications], Turismo e territorio [Tourism and territory] and Design.

At the end of the second year of studies students can express their workshop choices via the yoU@B student diary by clicking on the "Scelta modulo laboratorio settoriale [Sectorial Workshop] CLEACC 5097" box.

Students can make four choices in decreasing order of preference. If the workshops chosen by students are not evenly distributed they will be assigned their second choice, depending on whether there are places available. If their second choice is full they will be assigned their third choice and so on. Students will be informed of their workshop allocations through a personalized message in their yoU@B student diary.

Last change 03/08/2007 12:16

2.6.

Undergraduate Degree in Discipline economiche e sociali [Economics and Social Sciences] (DES)

Program Director:

Prof. Massimiliano Marcellino

Assistant Program Director:

Dott. Giuseppe Attanasi

Field of study:

Economics (no. 28, Ministerial Decree August 4, 2000)

Last change 23/07/2007 15:49

2.6.1.

Educational objectives

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Discipline economiche e sociali [Economics and Social Sciences] (DES) also has the following specific objectives:

- to provide the basic knowledge needed to reach an in-depth understanding of the economic system's structure;
- to provide students the opportunity to acquire a suitable method of studying and carrying out research, which allows for an ongoing learning experience throughout their professional lives;
- to develop the ability to manage change, innovation and interaction in the range of systems characterized by various grades of complexity;

- to supply students with IT and statistical analysis tools that are applied in the macroeconomic and microeconomic fields.

Last change 30/07/2007 11:18

2.6.2. Career opportunities

The DES undergraduate degree program is a prerequisite for the Master of Science in Discipline Economiche e Sociali (DES-LS) - Economics and Social Sciences (ESS-LS) (second level degree; taught both in English and Italian). Upon completion of the undergraduate degree program, possible career opportunities are:

- applied and theoretical research activities;
- study activities and operational functions in the manufacturing, financial and service sectors;
- study and operational activities connected to independent authorities, international organizations and both public and private organizations;
- working for consultancy companies.

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

Last change 30/07/2007 12:03

2.6.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
19 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4

Final paper	6
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The academic curriculum provides:

- economic subjects, with reference to asset, financial, monetary and employment markets;
- business subjects, to help students acquire a basic knowledge of the functional structures of manufacturing organizations;
- quantitative subjects, as support for economic analysis and the application of mathematical and statistical instruments in the field of applied research;
- historical, social and political subjects, in order to understand the economic system from the point of view of institutions and interaction between the different social components.

Last change 17/07/2007 15:17

2.6.4. Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5021	Istituzioni di diritto privato	Principles of private law	ITA	8
5015	Matematica generale (I parte)	Mathematics (part I)	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (II parte)	Mathematics (part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
5028	Storia economica	Economic history	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

	Total CPs, first year of studies			60
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Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5009	Economia e gestione delle imprese	Corporate Management	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	8
5068	Matematica per l'economia e le scienze sociali	Mathematics for economics and social sciences	ITA	8
5047	Statistica	Statistics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5099	Analisi dei dati	Data analysis	ITA	10
5069	Analisi economica	Economic analysis	ITA	8
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
	prima lingua straniera	First foreign language		6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CPs, second year of studies			60

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5083	Diritto commerciale	Company and business law	ITA	8
5101	Econometria	Econometrics	ITA	6
5100	Politica economica	Economic policy	ITA	8
	opzionale n° 1 (*)	First elective course (*)	ITA/ENG	6
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5102	Storia economica e sociale	Economic and social history	ITA	6
5081	Scienza delle finanze	Public economics	ITA	8
	opzionale n° 2 (*)	Second elective course (*)	ITA/ENG	6
	seconda lingua straniera	Second foreign language		6
	lavoro finale	Final paper		6
	Total CPs, third year of studies			60

(*) Please note that the positioning of the elective courses in both the I and II semesters is only a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree program and of the ministerial tables related to the Economics field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters 3 and 6 for detailed information about elective courses, foreign language paths, computer skills and final papers.

Last change 03/08/2007 12:17

2.7.

Undergraduate Degree in Economia dei mercati internazionali e delle nuove tecnologie [Economics of International Markets and New Technologies] (CLEMIT)

Program Director:

Prof. Andrea Colli

Assistant Program Director:

Dott. Nicoletta Corrocher

Field of study:

Economics (no. 28, Ministerial Decree August 4, 2000)

Last change 23/07/2007 15:52

2.7.1.

Educational objectives

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Economia dei mercati internazionali e delle nuove tecnologie [Economics of International Markets and New Technologies] (CLEMIT) also has the following specific objectives:

- to provide an understanding of the methods and cultural contents, scientific and professional aspects needed for graduates in economics, applied to sectors with an elevated level of internationalization and innovative content;
- to supply tools for the analysis of the functioning of international markets and innovative sectors and for an understanding of how companies operate in these contexts;
- to develop the necessary skills for participating in the management of the processes of innovation and internationalization.

Last change 30/07/2007 11:20

2.7.2. Career opportunities

Possible career opportunities are:

- operational functions and analysis activities connected with international companies;
- sector analysts in companies, venture capital companies and independent authorities concerned with regulations and competition;
- applied research in innovation and internationalization;
- operational functions and analysis in innovative, large- and small-scale companies;
- work for business consultancy companies in areas like innovation and internationalization;
- experts in innovation and technology transfer in business development centres, university industry liaison offices, public agencies for the promotion of innovation and international organizations (European Union, OECD, etc);
- management of intellectual rights (licences and patents).

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

Last change 26/07/2007 18:13

2.7.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
21 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final paper	6

The academic curriculum provides:

- broad basic training in the first and second years, characterized by the close integration of economic and management subjects, in addition to mathematical-statistical and legal subjects;
- in-depth study, in the second and third years, of subjects linked to the development of markets, the modality of international competition, the characteristics of innovation, institutional and market regulation contexts and the growth potential of countries;
- in the third year, interdisciplinary educational projects concerned with economic applications in advanced technology sectors (information technology and multimedia; telecommunications; Internet and e-commerce; pharmaceuticals and biotechnology; energy and the environment; robotics and expert systems; advanced services).

Last change 17/07/2007 15:19

2.7.4. Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5015	Matematica generale (I parte)	Mathematics (part I)	ITA	6

5029	Storia economica dell'industria	Industrial history	ITA	6
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5009	Economia e gestione delle imprese	Corporate management	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	4
5015	Matematica generale (II parte)	Mathematics (part II)	ITA	6
5013	Microeconomia	Microeconomics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Total CPs, first year of studies			60

Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5070	Economia industriale ed economia dell'impresa	Industrial organization and fundamentals of management	ITA	8
5044	Macroeconomia	Macroeconomics	ITA	8
5050	Marketing	-	ITA	6
5047	Statistica	Statistics	ITA	8
	precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5071	Diritto commerciale ed industriale	Company and business law and intellectual property	ITA	6
5101	Econometria	Econometrics	ITA	6
5072	Economia internazionale	International trade	ITA	8
5046	Organizzazione aziendale	Organization theory	ITA	6
	Prima lingua straniera	First foreign language		6

	precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CPs, second year of studies			62

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5103	Economia dei mercati finanziari internazionali	International financial markets	ITA	6
5106	Gestione dell'innovazione	Innovation management	ITA	8
5104	Innovation and industrial dynamics	-	ENG	8
	opzionale n° 1 (*)	First elective course (*)	ITA/ENG	6
	seconda lingua straniera	Second foreign language		6

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5105	Laboratorio sui settori innovativi e nuove tecnologie (see Note)	Workshop on innovative sectors and new technologies (see Note)	ITA/ENG	6
5107	Politica economica (Regolamentazione e localizzazione)	Economic policy (Regulation and localization)	ITA	6
	opzionale n° 2 (*)	Second elective course (*)	ITA/ENG	6
	lavoro finale	Final paper		6
	Total CPs, third year of studies			58

(*) Please note that the positioning of the elective courses in both the I and II semesters is only a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree program and of the ministerial tables related to the Economics field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters [3](#) and [6](#) for detailed information about elective courses, foreign language paths, computer skills and final papers.

Note:**Code 5105 Laboratorio sui settori innovativi e nuove tecnologie [Workshop on innovative sectors and new technologies]**

The course consists of 8 workshops, divided into 2 groups of 4:

Group A: Energia e ambiente [Energy and the environment]; Multimedia; Pharmaceuticals and biotechnology (taught in English); Internationalisation strategies (taught in English).

Group B: Supply-chain management; Telecomunicazioni [Telecommunications]; Innovation and intellectual property rights (taught in English); Internet and e-commerce (taught in English).

During the II semester of the third year students must attend 2 of the 8 workshops. Students can express their workshop choices via the yoU@B student diary by clicking on the "Workshop choices Settori innovativi e nuove tecnologie [Innovative sectors and new technologies] CLEMIT 5105" box and following the instructions for each group of choices.

If the workshops chosen by students are not evenly distributed they will be assigned their second choice, depending on whether there are places available. If their second choice is full they will be assigned their third choice and so on. Students will be informed of their workshop allocations through a personalized message in their yoU@B student diary.

Last change 03/08/2007 12:18

2.8.**Undergraduate Degree in Economia e management internazionali - International Economics and Management (DIEM)****Program Director:**

Prof. Angelo Marcello Cardani

Assistant Program Director:

Dott.ssa Elisabetta Barone

Field of study:

Economics (no. 28, Ministerial Decree August 4, 2000)

Last change 23/07/2007 15:55

2.8.1.**Educational objectives**

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Economia e management internazionali - International Economics and Management (DIEM) also has the following objectives:

- to provide an understanding of the methods and cultural contents, scientific and professional aspects needed for graduates in international economics and operators of private and public companies that have strong international connections;

- to offer fundamental instruments for the understanding of market functions and their development and international competition, with particular reference to the European Union single market as a platform for global competition;
- to understand management models typical of companies of a significant international dimension and, more generally, company behaviour in different economic systems that are becoming increasingly integrated.

Last change 26/07/2007 15:03

2.8.2. Career opportunities

Possible career opportunities in the areas of research and operational functions in:

- multinational companies;
- export-oriented companies;
- financial institutions operating in international markets;
- international organizations;
- independent authorities concerned with supporting internationalization.

DIEM also provides basic training for careers as economists in the area of international organizations and public companies concerned with supporting internationalism.

The preparation acquired will allow graduates to continue in advanced studies in a variety of fields, immediately after graduation or after a period of employment.

Since the start of the Università Bocconi graduate programs, the selection process has been distinct from the undergraduate one; therefore admission to an undergraduate degree program does not imply the automatic admission to a Master of Science program.

Last change 26/07/2007 18:14

2.8.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
19 compulsory courses	130
4 elective courses	24
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final paper	10

The academic curriculum provides:

- in the first and second year of studies, broad economic interdisciplinary training aimed at integrating economic and business subject areas, together with quantitative methods and law;
- in-depth study, in the second and third year, of subject areas that provide an understanding of the internationalization of companies and European economic integration, allowing for a comparison between institutional contexts and market regulations in different countries, and analysis of the interdependency that exists between market functions and the public regulation of national and supranational organizations.

The course is taught entirely in English and, given the presence of students and teaching staff from different countries, in an international environment.

Given the program's international slant, students are strongly encouraged to take part in internships or study experiences abroad.

The language entry requirements for admission to the undergraduate degree program are:

- First Certificate in English (FCE), or
- Business English Certificate Vantage, or
- Business English Certificate Higher, or
- IELTS with a minimum mark of 6.5 out of 9, or
- Valid TOEFL certification with a minimum mark of 567 out of 677 (if paper based) or 227 out of 300 (if computer based), or 86 out of 120 (if internet based), or
- Certificate in Advanced English (CAE), or
- Certificate of Proficiency in English (CPE), or
- secondary school diploma in English, valid for admission to Italian universities, (at least 50% of the subjects in the curriculum must have been taught in English) or
- native English speaker.

The Admissions Committee reserves the right to evaluate any other English language certification students may hold.

DIEM is part of the international agreement with the Central European University of Budapest (CEU) which leads to a dual degree: an Italian degree (laurea) plus an American Bachelor degree (Bachelor of Business Administration, Program in International Business).

The program involves only "incoming" students at Bocconi. These students are selected by both

Bocconi and CEU according to specific selection criteria and they attend the first year of studies in Budapest and the second and third year of studies in Milan.

In the 2007-2008 a.y. the second-year study plan is accessible only to students who are part of the agreement above.

Last change 26/07/2007 16:39

2.8.4. Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5006	Computer science for business	ENG	4
5025	Introduction to the legal system I	ENG	6
5002	Management	ENG	8
5018	Mathematics and modelling	ENG	8
	First foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5008	Accounting and financial statements analysis	ENG	6
5019	Data analysis	ENG	8
5026	Introduction to the legal system II	ENG	6
5014	Microeconomics	ENG	8
	First foreign language		6
	Total CPs, first year of studies		60

Second year of studies, 2006-2007 a.y.
(activated only for students who are part of the Bocconi-CEU agreement)

I semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5118	Financial mathematics	ENG	6
5120	International and European law	ENG	6
5114	Macroeconomics	ENG	8
5273	Personnel economics and organisational behaviour	ENG	8
	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5119	Comparative business law	ENG	6
5117	Comparative political economics	ENG	6
5122	Corporate finance	ENG	6
5121	European economic policy	ENG	6
5115	International economics (Real and monetary)	ENG	10
	Second foreign language (preparatory modules)		
	Total CPs, second year of studies		62

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
5292	Business strategy	ENG	6
5243	Financial markets and institutions	ENG	6
5124	International marketing	ENG	6
	2 elective courses (*)	ENG/ITA	12
	Second foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>Language of instruction</i>	<i>CP</i>
	2 elective courses (*)	ENG/ITA	12
	Second foreign language		6
	Final paper		10
	Total CPs, third year of studies		58

(*) Please note that the positioning of the elective courses in both the I and II semesters is only a guideline. Students can choose the number of electives they take in any semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree program and of the ministerial tables related to the Economics field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters 3 and 6 for detailed information about elective courses, foreign language paths, computer skills and final papers.

Last change 03/08/2007 12:18

2.9. Undergraduate Degree in Scienze giuridiche [Law] (CLSG)

Program Director:

Prof. Massimo Ceresa Gastaldo

Field of study:

Legal studies (no. 31, Ministerial Decree August 4, 2000)

Last change 23/07/2007 15:57

2.9.1. Educational objectives

While adhering to the educational objectives concerning the program's field of study, the Undergraduate Degree in Scienze giuridiche [Law] (CLSG) also has the following specific objectives:

- to provide knowledge of legal procedures and the cultural and technical basics for training jurists who work mainly for and/or in companies;
- to complete the legal training by providing basic economic, business and quantitative knowledge;
- to develop legal skills also in European and international contexts.

Last change 26/07/2007 15:05

2.9.2. Career opportunities

The CLSG is basically a prerequisite for the Master of Science in Giurisprudenza [Law] (CLG-LS).

The main objective is to train graduates for traditional careers (magistrates, lawyers, notary publics) and in particular: as civil and penal magistrates who operate in the commercial, bankruptcy and labour sections, lawyers working for international studios that mainly work with large companies, and jurists specializing in relations with foreign and non-government institutions or for institutions specializing in the business activities of independent authorities.

On completion of the undergraduate degree, however, it is possible to find employment in the legal departments of financial sectors, public administration and private companies.

Last change 26/07/2007 15:14

2.9.3. Program requirements breakdown

The program requirements of **180** credit points are divided as follows:

<i>Educational activities</i>	<i>CP</i>
21 compulsory courses	148
2 elective courses	12
Foreign language from European Union	6
Computer skills	4
Projects/seminars/second foreign language	6
Final paper	4

The academic curriculum provides:

- basic training in the main juridical disciplines both in the area of private and business law and in the area of public, penal, procedural, international and historical-philosophical law;
- multi-year development of particularly fundamental subjects;
- the completion of juridical training with a basic knowledge of accounting and financial reporting, the economic analysis of law and quantitative methods;
- the development of theoretical knowledge with direct experience through seminars and projects.

Last change 26/07/2007 16:43

2.9.4. Program structure

First year of studies activated for the last time in the 2005-2006 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5022	Diritto privato 1 e sistemi giuridici comparati	Civil law 1 and comparative law	ITA	10
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5017	Metodi quantitativi	Quantitative methods	ITA	6
	precorsi di lingua straniera	Foreign language (preparatory modules)		

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5020	Diritto costituzionale italiano ed europeo	Italian and European constitutional law	ITA	10
5012	Principi di microeconomia e macroeconomia	Principles of economics	ITA	8
5027	Storia del diritto italiano	Italian legal history	ITA	6
	precorsi di lingua straniera	Foreign language (preparatory modules)		
	Total CPs, first year of studies			58

Second year of studies activated for the last time in the 2006-2007 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5073	Analisi economica del diritto	Law and economics	ITA	6
5074	Diritto penale e procedura penale 1	Criminal law and procedure 1	ITA	6
5075	Diritto privato 2	Civil law 2	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
	Lingua straniera	Foreign language		6

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5083	Diritto commerciale	Company and business law	ITA	8
5077	Diritto processuale civile e fallimentare	Civil procedure and bankruptcy law	ITA	10

5078	Diritto tributario italiano ed europeo	Italian and European tax law	ITA	6
5076	Istituzioni di diritto del lavoro	Labour law	ITA	6
	Total CPs, second year of studies			60

Third year of studies, 2007-2008 a.y.

I semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5108	Diritto amministrativo	Administrative law	ITA	6
5109	Diritto ed economia dei mercati e degli intermediari finanziari	Financial institutions and markets law and economics	ITA	8
5113	Diritto privato 3	Civil law 3	ITA	6
5110	Filosofia del diritto	Jurisprudence, theory of justice	ITA	6
	opzionale n° 1 (*)	First elective course (*)	ITA/ENG	6

II semester

<i>Code</i>	<i>Educational activity</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5111	Diritto internazionale e comunitario	International and European law	ITA	8
5112	Diritto penale e procedura penale 2	Criminal law and procedure 2	ITA	6
	opzionale n° 2 (*)	Second elective course (*)	ITA/ENG	6
	progetto/seminari/seconda lingua straniera	Project/seminars/second foreign language		6
	lavoro finale	Final paper		4
	Total CPs, third year of studies			62

(*) Please note that the positioning of the elective courses in both the I and II semesters is only a guideline. Students can choose to take both electives in the I semester or both in the II semester, or one in the I semester and the other in the II semester.

It should be noted that while adhering to the educational objectives of the undergraduate degree program and of the ministerial tables related to the Legal Studies field of study, the program structure may be subject to slight variations decided on by the organs of administration.

See Chapters 3 and 6 for detailed information about elective courses, foreign language paths, computer skills and final papers.

Last change 03/08/2007 12:18

3. EDUCATIONAL ACTIVITIES IN THE STUDY PLANS

Last change 19/07/2007 18:52

3.1. Compulsory courses

Every program structure includes **compulsory** courses for exams which must be passed by students enrolled in that study program.

Compulsory courses are needed in order to satisfy the study program requirements; they are the fundamental building blocks for achieving the program's educational objectives. According to current regulations these educational activities can be classified as: "basic", "characteristic" of the program's field of study or "similar or supplementary to the characteristic ones", with special regard to cultural context and interdisciplinary education, as well as "independently decided upon by the University". Chapter 2 contains a section devoted to each undergraduate degree program where students can find the detailed program structure with the list of all compulsory courses, their credit point value and positioning in the years of studies.

Compulsory course exams can be taken in universities abroad as part of the programs offered by the International Relations Service. No credits will be given to students who have taken exams which are "not recognized" (see chapter 5.14, paragraph "Credit for exams passed at universities abroad"). Exams can be recognized either in full or partially after the course program has been integrated. The list of exams which are "not recognized" is available on the website at <http://www.unibocconi.it/exams3> in List of compulsory exams which are "not recognized".

Course profiles are available on the [website](#).

These profiles are identified with the following initials:

CC compulsory course of the study program

CO compulsory course chosen as an alternative to another compulsory course for the same study program.

Detailed course programs (**course syllabuses**) are available from the secretary's office of the Institute responsible for the course, and are usually handed out by teachers in the classrooms on the first days of lessons.

Last change 01/08/2007 18:12

3.2. Elective courses

Elective courses are chosen by students for their individual study plans, chosen from among the group of courses offered by the University and/or offered in collaboration with other universities.

These courses are part of the "educational activities freely chosen by the student" in accordance with current regulations.

The program structures of all undergraduate degree programs offered by Bocconi require students to choose 2 elective courses, with the exception of the DIEM where students must choose 4 elective courses.

For the undergraduate degree programs CLEA, CLAPI, CLEFIN, CLELI, DES, CLEMIT and CLSG students must choose:

- the first elective from among the restricted group of courses offered for the study program;
- the second elective from among the broad group of courses, made up of all the restricted groups (including those offered by their own program) as well as some courses that are not included in the restricted group for various undergraduate degree programs (see note at the end of paragraph 3.2.10).

CLEACC students must choose both electives from the broad group.

DIEM students must choose:

- the first 2 electives from the restricted group;
- the other 2 from the broad group.

The exams for electives can be taken at universities abroad as part of the programs offered by the International Relations Service.

Students can receive credit for the exams recognized either in full or partially after the course program has been integrated.

Exams equivalent to electives offered by Università Bocconi can be taken abroad, while electives not equivalent to courses offered by Università Bocconi can only be taken as part of the Exchange Program, in particular cases.

In this case students must obtain approval from the Program Director or his/her delegate prior to departure for the partner university abroad.

Students choose their electives when they enroll in the third year of studies, following the procedure described in Chapter 7 "Continuing studies".

Before choosing their electives students are advised to consult the "Table of incompatible courses" and the "Table of banned courses" that can be found in the appendix. The "Table of incompatible

courses" indicates the courses that cannot be chosen together in the same study plan because their course programs are either exactly or partly similar. The "Table of banned courses" indicates the courses that cannot be included in the study plan of a specific program.

The following list contains all the electives included in the restricted groups for each undergraduate degree. Every elective is awarded 6 credit points.

With regard to educational objectives of the undergraduate degree programs, the list of electives in the restricted group may be subject to changes decided on by the organs of administration.

Course profiles are available on the [website](#)

These profiles are identified with the following initials:

RR elective course from the restricted group

AI electives from the broad group

Detailed course programs (**course syllabuses**) are available from the secretary's office of the Institute responsible for the course and they are also usually handed out by teachers in the classrooms on the first days of lessons.

The educational offer for the 2007-2008 academic year will include an e-learning class group for some elective courses already taught in the same semester with traditional methods.

Last change 03/08/2007 16:12

3.2.1.

Restricted group - Undergraduate Degree in Economia aziendale [Business Administration] (CLEA)

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5256	Accounting nei settori	Financial accounting in selected industries	ITA	II
5185	Analisi dei dati per il management	Data analysis for management	ITA	I
5255	Analisi economiche per le decisioni aziendali	Economic analysis for decision making	ITA	I
5207	Business planning	-	ITA	II
5154	Corporate banking	-	ITA	I
5197	Diritto dell'Unione Europea	European Union law	ITA	I
5143	E-business and the Global Market	-	ITA	I
5314	Economia e gestione dei fondi pensione	Pension fund management	ITA	II
5220	Economia e gestione delle aziende non profit	Management of non-profit organizations	ITA	I
5252	Finanza mobiliare	Capital market financing	ITA	I

5254	Finanza straordinaria	Merges, acquisition and corporate restructuring	ITA	I
5268	Fondamenti di product management	Product management	ITA	I
5145	Gestione dell'ambiente e della sicurezza aziendale	Environmental and occupational health and safety management	ITA	I
5146	Gestione delle operations	Production and operations management	ITA	II
5267	Gestione e organizzazione di vendita	Sales management	ITA	II
5227	I sistemi informativi nell'economia digitale	Information systems in the digital economy	ITA	II
5320	Industrial and intellectual property law	-	ENG	I
5233	Information technology e innovazione organizzativa	Information technology and organizational innovation	ITA	I
5257	Internal auditing e analisi dei processi aziendali	Internal auditing and business processes analysis	ITA	II
5147	International marketing research	-	ENG	II
5310	Introduction to management consulting	-	ENG	II
5213	Introduzione alla finanza aziendale internazionale	Introduction to international corporate finance	ITA	I
5215	L'analisi di bilancio; l'informativa esterna	Financial statement analysis (and business community information)	ITA	II
5148	La comunicazione di marketing	Marketing communication	ITA	I
5328	L'impresa italiana nel XX secolo	The Italian firm in the 20th century	ITA	II
5309	Management delle aziende di moda e design: evoluzione storica e dinamiche competitive	Management of fashion and design companies: historical perspectives and competitive dynamics	ITA	I
5138	Management delle aziende di turismo	Tourism management	ITA	II
5313	Management delle informazioni aziendali (Information management)	Information management	ITA	II
5230	Management delle istituzioni culturali e artistiche	Arts and cultural management	ITA	II
5316	Management of fashion and design companies: historical perspectives and competitive dynamics	-	ENG	I
5225	Management of human capital services	-	ENG	II
5222	Management of international and supranational organizations	-	ENG	I
5318		-	ENG	I

	Marketing communication and media			
5266	Marketing PMI	Small business marketing	ITA	II
5312	Metodi quantitativi per il management strategico d'impresa	Quantitative methods for corporate strategic management	ITA	II
5332	Metodologie e linguaggi di programmazione	Programming languages and methodologies	ITA	I
5235	Networking management	-	ITA	II
5331	Nuove forme di organizzazione	New forms of organization	ITA	II
5330	People management		ITA	II
5217	Reporting direzionale e valutazione della performance	Performance measurement and evaluation systems	ITA	I
5151	Retailing	-	ITA	II
5253	Sistemi di analisi e contabilità dei costi	Cost analysis and cost accounting	ITA	II
5311	Storia dell'industria della moda	History of the fashion industry	ITA	II
5140	Strategia di internazionalizzazione	International business and management	ITA	II
5139	Strategie delle piccole e medie imprese	Strategies for small and medium-sized companies	ITA	I
5228	Tecnologie informatiche e nuovi modelli di business	Information technologies and new business models	ITA	I
5141	The management of competition and innovation in high-tech sectors	-	ENG	II

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3.2.2.

Restricted group - Undergraduate Degree in Economia delle amministrazioni pubbliche e delle istituzioni internazionali [Management of Public Administration and International Institutions] (CLAPI)

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5162	Comparative fiscal systems and regulatory authorities	-	ENG	II
5219	Contabilità e bilancio nelle amministrazioni pubbliche	Governmental accounting	ITA	I
5165	Economia dello sviluppo	Development economics	ITA	II
5220	Economia e gestione delle aziende non profit	Management of non-profit organizations	ITA	I
5169	Economia urbana	Urban economics	ITA	I
5221		Utilities management	ITA	I

	Forme di gestione dei servizi pubblici			
5174	Istituzioni e regolamentazione dei mercati finanziari	Institutions and regulation of financial markets	ITA	II
5225	Management of human capital services	-	ENG	II
5222	Management of international and supranational organizations	-	ENG	I
5223	Metodi di analisi e valutazione dei programmi pubblici	Programme analysis and evaluation	ITA	I
5176	Politica economica europea	European economic policy	ITA	I
5224	Public management and the business environment	-	ENG	II

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3.2.3.

Restricted group - Undergraduate Degree in Economia delle istituzioni e dei mercati finanziari [Institutions and Financial Markets Management] (CLEFIN)

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5154	Corporate banking	-	ITA	I
5195	Diritto delle assicurazioni	Insurance law	ITA	II
5336	Economia e finanza dei cambiamenti climatici	The economics and finance of climate change	ITA	I
5314	Economia e gestione dei fondi pensione	Pension fund management	ITA	II
5173	Economia monetaria internazionale	International monetary economics	ITA	I
5187	Elementi di matematica per i mercati finanziari	Mathematics for financial markets	ITA	II
5174	Istituzioni e regolamentazione dei mercati finanziari	Institutions and regulation of financial markets	ITA	II
5214	La valutazione delle aziende	Business valuation	ITA	II
5272	Metodi di scelta sul mercato azionario	Active management in stock market	ITA	II
5332	Metodologie e linguaggi di programmazione	Programming languages and methodologies	ITA	I
5175	Microstruttura dei mercati dei capitali	Microstructure of capital markets	ITA	II
5335	Modelli finanziari	Financial models	ITA	II
5158	Portfolio e risk management nei mercati internazionali	Portfolio theory and global asset management	ITA	I

5160	Private banking e investitori istituzionali	Private banking and institutional investors	ITA	II
5333	Risk management and insurance		ENG	II
5161	Strumenti derivati e tecniche di copertura	Derivatives	ITA	II

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3.2.4.

Restricted group - Undergraduate Degree in Economia e legislazione per l'impresa [Law and Business Administration] (CLELI)

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5258	Bilancio, comunicazione finanziaria e temi professionali	Financial reporting and accounting for mergers, acquisitions and related matters	ITA	II
5329	Contabilità internazionale	International accounting	ITA	I
5197	Diritto dell'Unione Europea	European Union law	ITA	I
5200	Diritto penale commerciale	Business and corporate criminal law	ITA	II
5252	Finanza mobiliare	Capital market financing	ITA	I
5215	L'analisi di bilancio; l'informativa esterna	Financial statement analysis (and business community information)	ITA	II
5050	Marketing	-	ITA	I
5253	Sistemi di analisi e contabilità dei costi	Cost analysis and cost accounting	ITA	II
5139	Strategie delle piccole e medie imprese	Strategies for small and medium-sized companies	ITA	I

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3.2.5.

Restricted group - Undergraduate Degree in Economia per le arti, la cultura e la comunicazione [Economics and Management of Arts, Culture and Communication] (CLEACC)

CLEACC does not have a restricted group of courses.

CLEACC students must choose their 2 electives from the broad group made up of:

- the restricted groups of all the other undergraduate degree programs (except for 5309 Management delle aziende di moda e design: evoluzione storica e dinamiche competitive [Management of fashion and design companies: historical perspectives and competitive dynamics]; 5316 Management of fashion and design companies: historical perspectives and competitive dynamics; 5138 Management delle aziende di turismo [Tourism management] and 5230 Management delle istituzioni culturali e artistiche [Arts and cultural management]);
- the courses mentioned in paragraph 3.2.10

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3.2.6.

Restricted group - Undergraduate Degree in Discipline economiche e sociali [Economics and Social Sciences] (DES)

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5135	Demografia internazionale	International demography	ITA	I
5165	Economia dello sviluppo	Development economics	ITA	II
5167	Economia internazionale reale	International trade	ITA	II
5168	Economia politica (Povertà, disuguaglianza e distribuzione del reddito)	Economics (Poverty, inequality and income distribution)	ITA	I
5087	Relazioni internazionali	International relations	ITA	II
5057	Scienza della politica	Political science	ITA	II
5056	Sociologia	Sociology	ITA	II
5180	Storia del pensiero economico	History of economic thought	ITA	I
5319	Storia sociale	Social history	ITA	II

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3.2.7.

Restricted group - Undergraduate Degree in Economia dei mercati internazionali e delle nuove tecnologie [Economics of International Markets and New Technologies] (CLEMIT)

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5196	Diritto dell'informatica ed Internet	Internet and informatic law	ITA	II

5144	E-Business e gestione dell'innovazione	Managing innovation through E-business	ITA	I
5336	Economia e finanza dei cambiamenti climatici	The economics and finance of climate change	ITA	I
5166	Economia e politica delle imprese multinazionali	Economics of multinational enterprises	ITA	I
5164	Economics of the firm	-	ENG	I
5332	Metodologie e linguaggi di programmazione	Programming languages and methodologies	ITA	I
5232	Organizational networks and entrepreneurship	-	ENG	II
5181	Tecnologia e sviluppo economico	Technology and economic development	ITA	II
5141	The management of competition and innovation in high-tech sectors	-	ENG	II

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3.2.8.

Restricted group - Undergraduate Degree in Economia e management internazionali - International Economics and Management (DIEM)

Course code	Course title in the restricted group	Language of instruction	Semester
5204	Advanced accounting and finance	ENG	II
5305	Applied research	ENG	I
5162	Comparative fiscal systems and regulatory authorities	ENG	II
5170	European labour markets	ENG	II
5171	Foundations of the European economy	ENG	II
5172	Industrial organisation	ENG	I
5155	International banking	ENG	II
5136	International business strategy	ENG	II
5147	International marketing research	ENG	II
5212	International project finance	ENG	I
5225	Management of human capital services	ENG	II
5222	Management of international and supranational organizations	ENG	I
5224	Public management and the business environment	ENG	II
5333	Risk management and insurance	ENG	II
5183	The economics of development and transition	ENG	I
5184	The economics of globalization	ENG	I

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3.2.9.

Restricted group - Undergraduate Degree in Scienze giuridiche [Law] (CLSG)

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5191	Diritto bancario	Banking and finance law	ITA	I
5315	Diritto civile (Contrattualistica)	Civil law (Rules of contracts)	ITA	I
5194	Diritto dell'ambiente	Environment law	ITA	II
5195	Diritto delle assicurazioni	Insurance law	ITA	II
5196	Diritto dell'informatica ed Internet	Internet and informatic law	ITA	II
5198	Diritto ecclesiastico	Law and religion	ITA	I
5200	Diritto penale commerciale	Business and corporate criminal law	ITA	II
5193	Diritto privato comparato	Comparative law	ITA	II
5238	Diritto pubblico comparato	Comparative public law	ITA	II
5320	Industrial and intellectual property law	-	ENG	I
5202	Organizzazione internazionale	International organization	ITA	II

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3.2.10.

Broad group

The broad group includes the restricted groups from all undergraduate degree programs (including the one of the program the student is enrolled in) and also some courses which are not part of the restricted group of any undergraduate degree program (see the table below).

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5156	Mercati finanziari internazionali	International financial markets	ITA	II
5303	Modellazione dei sistemi aziendali	Modelling company systems	ITA	II
5334	Teorie economiche alternative	Alternative economic models	ITA	I

The 5156 - Mercati finanziari internazionali [*International financial markets*] course cannot be included in the study plans of CLEFIN and CLEMIT students.

Last change 20/07/2007 16:50

3.3. Foreign Languages

3.3.1. The Common European Framework

To classify language competence levels, Università Bocconi follows the Common European Framework established by the Council of Europe.

Basic User	A1	Elementary
	A2	Pre-intermediate
Independent User	B1	Intermediate
	B2	Post-intermediate
Proficient User	C1	Advanced
	C2	Proficient

Language skills for each level are available on the University site <http://www.unibocconi.it> in Didattica > Insegnamenti > Lingue > Corsi di laurea triennale III anno.

Last change 02/08/2007 14:48

3.3.2. First foreign language

Last change 28/06/2007 16:28

3.3.2.1. First foreign language for all undergraduate degree programs except the DIEM

Program structure position and credit points

The first foreign language is positioned in the second year of the program structure.

The objective of the course is to provide students with the skills to use the language in a general context.

The language path offered by the University takes place in the first and second years of Undergraduate programs.

The course is assigned 6 credit points, which are awarded to students when they pass the exam or after the submission and registration in their academic career of one of the international language certifications recognized by the University (see Paragraph 3.3.4 "Method of assessing foreign language knowledge").

The assessment of foreign language knowledge is marked out of thirty and the mark is included in the calculation of the Grade Point Average (GPA).

Method of choosing a first foreign language

- For all students who are **not English native speakers**, the first foreign language must be **English**.
The exit level from the language learning path is **C1** in keeping with the Council of Europe framework.
However, in light of the students' different linguistic levels on entry, the University allows students to exit from the language path with a lower linguistic level, i.e. **B2**.
The course code is **5127**.
- For all students who are **English native speakers**, the first foreign language must be chosen from **French, German, Portuguese** and **Spanish**.
Students must reach level **B2**.
The course codes are:
5128 French
5295 Portuguese
5130 Spanish
5129 German

English (for students who are not English native speakers)

Università Bocconi has identified the recommended entry requirements to ensure that students are adequately prepared to attend the curricular English language courses. The requirements are level B1 of the Common European Framework for Language Competence (see paragraph 3.3.1 "The Common European Framework"). On the Internet site at <http://www.unibocconi.it/languagecentre> in Teaching and orientation >Undergraduate degree programs (III academic year 2007-2008), students can find detailed information regarding the language knowledge and competence required and self-study programs to assist them in reaching the indicated level based on their initial preparation.

Initial evaluation test

On the same day as the aptitude selection test, all non-native English speakers should have also taken an English language test. On the basis of this test, the student's ideal language path is assigned for the first year of studies.

The Language learning path

The educational activities designed to assist students in learning English are organized by the Language Centre. These activities include both C1 and B2 level curricular courses and preparatory modules for students who have not yet acquired sufficient linguistic competence.

The University proposes an individual, personalized learning plan upon enrolment based on the student's initial language level. For absolute beginners the following paths are offered:

Year of studies	Semester	Level		Number of hours
1st year	I	Module P1	Intensive - Part 1	78 hours
1st year	II	Module P2	Intensive - Part 2	78 hours
2 nd year	I	Module B1	Intermediate	52 hours
2 nd year	II	Course B2	Post-intermediate	52 hours

For other students the paths below are offered. Students have attended in whole or in part the preparatory modules based on their linguistic competence ascertained by the initial test.

Year of studies	Semester	Level		Number of hours
1st year	I	Module A2	Pre-intermediate	52 hours
1st year	II	Module B1	Intermediate	52 hours
2 nd year	I (or II)	Module/Course B2	Post-intermediate	52 hours
2 nd year	II (or I)	Course C1	Advanced	52 hours

Since first and second-year courses are no longer offered for the 2007-2008 a.y., two B2 level repeat class groups are being offered for **third-year** students who have an English exam debit (one class group for each semester). Students can sign up via the yoU@B student diary according to the following periods: first semester class group: 1 August - 28 September 2007; second semester class group: 7-31 January 2008. Applications are accepted on a first come, first serve basis for a maximum of 100 students per class group. The courses are run only if there are enough students.

Students state their desired exit level when they register for the final exam via Punto Blu or Virtual Punto Blu regardless of the module(s) or course(s) attended.

French, Portuguese, Spanish, German (for English native speakers)

Initial evaluation test

There is no compulsory initial evaluation test for French, Portuguese, Spanish, German. A self-evaluation test is available on the Internet site at <http://www.unibocconi.it/languagecentre> > Learning Services > self-evaluation tests for foreign languages.

The Language learning path

The teaching activities designed to help students in learning French, German, Portuguese and Spanish are organized by the Language Centre and include both B2 level curricular courses and preparatory modules for students who have not yet acquired the sufficient linguistic competence.

The language learning path is the following:

Year of studies	Semester	Level	Number of hours
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1st year	I semester	Module A1	Elementary	52 hours
1st year	II semester	Module A2	Pre-intermediate	52 hours
2 nd year	I semester	Module B1	Intermediate	52 hours
2 nd year	II semester	Course B2	Post-intermediate	52 hours

For the 2007-2008 a.y. no lessons are scheduled.

For students who have a language exam debit, language changes can be made in the periods 1 August - 28 September 2007 and 7-31 January 2008. Changes can be made via Punto Blu or Virtual Punto Blu.

Last change 03/08/2007 11:27

3.3.2.2.

First foreign language for the DIEM

Program structure position and credit points

The first foreign language is placed in the first year of the program structure.

The objective of the course is to provide students with the necessary skills to use the language in a general context.

The course is assigned 6 credit points, awarded to students when they pass the exam or after the submission and registration in their academic career of one of the international language certifications recognized by the University (see Paragraph 3.3.4 "Method of assessing foreign language knowledge").

The assessment of foreign language knowledge is marked out of thirty; the mark is included in the calculation of the Grade Point Average (GPA).

Method of choosing first foreign language and language learning paths

Students who are not English native speakers may choose one of the following as the first foreign language:

- **English C2** level of the Council of Europe's framework. However, in light of the students' different linguistic levels on entry, the University allows students to exit from the language path with a lower linguistic level, i.e. **C1** level.
The course code is **5127**.

The language path is the following:

Year of studies	Semester	Level		Number of hours
1st year	I semester	Module /Course C1	Advanced	52 hours
1st year	II semester	Course C2	Proficient	52 hours

- one of the following languages of the European Union (as long as it is different from the student's native language): **French, Portuguese, Spanish, German B2 level** .

The course codes are:

5128 French

5295 Portuguese

5130 Spanish

5129 German

The language path is the following:

Year of studies	Semester	Level		Number of hours
1st year	I semester	Module B1	Intermediate	52 hours
1st year	II semester	Course B2	Post-intermediate	52 hours

For students who are **not English native speakers** and who are enrolled in the Central European University (CEU) - Università Bocconi Double Degree Program the first language must be **English C1** level according to the Council of Europe's Framework.

For students who are **English native speakers** the first foreign language may be chosen from one of the following languages of the European Union: **French, Portuguese, Spanish, German B2 level**.

The course codes are:

5128 French

5295 Portuguese

5130 Spanish

5129 German

The language path is the following:

Year of studies	Semester	Level		Number of hours
1st year	I semester	Module B1	Intermediate	52 hours
1st year	II semester	Course B2	Post-intermediate	52 hours

For students who have a language exam debit, language changes can be made in the periods 1 August - 28 September 2007 and 7-31 January 2008. Changes can be made via Punto Blu or Virtual Punto Blu.

Students must state their desired exit level when they register for the final exam at Punto Blu terminals regardless of the module(s) or course(s) attended.

Last change 23/07/2007 17:16

3.3.3.

Second foreign language

3.3.3.1.

Second foreign language for all undergraduate degrees in the fields of economics and management

Program structure position and credit points

The second foreign language is placed in the third year of the program structure in either the first or second semester, depending on the Undergraduate program:

I semester: CLAPI, CLELI, CLEMIT

II semester: CLEA, CLEFIN, CLEACC, DES, DIEM

Students can choose to sit the exam in either the first or second semester exam sessions regardless of which semester the course is placed in the program structure.

The objective of the course is to provide students with the ability to use the language appropriately.

The language path offered by the University takes place in the second and third years of studies.

The course is assigned 6 credit points, which are awarded to students when they pass the exam or after the submission and registration in their academic career of one of the international language certifications recognized by the University (see Paragraph 3.3.4 "Method of assessing foreign language knowledge").

The assessment of foreign language knowledge is marked out of thirty and the mark is included in the calculation of the Grade Point Average (GPA).

Method of choosing second foreign language

- For students who are **Italian native speakers**, the second foreign language must be chosen from **French, Portuguese, Spanish, German**. The course codes are:
5128 French
5295 Portuguese
5130 Spanish
5129 German
- For students who are **not Italian native speakers** the second language must be Italian. The course code is **5239**.

The exit level from the language learning path is **B2** of the Council of Europe's Framework. However, in light of the students' different linguistic levels on entry, the University allows them to exit from the language path with a lower linguistic level, i.e. **B1**.

- For students who are not **Italian native speakers** and who are enrolled in the Central European University (CEU) - Università Bocconi Double Degree Program, the second

language must be Italian. The course code is **5239**. The exit level is **B1** of the Council of Europe's Framework.

French, Portuguese, Spanish, German (for Italian native speakers)

Initial evaluation test

There is no compulsory initial evaluation test for French, Portuguese, Spanish and German although a self-evaluation test is available on the Internet site at <http://www.unibocconi.it/languagecentre> > Learning Services > self-evaluation tests for foreign languages. Students are invited to take this test before enrolling for the second year of the program.

The language learning path

The teaching activities designed to assist students in learning French, Portuguese, Spanish and German are organized by the Language Centre and include both levels **B2** and **B1** curricular courses as well as preparatory modules for students who have not yet acquired sufficient linguistic competence.

The student's language level is ascertained by the self-evaluation test. Accordingly, the University will suggest an individual and personalized learning plan to the student. This may mean: attending preparatory modules either completely or partially based on linguistic competence, taking curricular courses or sitting the exam.

The language paths are as follows:

Year of studies	Semester	Level		Number of hours
2nd year	I semester	Module A1	Elementary	52 hours
2nd year	II semester	Module A2	Pre-intermediate	52 hours
3rd year	I (or II) semester	Module /Course B1(*)	Intermediate	52 hours
3rd year	II semester	Course B2	Post-intermediate	52 hours

(*) B1 serves two purposes: as a curricular course for students who wish to take the final B1 exam and as a preparatory module to attend the B2 curricular course.

For the 2007-2008 a.y. only modules and courses of the third year will be run.

Third-year students must confirm and/or change the language they chose in the second year of the course (or choose a language if they did not do so in the second year) when they enrol in the academic year (Punto Blu or Virtual Punto Blu, between 1 August - 10 September 2007). Students must also choose the modules they wish to attend in the first and second semesters (B1 in first semester and B2 in second semester; only B1 in first semester; only B1 in second semester; only B2 in second semester); they will automatically be assigned the class group level according to the choices made for both the first and second semesters.

Students can change languages in their third year from 7-31 January 2008, via Punto Blu terminals or Virtual Punto Blu.

The class timetable can be viewed at Punto Blu terminals and the yoU@B student diary after enrolment for the academic year.

Attendance is not compulsory but strongly recommended; attending modules and courses is considered to be the most effective way of learning the language and preparing for the final exam. Active participation in a curricular course may result in awarding 1 or 2 extra points to the final exam mark. Detailed information is presented in the exam requirements for every language and they are available on the Internet site at <http://www.unibocconi.it/languagecentre> in Teaching and orientation > Undergraduate degree programs (third year 2007-2008 a.y.).

Students must declare their desired exit level when they register for the final exam at one of the Punto Blu terminals regardless of the module(s) or course(s) attended.

Italian (for students who are not Italian native speakers)

Initial evaluation test

Non-EU students who do not have Italian residency must take an Italian language test organized by the University in accordance with the Ministerial regulations.

With reference to all other students who are not Italian native speakers there is no initial evaluation test for Italian organized by the University, although students are invited to take a self-evaluation test available on the Internet site at <http://www.unibocconi.it/languagecentre> > Learning Services > self-evaluation tests for foreign languages.

The language learning path

The teaching activities for Italian are organized by the Language Centre, and include both levels **B2** and **B1** curricular courses. Preparatory modules for students who have not yet acquired sufficient linguistic competence are also scheduled.

Accordingly, the University will suggest to the student an individual, personalized learning plan upon enrolment based on the student's language level. This plan may include attending preparatory modules either completely or partially based on linguistic competence, taking curricular courses or sitting the exam to assess language skills.

The language learning paths are as follows:

Year of studies	Semester	Level	Number of hours
1st year		Basic course organized by the International Relations Service	
2nd year	I semester	Module A2	Pre-intermediate 52 hours

3rd year	I semester	Module/ Course B1(*)	Intermediate	52 hours
3rd year	II semester	Course B2	Post-intermediate	52 hours

(*) B1 serves two purposes: as a curricular course for students who wish to take the final B1 exam and as a preparatory module to attend the B2 curricular course.

For the 2007-2008 a.y. only modules and courses of the third year will be run. For students enrolled in the Joint Degree Central European University (CEU) - Università Bocconi Program, only 2nd-year modules of Italian can be run.

Second-year students enrolled in the Joint Degree Central European University (CEU) - Università Bocconi Program, are automatically assigned an A2 level class group when they enrol in the academic year (between 1 August - 10 September 2007). The class will be run only if enough students sign up.

Third-year, Italian, non-native speakers, when enrolling in the academic year (via Punto Blu or Virtual Punto Blu, between 1 August - 10 September 2007) choose the modules for the 1st and 2nd semester (B1 in the first and B2 in the second semester; only B1 in the first semester; only B2 in the second semester). They will automatically be assigned the class group according to the choices made.

The class timetable can be viewed at Punto Blu terminals and viewed in the yoU@B student diary.

Attendance is not compulsory but strongly recommended; attending modules and courses is considered to be the most effective way of learning the language and preparing for the final exam. Active participation in a curricular course may result in awarding 1 or 2 extra points to the final exam mark. Detailed information is presented in the exam requirements for every language and they are available on the Internet site at <http://www.unibocconi.it/languagecentre> in Teaching and orientation >Undergraduate degree programs.

Students must state their desired exit level when they register for the final exam at Punto Blu terminals or Virtual Punto Blu regardless of the module(s) or course(s) attended.

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3.3.3.2.

Second foreign language for students of the Undergraduate Degree in Scienze Giuridiche [Law] (CLSG)

A second foreign language is an option for students enrolled in the CLSG and can be included in the student's study plan instead of the educational activity "project/seminars" in the third year of studies. For information on the methods for adding a second foreign language to the study plan see 7.1.4.

The course codes are:

5323 French

5325 Portuguese

5326 Spanish

5327 German

The language learning path offered by the University is the same as the one offered for the Bachelor programs in the fields of Economics and Management.

The language course is awarded 6 credit points. Students obtain the credits when they pass the exam or register one of the international certifications recognized by the University (see 3.3.4 "Method of assessing foreign language knowledge").

The exam is marked out of thirty and is included in the calculation of the Grade Point Average (GPA). Students are free to attend the class groups scheduled for Bachelor programs in the fields of Economics and Management.

In such programs the teaching is scheduled over 2 semesters (third year); the course unit covers "general" English and includes an A2 level (pre-intermediate) initial language knowledge. CLSG students enrolled for the 2007-08 academic year can only attend third-year lessons.

For methods on choosing the second language, evaluation tests and learning paths, see the paragraph "Second foreign language for Bachelor programs in the fields of Economics and Management".

Please note that:

- it is possible to include a second foreign language in the study plan as an additional exam;
- an international language certification registered in the student's undergraduate academic career as an alternative to projects/seminars or as an additional exam, cannot be included in the MSc study plan.

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3.3.4.

Method of assessing foreign language knowledge

Assessment of foreign language knowledge by Bocconi exam

Language knowledge is assessed by an exam. This exam is designed to test the student's comprehension and knowledge of both written and spoken English adapted to the appropriate language level.

The summarized course programs (**course profiles**) of the language modules are available on the Internet site at <http://www.unibocconi.it/profiles>.

The detailed course programs (**course syllabuses and exam requirements**) are available on the Internet site at <http://www.unibocconi.it/languagecentre> in Teaching and orientation >Undergraduate degree programs (III year 2007-2008 a.y.).

The exam is marked out of thirty and is included in the calculation of the Grade Point Average (GPA). Students must state their exit level chosen between the two possible exit levels suggested by the University when they register for the exam at Punto Blu terminals or Virtual Punto Blu. The level of competence achieved is recorded on the official exam report and official academic transcript. As an alternative to the Bocconi exam, students may choose to take one of the international certification exams indicated by the University, requesting that the results achieved be converted into a mark out of thirty and recorded in their academic career by the Language Centre Office.

Students can achieve higher exit levels than the curricular exams for both first and second languages. This is only possible through the registration of international certifications in the academic career from among those recognized by the University.

Assessment of foreign language knowledge by international language certifications

If students opt for a certification exam they can choose to sit the exam through either:

- the Bocconi Language Centre, if it is a recognized exam centre for the chosen certification;
- an official Examination Centre either in Italy or abroad.

The cost of sitting the certification exam is the responsibility of the individual student. The Language Centre also offers guidance and information on exam preparation and exam assessment methods and provides a range of materials which are available for use from the language laboratories. This service is offered to all students (those taking Bocconi exams or preparing international certifications).

Students who already hold one of the certifications indicated by the University may ask for the result of the certification exam to be converted into a mark out of thirty and recorded instead of the Bocconi exam.

For students enrolled from the 2004-2005 a.y., for the purpose of registering international certifications in the academic career, certifications are valid for a period of three years from the date they were obtained.

It should be noted that if students hold international certifications of higher levels than the level indicated in the program requirements, these will be recognized when the graduation grade is calculated (see chapter 6 "Awarding of the graduate grade").

In addition to the list of "general" language international certifications published in the appendix "international certifications" the University also recognizes special language certifications for MSc programs published on the website at <http://www.unibocconi.it/languagecentre>.

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3.4. Computer skills

3.4.1. Program structure position and credit points

The program requirements of all undergraduate programs offered at Università Bocconi include a Computer skills exam (4 credit points) in the first year of studies. This course aims to develop students' IT knowledge and skills in accordance with the current regulations in force regarding undergraduate degrees in the Management, Economics and Legal Studies fields of study.

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3.4.2. Assessment of knowledge

IT knowledge and skills are assessed by the ECDL Start (European Computer Driving Licence), an internationally recognized certificate which enables students to demonstrate their competence in Windows, Office Applications and the Internet. Università Bocconi is an official ECDL Test Centre. In order to obtain the licence it is necessary to pass the following 4 exam modules:

- Resource management (module 2);
- Word (module 3);
- Excel (module 4);
- Internet (module 7) .

To pass modules students must answer at least 75% or more of exam questions correctly. When each module is passed the mark is registered on the Skills Card. The ECDL Start is awarded when all 4 modules have been passed. The overall result achieved from the 4 modules is converted into a mark out of thirty and recorded in the student's academic career. In particular, the average of the percentages achieved for each of the 4 modules is calculated. The average percentage is then converted into a mark out of thirty on the basis of the conversion table shown below. The mark out of thirty is included in the calculation of the Grade Point Average.

Average percentage	Mark out of thirty rounded up
75	18
76	18
77	18

78	19
79	19
80	19
81	20
82	20
83	21
84	21
85	22
86	23
87	23
88	24
89	25
90	26
91	26
92	27
93	28
94	29
95	29
96	30
97	30
98	30
99	30 cum laude
100	30 cum laude

Please note: students that have passed any of the modules before 2004 must use the calculation method available on the IT Education Services Center (SEDIN) website at <http://www.unibocconi.it/sedin> (Italian version).

All students (attending and non attending) can sit the exam on the date fixed by the Bocconi Test Centre. Exam registration is done in person at the SEDIN office. If students have already passed this exam at secondary school, they can complete the form online via their yoU@B student diary. If exams have not been taken through an automatic system (ALICE or ATLAS), then students must hand in a declaration indicating the score achieved (expressed as a percentage) for every exam passed. The declaration must be issued on the Test Center's official paper and submitted at the IT Education Services Center (SEDIN).

For more information see the SEDIN website at <http://www.unibocconi.it/sedin> (Italian version).

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3.5. Studying abroad

Internationalization at Università Bocconi has been a strategic priority pursued since 1974, the year in which the first international agreements were put into place. Over the years these programs have developed an extensive network of relations and exchanges with prestigious academic and cultural institutions all over the world, which means there is constant collaboration with the university and

international business schools on research and joint teaching projects, thus providing Bocconi students and teaching staff with invaluable international experience. Thanks to its network of international relations, Università Bocconi is able to offer its students several opportunities to acquire the kind of business training which is necessary for dealing with global economic developments.

Study programs abroad:

- Long programs (Exchange Programs and Free-Mover Semester Programs);
- Short programs (Campus Abroad and Free-Mover Summer Programs).

MSc students may participate in Double Degree programs that are organized with international universities and business schools which lead to second level Double Degrees (Italian and foreign) or diplomas issued by members of the international network (Master CEMS-MIM, Themis Law Network).

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3.5.1. Long programs

Exchange Program

The Università Bocconi Exchange Program (including the Erasmus Program) deals with student exchanges under bilateral agreements with over 160 universities in 46 countries spreading across 5 continents, giving students the opportunity to attend courses for which they can receive credit as part of their Bocconi degrees. The international universities included in the program are some of the most renowned institutions in the world in the field of management, economics and social sciences with an emphasis on economics. In fact, Università Bocconi belongs to 2 of the most prestigious international networks: CEMS - Community of European Management Schools and PIM - Partnership in International Management.

The agreements are based on reciprocal arrangements that allow students from both institutions involved to complete a period of study abroad without paying extra university fees and tuition to the partner institution. Students are, however, responsible for travel, board and lodging expenses.

The semester program is offered to all students who are regularly enrolled at Bocconi in their third year, **so students enrolled in the second year can apply.**

Students who are selected and subsequently withdraw from the Exchange Program (except for reasons that are judged by the International Relations Service to be very serious), will be automatically excluded from subsequent pre-selection for all exchange programs and international internships offered by the International Relations Service (Field Projects, International Organizations and Embassies). If students withdraw during their undergraduate studies, they are not excluded from the program if they enrol in MSc programs.

Exam recognition

Students can receive credit for a maximum of 4 exams recognized either fully or partially. The credit approval procedure is explained in paragraph 5.14, "Credit for exams passed at universities abroad".

Final paper

Exchange experiences can be linked to final papers. See paragraph 6.1, "Final paper".

Graduation Grade

Exchange Program participation counts as part of "other academic achievements in the student's academic career" and is included in the calculation of the graduation grade. See paragraph 6.2.5, "Awarding of the graduation grade", in this Guide.

For Exchange Program details, (eligibility, list of universities, application procedure, exam recognition, program compatibility, student relations, previously recognized courses, etc), visit the website <http://www.ir.unibocconi.it/exchange> and consult the International Relations Service publications.

Free-Mover Semester Program

Students interested in attending a semester abroad outside the Exchange Program, can enrol at a number of universities abroad where they can study only during the third year of their degree as part of the Free-Mover Semester Program (fee-paying Visiting Students or Independent Students). Università Bocconi has identified a number of schools, mainly members of its international network, that are willing to accept such students. The list of universities abroad is published on the webpage at <http://www.ir.unibocconi.it/eng>. This is the only list considered valid for the recognition of exams taken in schools abroad as part of the Free-Mover Semester Program. Any other applications for alternatives must be examined individually beforehand, by the International Relations Service. The application must be accompanied by a motivational letter and some information about the chosen university, and is to be submitted to the International Relations Service before enrolling at the university abroad for a Free Mover Semester Program.

Application procedure

Students who meet the requirements should contact their chosen institution and ask for course profiles and details about the enrolment procedures.

Once students have been admitted by a school of the Free_Mover Semester network, they must contact the International Relations Service and request the green form to have courses taken abroad recognized.

Students are responsible for travel, board and lodging expenses for the period abroad, as well as fees and tuition for both Bocconi and the institution abroad. Students are advised to take out health insurance for the entire period of study abroad.

Exam recognition

Students can receive credit for a maximum of 3 exams recognized. The credit approval procedure is explained in paragraph 5.14, "Credit for exams passed at universities abroad".

Final paper

The Free-Mover Semester can be linked to final papers. See paragraph 6.1, "Final paper".

Graduation grade

Free-Mover Semester participation counts as "other relevant elements in the student's academic career" and is included in the calculation of the graduation grade. See paragraph 6.2.5, "Awarding of the graduation grade".

For program details (eligibility, list of universities, application procedure, exam recognition, program compatibility, student relations, et), visit the website <http://www.ir.unibocconi.it> and consult the International Relations Service publications.

NB: Students are reminded that, in any case, receiving credit for exams taken abroad in the Free-Mover Semester is **incompatible** with the Exchange Program.

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3.5.2. Short programs

The short programs offered by Università Bocconi give students the opportunity to spend a brief period of time abroad, generally during summer, combining educational activities with the exploration of different cultural, social and economic environments.

Campus Abroad

The Campus Abroad programs are organized by Università Bocconi in collaboration with partner schools and last about 1 month. The programs aim to expose students to an international context by combining a Bocconi course with a series of "country specific" activities (seminars and visits to local companies and institutions).

Eligibility and requirements

The program is designed for regularly enrolled Bocconi students, from the summer of their second year.

Students are admitted to the program depending on the outcome of the selection process which is based on their GPA, number of credit points and language skills. For recent editions of this program students have been required to have a minimum GPA of 22/30, a minimum number of credit points and English language skills.

Application and deadlines

The application deadline is usually in the months of November and March (the precise dates will be released in the International Relations publications and on the website). For more information visit the website at <http://www.ir.unibocconi.it/eng> (<http://www.ir.unibocconi.it/campusabroad>) and check successive publications released by the service.

Exam recognition

The exams are recognized as Bocconi exams and are not listed under "Credit for Exams Passed at Universities Abroad". To have exams and credit points registered in their academic career, students must pass the exam and participate in both lessons and related activities.

Students are reminded that their participation in all activities and presence for the entire period of the program is compulsory.

Final paper

Campus Abroad experiences can be regarded as part of the final paper. See paragraph 6.1, "Final paper".

Graduation grade

Campus Abroad participation counts as "other relevant elements in the student's academic career" and is included in the calculation of the graduation grade only if exams are passed in the Campus Abroad regime. For detailed information see the website at <http://www.ir.unibocconi.it/eng> and paragraph 6.2.5, "Awarding of the graduation grade".

Free-Mover Summer Program

Università Bocconi has selected a number of partner schools from its international network which offer interesting and educationally valid Summer Programs. They last between 3 to 5 weeks during the summer months and allow students to take curricular courses in various areas for which they can receive credit. The list of universities abroad will be published on the website at <http://www.ir.unibocconi.it/eng>. This is the only list considered valid for the recognition of courses offered in the Summer Program through institutions abroad. Students can submit applications for other alternatives that must be examined individually in advance by the International Relations Service, before applying to the program.

Eligibility and requirements

The program is offered to students from all undergraduate degrees, **starting from the summer of their 2nd year** (N.B. participation in a summer program in the summer of their 1st year or before cannot be recognized). Università Bocconi does not carry out any type of selection process, however students must satisfy the entry requirements established by the institution chosen for the Summer Program.

Application procedure

The International Relations Service provides informational guidance, making available the websites of the various programs and any brochures of partner institutions. Students are required to contact their chosen destination to obtain course programs and details of the enrolment procedures. Students are responsible for travel, board and lodging expenses as well as the fees and tuition of the partner university. Students are also encouraged to ensure that they have health insurance coverage for the period abroad. Once students have been accepted to the Free-Mover Summer Program by the institution they have chosen, they must go to the International Relations Service and collect the green credit approval form to have courses taken abroad recognized.

Exam recognition

Students can receive credit for the maximum of one exam recognized either in full or after the course program has been integrated. The credit approval procedure is explained in paragraph 5.14, "Credit for exams passed at universities abroad".

Final paper

Free-Mover Summer experiences can be linked to final papers. See paragraph 6.1 "Final Paper".

For program details, (eligibility, list of universities, application procedure, exam recognition, program compatibility, etc), visit the website <http://www.ir.unibocconi.it/eng>

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3.5.3. Scholarships for international programs

Students taking part in international programs can apply for scholarships from ISU Bocconi (Student Assistance and Financial Aid) and the TCA - University Fees Office (for information about scholarships and application forms, download the pdf file "Conditions for awarding scholarships" which is available on the ISU website in the download area). Students chosen for the Exchange Program for one semester of study at a European institution which has signed a bilateral Erasmus agreement will receive an Erasmus scholarship from the European Union.

For information:
ISU Bocconi
<http://www.unibocconi.it/financialaid>.

<http://www.unibocconi.it/isu>

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3.6. Internships in Italy and abroad

Three-year Undergraduate programs allow students to include an educational internship experience in their study plans. The internship is part of the "pertinent activities in the student's curriculum" that make up the graduation grade (see paragraph 6.2.5, "Awarding of the graduation grade").

Internship characteristics

Internships must satisfy the following characteristics involving duration, objectives and contents, location and positioning.

Duration

An internship can last from 2 to 6 months, and is generally full-time though some flexibility is possible.

Objectives and contents

The main objective of internships is to educate. They allow students to gain real work world and professional experience while developing professional skills. They help students get their bearings in these environments and facilitate their professional choices. Students gain direct knowledge of the continuously evolving world of work. The contents of the internship must be consistent with the

educational objectives of the student's degree program. Throughout the internship, students are supported by a tutor in the firm/organization and a University tutor. The internship experience may also be useful for writing the final paper (see paragraph 6.1 "Final paper").

Location

Internships may take place - in Italy and abroad - in firms, public and private institutions, professional studios, international organisms, diplomatic agencies, cultural institutions and other organizations.

Positioning

Students may participate in internships during their **third year**.

Students may participate in an internship only after completing second-year lessons.

Internships are registered in students' academic careers as a third-year educational activity.

Organizational aspects

Finding internships

Università Bocconi recognizes internships organized by any of the following parties:

- the Career Service (see following paragraphs);
- International Relations Service (SRI) - International Internship Office (see following paragraphs).

Students can also find internships via their own channels. In this case, the University will carefully monitor the internship opportunity. In addition, students must contact the Career Service - Internship Office or the SRI - International Internship Office well in advance and in any case before starting the internship.

The Career Service and International Internship Office (SRI) work together with the Directors of the Undergraduate Programs to make the internship characteristics uniform (host company experience and activities to be carried out) and to ensure that they meet the educational objectives of the Undergraduate program and educational paths.

Whatever channel is used to find an internship, the host company or organization and Bocconi sign an agreement and a training project on the objectives and contents of the traineeship. As the promoter of the initiative, the University prepares all the necessary legal documentation, checks the quality of the training projects, and provide insurance coverage.

All internship experiences must be previously approved to ensure the quality and consistency of the educational path.

Registration

The internship must be recorded in the student's academic career by the deadline for the graduation reservation. Generally, the internship must have been finished by that date.

Any uncompleted internships which have satisfied the minimum duration of time indicated above will still be recognized and can be registered in the student's academic career. In this case, the end of internship documents must be completed within the time needed to record the internship in the student's academic career by the deadline for the graduation reservation.

Contributions for internships in Italy and abroad

For students taking part in internships offered by public authorities in Italy, or through international organizations, institutions, authorities and companies abroad promoted by the Career Service and the International Internship Office (SRI) for which no compensation is provided, contributions are available from Università Bocconi: for allocation criteria and application forms see the website at <http://www.unibocconi.it/financialaid> in the Download Area.

Other activities recognized in lieu of internships

Types of contracts, many of which were introduced with the "legge Biagi" (Biagi law) such as Servizio Civile Nazionale Volontario (Voluntary National Civil Service), and apprenticeships to obtain a diploma or for highly professional courses may be recognized as training activities "similar to internships". To have the activity recognized, apply to the Career Service.

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3.6.1.

Internships in Italy and abroad organized by the Career Service

The Career Service - Internships Office is the University's point of contact for all internship activities, with the exception of programs organized by the International Relations Service - International Internship Office (see paragraph 3.6.2).

The Career Service promotes internship opportunities both **in Italy** and **abroad** with public and private organizations:

- industrial and commercial companies, service providers, banks, financial institutions;
- consulting and auditing firms, professional (e.g. accountants) and legal studios;
- government sector, public agencies and non-profit organizations;
- cultural and artistic institutions;
- authorities and companies operating in the tourism, communication and media industries.

The Service organizes all administrative procedures required by current regulations.

Furthermore, the Career Service gives useful information to assist students in identifying other opportunities based on specific needs and interests. It also helps students make their applications more effective through individual consultation and seminars.

In addition to what has already been said in terms of its characteristics, an internship - known also as traineeship - is an experience which offers in-the-field training, whose regulations are valid in Italy and are set by law (24 June 1997 no. 196 art. 18 and the decree of 25 March 1998, no. 142). An internship is not a labour contract .

By law internships are not paid. At their discretion, companies can grant a monetary contribution that would go towards a student's studies.

Participation in internships

Internship opportunities in Italy and abroad are available through:

- Internship and Placement Announcements published online and reserved for Bocconi students;
- Arts and Culture International Program: program which offers internships with cultural institutions in Europe and around the world;
- Bocconi & Jobs: the semi-annual career fair allows Bocconi students to meet company representatives from all sectors;
- Company presentations in the University: companies present themselves and describe their programs for hiring potential candidates; the calendar for presentations is fixed every six months;
- Placement Library: the Career Service's library dedicated to the world of work. Students can organize the search and retrieval of information which is useful for finding internships and jobs.

These tools help to balance the supply and demand for internships. Securing an internship offer is not necessarily linked to academic qualifications. Companies decide on the desired curriculum and personal characteristics based on the contents of the educational project. During the internship, each student is supervised by both a company and University tutor.

Documents

The Internships Office of the Career Service is the contact point within the University that is responsible for formalizing the training experience (unless they are arranged by the International Internship Office (SRI), see next paragraph), regulating internships (agreements, training projects, and orientation) and providing the necessary documentation to ensure the training experience is recorded in the student's academic career.

Before starting an internship, students must collect the Educational and Orientation Project form at the Career Service Internship Office and give it to the host company or organization.

When the internship has finished, the host company will issue a certification stating that he/she has completed the internship. This form must be handed in personally to the Internship Office, together with a report and a final evaluation on the training experience completed.

Information and support

For further information and to sign up for seminars and individual consultation sessions contact the Career Service:

Career Service - Infopoint and Internship Office

via Sarfatti, 25

tel. 02 5836.2658/5004

email: infostage@unibocconi.it

Career Service

viale Isonzo 25

tel. 02 5836.5999

email: infocareer@unibocconi.it

<http://www.cs.unibocconi.it>

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3.6.2.

International Internship with the International Relations Service

The International Relations Service (SRI) - International Internship Office of Università Bocconi offers 3 different international internship programs at institutions/organizations that are part of its network:

- **International Organizations Program:** Secretariat, agencies and field offices of the United Nations, the European Commission and other international institutions and non-government organizations throughout the world;
- **Field Projects Program:** Italian Chamber of Commerce abroad, companies active in international markets (excluding the European Union), and Foreign Consulates in Milan;
- **Embassies Program:** Ministry of Foreign Affairs in Rome and each Office abroad: Embassies, Consulates, Italian Cultural Institutes, Italian Permanent Representatives belonging to International institutions.

To find the institutions belonging to the network and internship opportunities check the website <http://www.ir.unibocconi.it/internship>.

Students can also find internships using their own channels. In this case, students must contact the International Internships Office (SRI) in order to have the contents assessed and to formalize the agreement. Students are advised to do this well in advance and in any case before starting the internship.

Students eligible for International Internship programs

The following may take part in international internship programs:

- **students enrolled in their second year** - from the end of second year lessons - for International Organizations (some institutions) and Field Projects Programs. Students must have obtained 60% of their first-year credit points;
- **students enrolled in their third year (up to second-year repeating students ("fuori corso"),** for the International Organizations (some institutions) and Field Projects Programs. Students must have completed their first-year exams and have earned 60% of their second-year credit points;
- **Bocconi graduates** up to 18 months after graduation, for International Organizations (some institutions), Embassies, and Field Projects.

Requirements

The requirements for taking part in the International Internship programs are:

- for all programs: knowledge of the foreign language required by the host institution;
- only for the Embassies Program: minimum graduation grade 105/110.

For further information about requirements see the website at <http://www.ir.unibocconi.it/internship>.

Documents

Students who would like to take part in the above programs must send the following documents in Word format (in one file) via email (international.internship@unibocconi.it) by the set deadlines:

- curriculum vitae and motivation letter in Italian (one for each institution you are applying for);
- curriculum vitae and motivation letter written in the language required by the institution (one for each institution you are applying for), except for the Embassies Program;

In order to complete the application, students must hand in the following items by the set deadlines:

- application form (to be collected from the International Internship Office or downloaded from <http://www.ir.unibocconi.it/internship>);
- copy of any language certifications;
- 1 passport photo, signed on the back;
- enrolment certification or unofficial academic transcript (printed at Punto Blu terminals).

Only for the International Organizations Program students need:

- special forms from the individual institutions; ask at the International Internship Office (if required).

Only for the Embassies Program:

- copy of online application (<http://www.fondazionecrucci.it/>).

After the International Internship Office has carried out the pre-selection based on language skills and also academic merit, student profiles are sent to the institutions which make the final decision. Students who withdraw from the internship or Exchange Program without good reason, according to an evaluation of the International Relations Service, are excluded from future pre-selections of all international internship programs (Field Projects, International Organizations and Embassies). If a student is excluded during undergraduate studies, this does not affect the student's eligibility to participate in these programs during graduate studies. Furthermore, for one month no other internship is allowed, even if the student organizes his/her own.

Periods and deadlines

Internship opportunities organized by the International Internships Office of the International Relations Service are promoted in the International Internships bulletin published on the website at <http://www.ir.unibocconi.it/internship>.

Pre-selection generally takes place every 3 months, in accordance with the deadlines below:

Field Projects and International Organizations Programs

Module 1

Internship period: January-March 2008

Application deadline: 12 October 2007

Module 2

Internship period: April-June 2008

Application deadline: January 2008 (date to be finalized)

Module 3

Internship period: July-September 2008

Application deadline: March 2008 (date to be finalized)

Module 4

Internship period: October-December 2008

Application deadline: June 2008 (date to be finalized)

Embassies Program

3rd round 2007

Internship period: (approximate) January-April 2008

Publication: 20 September 2007

Application online ends: 8 October 2007

1st round 2008

Internship period: (approximate) April-July 2008

Publication: January 2008 (date to be finalized)

Application online ends: January 2008 (date to be finalized)

2nd round 2008

Internship period: (approximate) September-December 2008

Publication: April 2008 (date to be finalized)

Application online ends: May 2008 (date to be finalized)

Each week "Last Minute" internship offers are publicized on the website.

Internet site

For updates and further information about the programs described herein, consult the website of the International Internships Office of the International Relations Service at <http://www.ir.unibocconi.it/internship>. The website includes:

- the "International Internships" bulletin and "Last Minute" internship offers;
- reports from former internship participants;
- any changes to the deadlines and information indicated above.

For further information

International Relations Service

International Internship Office

via Sarfatti 25 - 20136 Milan

second floor, room 226

<http://www.ir.unibocconi.it/internship>

tel. 02 5836.2253

fax 02 5836.2207

email: international.internship@unibocconi.it

Last change 02/08/2007 17:32

3.7.

In-Company Training

In-Company Training projects are designed to provide students with professional guidance.

The project offers small groups of students (between 15 to 30 participants) the chance to spend a training period lasting between 2 to 5 days with a company.

Participants take part in diversified activities and initiatives. The main objectives are to increase understanding of business and process dynamics, deepen knowledge of functional areas and improve transversal skills. Generally, projects are structured in two parts: a theoretical part (company presentations, company functions, seminars, testimonies) and a practical part (business games, company visits, group assignments); contents are agreed upon with the company.

The Career Service promotes the realization of In-Company Training projects both in Italy and abroad in collaboration with different types of public and private companies: industrialists, commercialists, service providers, credit, finance and insurance institutions, consulting and auditing firms, professional studios as well as public authorities, institutions and associations.

If the organisation is located outside of the local area then Università Bocconi provides participants with a contribution to cover part of board, lodging and travel expenses.

The initiatives are promoted on the Career Service's website at <http://www.cs.unibocconi.it/eng>

On completion of the project, students are requested to write and submit a report prior to receiving the certificate of participation.

In-Company Training projects are included in the "other relevant elements in the student's academic career" for the purpose of calculating graduation grades (see paragraph 6.2.5 "Awarding of the graduation grade").

For information contact the Career Service
viale Isonzo 25, 2nd floor - 20135 Milan
tel. 02.5836.5707
email: in-companytraining@unibocconi.it

<http://www.cs.unibocconi.it/eng>

Last change 02/08/2007 17:33

3.8. Supplementary activities: courses and seminars

Università Bocconi offers its students supplementary activities designed to enhance their cultural background and complement the degree program requirements.

Supplementary activities count as part of "other academic achievements in the student's academic career", for the purpose of calculating graduation grades (see chapter 6.2.5, paragraph "Awarding of the graduation grade").

The supplementary activities are divided in two large groups. For the first group of activities students must sign up using the [yoU@B](#) student diary (see 3.8.1). The second group must sign up to the service offering the activity, without use of the student diary (see 3.8.2).

Last change 02/08/2007 16:43

3.8.1. Supplementary activities registration via yoU@B student diary

Supplementary activities include:

- research seminars organized by the Library - <http://www.unibocconi.it/library>
- personal development and self-management skills courses organized by CESDIA - Centre for Teaching and Learning - <http://www.unibocconi.it/cesdia> (Italian version)
- interdisciplinary courses which form part of the Sapere a Tutto Campo program - <http://www.unibocconi.it/corsinterdisciplinari> (Italian version)
- language and culture courses organized by the Language Centre - <http://www.unibocconi.it/languagecentre>

The offer for 2007-2008 a.y. is published in September (before the start dates of any activity initiatives); more detailed information including programs and calendars will be released on the websites of the services sector which offer these activities.

The general rules for supplementary activities are set out below:

- **sign-up application procedure:** through the yoU@B student diary during 2 periods:
 - from 19 to 30 September 2007 for I semester activities;
 - from 10 to 25 January 2008 for II semester activities.

When signing up students can choose up to 3 choices (max) in decreasing order of preference. Students can also indicate if they intend taking just 1 of the 3 indicated or if they intend to take 2 (if it is possible to assign everyone a course and there are still places available);

- **assigning courses:** sign-up applications are accepted on the basis of academic merit, GPA and credits recorded in the academic career. In the II semester priority is given to students who missed out on their preferences or who did not apply in I semester. Once the ranking has been drawn up, students are assigned their first, second or third choices, in that order, depending on whether there are places available. After all students in the ranking have been assigned an activity, where possible, the same criteria are applied to assigning a second to those who have requested one, and if there are any places left. Students who are admitted/not admitted to attend these activities will receive a personal online message sent to their yoU@B student diary;
- **attendance:** obligatory for at least 75% of the teaching sessions, as established by the instructors. Students who attend less than 50% without good reason (e.g. medical certificate), will be excluded from future editions of these activities for the whole academic year as well as the following academic year; this exclusion also applies to online courses which have mechanisms for registering attendance, if offered;
- **evaluation:** is carried out by instructors according to the assessment methods discussed in class (e.g. written report) but is subordinate to the compulsory 75% attendance;
- **period of study:** courses are held during teaching periods and on specific dates which are finalized before the sign-up period begins;
- **duration:** a minimum of 5 teaching sessions of 2 hours each.

3.8.2.

Supplementary activities registration without use of yoU@B student diary

A list of activities including the service providing the activity and the Bocconi website for further information follows:

- international competitions and simulations, organized by International Relations Services www.ir.unibocconi.it/competitions
- in-company training (a selection of candidates and certificate of attendance) organized by Career Service - www.cs.unibocconi.eu (see paragraph 3.7)

In addition:

- career guidance seminars, company presentations, individual counselling in job search techniques; organized by Career Service - www.cs.unibocconi.eu
- POL (Programma Orientamento Laureati - Personal Orientation Lab) for undergraduate and graduate students who are about to enter the world of work, aptitude orientation interviews for undergraduate students who wish to continue their studies, organized by Servizio orientamento attitudinale - Aptitude orientation service www.unibocconi.it >Risorse e servizi >Orientamento attitudinale
- concerts, meetings, exhibitions, debates, sports and culture events aimed at raising students cultural awareness; organized by ISU Bocconi www.unibocconi.eu/events
- athletics, canoe, 5- and 11-player mens and womens soccer, golf, swimming and water polo, mens and womens basketball, mens and womens volleyball, skiing and snowboarding, tennis, skeet-shooting and sailing are the sports practiced at Bocconi, both in recreational and competitive level, in national and international university tournaments.
The mens basketball team, the 5-player mens and womens soccer team, the 11-player womens soccer team and the womens volleyball team are participating in their respective federations tournaments Bocconi Sport Team www.unibocconi.eu/pellicani

Last change 27/08/2007 15:26

4.

EDUCATIONAL ACTIVITIES

4.1.

Lessons

Class activities

One credit point corresponds to 8 hours of lessons; a maximum of 2 additional hours of

complementary learning activities can be added; these complementary learning activities include practical exercises and other class activities that do not add new topics to the course content.

Attendance

Attendance at lessons is not compulsory however it is strongly recommended since it meets the proposed educational model designed to favor gradual learning, active participation of students in class and the creation of a dialog between students and teachers.

For some courses the assessment methods may be different for attending and non attending students.

Last change 09/07/2007 14:20

4.2. Class groups

Educational activities are organized into class groups for compulsory courses, for the 2007-2008 a.y. each class group is made up of around 150 students.

For the 2007-2008 a.y. 19 class groups have been scheduled for third-year students as follows:

Degree Program	Class groups	Language
CLEA	from 1 to 7	Italian
CLEA	8	English
CLAPI	9	Italian
CLEFIN	10 & 11	Italian
CLELI	12	Italian
CLEACC	13 & 14	Italian
DES	15	Italian
CLEMIT	16	Italian
DIEM	17	English
CLSG	18 & 19	Italian

Each class group is assigned a specific classroom. All students belonging to the same class group follow the lessons in their assigned classroom and have the same teachers.

To facilitate educational activities planning (class group numbers and classroom capacity) students cannot change their assigned class group.

The class groups remain the same for the entire academic year.

For third-year students the class groups for compulsory courses are assigned when they enrol in the new academic year at Punto Blu terminals (from 1 August to 10 September 2007). For undergraduate programs with multiple class groups the composition of the class group changes in order to provide students with the opportunity of working with as many students as possible from the degree program.

Third-year elective class groups are assigned before lessons begin except when students cannot be allocated either the first or second choice electives (see paragraph 7.1.5 dedicated to choice of

electives).

Last change 01/08/2007 19:12

4.2.1. E-learning class group

The educational offer for the 2007-2008 academic year includes an e-learning class group for some elective courses already taught in the same semester with traditional methods.

Traditional educational activities in the e-learning class groups are replaced by the participation in specific on-line activities, both asynchronous (i.e. students' individual activities) and synchronous (i.e. videoconference).

On-line activities are set and scheduled by the Course Director. They may include, for instance:

- on-line consultation of specific material (slides, documents etc.);
- participation in on-line forums;
- drafting of electronic documents, both individually and with other students, which may be based on material available on-line;
- participation in synchronous activities with teachers and other students. Such activities may consist in debates or question and answer periods regarding course subjects, on-line real-time exercises/on-line lessons etc.

Recipients

Since e-learning is the only opportunity which allows students to participate virtually in the course, this method provides new services and options compatible with the mobility required to study abroad and/or to take part in internships in Italy and/or abroad.

Such learning methods are offered only to students unable to attend lessons regularly; however, the traditional methods have preference and are recommended by the University since they are the most effective.

Choice of Method

For method of choice see chapter 7.1.5

Course profiles and exam assessment methods

Traditional and e-learning course profiles are identical. However due to different teaching approaches, teachers can diversify supplementary exercises and/or other related activities by offering e-learning students alternate activities.

The exams are held at the university, following traditional methods (see chapter 5); the exam calendar is the same for the two class groups. Distance exams are not offered by the university.

Students enrolled in e-learning class groups can take partial exams, if available.

For information relating to credit points, language of instruction, semester, and Degree Programs offering these courses please check course profiles published on the web site

www.unibocconi.it/profiles.

Last change 31/07/2007 10:52

4.2.2.

Repeat class groups

Some courses may have repeat class groups for students who are behind normal academic progress, that is, students who have not yet passed their exams of previous year. These students must attend lessons in the class group dedicated to them.

For the course profile and information concerning the teaching methodology applied in repeat class groups, students are recommended to follow the instructions given by teachers. In addition, each Institute has a secretary's office where students can obtain information about the details of these courses (for example, course profile, assessment methods, student office hours).

Students who intend to take these courses must choose the class group they want to join as long as there are still places available.

The list of such classes together with any sign-up methods (extra activity code, sign-up deadlines and number of places available) will be posted on the "General Notices" bulletin board, which is located on the ground floor of the University building at via Sarfatti 25, and will also be published on the Internet site <http://www.unibocconi.it/classtimetable>.

If registration is required, students may consult the yoU@B student diary for a list of activities.

Those students who have been admitted to these classes will receive a personalized message in their yoU@B student diary.

When no repeat class groups are scheduled, students who are behind normal academic progress may, with prior approval of teachers, attend the lessons and sit the partial exams for the regular class groups. In these cases you should contact the secretary's office of the Institute responsible for the course for more information.

Last change 02/08/2007 16:43

4.3.

Class timetable

The timetable for all degree programs is structured in the same way and assigns specific time slots to the following educational activities:

- compulsory courses;
- elective courses;
- foreign languages.

This arrangement ensures that compulsory lessons, elective lessons and language lessons do not clash with each other.

In addition, there may also be some complementary lessons scheduled which aim to review some of the concepts dealt with during the normal teaching sessions. In general, they are held at different times from lessons (in the evening from 6pm to 7:30pm).

No educational activities are scheduled from 1pm-2:30pm on Fridays, both in the first and in the second semester timetable, this period being reserved for student group activities.

The general class timetable is published on the University's Internet site <http://www.unibocconi.it/classtimetable>.

The class timetable and any changes are posted on the bulletin boards, which are located on the ground floor of the University buildings at piazza Sraffa 13 and via Sarfatti 25. In via Sarfatti 25 students can also find the bulletin board for foreign languages.

After students have enrolled in the academic year, they can view and print the personalized class timetable from both Punto Blu terminals and yoU@B.

At Punto Blu terminals students can see the personalized class timetable for current semester only.

The following outlines the commencement of lessons for the 2007-2008 a.y.:

first semester

- 13 September 2007;

second semester

- 18 February 2008.

Please note that language and elective course lessons begin on 17 September 2007 in the first semester and on 18 February 2008 in the second semester, as for all other courses.

In addition, the yoU@B student diary allows students to integrate their personalized class timetable with other educational activities that interest them and to view and print all the other information recorded in their diary for the desired period (daily, weekly, monthly, etc).

Last change 02/08/2007 16:45

4.4. Suspension of lessons

On graduation days (Undergraduate, MSc and four-year degrees), listed below, lessons for all courses and all programs (Bachelor Programs, Undergraduate, MSc, combined Bachelor and MSc in Giurisprudenza [Law]) are suspended:

- Friday 5 October 2007;
- Saturday 6 October 2007;
- Friday 14 December 2007;
- Saturday 15 December 2007;
- Thursday 27 March 2008;
- Friday 28 March 2008;
- Friday 30 May 2008.

During the partial exam periods, listed below, lessons in all courses are suspended:

- I semester: from Thursday 25 October 2007 to Saturday 10 November 2007;
- II semester: from Monday 14 April 2008 to Thursday 24 April 2008.

In addition, lessons are suspended on:

- Thursday 1 November and Friday 2 November 2007;
- Friday 7 December 2007;
- From Friday 21 March to Wednesday 26 March 2008;
- Friday 25 April 2008;
- Thursday 1 May and Friday 2 May 2008;
- Monday 2 June 2008.

Last change 03/08/2007 17:14

4.5. Office hours

During office hours students have the opportunity to consult teachers. This gives students the chance to seek further explanations or clarifications of the topics that were not fully understood during lessons. The office hours timetable is displayed on the Institute bulletin boards and can also be found on the Internet site at <http://www.unibocconi.it/ricevimentodocenti> (Italian version) or in the [yoU@B](#) student diary, which provides a direct link to the page.

Last change 02/08/2007 16:45

4.6. Tutors

There are 2 types of tutor assistance offered to students:

- course level assistance - this type of tutoring includes correction of exercises assigned as homework, case studies, completion of projects and management of the online community; in addition, it could also involve lectures that require the use of software;
- interdisciplinary level assistance - it provides students with guidance and support to ensure that they can be actively involved in the studying process during the whole degree program.

For information about courses and tutor activities (names of tutors, office hours and rooms) see the "Tutors" bulletin board located on the ground floor of the University building at via Sarfatti 25.

The list of courses offering the tutor service can be consulted in the appendix.

Last change 02/08/2007 18:09

4.7. Evaluation

Bocconi uses a detailed evaluation system designed to check the teaching quality which involves the student's direct active input. Main activities include:

- **checks carried out through "class group representatives"**, appointed to represent the entire class group by liaising with the teacher, acting as their spokesperson in presenting their observations and suggestions and outlining any difficulties that may arise during the lessons. The role of class group representatives is to create an environment which favors more interaction between teachers and students. In fact, the Course Director is invited to periodically meet with these students, and at the end of the semester, discuss with them the general outcome of the course and if needed, the results of the evaluation;
- **evaluation of the university experience through questionnaires** is arranged at specific points during the degree program, including:
 - **mid-semester evaluation** (so called "mid-term evaluation") is carried out voluntarily by students at the teacher's request, aimed at gathering information on the teaching quality and course progress and shedding light on any problems in a timely fashion which allows corrective action to be implemented before the end of the course;
 - **end-semester evaluation** is carried out close to end of lessons; it involves all teachers and courses in the program structure including foreign language and computer skills;
 - **evaluation of assessment methods** is carried out every two years to gather information on students' impressions regarding the efficiency and fairness of the procedures used to test the students' preparation; this is carried out by completing an online questionnaire, available during the academic year on the yoU@B diary;
 - **evaluation of the overall university experience questionnaire**, is a systematic assessment concerning students about to complete their studies, aimed at gathering information on the quality and effectiveness of the course study, on the study experience and on the main support services (Career Service, ISU Student Assistance and Financial Aid, International Relations Service). Also in this case the questionnaire is completed online via the yoU@B diary and it is made available to graduating students around one month before the

deadline for making the graduation reservation.

Last change 02/08/2007 16:46

5. EXAMS

Assessment methods such as exams and other types of tests are designed to evaluate whether students have reached the required level of preparation in order to be awarded the relative credit points for the various educational activities. Exams and assessment items are marked out of thirty or given a pass or fail grade and they are always individual.

Last change 02/07/2007 17:13

5.1. Exam program

Exams, like lessons, are based on the topics described in the course program that is available in 2 versions: the course profile and the course syllabus.

The course profile includes the main topics dealt with in the course and is divided into 4 distinct sections: Course Objectives, Course Content Summary, Textbooks and Detailed Description of Assessment Methods. Students can access the course profiles on the Bocconi Internet site at <http://www.unibocconi.it/profiles> where students can read, print or save the profiles on file by following the indications given on the site. To help students in choosing courses on the basis of the course contents, the course profiles are published on the site well before the start of lessons. Substantial variations to the course profiles are not envisaged during the year, except for some changes to the textbooks that may be made as a consequence of new publications or updated material that were not available when the profile was finalized.

The purpose of the course syllabus together with the information published online is to explain in more detail the topics covered. For every learning session of the course, if possible the reference materials necessary for an in-depth appreciation and consolidation of the concepts dealt with or referred to in lessons and assessment methods are specified and tutors are available (see 4.6). The course syllabus is prepared by the Course Directors in conjunction with the views of the Program Director. The syllabus is generally distributed during lessons and is also available from the secretary's office of the Institute responsible for the course.

Last change 02/08/2007 18:14

5.2.

Assessment methods

The assessment methods are indicated in a summarized form in the course profiles and are explained in further detail in the course syllabuses. In addition, they are also explained by the teachers during lectures and indicated in the notices issued by the secretary's office of the Institute responsible for the course.

The assessment methods may be different for attending and non-attending students. Furthermore, some exams can only be taken by attending students.

Exams may be entirely written or entirely oral or a combination of a written exam with either an obligatory or optional oral part.

Students are considered "attending" if they fulfil the course attendance requirements established by the teacher.

Generally the exam assessment methods include partial exams (one or more) and/or a single general exam.

Partial exams are not compulsory, although they are strongly recommended.

The results of partial exams are taken into account to pass the complete exam and to be awarded the relative credit points; passing two partial exams can, if the assessment methods allow, be equivalent to passing the general exam.

Oral exams are open to the public, while for written exams (either general or partial exams) students are guaranteed the right to inspect their exam paper, which they are advised to do before the mark is registered.

Courses that are organized in modules may include assessment at the end of each module, although credit points are not awarded for each single module. Credit points are awarded for the whole course only when students have completed all the programmed modules.

For courses with multi-class groups in the same undergraduate program, the exams are organized in the same way. For undergraduate programs taught in Italian and English, written exams are presented both in Italian and English so that students can choose the version which corresponds to the class group they attended.

It is important to always check how exam marks are registered either with the teacher or with the secretary's office of the Institute (whether or not it is necessary to register for other exams to complete the requirement, etc.) and to check the expiration date of the mark of those written exams that are followed by an oral exam.

5.3. Past exam papers

The Course Director will decide on the availability of past exam papers, together with the correct answers. If a Course Director decides to distribute past exam papers, a copy is placed in either the University bookshop or in the secretary's office of the Institute.

Students can photocopy this material on presentation of their Bocconi ID card (which must be left as a deposit while they make copies).

Past exam papers which are released are available for 12 months, unless otherwise stipulated by the Course Director.

Last change 02/08/2007 18:57

5.4. Period of general/partial exams and timetable

5.4.1. General and partial exams

The exam timetable is organized in periods that do not coincide with the periods when lessons are held. Each exam period consists of one or more sessions.

The exam timetable (October 2007 - September 2008) allocates 7 exam sessions for all courses and when necessary also include partial exams.

Students can take exams in all sessions as long as they satisfy the attendance requirements (semester lessons of the course included in the study plan must be finished).

Lessons are suspended at mid-semester in both the first and second semester for 1st partial exams. 2nd partial exams are held at the end of the semester of lessons (1st semester course exams are held after the Christmas holidays).

The dates of partial exams may or may not coincide with the dates fixed for general exams.

The exam periods and exam sessions (reference period: October 2007 - September 2008) for all second and third-year undergraduates are scheduled as follows:

Period		I semester	II semester
From	To	courses	courses
Period I 25/10/07	10/11/07	1st partial exams 1 session	1 session
		2nd partial exams	1 session

Period II 07/01/08	26/01/08		
07/01/08	16/02/08	2 sessions	
Period III 14/04/08	24/04/08	1 session	1st partial exams 1 session
Period IV 09/06/08	24/06/08	1 session	2nd partial exams
09/06/08	09/07/08		2 sessions
10/07/08	30/07/08	1 session	1 session
Period V 01/09/08	13/09/08	1 session	1 session

Note

- "Session" refers to both the exams of the current year and the previous years;
- for those students:
 - participating in the Exchange and Free-Mover Programs abroad in the 2nd semester 2007-2008 a.y.
 - participating in the Campus Abroad (winter)
 - incoming 1st semester (exchange, single courses for visiting students)

there is **an early session scheduled** during the 10 to 21 December 2007 period **prior to the January 2008 session.**

Please note that the above students cannot sit exams for previous year's courses in such period.

There is NO overlapping between compulsory course exam sessions of the same year, undergraduate degree program; therefore no two exams on the same day are usually scheduled. The overlapping rule refers only to courses of the year in which the student is enrolled and do not refer to previous years' exams which have not been passed yet.

Last change 23/07/2007 16:42

5.4.2. Exam timetable

The exam timetable for the October 2007 - September 2008 period is published in the second half of September on the University Internet site at <http://www.unibocconi.it/examtimetable>.

During the year the timetable of an exam session may be changed (only to a later date or time), in which case students do not need to re-register for the exam since their registration is automatically transferred to the new timetable.

Exam dates are updated daily on the Internet site, so that if the timetable is changed, the new date or time is displayed and students may check the original timetable of the exam session by clicking on the

relative exam icons.

Changes to the exam timetable are displayed on the "Exam timetable changes" bulletin board located on the ground floor of the University building in via Sarfatti 25.

Personalized exam timetables can be printed at Punto Blu terminals and from the yoU@B student diary, which can be accessed from the Bocconi homepage. Via yoU@B students can integrate their personalized exam timetable with the deadlines of other educational activities or personal interest activities, and organize and print all the information recorded in their diary for the desired period (daily, weekly, monthly, etc).

The different types of exams are identified in the exam timetable by the following letters:

- **PI** Partial exam
- **S** Written exam
- **O** Oral exam

Last change 02/08/2007 18:39

5.4.3.

Classroom allocation

The list of classrooms assigned for exams is generally published in the afternoon of the working day prior to the exam date, on the Internet site at <http://www.unibocconi.it/classrooms>.

They are also posted daily:

- on the ground floor of the University building in via Sarfatti 25 on the "Today's exams and activities" bulletin board;
- on the ground floor of the University building in piazza Sraffa 13, on the monitors and on the bulletin boards.

Students can also check exam dates and classroom allocations by mobile phone using the SMS Bocconi service.

Last change 23/07/2007 16:44

5.4.4.

Student allocation

If a **breakdown of students in the classrooms** is necessary for exams and partial exams this is displayed online on the student's yoU@B diary; the subdivision is displayed on the bulletin boards "Exams - breakdown of students", located on the ground floor of the University buildings in via Sarfatti 25 and piazza Sraffa13.

Last change 02/08/2007 16:47

5.5. Exam and partial exam registration procedure

Registration for exams (written, oral, partial) can be carried out at Punto Blu terminals or via Virtual Punto Blu **by the fourth from the last working day before the exam itself**. Students can also register for exams by mobile phone using the SMS Bocconi service.

The following days and periods are classified as non-working days and therefore are not included:

- Saturdays and Sundays;
- Holidays and periods when the University is closed, as indicated below:
 - for 2007: 1 and 2 November, 7 December, from 24 to 31 December;
 - for 2008 (up to the September period): 1 January, 24 March, 2 June.

To register for exams and partial exams students must have paid the first instalment of the university fees and tuition and have no academic penalties.

To register, select IP exam registration: a list of the un-passed courses included in the study plan appears (excluding computer skills, see 3.4). Students should select the type of exam they want to register for (**O** = oral; **S** = written; **I** = partial exam). It is possible to register or cancel for the current date (first date available for that type of exam) or for the next date (second date available for that same type of exam), however, it is not possible to register for both at the same time.

If general exams (O or S) are on the same day as partial exams (one date only), students must choose between the exam types as it is not possible to register for both at the same time.

If the exam timetable shows both a date for the written exam and a date for the oral exam students must register for both of them (even if they are on the same day). **If students do not register for both of them, they cannot sit the exam.**

In some cases when registering for an exam students will be asked to make a specific choice from among a group of alternatives ('registration to the groups') for example, "attending students" or "partial exam instead of general exam", etc). After selecting the type and date of exam for which they want to register/cancel, a window will automatically appear giving students the possibility of selecting the group they want to register for.

The registration/cancellation operation is carried out only if all confirmation prompts asked for by the system are given. **If confirmation is not given, registration for the specific activity will NOT take place.**

It is possible to display and print the operations carried out for all active exams (that is for the next exam scheduled at the transaction date) at Punto Blu terminals. In addition, students can display all the operations carried out over the last 90 days, including information regarding exams that have already been held.

If the system does not allow you to register for or cancel from an exam, it may be as a result of one of

the following:

- the registration deadline has passed;
- the course is not included in the study plan;
- the exam has already been passed;
- the student is suspended for non-payment of university fees and tuition;
- the student does not have the right to sit the exam because the exam is scheduled before lessons finish (end of semester); this does not apply to partial exams.

When the registration to the session has closed, the above criteria will be checked again. If the criteria has not been met the student cannot sit the exam. Students who are suspended after registering for one or more exams and/or partial exams are sent a message on their yoU@B student diary and via SMS informing them that they cannot sit the exam. Students who clear up their position before registration closes have the right to sit the exam. Once students clear up their position they will receive a message via the above channels.

Last change 03/08/2007 12:44

5.6. Examining boards

Examining boards are appointed by the Rector or one of his delegates and consist of at least 2 members, including a President, and are presided over by the Course Director. When necessary, exam commissions may be divided into sub-examining boards.

Examining professors include: the Course Director and the official course teaching team, as indicated in the annual teaching activities program, together with those experts in the subject who have the necessary qualifications and have been proposed by the Course Director.

Students will generally sit exams with the teacher(s) of their assigned class group if they take the exam in the first exam period after the end of the course. In successive exam sessions, exams may also be organized in various class groups, in which case student may sit exams with either a teacher or teachers of one of the class groups, or with an expert in the subject. The class groups may not be the same that were assigned to the students.

Last change 26/07/2007 16:24

5.7. Exam procedure

5.7.1. Procedure

Students must come to exams equipped with:

- unofficial academic transcript;
- Bocconi ID card;
- valid proof of identity document (e.g. identity card).

Students must sign in to certify their presence at the exam (this does not refer to mark acceptance).

For written exams, students certify their presence by signing the exam paper.

For oral exams, students certify their presence by signing the appropriate documents used to register the exam mark.

During exams students may decide to withdraw, in which case their papers are not considered valid and the exam result is not registered.

For written exams students are deemed to have withdrawn if they hand in their exam papers with "withdrawn" written on them; for oral exams, students may only withdraw before the teacher declares the mark. Withdrawing from an exam is equivalent to not taking the exam.

Handing in written exam papers (whether they are partial or general exams) means accepting the mark the teacher gives the paper, no matter what it is.

Last change 01/08/2007 19:33

5.7.2. Exam conduct

Exams are official assessments which must be taken in full compliance with the rules.

During an examination students:

- cannot offer or receive any assistance from students or any other party, nor can they use notes unless authorized by the teacher;
- cannot attempt to obtain confidential information about the specific questions of the exam;
- cannot assume the identity of another nor allow others to assume their identity during an exam; nor can students present as their own a piece of work which has been copied, entirely or partially.

Violation of the above rules or the instructions given by the teacher during exams, is cause for cancellation of the exam, and the start of disciplinary procedures. The disciplinary sanctions applied in this University include:

- official warning;
- temporary ban from one or more courses;
- exclusion from one or more exams for one or two sessions;
- temporary suspension from the University and loss of exam sessions (not more than three years).

All disciplinary sanctions are registered in the student's scholastic records, written in the transfer form, and in all university documents used in determining the student's graduation mark. A disciplinary sanction more serious than a warning precludes any benefits (scholarships, housing etc.).

These rules do not substitute the university in the monitoring of the exams. The university will maintain strict exam procedures. At least one teacher will be physically present at each exam. The university moreover will do its best to ensure that the exams are taken in adequate rooms, with enough space and silence to allow students to concentrate. Teachers are required to set clear questions and to mark exams following clear rules, allowing students to show their ability and degree of understanding of the subject area.

Last change 24/07/2007 15:14

5.8. Marks

A mark of between 0 and 17 out of thirty is considered **unsatisfactory**.

A mark of between 18 and 30 out of thirty is considered **satisfactory**.

The examining board may award "lode" (cum laude) to students who obtain thirty out of thirty (30/30).

Exams that are awarded a satisfactory mark are considered to have been passed and cannot be retaken (whether they are partial exams or general exams).

Exams that are awarded an unsatisfactory mark are considered to have been failed and must therefore be taken again.

Last change 26/07/2007 16:32

5.9. Publication of exam results

The results of written exams are available from the secretary's office of the Institute responsible for the courses and are also generally published on the Bocconi Internet site, where they can be accessed via the yoU@B student diary. **The marks posted on the bulletin boards and displayed in the yoU@B student diary are for informational purposes only.** Once the result of an exam has been registered, students are advised to check that it has been correctly recorded in their academic career by using the "Certification" menu at Punto Blu terminals.

In addition, results are also sent via the SMS Bocconi service.

Last change 02/08/2007 16:48

5.10.

Recording, registering and certifying

The final results of exams are recorded with a mark out of thirty and are registered in the student's academic career by the Student Administration Centre.

Each student's "Official academic" transcript contains all the exams included in the study plan, together with the date when the exam was passed, the marks and the credit points awarded for the exams that have been recorded.

The unofficial academic transcript contains all exams, including those that have been passed, that is the exams for which students have been awarded a sufficient mark.

Only passed exams are certificated.

Last change 28/06/2007 17:42

5.11.

Credit for foreign languages and computer skills international certifications

For the first and second foreign language courses, a list of international language certifications (the mark will be converted into a mark out of thirty) are recognized as an alternative to Bocconi exams.

For more detailed information about this see chapter 3.3.

For the computer skills course, student evaluation is based on the "ECDL start" certification. The marks achieved will be converted into a mark out of thirty. For more detailed information about this see chapter 3.4.

Last change 01/08/2007 19:34

5.12.

How to calculate the Grade Point Average (GPA)

The Grade Point Average (GPA) is calculated by the mathematical average weighted on the credit point values of all courses with marks expressed out of thirty recorded in the student's academic career.

Exams that have been awarded "lode"(cum laude) are given the value 31.

A maximum of 2 additional exams can be included in the calculation of the GPA. If a student has passed more than 2 additional exams, the 2 best results are considered.

The exams ratified for students transferring from other Italian universities are assigned the mark

awarded by the University where the exam was originally taken.

The exams ratified for students transferring from universities abroad are assigned the mark awarded by the University where the exam was originally taken. If the original marks are expressed in different numerical scales or in letters, they are converted to marks out of thirty on the basis of the specific conversion table.

The exams taken at other universities that have an agreement with Università Bocconi are assigned the mark awarded by the University where the exam was originally taken. If the original marks are expressed in different numerical scales or in letters, they are converted to marks out of thirty on the basis of the specific conversion table.

Last change 13/07/2007 10:40

5.13. Exam sequence

Exam sequence indicates the sequence that must be followed in terms of time and prerequisites in preparing exams and obliges students to pass some exams before sitting for others.

There is no pre-ordered sequence in sitting the exams of programs, however students are advised to sit exams following the sequence of the teaching activities for the current academic year and semester.

Last change 26/07/2007 17:18

5.14. Credit for exams passed at universities abroad

Students enrolled in undergraduate programs may obtain credit for exams (marks and credit points) taken abroad as part of the following programs which are promoted and coordinated by the International Relations Service: International Exchange, Free-Mover Semester, Campus Abroad(*) and Free-Mover Summer Program.

Please note:

- with reference to these periods abroad, students can receive credit for a maximum of 4 recognised exams; not more than 4 in the Exchange Program, not more than 3 in the Free-Mover Semester Program and not more than 1 in the Free-Mover Summer Program;
- students who take part in the Exchange Program cannot also take part in the Free-Mover Semester Program, and vice versa, since it is not possible to accumulate 2 semesters abroad;
- credit can be granted for both compulsory and elective exams, either in full or after integration of part of the program, on the following conditions:
 - **compulsory courses:** students cannot receive credit for the courses listed on the Internet

site at <http://www.unibocconi.it/exams> in "List of exams for which credit cannot be granted if taken abroad". In addition, they cannot receive credit for foreign languages and computer skills courses taken at universities abroad. However, students can receive credit for international certificates for foreign language and computer skills recognised by Università Bocconi acquired during study abroad. These certificates do not count towards the maximum credit limits for the international programs context;

- **elective courses**: all exams that correspond to elective courses offered by Università Bocconi can be sat abroad. In addition, for the Exchange Program, only in special cases, students can receive credit for exams that correspond to elective courses without a Bocconi equivalent (for more information see 5.14.1).

(*) Exams passed as part of the Campus Abroad Program do not come under the "Credit for exams passed at universities abroad" section, as they are Bocconi courses.

Last change 01/08/2007 19:37

5.14.1.

Credit approval procedure for exams taken as part of Exchange, Free-Mover Semester and Free-Mover Summer Programs

Gaining credit for exams taken as part of the Exchange, Free-Mover Semester and Free-Mover Summer Programs is not usually automatic and depends on the following credit approval procedure. In order to obtain approval, students seeking credit must present the course program **before departure** to the Course Director of the corresponding Bocconi course.

If the elective courses do not correspond to any courses offered by Università Bocconi, students must apply to the Program Director or one of his/her delegates **before departure**. This refers to the Exchange Program only and is limited to particular cases.

To start the credit approval procedure students should contact the International Relations Office who will receive the academic transcript from the host university abroad. Based on this document and **the student's request**, the "**Summarized credit approval report**" and "**Individual exam report**" will be prepared. These will be used for exam conversion together with the "**mark conversion table**".

Students can go to the Course Director of the Bocconi equivalent course (or the Program Director or his/her delegate for courses that do not have a Bocconi equivalent) with the "**Summarized credit approval report**" and "**Individual exam report**" in order to have the exam mark recorded. Exam registration via Punto Blu or Virtual Punto Blu is not necessary.

The Course Director (or the Program Director or his/her delegate) will send the "Individual exam report" to the Student Administration Centre.

Once this process has been completed students will hand in once again the "**Summarized credit approval report**" to the International Relations Office. They will then go to the Teaching Services and Organization Desk to make any elective course changes that have not yet been included in the study plan.

The normal credit approval procedure does not apply to some courses (indicated on the Internet site at <http://www.ir.unibocconi.it/exchange>). These courses are automatically recognized. Therefore, it is not necessary to submit the course profile **before departure** to the Course Director or Program Director or one of his/her delegates. Nor is it necessary to submit the individual exam report to have the course

registered.

Last change 02/08/2007 18:25

5.14.2.

Registration of exams taken as part of the Campus Abroad Program

Credit is granted for all exams taken as part of the Campus Abroad Program. On completion of the program, the International Relations Office sends a list of students who have passed exams with the relative marks to the Student Administration Centre. The course is automatically registered in the student's academic career, as long as it conforms to the program structure regulations.

Last change 09/06/2007 11:38

6.

FINAL PAPER AND GRADUATION

6.1.

Final paper

6.1.1.

Contents of the final paper

The **final paper** is a concise paper written in either Italian or English (DIEM students must write it in English). It develops a topic which may be purely theoretical or supported by empirical evidence, taking as a starting point work experience (internships) or study periods in Italy or abroad (preferably abroad for DIEM students).

For the program requirements of:

- CLEA, CLAPI, CLEFIN, CLELI, CLEACC, DES, CLEMIT the final paper is worth 6 credit points;
- DIEM the final paper is worth 10 credit points;
- CLSG the final paper is worth 4 credit points.

As a general guide, the paper is around 30 pages and may require about one month of work.

The **contents** of the final paper must be related to one of the subject areas of the Università Bocconi Institutes. However, it does not necessarily have to be related to one of the courses in the student's study plan.

Final papers are written under the supervision of a tutor.

If students want to base their final papers on either an internship or a period of study abroad, the tutor and student must agree on the topic **before the student starts to write the final paper**.

The final paper preparation stages are the following:

- orientation;
- final paper reservation (if required by the Institute);
- assignment;
- cancellation;
- submission.

Last change 23/07/2007 16:48

6.1.2. Orientation

Every Institute offers a **Final Paper Service (SOLF - Servizio Orientamento Lavoro Finale)** which is responsible for:

- coordinating orientation activities for students on possible topics for final papers and teachers who are available as tutors;
- supervising the IT procedure for final papers.

The online orientation application is available on the website at <http://www.unibocconi.it/solf>, where students can also see the names of SOLF contact teachers.

Last change 23/07/2007 16:49

6.2. Graduation

6.2.1.

Reservation and assignment of the final paper

Some Institutes manage both the **reservation** and **assignment phases** of final papers online. Students can **reserve** the final papers through the IT procedure. All those final papers that have been reserved will not be available for other students.

Alternatively, some Institutes opt for direct contact with students because they do not offer online reservation, and as a consequence the registration of final papers is part of the assignment phase.

The formal **assignment** of final papers can take place only after students have enrolled in the third year of studies.

Last change 23/07/2007 16:49

6.2.2.

Submission of the final paper

This phase is divided into 3 parts:

- the approval form is given by the tutor and the abstract is defined;
- the approval form and abstract are uploaded into the IT procedure;
- the final paper is uploaded into the IT procedure.

Once the final paper has been finished, students can go to their tutors in order to collect the receipt for final paper approval and to agree upon the contents of the abstract. 2 copies of the receipt are issued and students should keep one copy for themselves.

The other copy is used to enter the tutor approval into the IT system, and includes a section for the contents of the abstract. Each Institute decides whether the approval form and abstract are inserted into the IT procedure by the tutor or by SOLF. In the first case, the tutor keeps the second copy of the approval form and enters the abstract directly into the procedure. In the second case, students hand in the other copy of the approval form, together with the text of the abstract, to SOLF.

Lastly, final papers must be formatted as pdf files (according to the format specifications) and must be uploaded into the IT system; each Institute decides whether the uploading will be done by the tutor when the approval form is completed/submitted, or by SOLF.

Submission is considered to be final. Once the final paper has been submitted, no requests for any modifications of any type will be accepted.

The deadlines for submitting final papers are indicated on the Graduation Calendar.

Each Institute sets the maximum period of time from assignment to submission; this period cannot be greater than 6 months.

Last change 03/08/2007 19:17

6.2.2.1. Format Specifications

Instructions for the submission of the Final Report to SOLF Secretaries

1. The Final Report must be submitted to SOLF in electronic format on disk or CD-ROM.
2. If the Final Report size is less than 1.44 MB it can be submitted on disk (floppy) or CD-ROM. If the Final Report size is greater than 1.44 MB it **must only be submitted on CD-ROM**.
3. The Final Report must be submitted in **one complete file only in PDF format**, and the name of the file is LF followed by the student ID e.g. if the student ID is 1234567 the name of the file is LF1234567.PDF
4. Students must attach a **label** to the disk (floppy), or to the CD-ROM cover, including, clearly printed and in BLOCK LETTERS: student ID, surname/family name and name.
5. Students, in addition to the electronic copy of the Final Report submitted to SOLF, may by request of the tutor; have to submit to the same tutor a printed or electronic copy of the Final Report.

If students have to submit a **printed copy** of their Final Report they must respect the following formatting specifications:

- Paper size: cm 29x21 (A4)
- Lines per page: from 26 to 30 lines
- Recommended font: Arial/Tahoma/Verdana
- Font size (body):12 points
- Pages numbered
- Cover sheet including: student ID, surname/family name, name, undergraduate degree, final report title and tutor

It is not possible to use the Università Bocconi seal on the cover sheet or within the Final Report.

Last change 03/08/2007 12:39

6.2.3. Cancelling the final paper

Final papers may be cancelled by SOLF:

- if students request so;
- if the allotted time for the assignment has expired.

Last change 12/07/2007 17:34

6.2.4. Graduation Reservation

Students can make the graduation reservation via Punto Blu or Virtual Punto Blu by reserving a graduation session from the [Graduation Calendar](#). Students can sit exams during this period. **Students do not need to have passed all exams in order to make the graduation reservation.** Therefore they are reminded to apply **before** submitting their final papers.

When making the graduation reservation, the system will check online that both the student's financial and administrative positions comply with the graduation session.

Third-year students enrolled in the 2006-2007 a.y. who intend to graduate:

- by the graduation session of **December 2007**, are not obliged to enrol in the 2007-2008 a.y.;
- in the **1st** graduation session after **December 2007**, are obliged to enrol in the 2007-2008 a.y. and to pay the 1st installment of University fees and tuition;
- in the **2nd** graduation session after **December 2007**, are obliged to enrol in the 2007-2008 a.y. and to pay the **1st and 2nd installments** of University fees and tuition;
- from the **3rd** graduation session after **December 2007** on, are obliged to enrol in the 2007-2008 a.y. and pay the **total amount** of university fees and tuition.

Third-year students enrolled in the 2007-2008 a.y. who intend to graduate by the graduation session of **December 2008** are not obliged to enrol in the 2008-2009 a.y.

In addition, the system also checks that students:

- have been assigned a final paper title in the SOLF system;
- have paid the graduation fee (using the MAV payment slip sent by the University to the permanent or temporary address);
- have valid qualifications for admission to the University.

Students must also declare that:

- they do not have any pending obligations with ISU;
- they will not have any outstanding obligations with the Library by the end of the graduation session.

The application to graduate allows students to:

- view the titles of their final papers;
- make any changes in their temporary addresses (i.e. the address where the degree diploma, - the DVD of the Graduation Ceremony and the Diploma Supplement should be sent if the graduate is not present at the Graduation Ceremony.)

All "educational activities not expressed as a mark out of thirty and all other elements in the students academic career" are registered automatically in the "Student's Academic Career" database and will be placed in the graduation folder. Therefore, students do not have to hand in any documents to the Student Administration Centre.

Students are asked to fill in the following forms in the yoU@B student diary by the set deadline :

- the placement form, which is available one day after the graduation reservation has been made, which goes into a "CV Book". Following graduation this CV Book will be sent to Bocconi contacts which include companies, public and private organizations as well as professional studios, with the aim of enhancing recruitment opportunities;
- the evaluation of university experience questionnaire, that forms part of a nation-wide survey aimed at gathering feedback on university study from graduating students. The survey is made available after the graduation reservation has been made, i.e. one month before the deadline for making the graduation reservation.

Once the period for making the graduation reservation has ended, the Student Administration Centre will verify that:

- the final paper has been uploaded into the system;
- all educational activities provided for in the student's study plan have been recorded in the academic career (with the exception of the credit points relative to the final paper);
- students do not have any pending obligations with ISU;
- students do not have any outstanding obligations with the Library.

Students will receive notification of acceptance to graduation via an online message sent to their yoU@B student diaries. This message will also contain the student's GPA and score for educational activities not expressed out of 30.

Final papers will be submitted to the Examining Board for assessment only if all of the criteria to graduate are fulfilled.

If students for any reason wish to withdraw from the reserved graduation session, they have to cancel their graduation reservation by handing in the renouncement in writing to the Teaching Services and Organization Desk. In order to graduate in a later graduation session they must re-submit the graduation reservation within the time-frame provided for by the Graduation Calendar.

After reserving a graduation session students can no longer enrol in the new academic year unless they cancel the graduation session that they have reserved. This must be done by handing in the renouncement in writing to the Teaching Services and Organization Desk.

Students can submit another graduation reservation after they have re-enrolled in the new academic year and paid all fees and tuition.

Last change 02/08/2007 18:27

6.2.5. Awarding of the graduation grade

The graduation grade is awarded by the Examining Board. Students are not required to make an oral dissertation of their final paper.

The Examining Boards are appointed by the Rector or by his delegates, and are presided over by a tenured professor. The Boards are comprised of professors, researchers and experts in the subject of the final paper.

The Boards are made up of at least 4 members, shared out as follows: 3 teachers from the Institute which has handled with the final papers, one of them takes the President role, and a teacher extraneous to the Institute.

Calculation of the graduation grade:

- Grade Point Average, weighted on the credit point values and converted into a mark out of 110, of all the "educational activities with marks expressed out of 30" which are foreseen in the study plan,

to which is added:

- from **0 to 4** points (out of 110) for the assessment of the "**quality of the final paper**";
- from **0 to 2** points (out of 110) for the "**time required to graduate**";
- from **0 to 2** points (out of 110) for assessment of the "**educational activities not expressed in a mark out of 30 and for all the other relevant elements in the student's academic career**".

With reference to the "**GPA**" it should be noted that:

- a mark of 30 "cum laude" is expressed as 31;
- a maximum of 2 additional exams are taken into consideration (in cases where students have passed more than 2 additional exams, their 2 best results will be used);
- if students have passed exams at other Italian or foreign universities with a mark that is not expressed out of 30, the mark is converted to a mark out of 30 on the basis of a specific conversion table.

With reference to the "**quality of the final paper**":

- **4** points (out of 110) are awarded for excellent work;
- **3-2** points (out of 110) for good work;
- **1-0** points (out of 110) for sufficient work (final papers that are judged to be insufficient cannot be presented).

Based on the points proposed by the tutor, the Board assesses the quality of the final paper.

With reference to the "**time taken to graduate**".

- **2** points (out of 110) are awarded for degrees obtained within the standard program duration; more specifically by the last graduation session of the third year of the program;
- **1** point (out of 110) is awarded for degrees obtained not more than 1 year after the standard program duration;
- **0** points (out of 110) are awarded for degrees obtained more than 1 year after the normal standard program duration.

With reference to "educational activities not expressed in a mark out of 30 and for all the other elements in the student's academic career", a maximum of 2 points can be awarded in the following way:

- **1** point (out of 110) for:
 - participation in the International Exchange Program (if student received credit for one exam passed abroad);
 - participation in an internship or a similar program, in Italy or abroad, that lasted at least 3 months.
- **0.5** points (out of 110) for:
 - participation in the Free-Mover Semester Program (if student received credit for at least one exam passed abroad);
 - Computer skills certificate of a higher level than the level foreseen by the program requirements, namely the complete ECDL;
 - an international foreign language certification of a higher level than the exit level foreseen by the program requirements, which is recognized by the University (see 3.3.4: "International certifications") and which must be approved by the Language Centre;
 - positive participation, attested to by the teacher, for foreign language and cultural courses (e.g. Arab, Chinese, etc; see paragraph 3.8.1);
 - internships or similar activities in Italy or abroad that lasted between 2 to 3 months.
- **0.25** points (out of 110) for:
 - participation in the Campus Abroad Program (if student received credit for one exam passed abroad see paragraph 3.5.2);
 - positive participation in a library research course (organized by the University Library; see paragraph 3.8.1);
 - active participation in a course organized by CESDIA, from among those declared valid at

the start of the academic year (see paragraph 3.8.1);

- active participation in a Sapere a tutto campo interdisciplinary course, from among those declared valid at the start of the academic year (see paragraph 3.8.1);
- active participation in the In-Company Training Program organized by the Career Service (see paragraph 3.7).

With reference to "educational activities not expressed in a mark out of 30 and for all the other elements in the student's academic career":

- 2 points may be cumulated by adding together the activities of different subsections.

It is not possible to add together points for activities which form part of the same subsection 2 or more times. For example:

- it is possible to obtain 0.5 points (out of 110) for a foreign language course and another 0.5 points (out of 110) for an internship that lasted less than 3 months;
- it is possible to attend different foreign language and cultural courses, however only 0.5 points (out of 110) will be awarded;
- internships can only be considered once, even if they are undertaken in different subsections.

The minimum graduation grade is 66 and the maximum grade is 110. The Board calculates the rounding of the graduation grade; if the decimal point is equal to or higher than 5, then the graduation grade is rounded up, whereas if the decimal point is lower than 5 it is rounded down.

The Examining Board **may** unanimously award "lode" (cum laude) **only** if the total of the 4 elements used to calculate the graduation grade is greater than or equal to 111.

Last change 02/08/2007 18:30

6.2.6. Results released

During the working days immediately following the meeting of the Examining Board, the list of graduates and their respective graduation grades are released. This list will be posted on the bulletin board located on the ground floor of the University building at via Sarfatti 25. Graduates also receive a personalized notification of their graduation grade and information about the graduation ceremony through the yoU@B student diary.

Last change 02/08/2007 16:49

6.2.7. Graduation certifications

In general, from the **first** working day following the publication of graduation results, graduates can print the graduation certifications which are described in chapter 8 at Punto Blu terminals (they'll need their Bocconi ID card).

Last change 01/08/2007 19:43

6.2.8. Graduation ceremonies

The graduation ceremonies are generally organized according to undergraduate degree and are led by the Program Director or his/her delegate in the presence of the graduates and their families and friends. At the ceremony graduates are awarded their degree diplomas. If the graduate is unable to attend the ceremony, the degree diploma will be sent to the mailing address provided when making the graduation reservation.

The Graduation Calendar can be consulted on the website in the section dedicated to graduations (<http://www.unibocconi.it/graduationcalendar>).

Last change 31/07/2007 11:36

6.3. Graduation sessions

The Graduation Calendar is displayed on the bulletin board of the Student Administration Centre, located on the ground floor of the University building at via Sarfatti 25 and the University Internet site at <http://www.unibocconi.it/graduationcalendar>. The following information is given:

- dates of Examining Board meetings;
- period for reserving the graduation session;
- deadline for submission of the final paper;
- deadline for taking the last exam;
- date of the graduation ceremony .

Last change 17/07/2007 11:29

7. ADMINISTRATIVE REGULATIONS AND DEADLINES

- Continuing studies
- Changing undergraduate degree program
- Transferring to another degree system
- Exercising the option to change to the Combined Bachelor and Master of Science in Giurisprudenza [La
- Transferring to another university
- Suspension and resumption of university studies
- Disqualification
- Withdrawing from university studies

Last change 03/08/2007 20:19

7.1. Continuing studies

7.1.1. Rules for sitting exams

Students are admitted to the following year of studies regardless of the number of credit points gained, however:

- they cannot sit second-year exams if they have not yet gained 60% of the credit points for the first year;
- they cannot sit third-year exams if they have not passed all the exams for the first year and if they have not gained 60% of the credit points for the second year.

Checks are carried out at the end of every exam period to ensure that these requirements have been fulfilled.

Any exams that have been passed, which are not in compliance with the above-mentioned rules, will be automatically annulled and will have to be repeated.

These rules are valid until up to and including the November 2007 exam period.

Starting from the first exam session following the end of first-semester lessons of the 2007-2008 academic year, i.e. from January 2008, rules of bachelor program starting from 2006-2007 academic year will apply.

In particular:

"students enrolled in the first year of studies are admitted to the second year only if they have earned at least 24 credit points within the period of exams of July 2008."

Please notice that there are no restrictions for enrolment after the second year.

Students who are regularly enrolled in the academic year as regular ("in corso") or repeating ("ripetente"):

- are allocated a class group for lessons;
- are allowed to attend any repeat class groups for courses which have not been passed;
- are allowed to sit partial and general exams;
- are granted access to the various services offered by the University (Library, IT rooms, etc);
- can obtain enrolment certifications for the academic year in which they are enrolled.

After the first enrolment in the third year of studies, students who have not yet completed their studies must enrol as a repeating student ("fuori corso").

Students enrolled as "fuori corso" are not assigned class groups for learning activities.

Last change 31/07/2007 12:31

7.1.2.

Administrative procedures and deadlines for enrolment third year

Enrolment must be carried out during the **1 August - 10 September 2007** period via Punto Blu or Virtual Punto Blu.

The enrolment procedures are as follows:

- select the "Enrolment in Academic Year" option from the main menu at any Punto Blu terminal or Virtual Punto Blu;
- enter the requested enrolment data.

At this stage the system automatically asks students to choose electives and foreign language modules; students enrolled in the Undergraduate Degree in Scienze giuridiche [Law] (CLSG) may add

a second foreign language to their study plans in lieu of "projects/seminars" (see chapter 7.1.4).

The system will then ask you to confirm your enrolment in the academic year, choice of foreign language modules and elective courses.

Once enrolment has been completed, students can immediately print the following from Punto Blu:

- the "enrolment" and "official academic transcript" certifications;
- personalized class timetable;
- personalized exam timetable.

Enrolment in the academic year is completed once the first instalment of the university fees and tuition has been paid and recorded in the student's academic career. If the first instalment of the university fees and tuition is not paid by 14 September 2007 students will not be able to carry out any administrative or learning activities or make use of any student services.

Students who do not enrol by 10 September 2007, for whatever reason, can enrol during the **17 September - 31 December 2007**(*) period upon payment of a late-enrolment fee (for detailed information consult the website at <http://www.unibocconi.it/fees>) and with the understanding that the number of electives to choose from may be reduced (see following paragraphs).

After **31 December 2007** enrolment is only possible:

- as a repeating student ("fuori corso") for students enrolled in the third year or as repeating students ("fuori corso") in the previous academic year;
- in the third year for students already enrolled in the second year or second-year repeating students ("ripetente") in the previous academic year upon the Rector's acceptance of a written justification and request for an extension. The request must be submitted to the Teaching Services and Organization Desk together with payment of the penalty fees (more information is on the website at <http://www.unibocconi.it/fees>).

(*) Since 31 December 2007 is a holiday, the deadline is extended to the next working day (2 January 2008).

Last change 03/08/2007 12:33

7.1.3. Choice of foreign language modules

Students must choose the foreign languages and modules they wish to attend during the first and second semester, when they enrol in the third year of studies (1 August - 10 September 2007).

Students can change their first and/or second language via Punto Blu or Virtual Punto Blu from 7 to 31 January 2008.

For details regarding choice of foreign languages and courses available, see paragraph 3.3 "Foreign Languages" or check the website at <http://www.unibocconi.it/languagecentre>.

Last change 01/08/2007 19:45

7.1.4. Choice of a second foreign language for law students

Students enrolled in the Undergraduate Degree in Scienze giuridiche [Law] (CLSG) can include a second foreign language in their study plans instead of "projects/seminars". In order to add a second language to their study plans, students must submit an application via Punto Blu or Virtual Punto Blu when completing enrolment between 1 August - 10 September 2007.

For further information on foreign languages choice and courses offered see paragraph 3.3 "Foreign Languages" and the website at <http://www.unibocconi.it/languagecentre>.

Last change 02/08/2007 18:32

7.1.5. Choice of elective courses

When students enrol in the third year of their programs (1 August - 10 September 2007) they must choose their elective courses for both the first and second semesters, for inclusion in their study plan. During this period students can also change the electives they chose when enrolling in the current academic year.

Before choosing electives, students are advised to check the list of courses available, course profiles, class timetables and the list of incompatible and banned courses published on the specific sections of the website.

For all courses both restricted groups and broad groups students must choose an alternative to their first choice.

Students in all undergraduate degree programs must choose 4 electives, except for DIEM students who must choose 8.

As explained below, the second choice is necessary in case the first-choice elective does not attract the minimum number of students (15), or the maximum number of students (120) has already been reached.

The educational offer for the 2007-2008 academic year include an e-learning class group already taught in the same semester using traditional methods.

If required, when students are asked to choose their elective courses, they must specify the learning method (either traditional or e-learning).

Starting up e-learning class groups depends on:

- activating the traditional class group (if this does not happen, the e-learning class group will not be activated);
- a minimum number of inscriptions has to be reached.

By 17 September 2007:

- allocation of first- and second-semester electives will take place;
- students will receive a personal message in their yoU@B student diaries informing them of whether they have been assigned the chosen electives or not.

Allocation of courses is based on a scale that takes into account the alternatives expressed by students and their positions in the elective enrolment list when they made the choice/change. Students who change only one elective course lose the priority position they held for their initial choice, even for elective courses which have not been changed.

Courses that do not attract the minimum number of 15 students will not be run unless the courses are taught in English.

Courses must not have more than 120 students. The following students are not included in the limit of 120:

- students participating in international programs from foreign universities;
- students who opt to change from a four-year to a three-year program, since the results of their applications will be released by 1 October 2007;
- students who already hold a degree from Università Bocconi and are admitted to the third year.

Bocconi students participating in international programs may have exams recorded in their academic career which were taken at universities abroad that correspond to Bocconi courses that have either not reached the minimum number of students and therefore are not run or that have already reached the maximum number of students.

During the 17-28 September 2007 period:

- students who were not allocated either their first-choice electives or their second-choice electives and
- students who obtained permission to change their undergraduate degree programs

must choose from among the first- and second-semester electives that are still available, at Punto Blu or Virtual Punto Blu. In this phase, once electives have reached the maximum number of 120 students, they will no longer be available for other students to choose.

Students who enrol in the academic year after 10 September, and especially during the period from 10 September 2007 to 31 December 2007(**), can choose their first- and second-semester electives from the list of electives that are still available at the time of enrolment in the academic year.

(**) Since 31 December 2007 is a holiday, the deadline is extended to the next working day (2 January 2008).

7.1.6.

Changing first and second semester elective courses with second semester elective courses

During the 7-31 January 2008 period students can change the first- and second-semester electives included in their study plans with other second-semester electives, as long as they refer to the current academic year.

Changing electives is always subject to the limited numbers as described in paragraph 7.1.5.

Last change 24/07/2007 15:23

7.1.7.

Additional courses

Additional courses are those that, if included in the study plan, provide more than the 180 credit points needed to fulfil the degree requirements. They can be chosen from among the range of elective courses and can only be included in the study plan after students have passed all the course exams of the first 3 semesters of their undergraduate degree programs.

A maximum of 2 additional exams can be included in the calculation of the Grade Point Average (the best 2 marks).

Students can choose additional courses starting with their third year by filling out a form that can be collected from the Teaching Services and Organization Desk during the 1 August 2007 - 31 January 2008 period.

Additional courses can be cancelled by handing in an application to the Teaching Services and Organization Desk.

Last change 30/07/2007 12:11

7.2.

Changing undergraduate degree program

7.2.1.

Rules

After completion of the first year, students may change their program of study.

- Changing undergraduate degree program **at the end of the first year:**
Students may sit the exams for the second year of the degree program they want to change to, only if they have gained 60% of the credit points for the first year for either their original degree program or their new degree program.
- Changing undergraduate degree program **at the end of the second year:**
students can sit the exams for the third year of the program they want to change to only if they have gained all the required credit points of the first year of the degree program they want to change to, and at least 60% of the credit points for the second year for either their original degree program or their new degree program.
- Changing undergraduate degree program **at the end of the third year:**
The Program Director will decide the year into which the student will be admitted after evaluating all credit points gained .

For undergraduate degree programs that are taught in both Italian and English, changing from a class group taught in English to a class group taught in Italian (and vice versa) is considered to be a change in degree programs, and therefore can only be done at the end of the year.

There are no numerical restrictions for students who want to change from one degree program to another.

When changing from one undergraduate degree program to another, the following applies:

- exams taken for courses in the original degree program that have the same title, code and credit point value as those included in the new degree program are considered to be **'equal'**;
- exams are **'to be integrated'** if they are exams for courses belonging to the same subject group in both the original and new degree programs. Courses may have significantly different course profiles even if they are worth the same credit point value, or the original programs course may be worth less credit points than those of the new program. In this case the exam mark is based on a weighted average of the marks obtained in both degree programs;
- any exams included in the original degree program that are not included in the program structure of the new degree program are considered to be **'in excess'**.

In addition, students are considered to have attended the lessons for courses taken in the years before the change included in the program structure of the new degree program. This means that students can register for the exams of courses included in the program structure of the new degree program, starting with the November exam period.

Last change 01/08/2007 19:48

7.2.2. Procedures and administrative deadlines

Students can submit an application to change undergraduate degree program (the application form must be collected, filled out and handed in at the Teaching Services and Organization Desk) during the 1 August - 3 September 2007 period. The same deadline applies for cancelling or modifying any applications previously submitted.

In order to submit the application to change undergraduate degree program, students must be already enrolled in the **third year** of their **original** degree programs for the 2007-2008 a.y.

On 11 September 2007, via their yoU@B student diaries, students will receive the results of the application for degree program change together with a copy of the new degree program details and the class group assigned. The list of the results is also available on University bulleting boards (University building, via Sarfatti 25).

Last change 02/08/2007 16:51

7.3. Transferring to another degree system

7.3.1. Rules

Transferring to another degree system is defined as changing from a three-year undergraduate degree program, which remained active until the 2005-2006 academic year, to a bachelor program which was activated starting with the 2006-2007 a.y..

Transferring to another degree system forsees:

- admission to the **first year**, if less than 24 credit points required in the study plan of the new degree program are recognized;
- admission to the **second year**, if the number of credit points recognized is higher or equal to 24 and less than 90, as required in the study plan of the new degree program;
- admission to the **third year**, (starting with the 2008-2009 academic year) if at least 90 credit points are recognized, as required in the study plan of the new degree program.

In addition:

- there are no numerical limits for students who wish to transfer to another degree system;
- exams which have been passed in the original degree program, but are required in the study plan of the new degree program in years following the admission year, will be registered in the students academic career in due time (at the beginning of the year of studies in which they are required);

- students may only be admitted to a year of studies which is active (for the 2007-2008 a.y. only the first and second years are running).

When changing from one undergraduate degree program to another, the following applies:

- exams taken for courses in the original degree program that have the same title, code and credit point value as those included in the new degree program are considered to be **'equal'**;
- exams are **'to be integrated'** if they are exams for courses belonging to the same subject group in both the original and new degree programs. Courses may have significantly different course profiles even if they are worth the same credit point value, or the original program's course may be worth less credit points than those of the new program. In this case the exam mark is based on a weighted average of the marks obtained in both degree programs;
- any exams included in the original degree program that are not included in the program structure of the new degree program are considered to be **'in excess'**.

In addition, students are considered to have attended the lessons for the courses taken in the years before the change included in the program structure of the new degree program. This means that students can register for the exams of these courses, starting with the November exam period.

Last change 31/07/2007 14:29

7.3.2.

Procedures and administrative deadlines

In order to submit an application to transfer to another degree system, students must be enrolled in the **third year** of the 2007-2008 a.y. in their **original** degree programs.

Students can submit the application to change undergraduate program (the application form can be collected and handed in at the Teaching Services and Organization Desk) during the 1 August - 3 September 2007 period. The same deadline applies for cancelling or modifying any applications which were previously submitted. Changing to a (three-year) bachelor program which starts with the 2006-2007 a.y. is **irreversible**.

A special Committee composed of a Professor (Degree Program Director or a delegate) and a representative of the Student Administration Centre opens the dossier and determines the year of admission, recognition of exams and "study plan to be completed".

By October 2007, via their yoU@B student diaries, students will receive the results of the degree system transfer together with the new program details and the class group assigned. The list of the results is also available on University bulleting boards (University building, via Sarfatti 25).

Last change 01/01/0001 00:00

7.4.

Exercising the option to change to the Combined Bachelor and Master of Science in Giurisprudenza [Law] (CLMG)

7.4.1. Rules

The Ministerial Decree of 25 November 2005 defines the Combined Bachelor and Master of Science in Giurisprudenza [Law] (CLMG) as a five-year path, aimed at professional competencies in law.

Students who enrolled in the Undergraduate Degree in Scienze giuridiche [Law] (CLSG) for the 2005-2006 a.y. or in previous years, may continue the undergraduate degree program and finish the educational path with the Master of Science in Giurisprudenza [Law] (CLG-LS) which will remain active until completed, or transfer to the five-year Combined Bachelor and Master of Science program with recovery of debits.

The following describes the administrative criteria for Bocconi students and students from other universities who, enrolled in an undergraduate degree program in Law (field of study 31) or in a Master of Science program in Law (field of study 22/S), wish to be admitted to the five-year Combined Bachelor and Master of Science program.

The option to change to the five-year system includes:

- admission to the first year, if less than 24 credit points required in the first years study plan of the Combined Bachelor and Master of Science program are recognized;
- admission to the second year, if the number of credit points recognized is higher or equal to 24 and less than 90 as required in the first- and second-year study plan of the Combined Bachelor and Master of Science program;
- admission to the third year, (starting with the 2008-2009 a.y.) if the number of credit points recognized is > 90 as required in the first- and second-year study plan of the Combined Bachelor and Master of Science program;
- admission to the first, second, and third year of the five-year program for students who already have an undergraduate degree.

In addition:

- students who opt for the change may only be admitted to an active year of studies;
- students who opt for the change extend the duration of their studies for at least one year
- students who opt for the change can sit exams for courses in the new degree program study plan in years previous to the student's admission, starting with the first available exam session and without having attended lessons;
- exams which have been passed in the original degree program but are required by the new degree program study plan for courses in years previous to the student's admission, are registered in the student's academic career in due time (at the beginning of the year in which they are required);
- **for Bocconi students**, there is no limit to the number of exams and credits which are recognized.

In conclusion:

- students enrolled in the Undergraduate Degree in Scienze giuridiche [Law] (CLSG) or in the Master of Science in Giurisprudenza [Law] (CLG-LS) may exercise this option in any year of studies;
- students who exercise this option add at least 1 year more to the standard duration of studies;
- changing to the five-year system is irreversible.

The following table shows the development of the five-year system's progressive activation and the progressive deactivation of the three-year and two-year systems:

2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
1st Undergraduate (UG)	1st Five-year (F-Y)	1st F-Y	1st F-Y	1st F-Y	1st F-Y
2nd UG	2nd UG	2nd F-Y	2nd F-Y	2nd F-Y	2nd F-Y
3rd UG	3rd UG	3rd UG	3rd F-Y	3rd F-Y	3rd F-Y
1st Master of Science (MSc)	1st MSc	1st MSc	1st MSc	4th F-Y	4th F-Y
2nd MSc	2nd MSc	2nd MSc	2nd MSc	2nd MSc	5th F-Y

Therefore, please note that:

- for the 2006-2007 academic year, students could only be admitted to the first year of the Combined Bachelor and Master of Science program;
- for the 2007-2008 academic year, students may only be admitted to the first or second year of the Combined Bachelor and Master of Science program;
- for the 2008-2009 academic year and those following, students may be admitted to the first, second or third year of the Combined Bachelor and Master of Science program;
- students enrolled in the Undergraduate Degree in Scienze giuridiche [Law] (CLSG) (Program's field of study 31) or in the Master of Science in Giurisprudenza [Law] (CLG-LS) (22/S) should keep in mind that first-year courses of the Master of Science program class group 22/S will be active only up to the 2008-2009 a.y.

Last change 31/07/2007 15:13

7.4.2. Numerical limits to options

For the 2007-2008 a.y., the following numerical limits to options have been set:

- 10 students for the first year;

- 20 students for the second year.

If the number of applications is greater than the number of places, a ranking list will be determined based on the number of credit points gained and the GPA of exams passed by July 2007.

Last change 02/07/2007 16:50

7.4.3. Procedures and administrative deadlines

A specific committee comprised of a professor (the CLMG Program Director or a delegate) and a representative of the Student Administration Centre verifies the student's admissibility according to the numerical limits, decides on the year of studies in which the student shall be admitted, recognizes exams and determines the "study plan to be completed".

This option may be exercised at the start of every academic year.

For the 2007-2008 a.y., applications for changing to the five-year system must be submitted during the period from 1 August to 3 September 2007.

The options procedure includes the following steps:

- after students have enrolled in the current academic year they must fill out an application which can be collected and submitted to the Teaching Services and Organization Desk; at this time students may also renounce any applications which they have previously submitted;
- the commission opens the dossier;
- application results will be published by 1 October 2007 and students will be contacted by phone or email;
- as a general guide, students have 5 days to go to the Student Administration Centre to check their study plans;
- as a general guide, students have 5 days to decide in writing whether they accept the change or not; if students do not provide a written declaration, the request for change is revoked;
changing to the five-year system is irreversible.

Last change 26/07/2007 16:01

7.5. Transferring to another university

Università Bocconi students can transfer to another university by collecting, filling out and submitting an application to the Teaching Services and Organization Desk; they must include details of the University they intend to transfer to, the Faculty and the degree program.

Students are advised to find out when the deadline for receiving transfer documents is from the

University they intend to transfer to, in order to ensure that they have enough time to complete the transfer procedure.

Students who submit a transfer request during the 1 August - 28 September 2007 period do not have to enrol in the 2007-2008 a.y., while students who submit a transfer request after 1 October 2007 (and in any case before 31 December 2007(*)) must enrol in the 2007-2008 a.y.

Enrolled students who have submitted a transfer request should contact the University Fees Office (TCA) for information regarding university fees and tuition.

The transfer application must be accompanied by:

- the unofficial academic transcript and Bocconi ID card;
- receipt for payment of fees for the issue of the transfer document;
- declaration from the Università Bocconi Library that the student does not have any books still out on loan;
- authorization from ISU;
- authorization from the University Fees Office (TCA).

Students who transfer to another university cannot return to Università Bocconi before one year from the date of the transfer document.

In such cases, students are admitted to the year of studies they have the right to, on the basis of exams passed and approved, regardless of the year of studies the students were previously enrolled in.

Students who intend to continue their studies at the Italian Military Academy or at universities abroad must complete the special application form available from the Teaching Services and Organization Desk.

(*) Since 31 December 2007 is a holiday, the deadline is extended to the next working day (2 January 2008).

Last change 01/08/2007 19:48

7.6. Suspension and resumption of university studies

- Suspension
- Temporary interruption

Last change 03/08/2007 20:21

7.6.1. Suspension

Students are suspended if they have not gained any credit points for a period of time equal to the standard program duration.

The suspension takes into account the academic years in which students:

- are enrolled but do not earn credits;
- do not enrol.

The years mentioned above are calculated in determining disqualification as well (see paragraph 7.6). Students who intend to resume their studies after being suspended must submit a written formal reinstatement request. The validity of any previously gained credit points and the year of studies in which students must enrol will be evaluated.

The suspension will result in students being unable to carry out any administrative or educational activities or make use of any university services.

Students who resume studies must consult the University Fees Office (TCA) regarding university fees and tuition.

If, after reinstatement, students do not earn any credit points during their first year of the program, they will be suspended once again for the following years until disqualification.

Last change 01/08/2007 19:48

7.6.2. Temporary interruption

Students who during the academic year are involved with military service and civil service duties, female students in the year of birth of each child and students who are forced to interrupt studies because of serious illness and certified prolonged medical conditions can apply to temporarily interrupt their studies in accordance with D.P.C.M. 09/04/2001.

Temporary interruption of studies means that students will not be able to complete any administrative operations, participate in educational activities or make use of university services. The years for which the student did not enrol do not count towards disqualification. For each year of temporary interruption students are required to pay a fixed sum for each year as set by the University Fees Office (TCA).

Last change 30/07/2007 12:19

7.7. Disqualification

Students are disqualified:

- after a maximum number of 4 years enrolled as repeating students ("fuori corso" and/or "ripetenti"),

or

- if students have gained no credit points after 6 years (i.e., equal to double the program standard duration).

When calculating the maximum number of years enrolled as repeating students ("fuori corso" and/or "ripetente"), the period in which there was a temporary interruption of studies in accordance with D.P.C.M. 09/04/2001 (military service, civil service, year of childbirth, serious illness and certified prolonged medical conditions) is not included.

Students who have been disqualified from their degree programs can obtain certifications attesting to their university career and the number of credit points gained. If students should eventually resume their studies, the credit points previously gained will be evaluated to determine if they are still valid.

Disqualification does not apply to those students who have passed all exams and only miss the final degree exam .

Last change 01/08/2007 19:49

7.8. Withdrawing from university studies

Students who do not intend to exercise the rights they acquired by enrolling can withdraw from their studies at any time. Withdrawal requests must be written in a clear, concise form, and are irrevocable.

Students who withdraw may obtain certifications attesting to their university career and credit points gained .

The withdrawal application form must be collected, filled out and submitted to the Teaching Services and Organization Desk. In their applications students must declare that they have no pending obligations with ISU Bocconi, the Bocconi Library or other University Offices. The student ID must be attached to the application.

Enrolled students who present a withdrawal application must check with the University Fees Office (TCA) regarding university fees and tuition due.

Last change 01/08/2007 19:49

8. CERTIFICATIONS AND DIPLOMA SUPPLEMENT

8.1. Certifications

Students can request the following certifications/documents:

- **enrolment in academic year**, that is also valid for applying for child benefits;
- **official academic transcript**, comprising the educational activities taken including mark if appropriate;
- **unofficial academic transcript**;
- **financial aid**, containing a declaration of exemption from University tuition and fees;
- **University tuition and fees paid** by students in the previous academic year.

Students can print all certifications/documents at Punto Blu terminals using their ID card (see chapter 1) providing that they have paid their University tuition and fees and are correctly enrolled in the current academic year.

Students who do not enroll in the current academic year (2007-2008) will receive, from 11 September 2007 to 2 January 2008, a certification attesting the student's enrolment in the previous academic year, i.e. "he/she was enrolled in the 2006-2007 a.y. in...".

The same certification if requested after 2 January 2008 will contain, in addition to the sentence above, also a phrase attesting that the student did not renew his enrolment, i.e. "after that year the student did not renew his enrolment at this University".

Graduates can request the following certificates:

- **degree**, comprising the conferral date and graduation grade;
- **official graduate academic transcript**, that specifies the conferral date, graduation grade, a list of educational activities pursued including marks if appropriate;
- **diploma supplement** (see next paragraph);
- **resumption of university studies**, valid for the resumption of university years for pension purposes.

It is also possible to print certifications for undergraduate studies at Punto Blu terminals as long as the Bocconi ID card is still valid. If not, **graduates can request** them at the Teaching Services and Organization Desk.

Students/Graduates who cannot go in person to the Teaching Services and Organization Desk can empower, by **written authorization**, another person to request or pick up the certifications. The written authorization must contain:

- name and surname (family name) of the student;
- personal details;
- personal details of the authorized person;

- type of certification requested ,number of copies and the language in which you want the certification (Italian or English);
- signature of the student;
- a photocopy of the student's entire identity card, or other document

The authorized person must go to the Teaching Services and Organization Desk with the documents mentioned above and also with their own identity card or similar proof of identity document (e.g. passport).

Students/Graduates can also **request any of the certifications via fax** to the number 02 5836.2041. Students must fax the signed request specifying their name and surname (family name), student ID and a contact number, type of certification required, number of copies attaching a complete copy of their identity card or other identity document.

The certifications requested will be sent by post to the address specified on the request.

Last change 01/08/2007 19:50

8.2. Diploma supplement

The diploma supplement is an official document that is issued on completion of a university or higher education institute qualification and conforms to the European template developed by the European Commission, the Council of Europe and UNESCO - CEPES.

In accordance with the norms the diploma supplement is issued in a bilingual version (Italian and English).

The diploma supplement aims to make the student's qualification more "transparent" by providing additional information regarding the course of studies carried out. Thus making it easier for potential employers to evaluate new academic titles, furthermore simplifying the academic and professional recognition of Italian higher education qualifications abroad and the freedom of movement of graduate students.

The document that contains only official data about the student's academic career and it does not contain any value-judgments, equivalence statements or suggestions about recognition but describes the nature, level, context, contents and status of the studies carried out and completed by the student.

It is divided into 8 sections that contain the following information:

- personal details of the student;

- qualification awarded (e.g. Bachelor in xxx, field of study yyy; name of institution that issued the qualification, address of university, etc);
- level of qualification (e.g. first cycle of university studies, program duration and admission requirements);
- curriculum and exam marks and graduation grade with details of marking scale used;
- function of qualification (access to further study, professional status conferred by qualification);
- additional information (relevant elements in the student's curriculum, such as internships, study periods abroad, etc);
- national higher education system in Italy.

Last change 15/06/2007 15:33

9. LIST OF COURSES

9.1. List of courses in alphabetical order

Course are listed in alphabetical order with indication of the graduate program, credit points, semester when offered, Institute, Course Director and other teaching staff.

Below is a list of Institutes with their abbreviation:

Centro di servizi didattici per l'informatica	IT Education Services Centre	SEDIN
Centro linguistico	Language Centre	C. LINGUISTICO
Istituto di Amministrazione, finanza e controllo	Institute of Accounting, Finance and Control	IAFC
Istituto di Diritto comparato "A. Sraffa"	Institute of Comparative Law "A. Sraffa"	IDC
Istituto di Economia dei mercati e degli intermediari finanziari "G. Dell'Amore"	Institute of Financial Markets and Institutions "G. Dell'Amore"	IEMIF
Istituto di Economia e gestione delle imprese "G. Pivato"	Institute of Corporate Economics and Management "G. Pivato"	IEGI
Istituto di Economia politica "E. Bocconi"	Institute of Economics "E. Bocconi"	IEP
Istituto di Metodi quantitativi	Institute of Quantitative Methods	IMQ
Istituto di Organizzazione e sistemi informativi	Institute of Business Organisation and Information Systems	IOSI
Istituto di Pubblica amministrazione e sanità "C. Masini"	Institute of Public Administration and Health Care Management "C. Masini"	IPAS
Istituto di Storia economica	Institute of Economic History	ISE
		ISEA

The course profiles can be consulted at <http://www.unibocconi.it/profiles>.

Last change 02/08/2007 19:09

9.1.1.

From the letter A to E

5256

ACCOUNTING NEI SETTORI

FINANCIAL ACCOUNTING IN SELECTED INDUSTRIES

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Mara Cameran

Gianluca Meloni

5204

ADVANCED ACCOUNTING AND FINANCE

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Elisabetta Barone

Paul De Sury

5185

ANALISI DEI DATI PER IL MANAGEMENT

DATA ANALYSIS FOR MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.)

Luca Molteni

Elena Feltrinelli

5255

ANALISI ECONOMICHE PER LE DECISIONI AZIENDALI

ECONOMIC ANALYSIS FOR DECISION MAKING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Franco Flavio Miroglio

5305

APPLIED RESEARCH

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.)

Francesco Billari

5258

BILANCIO, COMUNICAZIONE FINANZIARIA E TEMI PROFESSIONALI

FINANCIAL REPORTING AND ACCOUNTING FOR MERGERS, ACQUISITIONS AND RELATED MATTERS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Alfredo Vigano'

5207

BUSINESS PLANNING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.)

Cinzia Parolini

Irene Dagnino

5292

BUSINESS STRATEGY

INGLESE

(cfu: DIEM 6)

(I sem.) (I.S.E.A.)

Carlo Alberto Carnevale Maffe'

Vikas Kumar

5119

COMPARATIVE BUSINESS LAW

INGLESE

(cfu: DIEM 6)

(II sem.) (I.D.C.)

Catherine Rogers

5162

COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Roberto Artoni

Giampaolo Arachi

5117

COMPARATIVE POLITICAL ECONOMICS

INGLESE

(cfu: DIEM 6)

(II sem.) (I.E.P.)

Vincenzo Galasso

Paolo Roberto Graziano

5219

CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE

GOVERNMENTAL ACCOUNTING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Elena Cantu'

Ileana Steccolini

5329

CONTABILITA' INTERNAZIONALE

INTERNATIONAL ACCOUNTING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Maurizio Maria Pini

Alfredo Vigano'

5154

CORPORATE BANKING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.M.I.F.)

Giancarlo Forestieri

5122

CORPORATE FINANCE

INGLESE

(cfu: DIEM 6)

(II sem.) (I.A.F.C.)

Alessandro Frova

Hannes Wagner

5135

DEMOGRAFIA INTERNAZIONALE

INTERNATIONAL DEMOGRAPHY

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.)

Francesco Billari

Guido Alfani - Roberto Impicciatore

5108

DIRITTO AMMINISTRATIVO

ADMINISTRATIVE LAW

ITALIANO

(cfu: CLSG 6)

(I sem.) (I.D.C.)

Fabrizio Fracchia

Roberta Lombardi - Massimo Occhiena

5191

DIRITTO BANCARIO

BANKING AND FINANCE LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.)
Andrea Giannelli

5315

DIRITTO CIVILE (Contrattualistica)

CIVIL LAW (Rules of contracts)

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.)

Giovanni Iudica

Angelo Busani

5083

DIRITTO COMMERCIALE / COMPANY AND BUSINESS LAW

BILINGUE

(cfu: CLEA 6 - DES 8)

(II sem. - I sem.) (I.D.C.)

Piergaetano Marchetti

Silvia Gaia Balp - Paola Balzarini - Giovanni Battista Bisogni - Elena Carla Buffa Di Perrero - Giuseppe

Carcano - Marco Carone - Paolo Carriere - Alessandro De Nicola - Maria Di Sarli - Alessandra Feller -

Valerio Piacentini - Alberto Picciau - Marco Rig

5088

DIRITTO COMMERCIALE E FINANZIARIO

BUSINESS AND FINANCIAL LAW

ITALIANO

(cfu: CLEFIN 8)

(I sem.) (I.D.C.)

Marco Ventrone

Andrea Angelillis - Paola Balzarini - Maria Chiara Mosca

5096

DIRITTO DEI BENI IMMATERIALI

INTELLECTUAL PROPERTY LAW

ITALIANO

(cfu: CLEACC 6)

(II sem.) (I.D.C.)

Paola Magnani

Maria Lilla' Montagnani

5194

DIRITTO DELL'AMBIENTE / ENVIRONMENT LAW

BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Fabrizio Fracchia

5195

DIRITTO DELLE ASSICURAZIONI

INSURANCE LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)
Aurelio Donato Candian
Michele Siri

5196

DIRITTO DELL'INFORMATICA ED INTERNET

INTERNET AND INFORMATIC LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Giuseppe Franco Ferrari
Oreste Pollicino - Raffaele Zallone

5197

DIRITTO DELL'UNIONE EUROPEA

EUROPEAN UNION LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6)

(I sem.) (I.D.C.)

Gaetano Iorio Fiorelli
Claudio Dordi

5198

DIRITTO ECCLESIASTICO

LAW AND RELIGION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.)

Musselli Luciano

5109

DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

FINANCIAL INSTITUTIONS AND MARKETS LAW AND ECONOMICS

ITALIANO

(cfu: CLSG 8)

(I sem.) (I.E.M.I.F.)

Marco Onado
Andrea Giannelli - Mario Noera - Paolo Sfameni - Stefano Zorzoli

5111

DIRITTO INTERNAZIONALE E COMUNITARIO

INTERNATIONAL AND EUROPEAN LAW

ITALIANO

(cfu: CLSG 8)

(II sem.) (I.D.C.)

Giorgio Sacerdoti
Leonardo Borlini - Eleonora Breda - Manlio Frigo - Artemisia Vincenza Giuliana Lorusso - Vera Squaratti

5200

DIRITTO PENALE COMMERCIALE

BUSINESS AND CORPORATE CRIMINAL LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.D.C.)
Francesco Mucciarelli
Melissa Miedico

5112

DIRITTO PENALE E PROCEDURA PENALE 2

CRIMINAL LAW AND PROCEDURE 2

ITALIANO

(cfu: CLSG 6)

(II sem.) (I.D.C.)

Massimo Ceresa-gastaldo

Laura Cesaris

5113

DIRITTO PRIVATO 3

CIVIL LAW 3

ITALIANO

(cfu: CLSG 6)

(I sem.) (I.D.C.)

Giovanni Iudica

Giovanni Francesco Basini - Andrea Belvedere - Giovanni Bonilini

5193

DIRITTO PRIVATO COMPARATO

COMPARATIVE LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Attilio Guarneri

5238

DIRITTO PUBBLICO COMPARATO

COMPARATIVE PUBLIC LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Giuseppe Franco Ferrari

Carlo Lucioni

5093

DIRITTO TRIBUTARIO

TAX LAW

ITALIANO

(cfu: CLELI 6)

(I sem.) (I.D.C.)

Carlo Garbarino

Stefania Boffano

5143

E-BUSINESS AND THE GLOBAL MARKET

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)
Emanuela Prandelli
Boris Durisin

5144

E-BUSINESS E GESTIONE DELL'INNOVAZIONE
MANAGING INNOVATION THROUGH E-BUSINESS
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.G.I.)
Gianmario Verona
Emanuela Prandelli

5101

ECONOMETRIA
ECONOMETRICS
ITALIANO

(cfu: DES 6)
(I sem.) (I.E.P.)
Massimiliano Marcellino

5089

ECONOMIA APPLICATA
APPLIED ECONOMICS
ITALIANO

(cfu: CLEFIN 6)
(II sem.) (I.E.P.)
Massimiliano Marcellino
Giovanni Bruno - Barbara Chizzolini -

5011

ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI / FINANCIAL MARKETS AND INSTITUTIONS
BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 4)
(I sem. - II sem.) (I.E.M.I.F.)
Paolo Mottura - Stefano Zorzoli - Lucia Spotorno - Claudio Zara
Francesca Arnaboldi - Michele Befacchia - Brunella Bruno - Alessandra Dal Colle - Giacomo De Laurentis - Gianfranco Forte - Maria Emilia Garcia Appendini - Renato Giovannini - Issam Hallak - Federica Miglietta - Giacomo Nocera - Anna Omarini - Stefano Pac

5103

ECONOMIA DEI MERCATI FINANZIARI INTERNAZIONALI
INTERNATIONAL FINANCIAL MARKETS
ITALIANO

(cfu: CLEMIT 6)
(I sem.) (I.E.M.I.F.)
Filippo Ippolito

5095

ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT
MANAGEMENT OF PUBLIC INSTITUTIONS AND NON-PROFIT ORGANIZATIONS
ITALIANO

(cfu: CLEACC 6)
(II sem.) (I.P.A.S.)
Alex Turrini
Giorgio Fiorentini - Greta Nasi

5165

ECONOMIA DELLO SVILUPPO

DEVELOPMENT ECONOMICS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Carlo Filippini

Alessandro Pio

5336

ECONOMIA E FINANZA DEI CAMBIAMENTI CLIMATICI

THE ECONOMICS AND FINANCE OF CLIMATE CHANGE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Luigi De Paoli

Giuseppe Corvino - Francesco Gulli'

5314

ECONOMIA E GESTIONE DEI FONDI PENSIONE

PENSION FUND MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Sergio Paci

5242

ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

BANK AND INSURANCE MANAGEMENT

ITALIANO

(cfu: CLEFIN 8)

(I sem.) (I.E.M.I.F.)

Sergio Paci

Brunella Bruno - Paolo Mottura

5220

ECONOMIA E GESTIONE DELLE AZIENDE NON PROFIT

MANAGEMENT OF NON-PROFIT ORGANIZATIONS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Giorgio Fiorentini

5166

ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

ECONOMICS OF MULTINATIONAL ENTERPRISES

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.P.)
Fabrizio Onida
Rosario Crino' - Gianmarco Ottaviano

5086

ECONOMIA INTERNAZIONALE E REGIONALE
INTERNATIONAL AND REGIONAL ECONOMICS
ITALIANO

(cfu: CLAPI 10)
(II sem.) (I.E.P.)
Lanfranco Senn
Rodolfo Helg - Marco Percoco

5167

ECONOMIA INTERNAZIONALE REALE
INTERNATIONAL TRADE
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.P.)
Fabrizio Onida
Anna Maria Falzoni - Marcella Nicolini

5173

ECONOMIA MONETARIA INTERNAZIONALE
INTERNATIONAL MONETARY ECONOMICS
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.P.)
Franco Bruni

5168

ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)
ECONOMICS (Poverty, inequality and income distribution)
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.P.)
Renata Lenti
Conchita D'ambrosio

5169

ECONOMIA URBANA
URBAN ECONOMICS
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.P.)
Lanfranco Senn
Maria Cristina Gibelli - Gianluigi Gorla

5164

ECONOMICS OF THE FIRM
INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)
Luigi Orsenigo

5187

ELEMENTI DI MATEMATICA PER I MERCATI FINANZIARI

MATHEMATICS FOR FINANCIAL MARKETS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.)

Gabriele Gurioli

5121

EUROPEAN ECONOMIC POLICY

INGLESE

(cfu: DIEM 6)

(II sem.) (I.E.P.)

Carlo Secchi

Carlo Altomonte

5170

EUROPEAN LABOUR MARKETS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Tito Michele Boeri

Last change 01/01/0001 00:00

9.1.2.

From the letter F to M

5110

FILOSOFIA DEL DIRITTO

ITALIANO

(cfu: CLSG 6)

(I sem.) (I.D.C.)

Damiano Canale

Giovanni Tuzet

5243

FINANCIAL MARKETS AND INSTITUTIONS

INGLESE

(cfu: DIEM 6)

(I sem.) (I.E.M.I.F.)

Marco Navone

Mascia Bedendo

5118

FINANCIAL MATHEMATICS

INGLESE

(cfu: DIEM 6)

(I sem.) (I.M.Q.)

Meloso Debrah

5048

FINANZA AZIENDALE

ITALIANO

(cfu: CLEFIN 8 - CLEACC 6)

(I sem.) (I.A.F.C.)

Maurizio Dallochio

Paola Galbiati - Barbara Rovetta - Stefano Salvatori - Emanuele Teti

5252

FINANZA MOBILIARE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Francesco Momente'

5254

FINANZA STRAORDINARIA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Gualtiero Brugger

Massimo Buongiorno

5268

FONDAMENTI DI PRODUCT MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Chiara Mauri

Paola Maria Milanese

5221

FORME DI GESTIONE DEI SERVIZI PUBBLICI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Francesco Longo

Giovanni Valotti

5171

FOUNDATIONS OF THE EUROPEAN ECONOMY

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Francesca Polese

5323

FRANCESE (II lingua - CLSG)

ITALIANO

(cfu: CLSG 6)
(I/II sem.) (CI)
Bianca Maria San Pietro

5145

GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.G.I.)
Sergio Pivato
Antonio Tencati

5146

GESTIONE DELLE OPERATIONS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.G.I.)
Alberto Grando
Valeria Belvedere

5106

GESTIONE DELL'INNOVAZIONE

ITALIANO

(cfu: CLEMIT 8)
(I sem.) (I.E.G.I.)
Vincenzo Baglieri
Silvia Zamboni

5049

GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA / INNOVATION AND TECHNOLOGY MANAGEMENT

BILINGUE

(cfu: CLEA 6)
(I sem.) (I.E.G.I.)
Salvatore Vicari
Vincenzo Baglieri - Valeria Belvedere - Paola Cillo - Boris Durisin - Matteo Giuffrida - Alberto Grando - Carlo Giovanni Mammola - Thanos Papadimitriou - Stefano Pogutz - Emanuela Prandelli - Deborah Carolina Raccagni - Raffaele Secchi - Giuseppe Stabilin

5267

GESTIONE E ORGANIZZAZIONE DI VENDITA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.G.I.)
Paolo Guenzi
Paola Caiozzo

5227

I SISTEMI INFORMATIVI NELL'ECONOMIA DIGITALE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.O.S.I.)

Stefano Basaglia
Leonardo Caporarello

5320

INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.D.C.)

Maria Lilla' Montagnani
Maurizio Borghi

5172

INDUSTRIAL ORGANISATION

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.P.)

Anna Creti'

5233

INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.O.S.I.)

Pier Franco Camussone
Stefano Basaglia

5104

INNOVATION AND INDUSTRIAL DYNAMICS

INGLESE

(cfu: CLEMIT 8)
(I sem.) (I.E.P.)

Stefano Brusoni
Camilla Lenzi

5257

INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.A.F.C.)

Nicola Pecchiari
Giorgio Venturini

5120

INTERNATIONAL AND EUROPEAN LAW

INGLESE

(cfu: DIEM 6)
(I sem.) (I.D.C.)

Laurent Manderieux
Matteo Barra - Gianluca Rubagotti

5155

INTERNATIONAL BANKING

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.M.I.F.)
Issam Hallak

5136

INTERNATIONAL BUSINESS STRATEGY

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.S.E.A.)

Vikas Kumar

5115

INTERNATIONAL ECONOMICS (Real and monetary)

INGLESE

(cfu: DIEM 10)
(II sem.) (I.E.P.)

Franco Bruni
Paolo Epifani

5124

INTERNATIONAL MARKETING

INGLESE

(cfu: DIEM 6)
(I sem.) (I.E.G.I.)

Andrea Ordanini
Gaia Rubera

5147

INTERNATIONAL MARKETING RESEARCH

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.G.I.)

Enrico Valdani
Isabella Soscia

5212

INTERNATIONAL PROJECT FINANCE

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.)

Claudia Tamarowski
Emanuele Borgonovo

5310

INTRODUCTION TO MANAGEMENT CONSULTING

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.O.S.I.)

Ferdinando Pennarola
Francesco Sacco - Severino Salvemini

5213

INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Alberto Bertoni

Carlo Maria Pinardi

5174

ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Donato Masciandaro

Lucia Dalla Pellegrina - Luigi Donato

5324

ITALIANO (II lingua - CLSG)

ITALIANO

(cfu: CLSG 6)

(I/II sem.) (CI)

Elisa Turra

5148

LA COMUNICAZIONE DI MARKETING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Francesca Golfetto

Paola Maria Milanese - Diego Rinallo

5214

LA VALUTAZIONE DELLE AZIENDE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Laura Zanetti

5097

LABORATORIO SETTORIALE

ITALIANO

(cfu: CLEACC 6)

(I sem.) (I.E.G.I.)

Stefania Borghini

Giuseppe Anselmi - Magda Antonioli - Silvia Bagdadli - Vincenzo Baglieri - Valeria Belvedere - Paolo Biscottini - Michela Bondardo - Armando Branchini - Lodovica Cima - Roberto Denis Curti - Filippo Del Corno - Giuseppe Delmestri - Paola Dubini - Nicola F

5105

LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE / WORKSHOP ON INNOVATIVE SECTORS AND NEW TECHNOLOGIES

BILINGUE

(cfu: CLEMIT 6)

(II sem.) (I.E.P.)

Nicoletta Corrocher

Boris Durisin - Giovanni Fattore - Alessandro Frova - Francesco Gulli' - Vikas Kumar - Elisabetta Marafioti - Fabio Montobbio - Margherita Pagani - Thanos Papadimitriou - Vittoria Veronesi

5215

L'ANALISI DI BILANCIO L'INFORMATIVA ESTERNA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Claudio Devecchi

Paola Sacco - Pietro Versetti

5328

L'IMPRESA ITALIANA NEL XX SECOLO

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Franco Amatori

5128

LINGUA FRANCESE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Bianca Maria San Pietro

Annie Cousset - Madeleine Leonard - Isabelle Morel - Helene Raccah - Christiane Righi - Claudia Zoratti

5127

LINGUA INGLESE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Dermot Costello

James Rock

5239

LINGUA ITALIANA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Elisa Turra

5295

LINGUA PORTOGHESE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Helena Da Silva Neto

5130

LINGUA SPAGNOLA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I/II sem.) (CI)
Marta Martinez Perez
Amparo Avino Molina - Maria Campos Canova - Soledad Maria Fernandez - Ana Maria Fernandez
Hagen - Marilena Gnocchi - Ana Jimenez

5129

LINGUA TEDESCA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I/II sem.) (CI)
Anna Dal Collo
Hans Georg Hahn - Adriana Silvia Serena

5114

MACROECONOMICS

INGLESE

(cfu: DIEM 8)
(I sem.) (I.E.P.)
Ulf Christian Soderstrom
Olaf Jan De Groot

5309

**MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE
COMPETITIVE**

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.S.E.A.)
Paola Anna Varacca Capello
Armando Branchini - Elisabetta Merlo

5138

MANAGEMENT DELLE AZIENDE DI TURISMO

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.S.E.A.)
Manuela De Carlo
Ruggero Sainaghi

5313

MANAGEMENT DELLE INFORMAZIONI AZIENDALI (Information management)

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.O.S.I.)
Vincenzo Morabito

5230

MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.O.S.I.)
Severino Salvemini
Silvia Bagdadli - Antonella Caru' - Paola Dubini - Anna Maria Merlo - Andrea Ordanini - Bernardino

Provera

5316

MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem. - II sem.) (I.S.E.A.)

Stefania Saviolo

Erica Corbellini - Francesca Polese - Francesca Rinaldi

5225

MANAGEMENT OF HUMAN CAPITAL SERVICES

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.P.A.S.)

Giovanni Fattore

5222

MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Edoardo Ongaro

5050

MARKETING

ITALIANO

(cfu: CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Stefano Podesta'

Arianna Brioschi - David Mario Dino Jarach

5318

MARKETING COMMUNICATION AND MEDIA

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Francesca Golfetto

Arianna Brioschi

5266

MARKETING PMI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.)

Antonella Caru'

Paola Maria Milanese

5156

MERCATI FINANZIARI INTERNAZIONALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Manuela Geranio

Issam Hallak - Federica Miglietta

5223

METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Rosanna Tarricone

Luca Buccoliero

5272

METODI DI SCELTA SUL MERCATO AZIONARIO

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Andrea Beltratti

5312

METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.)

Emanuele Borgonovo

5332

METODOLOGIE E LINGUAGGI DI PROGRAMMAZIONE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.O.S.I.)

Leonardo Caporarello

Lucio Benussi

5175

MICROSTRUTTURA DEI MERCATI DEI CAPITALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Barbara Rindi

5303

MODELLAZIONE DEI SISTEMI AZIENDALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.)

Ettore Cascioli

5335

MODELLI FINANZIARI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Paolo Colla

Massimo Di Tria

Last change 01/01/0001 00:00

9.1.3.

From the letter N to Z

5235

NETWORKING MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Andrea Montefusco

5331

NUOVE FORME DI ORGANIZZAZIONE

NEW FORMS OF ORGANIZATION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Arnaldo Camuffo

5232

ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Anna Grandori

Carmine Garzia

5092

ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI

MANAGEMENT INFORMATION SYSTEMS

ITALIANO

(cfu: CLELI 6)

(I sem.) (I.O.S.I.)

Vincenzo Morabito

Marina Puricelli

5202

ORGANIZZAZIONE INTERNAZIONALE

INTERNATIONAL ORGANIZATION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Claudio Dordi

5330

PEOPLE MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Maria Gabriella Bagnato

Beatrice Bauer

5273

PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

INGLESE

(cfu: DIEM 8)

(I sem.) (I.E.P.)

Antonella Trigari

Olena Byesyedina - Gianluca Carnabuci

5100

POLITICA ECONOMICA

ECONOMIC POLICY

ITALIANO

(cfu: DES 8)

(I sem.) (I.E.P.)

Francesco Giavazzi

Guido Tabellini

5107

POLITICA ECONOMICA (Regolamentazione e localizzazione)

ECONOMIC POLICY (REGULATION AND LOCALIZATION)

ITALIANO

(cfu: CLEMIT 6)

(II sem.) (I.E.P.)

Chiara Fumagalli

5176

POLITICA ECONOMICA EUROPEA

EUROPEAN ECONOMIC POLICY

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - CLSG 6)

(I sem.) (I.E.P.)

Carlo Secchi

Francesco Passarelli

5158

PORTFOLIO E RISK MANAGEMENT NEI MERCATI INTERNAZIONALI

PORTFOLIO THEORY AND GLOBAL ASSET MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.M.I.F.)

Davide Maspero

5325

PORTOGHESE (II lingua - CLSG)

PORTUGUESE (second language - CLSG)

ITALIANO
(cfu: CLSG 6 - CLSG 6 - CLSG 6 - CLSG 6 - CLSG 6)
(I/II sem.) (CI)
Helena Da Silva Neto

5160

PRIVATE BANKING E INVESTITORI ISTITUZIONALI
PRIVATE BANKING AND INSTITUTIONAL INVESTORS
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.M.I.F.)
Anna Omarini

5098

PROGETTAZIONE
ORGANIZATION DESIGN
ITALIANO

(cfu: CLEACC 4)
(II sem.) (I.O.S.I.)
Giovanni Paolo Tomasi
Marco Morelli

5085

PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE
PLANNING AND CONTROL IN PUBLIC ADMINISTRATION
ITALIANO

(cfu: CLAPI 10)
(I sem.) (I.P.A.S.)
Fabrizio Pezzani
Davide Maggi

5224

PUBLIC MANAGEMENT AND THE BUSINESS ENVIRONMENT
INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.P.A.S.)
Luca Giovanni Brusati

5087

RELAZIONI INTERNAZIONALI
INTERNATIONAL RELATIONS
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.P.)
Paolo Roberto Graziano
Benedetta Trivellato - Antonino Villafranca

5217

REPORTING DIREZIONALE E VALUTAZIONE DELLA PERFORMANCE
PERFORMANCE MEASUREMENT AND EVALUATION SYSTEMS
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)
Gianluca Meloni
Emiliano Galbiati

5151

RETAILING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.)

Katia Premazzi

Karin Maria Laura Zaghi

5094

REVISIONE AZIENDALE

FINANCIAL AUDITING

ITALIANO

(cfu: CLELI 6)

(II sem.) (I.A.F.C.)

Massimo Livatino

Marco Sala

5333

RISK MANAGEMENT AND INSURANCE

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Giacomo Nocera

5057

SCIENZA DELLA POLITICA

POLITICAL SCIENCE

ITALIANO

(cfu: CLEA 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Paolo Roberto Graziano

5081

SCIENZA DELLE FINANZE / PUBLIC ECONOMICS

BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 4 - DES 8)

(I sem. - II sem.) (I.E.P.)

Paola Profeta - Roberto Artoni

Alessandra Casarico - Lidia Ceriani - Carlo Devillanova - Carlo Vittorio Fiorio - Roberto Galbiati - Luca Micheletto - Mario Nava - Laura Pagani - Francesca Sala - Simona Scabrosetti - Pietro Vertova

5253

SISTEMI DI ANALISI E CONTABILITA' DEI COSTI

COST ANALYSIS AND COST ACCOUNTING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Anna Iside Pistoni

Massimo Aielli

5082

SISTEMI INFORMATIVI AZIENDALI / MANAGEMENT INFORMATION SYSTEMS

BILINGUE

(cfu: CLEA 4)

(I sem.) (I.O.S.I.)

Ferdinando Pennarola

Stefano Basaglia - Leonardo Caporarello - Severino Meregalli - Vincenzo Morabito - Antonio Morawetz
- Paolo Pasini - Pietro Previtali

5056

SOCIOLOGIA

SOCIOLOGY

ITALIANO

(cfu: CLEA 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Sandro Roventi

5326

SPAGNOLO (II lingua - CLSG)

SPANISH (second language - CLSG)

ITALIANO

(cfu: CLSG 6)

(I/II sem.) (CI)

Marta Martinez Perez

5180

STORIA DEL PENSIERO ECONOMICO

HISTORY OF ECONOMIC THOUGHT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Ivan Moscati

5311

STORIA DELL'INDUSTRIA DELLA MODA

HISTORY OF THE FASHION INDUSTRY

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Elisabetta Merlo

Francesca Polese

5102

STORIA ECONOMICA E SOCIALE

ECONOMIC AND SOCIAL HISTORY

ITALIANO

(cfu: DES 6)

(II sem.) (I.S.E.)

Giuseppe Berta

Marina Romani

5319

STORIA SOCIALE

SOCIAL HISTORY

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Achille Marzio Romani

Marco Cattini

5140

STRATEGIA DI INTERNAZIONALIZZAZIONE / INTERNATIONAL BUSINESS AND MANAGEMENT
BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.)

Fabrizio Perretti

Elisabetta Marafioti

5084

STRATEGIA E POLITICA AZIENDALE / BUSINESS STRATEGY

BILINGUE

(cfu: CLEA 6 - CLELI 6)

(II sem. - I sem.) (I.S.E.A.)

Giorgio Invernizzi

David Bardolet - Silvio Bianchi Martini - Alessandro Cortesi - Irene Dagnino - Alexandra Dawson - Carmine Garzia - Paolo Russo - Carmine Tripodi - Giovanni Valentini - Federico Visconti

5139

STRATEGIE DELLE PICCOLE E MEDIE IMPRESE

STRATEGIES FOR SMALL AND MEDIUM-SIZED COMPANIES

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.S.E.A.)

Ugo Lassini

5161

STRUMENTI DERIVATI E TECNICHE DI COPERTURA

DERIVATIVES

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Giovanna Zanotti

5181

TECNOLOGIA E SVILUPPO ECONOMICO

TECHNOLOGY AND ECONOMIC DEVELOPMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Nicoletta Corrocher

Andrea Colli

5228

TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS

INFORMATION TECHNOLOGIES AND NEW BUSINESS MODELS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.O.S.I.)

Pier Franco Camussone

Carlo Alberto Carnevale Maffe'

5327

TEDESCO (II lingua - CLSG)

GERMAN (second language - CLSG)

ITALIANO

(cfu: CLSG 6)

(I/II sem.) (CI)

Anna Dal Collo

5334

TEORIE ECONOMICHE ALTERNATIVE

ALTERNATIVE ECONOMIC MODELS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Giorgio Lunghini

Andrea Fumagalli

5183

THE ECONOMICS OF DEVELOPMENT AND TRANSITION

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Tito Michele Boeri

Martina Bjorkman

5184

THE ECONOMICS OF GLOBALIZATION

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Paolo Epifani

Elsa Vila Artadi

5141

THE MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH SECTORS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.)

Boris Durisin

Last change 01/01/0001 00:00

9.2.

List of courses in numerical order by code

9.2.1.

From the code 5011 to the code 5128

5011

ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI / FINANCIAL MARKETS AND INSTITUTIONS

BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 4)

(I sem. - II sem.) (I.E.M.I.F.)

Paolo Mottura - Stefano Zorzoli - Lucia Spotorno - Claudio Zara

Francesca Arnaboldi - Michele Befacchia - Brunella Bruno - Alessandra Dal Colle - Giacomo De Laurentis - Gianfranco Forte - Maria Emilia Garcia Appendini - Renato Giovannini - Issam Hallak - Federica Miglietta - Giacomo Nocera - Anna Omarini - Stefano Pac

5048

FINANZA AZIENDALE

CORPORATE FINANCE

ITALIANO

(cfu: CLEFIN 8 - CLEACC 6)

(I sem.) (I.A.F.C.)

Maurizio Dallochio

Paola Galbiati - Barbara Rovetta - Stefano Salvatori - Emanuele Teti

5049

GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA / INNOVATION AND TECHNOLOGY MANAGEMENT

BILINGUE

(cfu: CLEA 6)

(I sem.) (I.E.G.I.)

Salvatore Vicari

Vincenzo Baglieri - Valeria Belvedere - Paola Cillo - Boris Durisin - Matteo Giuffrida - Alberto Grando - Carlo Giovanni Mammola - Thanos Papadimitriou - Stefano Pogutz - Emanuela Prandelli - Deborah Carolina Raccagni - Raffaele Secchi - Giuseppe Stabilin

5050

MARKETING

ITALIANO

(cfu: CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Stefano Podesta'

Arianna Brioschi - David Mario Dino Jarach

5056

SOCIOLOGIA

SOCIOLOGY

ITALIANO

(cfu: CLEA 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Sandro Roventi

5057

SCIENZA DELLA POLITICA

POLITICAL SCIENCE

ITALIANO

(cfu: CLEA 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Paolo Roberto Graziano

5081

SCIENZA DELLE FINANZE / PUBLIC ECONOMICS

BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 4 - DES 8)

(I sem. - II sem.) (I.E.P.)

Paola Profeta - Roberto Artoni

Alessandra Casarico - Lidia Ceriani - Carlo Devillanova - Carlo Vittorio Fiorio - Roberto Galbiati - Luca Micheletto - Mario Nava - Laura Pagani - Francesca Sala - Simona Scabrosetti - Pietro Vertova

5082

SISTEMI INFORMATIVI AZIENDALI / MANAGEMENT INFORMATION SYSTEMS

BILINGUE

(cfu: CLEA 4)

(I sem.) (I.O.S.I.)

Ferdinando Pennarola

Stefano Basaglia - Leonardo Caporarello - Severino Meregalli - Vincenzo Morabito - Antonio Morawetz - Paolo Pasini - Pietro Previtali

5083

DIRITTO COMMERCIALE / COMPANY AND BUSINESS LAW

BILINGUE

(cfu: CLEA 6 - DES 8)

(II sem. - I sem.) (I.D.C.)

Piergaetano Marchetti

Silvia Gaia Balp - Paola Balzarini - Giovanni Battista Bisogni - Elena Carla Buffa Di Perrero - Giuseppe Carcano - Marco Carone - Paolo Carriere - Alessandro De Nicola - Maria Di Sarli - Alessandra Feller - Valerio Piacentini - Alberto Picciau - Marco Rig

5084

STRATEGIA E POLITICA AZIENDALE / BUSINESS STRATEGY

BILINGUE

(cfu: CLEA 6 - CLELI 6)

(II sem. - I sem.) (I.S.E.A.)

Giorgio Invernizzi

David Bardolet - Silvio Bianchi Martini - Alessandro Cortesi - Irene Dagnino - Alexandra Dawson - Carmine Garzia - Paolo Russo - Carmine Tripodi - Giovanni Valentini - Federico Visconti

5085

PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

PLANNING AND CONTROL IN PUBLIC ADMINISTRATION

ITALIANO

(cfu: CLAPI 10)

(I sem.) (I.P.A.S.)

Fabrizio Pezzani

Davide Maggi

5086

ECONOMIA INTERNAZIONALE E REGIONALE
INTERNATIONAL AND REGIONAL ECONOMICS
ITALIANO

(cfu: CLAPI 10)

(II sem.) (I.E.P.)

Lanfranco Senn

Rodolfo Helg - Marco Percoco

5087

RELAZIONI INTERNAZIONALI
INTERNATIONAL RELATIONS
ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Paolo Roberto Graziano

Benedetta Trivellato - Antonino Villafranca

5088

DIRITTO COMMERCIALE E FINANZIARIO
BUSINESS AND FINANCIAL LAW
ITALIANO

(cfu: CLEFIN 8)

(I sem.) (I.D.C.)

Marco Ventoruzzo

Andrea Angelillis - Paola Balzarini - Maria Chiara Mosca

5089

ECONOMIA APPLICATA
APPLIED ECONOMICS
ITALIANO

(cfu: CLEFIN 6)

(II sem.) (I.E.P.)

Massimiliano Marcellino

Giovanni Bruno - Barbara Chizzolini -

5092

ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI
MANAGEMENT INFORMATION SYSTEMS
ITALIANO

(cfu: CLELI 6)

(I sem.) (I.O.S.I.)

Vincenzo Morabito

Marina Puricelli

5093

DIRITTO TRIBUTARIO
TAX LAW
ITALIANO

(cfu: CLELI 6)

(I sem.) (I.D.C.)

Carlo Garbarino
Stefania Boffano

5094

REVISIONE AZIENDALE

FINANCIAL AUDITING

ITALIANO

(cfu: CLELI 6)

(II sem.) (I.A.F.C.)

Massimo Livatino

Marco Sala

5095

ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

MANAGEMENT OF PUBLIC INSTITUTIONS AND NON-PROFIT ORGANIZATIONS

ITALIANO

(cfu: CLEACC 6)

(II sem.) (I.P.A.S.)

Alex Turrini

Giorgio Fiorentini - Greta Nasi

5096

DIRITTO DEI BENI IMMATERIALI

INTELLECTUAL PROPERTY LAW

ITALIANO

(cfu: CLEACC 6)

(II sem.) (I.D.C.)

Paola Magnani

Maria Lilla' Montagnani

5097

LABORATORIO SETTORIALE

SECTORIAL WORKSHOP

ITALIANO

(cfu: CLEACC 6)

(I sem.) (I.E.G.I.)

Stefania Borghini

Giuseppe Anselmi - Magda Antonioli - Silvia Bagdadli - Vincenzo Baglieri - Valeria Belvedere - Paolo Biscottini - Michela Bondardo - Armando Branchini - Lodovica Cima - Roberto Denis Curti - Filippo Del Corno - Giuseppe Delmestri - Paola Dubini - Nicola F

5098

PROGETTAZIONE

ORGANIZATION DESIGN

ITALIANO

(cfu: CLEACC 4)

(II sem.) (I.O.S.I.)

Giovanni Paolo Tomasi

Marco Morelli

5100

POLITICA ECONOMICA

ECONOMIC POLICY

ITALIANO
(cfu: DES 8)
(I sem.) (I.E.P.)
Francesco Giavazzi
Guido Tabellini

5101

ECONOMETRIA
ECONOMETRICS
ITALIANO
(cfu: DES 6)
(I sem.) (I.E.P.)
Massimiliano Marcellino

5102

STORIA ECONOMICA E SOCIALE
ECONOMIC AND SOCIAL HISTORY
ITALIANO
(cfu: DES 6)
(II sem.) (I.S.E.)
Giuseppe Berta
Marina Romani

5103

ECONOMIA DEI MERCATI FINANZIARI INTERNAZIONALI
INTERNATIONAL FINANCIAL MARKETS
ITALIANO
(cfu: CLEMIT 6)
(I sem.) (I.E.M.I.F.)
Filippo Ippolito

5104

INNOVATION AND INDUSTRIAL DYNAMICS
INGLESE
(cfu: CLEMIT 8)
(I sem.) (I.E.P.)
Stefano Brusoni
Camilla Lenzi

5105

**LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE / WORKSHOP ON
INNOVATIVE SECTORS AND NEW TECHNOLOGIES**

BILINGUE

(cfu: CLEMIT 6)
(II sem.) (I.E.P.)

Nicoletta Corrocher

Boris Durisin - Giovanni Fattore - Alessandro Frova - Francesco Gulli' - Vikas Kumar - Elisabetta Marafioti - Fabio Montobbio - Margherita Pagani - Thanos Papadimitriou - Vittoria Veronesi

5106

GESTIONE DELL'INNOVAZIONE
INNOVATION MANAGEMENT

ITALIANO
(cfu: CLEMIT 8)
(I sem.) (I.E.G.I.)
Vincenzo Baglieri
Silvia Zamboni

5107

POLITICA ECONOMICA (Regolamentazione e localizzazione)

ECONOMIC POLICY (REGULATION AND LOCALIZATION)

ITALIANO
(cfu: CLEMIT 6)
(II sem.) (I.E.P.)
Chiara Fumagalli

5108

DIRITTO AMMINISTRATIVO

ADMINISTRATIVE LAW

ITALIANO
(cfu: CLSG 6)
(I sem.) (I.D.C.)
Fabrizio Fracchia
Roberta Lombardi - Massimo Occhiena

5109

DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

FINANCIAL INSTITUTIONS AND MARKETS LAW AND ECONOMICS

ITALIANO
(cfu: CLSG 8)
(I sem.) (I.E.M.I.F.)
Marco Onado
Andrea Giannelli - Mario Noera - Paolo Sfamini - Stefano Zorzoli

5110

FILOSOFIA DEL DIRITTO

JURISPRUDENCE, THEORY OF JUSTICE

ITALIANO
(cfu: CLSG 6)
(I sem.) (I.D.C.)
Damiano Canale
Giovanni Tuzet

5111

DIRITTO INTERNAZIONALE E COMUNITARIO

INTERNATIONAL AND EUROPEAN LAW

ITALIANO
(cfu: CLSG 8)
(II sem.) (I.D.C.)
Giorgio Sacerdoti
Leonardo Borlini - Eleonora Breda - Manlio Frigo - Artemisia Vincenza Giuliana Lorusso - Vera Squaratti

5112

DIRITTO PENALE E PROCEDURA PENALE 2

CRIMINAL LAW AND PROCEDURE 2

ITALIANO

(cfu: CLSG 6)

(II sem.) (I.D.C.)

Massimo Ceresca-gastaldo

Laura Cesaris

5113

DIRITTO PRIVATO 3

CIVIL LAW 3

ITALIANO

(cfu: CLSG 6)

(I sem.) (I.D.C.)

Giovanni Iudica

Giovanni Francesco Basini - Andrea Belvedere - Giovanni Bonilini

5114

MACROECONOMICS

INGLESE

(cfu: DIEM 8)

(I sem.) (I.E.P.)

Ulf Christian Soderstrom

Olaf Jan De Groot

5115

INTERNATIONAL ECONOMICS (Real and monetary)

INGLESE

(cfu: DIEM 10)

(II sem.) (I.E.P.)

Franco Bruni

Paolo Epifani

5117

COMPARATIVE POLITICAL ECONOMICS

INGLESE

(cfu: DIEM 6)

(II sem.) (I.E.P.)

Vincenzo Galasso

Paolo Roberto Graziano

5118

FINANCIAL MATHEMATICS

INGLESE

(cfu: DIEM 6)

(I sem.) (I.M.Q.)

Meloso Debrah

5119

COMPARATIVE BUSINESS LAW

INGLESE

(cfu: DIEM 6)

(II sem.) (I.D.C.)

Catherine Rogers

5120

INTERNATIONAL AND EUROPEAN LAW

INGLESE

(cfu: DIEM 6)

(I sem.) (I.D.C.)

Laurent Manderieux

Matteo Barra - Gianluca Rubagotti

5121

EUROPEAN ECONOMIC POLICY

INGLESE

(cfu: DIEM 6)

(II sem.) (I.E.P.)

Carlo Secchi

Carlo Altomonte

5122

CORPORATE FINANCE

INGLESE

(cfu: DIEM 6)

(II sem.) (I.A.F.C.)

Alessandro Frova

Hannes Wagner

5124

INTERNATIONAL MARKETING

INGLESE

(cfu: DIEM 6)

(I sem.) (I.E.G.I.)

Andrea Ordanini

Gaia Rubera

5127

LINGUA INGLESE

ENGLISH LANGUAGE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Dermot Costello

James Rock

5128

LINGUA FRANCESE

FRENCH LANGUAGE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Bianca Maria San Pietro

Annie Cousset - Madeleine Leonard - Isabelle Morel - Helene Raccah - Christiane Righi - Claudia

Zoratti

9.2.2.

Form the code 5129 to the code 5224

5129

LINGUA TEDESCA

GERMAN LANGUAGE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Anna Dal Collo

Hans Georg Hahn - Adriana Silvia Serena

5130

LINGUA SPAGNOLA

SPANISH LANGUAGE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Marta Martinez Perez

Amparo Avino Molina - Maria Campos Canova - Soledad Maria Fernandez - Ana Maria Fernandez Hagen - Marilena Gnocchi - Ana Jimenez

5135

DEMOGRAFIA INTERNAZIONALE

INTERNATIONAL DEMOGRAPHY

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.)

Francesco Billari

Guido Alfani - Roberto Impicciatore

5136

INTERNATIONAL BUSINESS STRATEGY

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.)

Vikas Kumar

5138

MANAGEMENT DELLE AZIENDE DI TURISMO

TOURISM MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.)

Manuela De Carlo

Ruggero Sainaghi

5139

STRATEGIE DELLE PICCOLE E MEDIE IMPRESE

STRATEGIES FOR SMALL AND MEDIUM-SIZED COMPANIES

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.S.E.A.)

Ugo Lassini

5140

STRATEGIA DI INTERNAZIONALIZZAZIONE / INTERNATIONAL BUSINESS AND MANAGEMENT
BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.S.E.A.)

Fabrizio Perretti

Elisabetta Marafioti

5141

THE MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH SECTORS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.G.I.)

Boris Durisin

5143

E-BUSINESS AND THE GLOBAL MARKET

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.G.I.)

Emanuela Prandelli

Boris Durisin

5144

E-BUSINESS E GESTIONE DELL'INNOVAZIONE

MANAGING INNOVATION THROUGH E-BUSINESS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.G.I.)

Gianmario Verona

Emanuela Prandelli

5145

GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

ENVIRONMENTAL AND OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.G.I.)

Sergio Pivato

Antonio Tencati

5146

GESTIONE DELLE OPERATIONS

PRODUCTION AND OPERATIONS MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.)
Alberto Grando
Valeria Belvedere

5147

INTERNATIONAL MARKETING RESEARCH

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.)

Enrico Valdani

Isabella Soscia

5148

LA COMUNICAZIONE DI MARKETING

MARKETING COMMUNICATION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Francesca Golfetto

Paola Maria Milanese - Diego Rinallo

5151

RETAILING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.)

Katia Premazzi

Karin Maria Laura Zaghi

5154

CORPORATE BANKING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.M.I.F.)

Giancarlo Forestieri

5155

INTERNATIONAL BANKING

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Issam Hallak

5156

MERCATI FINANZIARI INTERNAZIONALI

INTERNATIONAL FINANCIAL MARKETS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Manuela Geranio

Issam Hallak - Federica Miglietta

5158

PORTFOLIO E RISK MANAGEMENT NEI MERCATI INTERNAZIONALI

PORTFOLIO THEORY AND GLOBAL ASSET MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.M.I.F.)

Davide Maspero

5160

PRIVATE BANKING E INVESTITORI ISTITUZIONALI

PRIVATE BANKING AND INSTITUTIONAL INVESTORS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Anna Omarini

5161

STRUMENTI DERIVATI E TECNICHE DI COPERTURA

DERIVATIVES

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Giovanna Zanotti

5162

COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Roberto Artoni

Giampaolo Arachi

5164

ECONOMICS OF THE FIRM

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Luigi Orsenigo

5165

ECONOMIA DELLO SVILUPPO

DEVELOPMENT ECONOMICS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Carlo Filippini

Alessandro Pio

5166

ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

ECONOMICS OF MULTINATIONAL ENTERPRISES

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Fabrizio Onida
Rosario Crino' - Gianmarco Ottaviano

5167

ECONOMIA INTERNAZIONALE REALE

INTERNATIONAL TRADE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Fabrizio Onida

Anna Maria Falzoni - Marcella Nicolini

5168

ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)

ECONOMICS (Poverty, inequality and income distribution)

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Renata Lenti

Conchita D'ambrosio

5169

ECONOMIA URBANA

URBAN ECONOMICS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Lanfranco Senn

Maria Cristina Gibelli - Gianluigi Gorla

5170

EUROPEAN LABOUR MARKETS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Tito Michele Boeri

5171

FOUNDATIONS OF THE EUROPEAN ECONOMY

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Francesca Polese

5172

INDUSTRIAL ORGANISATION

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Anna Creti'

5173

ECONOMIA MONETARIA INTERNAZIONALE

INTERNATIONAL MONETARY ECONOMICS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Franco Bruni

5174**ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI**

INSTITUTIONS AND REGULATION OF FINANCIAL MARKETS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Donato Masciandaro

Lucia Dalla Pellegrina - Luigi Donato

5175**MICROSTRUTTURA DEI MERCATI DEI CAPITALI**

MICROSTRUCTURE OF CAPITAL MARKETS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Barbara Rindi

5176**POLITICA ECONOMICA EUROPEA**

EUROPEAN ECONOMIC POLICY

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - CLSG 6)

(I sem.) (I.E.P.)

Carlo Secchi

Francesco Passarelli

5180**STORIA DEL PENSIERO ECONOMICO**

HISTORY OF ECONOMIC THOUGHT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Ivan Moscatti

5181**TECNOLOGIA E SVILUPPO ECONOMICO**

TECHNOLOGY AND ECONOMIC DEVELOPMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Nicoletta Corrocher

Andrea Colli

5183**THE ECONOMICS OF DEVELOPMENT AND TRANSITION**

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.P.)
Tito Michele Boeri
Martina Bjorkman

5184

THE ECONOMICS OF GLOBALIZATION

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.E.P.)
Paolo Epifani
Elsa Vila Artadi

5185

ANALISI DEI DATI PER IL MANAGEMENT

DATA ANALYSIS FOR MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.M.Q.)
Luca Molteni
Elena Feltrinelli

5187

ELEMENTI DI MATEMATICA PER I MERCATI FINANZIARI

MATHEMATICS FOR FINANCIAL MARKETS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.M.Q.)
Gabriele Gurioli

5191

DIRITTO BANCARIO

BANKING AND FINANCE LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.D.C.)
Andrea Giannelli

5193

DIRITTO PRIVATO COMPARATO

COMPARATIVE LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.D.C.)
Attilio Guarneri

5194

DIRITTO DELL'AMBIENTE / ENVIRONMENT LAW

BILINGUE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.D.C.)
Fabrizio Fracchia

5195

DIRITTO DELLE ASSICURAZIONI

INSURANCE LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Aurelio Donato Candian

Michele Siri

5196

DIRITTO DELL'INFORMATICA ED INTERNET

INTERNET AND INFORMATIC LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Giuseppe Franco Ferrari

Oreste Pollicino - Raffaele Zallone

5197

DIRITTO DELL'UNIONE EUROPEA

EUROPEAN UNION LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6)

(I sem.) (I.D.C.)

Gaetano Iorio Fiorelli

Claudio Dordi

5198

DIRITTO ECCLESIASTICO

LAW AND RELIGION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.)

Musselli Luciano

5200

DIRITTO PENALE COMMERCIALE

BUSINESS AND CORPORATE CRIMINAL LAW

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Francesco Mucciarelli

Melissa Miedico

5202

ORGANIZZAZIONE INTERNAZIONALE

INTERNATIONAL ORGANIZATION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.)

Claudio Dordi

5204

ADVANCED ACCOUNTING AND FINANCE

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Elisabetta Barone

Paul De Sury

5207

BUSINESS PLANNING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.)

Cinzia Parolini

Irene Dagnino

5212

INTERNATIONAL PROJECT FINANCE

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Claudia Tamarowski

Emanuele Borgonovo

5213

INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

INTRODUCTION TO INTERNATIONAL CORPORATE FINANCE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Alberto Bertoni

Carlo Maria Pinardi

5214

LA VALUTAZIONE DELLE AZIENDE

BUSINESS VALUATION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Laura Zanetti

5215

L'ANALISI DI BILANCIO L'INFORMATIVA ESTERNA

FINANCIAL STATEMENT ANALYSIS (and business community information)

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.)

Claudio Devecchi

Paola Sacco - Pietro Versetti

5217

REPORTING DIREZIONALE E VALUTAZIONE DELLA PERFORMANCE

PERFORMANCE MEASUREMENT AND EVALUATION SYSTEMS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Gianluca Meloni

Emiliano Galbiati

5219

CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE

GOVERNMENTAL ACCOUNTING

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Elena Cantu'

Ileana Steccolini

5220

ECONOMIA E GESTIONE DELLE AZIENDE NON PROFIT

MANAGEMENT OF NON-PROFIT ORGANIZATIONS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Giorgio Fiorentini

5221

FORME DI GESTIONE DEI SERVIZI PUBBLICI

UTILITIES MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Francesco Longo

Giovanni Valotti

5222

MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Edoardo Ongaro

5223

METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

PROGRAMME ANALYSIS AND EVALUATION

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.)

Rosanna Tarricone

Luca Buccoliero

5224

PUBLIC MANAGEMENT AND THE BUSINESS ENVIRONMENT

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.P.A.S.)
Luca Giovanni Brusati
Last change 01/01/0001 00:00

9.2.3.

Fram the code 5224 to the code 5336

5225

MANAGEMENT OF HUMAN CAPITAL SERVICES

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.P.A.S.)

Giovanni Fattore

5227

I SISTEMI INFORMATIVI NELL'ECONOMIA DIGITALE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Stefano Basaglia

Leonardo Caporarello

5228

TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.O.S.I.)

Pier Franco Camussone

Carlo Alberto Carnevale Maffe'

5230

MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Severino Salvemini

Silvia Bagdadli - Antonella Caru' - Paola Dubini - Anna Maria Merlo - Andrea Ordanini - Bernardino

Provera

5232

ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Anna Grandori

Carmine Garzia

5233

INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.O.S.I.)
Pier Franco Camussone
Stefano Basaglia

5235

NETWORKING MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.O.S.I.)
Andrea Montefusco

5238

DIRITTO PUBBLICO COMPARATO

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.D.C.)
Giuseppe Franco Ferrari
Carlo Lucioni

5239

LINGUA ITALIANA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I/II sem.) (CI)
Elisa Turra

5242

ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

ITALIANO

(cfu: CLEFIN 8)
(I sem.) (I.E.M.I.F.)
Sergio Paci
Brunella Bruno - Paolo Mottura

5243

FINANCIAL MARKETS AND INSTITUTIONS

INGLESE

(cfu: DIEM 6)
(I sem.) (I.E.M.I.F.)
Marco Navone
Mascia Bedendo

5252

FINANZA MOBILIARE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.)
Francesco Momente'

5253

SISTEMI DI ANALISI E CONTABILITA' DEI COSTI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.A.F.C.)
Anna Iside Pistoni
Massimo Aielli

5254

FINANZA STRAORDINARIA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.)
Gualtiero Brugger
Massimo Buongiorno

5255

ANALISI ECONOMICHE PER LE DECISIONI AZIENDALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.)
Franco Flavio Miroglio

5256

ACCOUNTING NEI SETTORI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.A.F.C.)
Mara Cameran
Gianluca Meloni

5257

INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.A.F.C.)
Nicola Pecchiari
Giorgio Venturini

5258

BILANCIO, COMUNICAZIONE FINANZIARIA E TEMI PROFESSIONALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.A.F.C.)
Alfredo Vigano'

5266

MARKETING PMI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.G.I.)
Antonella Caru'
Paola Maria Milanese

5267

GESTIONE E ORGANIZZAZIONE DI VENDITA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.)

Paolo Guenzi

Paola Caiozzo

5268

FONDAMENTI DI PRODUCT MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Chiara Mauri

Paola Maria Milanese

5272

METODI DI SCELTA SUL MERCATO AZIONARIO

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Andrea Beltratti

5273

PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

INGLESE

(cfu: DIEM 8)

(I sem.) (I.E.P.)

Antonella Trigari

Olena Byesyedina - Gianluca Carnabuci

5292

BUSINESS STRATEGY

INGLESE

(cfu: DIEM 6)

(I sem.) (I.S.E.A.)

Carlo Alberto Carnevale Maffe'

Vikas Kumar

5295

LINGUA PORTOGHESE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI)

Helena Da Silva Neto

5303

MODELLAZIONE DEI SISTEMI AZIENDALI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.)

Ettore Cascioli

5305

APPLIED RESEARCH

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.)

Francesco Billari

Marco Bonetti - Barbara Chizzolini - Jane Klobas

5309

MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.S.E.A.)

Paola Anna Varacca Capello

Armando Branchini - Elisabetta Merlo

5310

INTRODUCTION TO MANAGEMENT CONSULTING

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Ferdinando Pennarola

Francesco Sacco - Severino Salvemini

5311

STORIA DELL'INDUSTRIA DELLA MODA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Elisabetta Merlo

Francesca Polese

5312

METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.)

Emanuele Borgonovo

5313

MANAGEMENT DELLE INFORMAZIONI AZIENDALI (Information management)

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Vincenzo Morabito

5314

ECONOMIA E GESTIONE DEI FONDI PENSIONE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Sergio Paci

5315

DIRITTO CIVILE (Contrattualistica)

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.)

Giovanni Iudica

Angelo Busani

5316

MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem. - II sem.) (I.S.E.A.)

Stefania Saviolo

Erica Corbellini - Francesca Polese - Francesca Rinaldi

5318

MARKETING COMMUNICATION AND MEDIA

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.)

Francesca Golfetto

Arianna Brioschi

5319

STORIA SOCIALE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Achille Marzio Romani

Marco Cattini

5320

INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.)

Maria Lilla' Montagnani

Maurizio Borghi

5323

FRANCESE (II lingua - CLSG)

ITALIANO

(cfu: CLSG 6)

(I/II sem.) (CI)

Bianca Maria San Pietro

5324

ITALIANO (II lingua - CLSG)

ITALIANO

(cfu: CLSG 6)

(I/II sem.) (CI)

Elisa Turra

5325

PORTOGHESE (II lingua - CLSG)

ITALIANO

(cfu: CLSG 6 - CLSG 6 - CLSG 6 - CLSG 6 - CLSG 6)

(I/II sem.) (CI)

Helena Da Silva Neto

5326

SPAGNOLO (II lingua - CLSG)

ITALIANO

(cfu: CLSG 6)

(I/II sem.) (CI)

Marta Martinez Perez

5327

TEDESCO (II lingua - CLSG)

ITALIANO

(cfu: CLSG 6)

(I/II sem.) (CI)

Anna Dal Collo

5328

L'IMPRESA ITALIANA NEL XX SECOLO

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.)

Franco Amatori

5329

CONTABILITA' INTERNAZIONALE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.)

Maurizio Maria Pini

Alfredo Vigano'

5330

PEOPLE MANAGEMENT

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Maria Gabriella Bagnato

Beatrice Bauer

5331

NUOVE FORME DI ORGANIZZAZIONE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.)

Arnaldo Camuffo

5332

METODOLOGIE E LINGUAGGI DI PROGRAMMAZIONE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.O.S.I.)

Leonardo Caporarello

Lucio Benussi

5333

RISK MANAGEMENT AND INSURANCE

INGLESE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.)

Giacomo Nocera

5334

TEORIE ECONOMICHE ALTERNATIVE

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Giorgio Lunghini

Andrea Fumagalli

5335

MODELLI FINANZIARI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.)

Paolo Colla

Massimo Di Tria

5336

ECONOMIA E FINANZA DEI CAMBIAMENTI CLIMATICI

ITALIANO

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.)

Luigi De Paoli

Giuseppe Corvino - Francesco Gulli'

Last change 31/07/2007 19:34

9.3.

List of courses by instructor in alphabetical order

9.3.1.

From the letter A to the letter D

AIELLI MASSIMO

5253 - SISTEMI DI ANALISI E CONTABILITA' DEI COSTI

ALFANI GUIDO

5135 - DEMOGRAFIA INTERNAZIONALE

ALTOMONTE CARLO

5121 - EUROPEAN ECONOMIC POLICY

AMATORI FRANCO

5328 - L'IMPRESA ITALIANA NEL XX SECOLO

ANGELILLIS ANDREA

5088 - DIRITTO COMMERCIALE E FINANZIARIO

ANSEMI GIUSEPPE

5097 - LABORATORIO SETTORIALE

ANTONIOLI MAGDA

5097 - LABORATORIO SETTORIALE

ARACHI GIAMPAOLO

5162 - COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

ARNABOLDI FRANCESCA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ARTONI ROBERTO

5162 - COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

5081 - SCIENZA DELLE FINANZE

AVINO MOLINA AMPARO

5130 - LINGUA SPAGNOLA

BAGDADLI SILVIA

5097 - LABORATORIO SETTORIALE

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

BAGLIERI VINCENZO

5106 - GESTIONE DELL'INNOVAZIONE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5097 - LABORATORIO SETTORIALE

BAGNATO MARIA GABRIELLA

5330 - PEOPLE MANAGEMENT

BALP SILVIA GAIA

5083 - DIRITTO COMMERCIALE

BALZARINI PAOLA

5083 - DIRITTO COMMERCIALE

5088 - DIRITTO COMMERCIALE E FINANZIARIO

BARDOLET DAVID

5084 - STRATEGIA E POLITICA AZIENDALE

BARONE ELISABETTA

5204 - ADVANCED ACCOUNTING AND FINANCE

BARRA MATTEO

5120 - INTERNATIONAL AND EUROPEAN LAW

BASAGLIA STEFANO

5227 - I SISTEMI INFORMATIVI NELL'ECONOMIA DIGITALE

5082 - SISTEMI INFORMATIVI AZIENDALI

5233 - INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA

BASINI GIOVANNI FRANCESCO

5113 - DIRITTO PRIVATO 3

BAUER BEATRICE

5330 - PEOPLE MANAGEMENT

BEDENDO MASCIA

5243 - FINANCIAL MARKETS AND INSTITUTIONS

BEFACCHIA MICHELE

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

BELTRATTI ANDREA

5272 - METODI DI SCELTA SUL MERCATO AZIONARIO

5335 - MODELLI FINANZIARI

BELVEDERE ANDREA

5113 - DIRITTO PRIVATO 3

BELVEDERE VALERIA

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5097 - LABORATORIO SETTORIALE

5146 - GESTIONE DELLE OPERATIONS

BENUSSI LUCIO

5332 - METODOLOGIE E LINGUAGGI DI PROGRAMMAZIONE

BERTA GIUSEPPE

5102 - STORIA ECONOMICA E SOCIALE

BERTONI ALBERTO

5213 - INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

BIANCHI MARTINI SILVIO

5084 - STRATEGIA E POLITICA AZIENDALE

BILLARI FRANCESCO

5305 - APPLIED RESEARCH

5135 - DEMOGRAFIA INTERNAZIONALE

BISCOTTINI PAOLO

5097 - LABORATORIO SETTORIALE

BISOGNI GIOVANNI BATTISTA

5083 - DIRITTO COMMERCIALE

BJORKMAN MARTINA

5183 - THE ECONOMICS OF DEVELOPMENT AND TRANSITION

BOERI TITO MICHELE

5170 - EUROPEAN LABOUR MARKETS

5183 - THE ECONOMICS OF DEVELOPMENT AND TRANSITION

BOFFANO STEFANIA

5093 - DIRITTO TRIBUTARIO

BONDARDO MICHELA

5097 - LABORATORIO SETTORIALE

BONETTI MARCO

5305 - APPLIED RESEARCH

BONILINI GIOVANNI

5113 - DIRITTO PRIVATO 3

BORGHİ MAURIZIO

5320 - INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

BORGHINI STEFANIA

5097 - LABORATORIO SETTORIALE

BORGONOVO EMANUELE

5312 - METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA

5212 - INTERNATIONAL PROJECT FINANCE

BORLINI LEONARDO

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

BRANCHINI ARMANDO

5097 - LABORATORIO SETTORIALE

5309 - MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

BREDA ELEONORA

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

BRIOSCHI ARIANNA

5050 - MARKETING

5318 - MARKETING COMMUNICATION AND MEDIA

BRUGGER GUALTIERO

5254 - FINANZA STRAORDINARIA
5048 - FINANZA AZIENDALE

BRUNI FRANCO

5173 - ECONOMIA MONETARIA INTERNAZIONALE
5115 - INTERNATIONAL ECONOMICS (Real and monetary)

BRUNO BRUNELLA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI
5242 - ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

BRUNO GIOVANNI

5089 - ECONOMIA APPLICATA

BRUSATI LUCA GIOVANNI

5224 - PUBLIC MANAGEMENT AND THE BUSINESS ENVIRONMENT

BRUSONI STEFANO

5104 - INNOVATION AND INDUSTRIAL DYNAMICS

BUCCOLIERO LUCA

5223 - METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

BUFFA DI PERRERO ELENA CARLA

5083 - DIRITTO COMMERCIALE

BUONGIORNO MASSIMO

5254 - FINANZA STRAORDINARIA

BUSANI ANGELO

5315 - DIRITTO CIVILE (Contrattualistica)

BYESYEDINA OLENA

5273 - PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

CAIOZZO PAOLA

5267 - GESTIONE E ORGANIZZAZIONE DI VENDITA

CAMERAN MARA

5256 - ACCOUNTING NEI SETTORI

CAMPOS CANOVA MARIA

5130 - LINGUA SPAGNOLA

CAMUFFO ARNALDO

5331 - NUOVE FORME DI ORGANIZZAZIONE

CAMUSSONE PIER FRANCO

5233 - INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA
5228 - TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS

CANALE DAMIANO

5110 - FILOSOFIA DEL DIRITTO

CANDIAN AURELIO DONATO
5195 - DIRITTO DELLE ASSICURAZIONI

CANTU' ELENA
5219 - CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE

CAPORARELLO LEONARDO
5332 - METODOLOGIE E LINGUAGGI DI PROGRAMMAZIONE
5082 - SISTEMI INFORMATIVI AZIENDALI
5227 - I SISTEMI INFORMATIVI NELL'ECONOMIA DIGITALE

CARCANO GIUSEPPE
5083 - DIRITTO COMMERCIALE

CARNABUCI GIANLUCA
5273 - PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

CARNEVALE MAFFE' CARLO ALBERTO
5292 - BUSINESS STRATEGY
5228 - TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS

CARONE MARCO
5083 - DIRITTO COMMERCIALE

CARRIERE PAOLO
5083 - DIRITTO COMMERCIALE

CARU' ANTONELLA
5266 - MARKETING PMI
5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

CASARICO ALESSANDRA
5081 - SCIENZA DELLE FINANZE

CASCIOLI ETTORE
5303 - MODELLAZIONE DEI SISTEMI AZIENDALI

CATTINI MARCO
5319 - STORIA SOCIALE

CERESA-GASTALDO MASSIMO
5112 - DIRITTO PENALE E PROCEDURA PENALE 2

CERIANI LIDIA
5081 - SCIENZA DELLE FINANZE

CHIZZOLINI BARBARA
5089 - ECONOMIA APPLICATA
5305 - APPLIED RESEARCH

CILLO PAOLA
5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

CIMA LODOVICA

5097 - LABORATORIO SETTORIALE

COLLA PAOLO

5335 - MODELLI FINANZIARI

COLLI ANDREA

5181 - TECNOLOGIA E SVILUPPO ECONOMICO

CORBELLINI ERICA

5316 - MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

CORROCHER NICOLETTA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5181 - TECNOLOGIA E SVILUPPO ECONOMICO

CORTESI ALESSANDRO

5084 - STRATEGIA E POLITICA AZIENDALE

CORVINO GIUSEPPE

5336 - ECONOMIA E FINANZA DEI CAMBIAMENTI CLIMATICI

COSTELLO DERMOT

5127 - LINGUA INGLESE

COUSSET ANNIE

5128 - LINGUA FRANCESE

CRETI' ANNA

5172 - INDUSTRIAL ORGANISATION

CRINO' ROSARIO

5166 - ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

CURTI ROBERTO DENIS

5097 - LABORATORIO SETTORIALE

D'AMBROSIO CONCHITA

5168 - ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)

DA SILVA NETO HELENA

5295 - LINGUA PORTOGHESE

5325 - PORTOGHESE (II lingua - CLSG)

DAGNINO IRENE

5084 - STRATEGIA E POLITICA AZIENDALE

5207 - BUSINESS PLANNING

DAL COLLE ALESSANDRA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

DAL COLLO ANNA

5327 - TEDESCO (Il lingua - CLSG)

5129 - LINGUA TEDESCA

DALLA PELLEGRINA LUCIA

5174 - ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

DALLOCCIO MAURIZIO

5048 - FINANZA AZIENDALE

DAWSON ALEXANDRA

5084 - STRATEGIA E POLITICA AZIENDALE

DE CARLO MANUELA

5138 - MANAGEMENT DELLE AZIENDE DI TURISMO

DE GROOT OLAF JAN

5114 - MACROECONOMICS

DE LAURENTIS GIACOMO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

DE NICOLA ALESSANDRO

5083 - DIRITTO COMMERCIALE

DE PAOLI LUIGI

5336 - ECONOMIA E FINANZA DEI CAMBIAMENTI CLIMATICI

DEL CORNO FILIPPO

5097 - LABORATORIO SETTORIALE

DELMESTRI GIUSEPPE

5097 - LABORATORIO SETTORIALE

DEVECCHI CLAUDIO

5215 - L'ANALISI DI BILANCIO L'INFORMATIVA ESTERNA

DEVILLANOVA CARLO

5081 - SCIENZA DELLE FINANZE

DI SARLI MARIA

5083 - DIRITTO COMMERCIALE

DONATO LUIGI

5174 - ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

DORDI CLAUDIO

5202 - ORGANIZZAZIONE INTERNAZIONALE

5197 - DIRITTO DELL'UNIONE EUROPEA

DUBINI PAOLA

5097 - LABORATORIO SETTORIALE

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

DURISIN BORIS

5141 - THE MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH SECTORS

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5143 - E-BUSINESS AND THE GLOBAL MARKET

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9.3.2.**Form the letter E to the letter M****EPIFANI PAOLO**

5184 - THE ECONOMICS OF GLOBALIZATION

5115 - INTERNATIONAL ECONOMICS (Real and monetary)

FABBRI NICOLA

5097 - LABORATORIO SETTORIALE

FALZONI ANNA MARIA

5167 - ECONOMIA INTERNAZIONALE REALE

FATTORE GIOVANNI

5225 - MANAGEMENT OF HUMAN CAPITAL SERVICES

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

FELLER ALESSANDRA

5083 - DIRITTO COMMERCIALE

FELTRINELLI ELENA

5185 - ANALISI DEI DATI PER IL MANAGEMENT

FERNANDEZ SOLEDAD MARIA

5130 - LINGUA SPAGNOLA

FERNANDEZ HAGEN ANA MARIA

5130 - LINGUA SPAGNOLA

FERRARI GIUSEPPE FRANCO

5196 - DIRITTO DELL'INFORMATICA ED INTERNET

5238 - DIRITTO PUBBLICO COMPARATO

FILIPPINI CARLO

5165 - ECONOMIA DELLO SVILUPPO

FIorentini GIORGIO

5220 - ECONOMIA E GESTIONE DELLE AZIENDE NON PROFIT

5095 - ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

FIORIO CARLO VITTORIO

5081 - SCIENZA DELLE FINANZE

FORESTIERI GIANCARLO

5154 - CORPORATE BANKING

FORTE GIANFRANCO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

FRACCHIA FABRIZIO

5108 - DIRITTO AMMINISTRATIVO

5194 - DIRITTO DELL'AMBIENTE

FRIGO MANLIO

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

FROVA ALESSANDRO

5122 - CORPORATE FINANCE

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

FUMAGALLI ANDREA

5334 - TEORIE ECONOMICHE ALTERNATIVE

FUMAGALLI CHIARA

5107 - POLITICA ECONOMICA (Regolamentazione e localizzazione)

GALASSO VINCENZO

5117 - COMPARATIVE POLITICAL ECONOMICS

GALBIATI EMILIANO

5217 - REPORTING DIREZIONALE E VALUTAZIONE DELLA PERFORMANCE

GALBIATI PAOLA

5048 - FINANZA AZIENDALE

GALBIATI ROBERTO

5081 - SCIENZA DELLE FINANZE

GARBARINO CARLO

5093 - DIRITTO TRIBUTARIO

GARCIA APPENDINI MARIA EMILIA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

GARZIA CARMINE

5084 - STRATEGIA E POLITICA AZIENDALE

5232 - ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

GERANIO MANUELA

5156 - MERCATI FINANZIARI INTERNAZIONALI

GIANNELLI ANDREA

5191 - DIRITTO BANCARIO

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

GIAVAZZI FRANCESCO
5100 - POLITICA ECONOMICA

GIBELLI MARIA CRISTINA
5169 - ECONOMIA URBANA

GIOVANNINI RENATO
5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

GIUFFRIDA MATTEO
5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

GNOCCHI MARILENA
5130 - LINGUA SPAGNOLA

GOLFETTO FRANCESCA
5148 - LA COMUNICAZIONE DI MARKETING
5318 - MARKETING COMMUNICATION AND MEDIA

GORLA GIANLUIGI
5169 - ECONOMIA URBANA

GRANDO ALBERTO
5146 - GESTIONE DELLE OPERATIONS
5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

GRANDORI ANNA
5232 - ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

GRAZIANO PAOLO ROBERTO
5087 - RELAZIONI INTERNAZIONALI
5057 - SCIENZA DELLA POLITICA
5117 - COMPARATIVE POLITICAL ECONOMICS

GUARNERI ATTILIO
5193 - DIRITTO PRIVATO COMPARATO

GUENZI PAOLO
5267 - GESTIONE E ORGANIZZAZIONE DI VENDITA

GUERZONI GUIDO
5097 - LABORATORIO SETTORIALE

GULLI' FRANCESCO
5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE
5336 - ECONOMIA E FINANZA DEI CAMBIAMENTI CLIMATICI

GURIOLI GABRIELE
5187 - ELEMENTI DI MATEMATICA PER I MERCATI FINANZIARI

HAHN HANS GEORG
5129 - LINGUA TEDESCA

HALLAK ISSAM

5155 - INTERNATIONAL BANKING

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5156 - MERCATI FINANZIARI INTERNAZIONALI

HELG RODOLFO

5086 - ECONOMIA INTERNAZIONALE E REGIONALE

IMPICCIATORE ROBERTO

5135 - DEMOGRAFIA INTERNAZIONALE

INVERNIZZI GIORGIO

5084 - STRATEGIA E POLITICA AZIENDALE

IORIO FIORELLI GAETANO

5197 - DIRITTO DELL'UNIONE EUROPEA

IPPOLITO FILIPPO

5103 - ECONOMIA DEI MERCATI FINANZIARI INTERNAZIONALI

IUDICA GIOVANNI

5315 - DIRITTO CIVILE (Contrattualistica)

5113 - DIRITTO PRIVATO 3

JARACH DAVID MARIO DINO

5050 - MARKETING

JIMENEZ ANA

5130 - LINGUA SPAGNOLA

KLOBAS JANE

5305 - APPLIED RESEARCH

KUMAR VIKAS

5136 - INTERNATIONAL BUSINESS STRATEGY

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5292 - BUSINESS STRATEGY

LASSINI UGO

5139 - STRATEGIE DELLE PICCOLE E MEDIE IMPRESE

LENTI RENATA

5168 - ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)

LENZI CAMILLA

5104 - INNOVATION AND INDUSTRIAL DYNAMICS

LEONARD MADELEINE

5128 - LINGUA FRANCESE

LIVATINO MASSIMO

5094 - REVISIONE AZIENDALE

LOJACONO GABRIELLA
5097 - LABORATORIO SETTORIALE

LOMBARDI ROBERTA
5108 - DIRITTO AMMINISTRATIVO

LONGO FRANCESCO
5221 - FORME DI GESTIONE DEI SERVIZI PUBBLICI

LORUSSO ARTEMISIA VINCENZA GIULIANA
5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

LUCIONI CARLO
5238 - DIRITTO PUBBLICO COMPARATO

LUNGHINI GIORGIO
5334 - TEORIE ECONOMICHE ALTERNATIVE

MAGGI DAVIDE
5085 - PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

MAGNANI PAOLA
5096 - DIRITTO DEI BENI IMMATERIALI

MAMMOLA CARLO GIOVANNI
5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

MANDERIEUX LAURENT
5120 - INTERNATIONAL AND EUROPEAN LAW

MARAFIOTI ELISABETTA
5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE
5140 - STRATEGIA DI INTERNAZIONALIZZAZIONE

MARCELLINO MASSIMILIANO
5101 - ECONOMETRIA
5089 - ECONOMIA APPLICATA

MARCHETTI PIERGAETANO
5083 - DIRITTO COMMERCIALE

MARTINEZ PEREZ MARTA
5326 - SPAGNOLO (II lingua - CLSG)
5130 - LINGUA SPAGNOLA

MASCIANDARO DONATO
5174 - ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

MASPERO DAVIDE
5158 - PORTFOLIO E RISK MANAGEMENT NEI MERCATI INTERNAZIONALI

MATTASSOGLIO FRANCESCA

5194 - DIRITTO DELL'AMBIENTE

MAURI CHIARA

5268 - FONDAMENTI DI PRODUCT MANAGEMENT

MELONI GIANLUCA

5217 - REPORTING DIREZIONALE E VALUTAZIONE DELLA PERFORMANCE

5256 - ACCOUNTING NEI SETTORI

MEREGALLI SEVERINO

5082 - SISTEMI INFORMATIVI AZIENDALI

MERLO ANNA MARIA

5097 - LABORATORIO SETTORIALE

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

MERLO ELISABETTA

5311 - STORIA DELL'INDUSTRIA DELLA MODA

5309 - MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

MICHELETTO LUCA

5081 - SCIENZA DELLE FINANZE

MIEDICO MELISSA

5200 - DIRITTO PENALE COMMERCIALE

MIGLIETTA FEDERICA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5156 - MERCATI FINANZIARI INTERNAZIONALI

MILANESE PAOLA MARIA

5148 - LA COMUNICAZIONE DI MARKETING

5266 - MARKETING PMI

5268 - FONDAMENTI DI PRODUCT MANAGEMENT

MIROGLIO FRANCO FLAVIO

5255 - ANALISI ECONOMICHE PER LE DECISIONI AZIENDALI

MOLTENI LUCA

5185 - ANALISI DEI DATI PER IL MANAGEMENT

MOMENTE' FRANCESCO

5252 - FINANZA MOBILIARE

MONTAGNANI MARIA LILLA'

5320 - INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

5096 - DIRITTO DEI BENI IMMATERIALI

MONTANARI FABRIZIO

5097 - LABORATORIO SETTORIALE

MONTEFUSCO ANDREA

5235 - NETWORKING MANAGEMENT

MONTOBBIO FABIO

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

MORABITO VINCENZO

5313 - MANAGEMENT DELLE INFORMAZIONI AZIENDALI (Information management)

5092 - ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI

5082 - SISTEMI INFORMATIVI AZIENDALI

MORAWETZ ANTONIO

5082 - SISTEMI INFORMATIVI AZIENDALI

MOREL ISABELLE

5128 - LINGUA FRANCESE

MORELLI MARCO

5098 - PROGETTAZIONE

MOSCA MARIA CHIARA

5088 - DIRITTO COMMERCIALE E FINANZIARIO

MOSCATI IVAN

5180 - STORIA DEL PENSIERO ECONOMICO

MOTTURA PAOLO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5242 - ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

MUCCIARELLI FRANCESCO

5200 - DIRITTO PENALE COMMERCIALE

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From the letter N ti the letter Z

NASI GRETA

5095 - ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

NAVA MARIO

5081 - SCIENZA DELLE FINANZE

NAVONE MARCO

5243 - FINANCIAL MARKETS AND INSTITUTIONS

NICOLINI MARCELLA

5167 - ECONOMIA INTERNAZIONALE REALE

NOCERA GIACOMO

5333 - RISK MANAGEMENT AND INSURANCE

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

NOERA MARIO

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

OCCHIENA MASSIMO

5108 - DIRITTO AMMINISTRATIVO

OMARINI ANNA

5160 - PRIVATE BANKING E INVESTITORI ISTITUZIONALI

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ONADO MARCO

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ONGARO EDOARDO

5222 - MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

ONIDA FABRIZIO

5166 - ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

5167 - ECONOMIA INTERNAZIONALE REALE

ORDANINI ANDREA

5124 - INTERNATIONAL MARKETING

5097 - LABORATORIO SETTORIALE

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

ORSENIGO LUIGI

5164 - ECONOMICS OF THE FIRM

OTTAVIANO GIANMARCO

5166 - ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

PACE STEFANO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

PACI SERGIO

5314 - ECONOMIA E GESTIONE DEI FONDI PENSIONE

5242 - ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

PAGANI LAURA

5081 - SCIENZA DELLE FINANZE

PAGANI MARGHERITA

5097 - LABORATORIO SETTORIALE

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

PAPADIMITRIOU THANOS

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

PAROLINI CINZIA

5207 - BUSINESS PLANNING

PASINI PAOLO

5082 - SISTEMI INFORMATIVI AZIENDALI

PASQUALE ALBERTO

5097 - LABORATORIO SETTORIALE

PASSARELLI FRANCESCO

5176 - POLITICA ECONOMICA EUROPEA

PECCHIARI NICOLA

5257 - INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI

PENRAROLA FERDINANDO

5310 - INTRODUCTION TO MANAGEMENT CONSULTING

5082 - SISTEMI INFORMATIVI AZIENDALI

PERCOCO MARCO

5086 - ECONOMIA INTERNAZIONALE E REGIONALE

PERRETTI FABRIZIO

5140 - STRATEGIA DI INTERNAZIONALIZZAZIONE

5097 - LABORATORIO SETTORIALE

PETRAROIA PIETRO

5097 - LABORATORIO SETTORIALE

PEZZANI FABRIZIO

5085 - PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

PIACENTINI VALERIO

5083 - DIRITTO COMMERCIALE

PICCIAU ALBERTO

5083 - DIRITTO COMMERCIALE

PINARDI CARLO MARIA

5213 - INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

PINI MAURIZIO MARIA

5329 - CONTABILITA' INTERNAZIONALE

PINOTTI GIORGIO

5097 - LABORATORIO SETTORIALE

PIO ALESSANDRO

5165 - ECONOMIA DELLO SVILUPPO

PISTONI ANNA ISIDE

5253 - SISTEMI DI ANALISI E CONTABILITA' DEI COSTI

PIVATO SERGIO

5145 - GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

POGUTZ STEFANO

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

POLESE FRANCESCA

5171 - FOUNDATIONS OF THE EUROPEAN ECONOMY

5311 - STORIA DELL'INDUSTRIA DELLA MODA

5316 - MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

POLLICINO ORESTE

5196 - DIRITTO DELL'INFORMATICA ED INTERNET

PRANDELLI EMANUELA

5143 - E-BUSINESS AND THE GLOBAL MARKET

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5144 - E-BUSINESS E GESTIONE DELL'INNOVAZIONE

PREMAZZI KATIA

5151 - RETAILING

PREVITALI PIETRO

5082 - SISTEMI INFORMATIVI AZIENDALI

PROFETA PAOLA

5081 - SCIENZA DELLE FINANZE

PROVERA BERNARDINO

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

PURICELLI MARINA

5092 - ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI

RACCAGNI DEBORAH CAROLINA

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

RACCAH HELENE

5128 - LINGUA FRANCESE

RAVASI DAVIDE

5136 - INTERNATIONAL BUSINESS STRATEGY

RIGHI CHRISTIANE

5128 - LINGUA FRANCESE

RIGOTTI MARCO

5083 - DIRITTO COMMERCIALE

RINALDI FRANCESCA

5316 - MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

RINALLO DIEGO

5097 - LABORATORIO SETTORIALE
5148 - LA COMUNICAZIONE DI MARKETING

RINDI BARBARA

5175 - MICROSTRUTTURA DEI MERCATI DEI CAPITALI

ROCK JAMES

5127 - LINGUA INGLESE

ROGERS CATHERINE

5119 - COMPARATIVE BUSINESS LAW

ROMANI ACHILLE MARZIO

5319 - STORIA SOCIALE

ROMANI MARINA

5102 - STORIA ECONOMICA E SOCIALE

ROVENTI SANDRO

5056 - SOCIOLOGIA

ROVETTA BARBARA

5048 - FINANZA AZIENDALE

RUBAGOTTI GIANLUCA

5120 - INTERNATIONAL AND EUROPEAN LAW

RUBERA GAIA

5124 - INTERNATIONAL MARKETING

RUSSO PAOLO

5084 - STRATEGIA E POLITICA AZIENDALE

SACCO FRANCESCO

5310 - INTRODUCTION TO MANAGEMENT CONSULTING

SACCO PAOLA

5215 - L'ANALISI DI BILANCIO L'INFORMATIVA ESTERNA

SACERDOTI GIORGIO

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

SAINAGHI RUGGERO

5138 - MANAGEMENT DELLE AZIENDE DI TURISMO

SALA FRANCESCA

5081 - SCIENZA DELLE FINANZE

SALA MARCO

5094 - REVISIONE AZIENDALE

SALVATORI STEFANO

5048 - FINANZA AZIENDALE

SALVEMINI SEVERINO

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

5097 - LABORATORIO SETTORIALE

5310 - INTRODUCTION TO MANAGEMENT CONSULTING

SAN PIETRO BIANCA MARIA

5323 - FRANCESE (II lingua - CLSG)

5128 - LINGUA FRANCESE

SAVIOLA STEFANIA

5316 - MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

SCABROSETTI SIMONA

5081 - SCIENZA DELLE FINANZE

SECCHI CARLO

5121 - EUROPEAN ECONOMIC POLICY

5176 - POLITICA ECONOMICA EUROPEA

SECCHI RAFFAELE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

SENN LANFRANCO

5086 - ECONOMIA INTERNAZIONALE E REGIONALE

5169 - ECONOMIA URBANA

SERENA ADRIANA SILVIA

5129 - LINGUA TEDESCA

SFAMENI PAOLO

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

SIRI MICHELE

5195 - DIRITTO DELLE ASSICURAZIONI

SODERSTROM ULF CHRISTIAN

5114 - MACROECONOMICS

SOSCIA ISABELLA

5147 - INTERNATIONAL MARKETING RESEARCH

SPAGNOLO MASSIMILIANO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

SPOTORNO LUCIA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

SQUARATTI VERA

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

STABILINI GIUSEPPE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

STECCOLINI ILEANA

5219 - CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE

TABELLINI GUIDO

5100 - POLITICA ECONOMICA

TACCHINO CLAUDIA

5097 - LABORATORIO SETTORIALE

TAMAROWSKI CLAUDIA

5212 - INTERNATIONAL PROJECT FINANCE

TARRICONE ROSANNA

5223 - METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

TENCATI ANTONIO

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5145 - GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

TESTA SALVATORE

5097 - LABORATORIO SETTORIALE

TETI EMANUELE

5048 - FINANZA AZIENDALE

TOLOTTI MARCO

5118 - FINANCIAL MATHEMATICS

TOMASI GIOVANNI PAOLO

5098 - PROGETTAZIONE

5097 - LABORATORIO SETTORIALE

TRIGARI ANTONELLA

5273 - PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

TRIPODI CARMINE

5084 - STRATEGIA E POLITICA AZIENDALE

TRIVELLATO BENEDETTA

5087 - RELAZIONI INTERNAZIONALI

TUDINI EDMONDO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

TURRA ELISA

5324 - ITALIANO (Il lingua - CLSG)

5239 - LINGUA ITALIANA

TURRINI ALEX

5095 - ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

TUZET GIOVANNI

5110 - FILOSOFIA DEL DIRITTO

USAI ALESSANDRO

5097 - LABORATORIO SETTORIALE

USLENGHI ANNA

5097 - LABORATORIO SETTORIALE

VALDANI ENRICO

5147 - INTERNATIONAL MARKETING RESEARCH

VALENTINI GIOVANNI

5084 - STRATEGIA E POLITICA AZIENDALE

VALOTTI GIOVANNI

5221 - FORME DI GESTIONE DEI SERVIZI PUBBLICI

VARACCA CAPELLO PAOLA ANNA

5309 - MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

VENTORUZZO MARCO

5088 - DIRITTO COMMERCIALE E FINANZIARIO

VENTURINI GIORGIO

5257 - INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI

VERONA GIANMARIO

5144 - E-BUSINESS E GESTIONE DELL'INNOVAZIONE

VERONESI VITTORIA

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

VERSETTI PIETRO

5215 - L'ANALISI DI BILANCIO L'INFORMATIVA ESTERNA

VERTOVA PIETRO

5081 - SCIENZA DELLE FINANZE

VICARI SALVATORE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

VIGANO' ALFREDO

5258 - BILANCIO, COMUNICAZIONE FINANZIARIA E TEMI PROFESSIONALI

5329 - CONTABILITA' INTERNAZIONALE

VIGANO' GIOVANNI

5097 - LABORATORIO SETTORIALE

VILA ARTADI ELSA
5184 - THE ECONOMICS OF GLOBALIZATION

VILLAFRANCA ANTONINO
5087 - RELAZIONI INTERNAZIONALI

VISCONTI FEDERICO
5084 - STRATEGIA E POLITICA AZIENDALE

WAGNER HANNES
5122 - CORPORATE FINANCE

XANTHOUDAKI MARIA
5097 - LABORATORIO SETTORIALE

ZAGHI KARIN MARIA LAURA
5097 - LABORATORIO SETTORIALE
5151 - RETAILING

ZALLONE RAFFAELE
5196 - DIRITTO DELL'INFORMATICA ED INTERNET

ZAMBONI SILVIA
5106 - GESTIONE DELL'INNOVAZIONE

ZANETTI LAURA
5214 - LA VALUTAZIONE DELLE AZIENDE

ZANOTTI GIOVANNA
5161 - STRUMENTI DERIVATI E TECNICHE DI COPERTURA

ZARA CLAUDIO
5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ZATTONI ALESSANDRO
5136 - INTERNATIONAL BUSINESS STRATEGY

ZORATTI CLAUDIA
5128 - LINGUA FRANCESE

ZORZOLI STEFANO
5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI
5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

de SURY PAUL
5204 - ADVANCED ACCOUNTING AND FINANCE

di TRIA MASSIMO
5335 - MODELLI FINANZIARI

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**10.
APPENDIX**

**10.1.
INCOMPATIBLE COURSES TABLE**

Before choosing/changing electives students should consult the table of incompatible courses and the table of banned courses. These tables indicate the courses that cannot be chosen together in the same study plan.

Code	Course Title	Institute	Incompatible code	Course Title	Institute
5148	La comunicazione di marketing	IEGI	5318	Marketing communication and media	IEGI
5136	International business strategy	ISEA	5140	Strategia di internazionalizzazione	ISEA
5309	Management delle aziende di moda e design: evoluzione storica e dinamiche competitive	ISEA	5316	Management of fashion and design companies: historical perspectives and competitive dynamics	ISEA
5084	Strategia e politica aziendale	ISEA	5292	Business Strategy	ISEA

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10.2. BANNED COURSES TABLE

Before choosing/changing electives students should consult the table of incompatible courses and the table of prohibited courses. These tables indicate the courses that cannot be chosen together in the same study plan.

Code	Banned Course title	Banned Program
5197	Diritto dell'Unione Europea	CLSG
5167	Economia internazionale reale	CLEMIT
5309	Management delle aziende di moda e design: evoluzione storica e dinamiche competitive;	CLEACC
5138	Management delle aziende di turismo	CLEACC
5230	Management delle istituzioni culturali e artistiche	CLEACC
5316	Management of fashion and design companies: historical perspectives and competitive dynamics	CLEACC
5156	Mercati finanziari internazionali	CLEFIN - CLEMIT
5176	Politica economica europea	DIEM

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10.3. INTERNATIONAL CERTIFICATIONS RECOGNIZED

International certifications recognized (italian version)

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10.4.

LIST OF COMPULSORY COURSES FOR WHICH CREDIT CANNOT BE GRANTED IF TAKEN ABROAD

List of compulsory courses for which credit cannot be granted if taken abroad

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10.5.

OTHER COSTS

Contributions for enrolment in final exams and fees for administrative services

Starting with August 1, 2007, contributions for enrolment in final exams and fees for administrative services are defined as follows:

Final exams

Final exams for undergraduate degree programs (3 years): 200 covers: expenses to print degree diploma, graduation ceremony and its recording on DVD, various state taxes; to be paid at least one month before registering for graduation.

Administrative services

- for each university transfer application: € 26
- for each duplicate or replacement of Bocconi ID card: € 26 (service is free if card has demagnetized)
- or each duplicate of original degree diploma: € 100
- for each additional copy of the diploma supplement (3-year undergraduate/bachelor degrees): € 20

It should be noted that for each certificate and/or authenticated copy on legal paper, the excise tax due (imposta di bollo) is to be paid by the student in the full amount due at the time of the certificate's request.

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