



2006 2007

Student's Handbook **Guide to the University**

Bocconi

Undergraduate Degrees **II and III year**

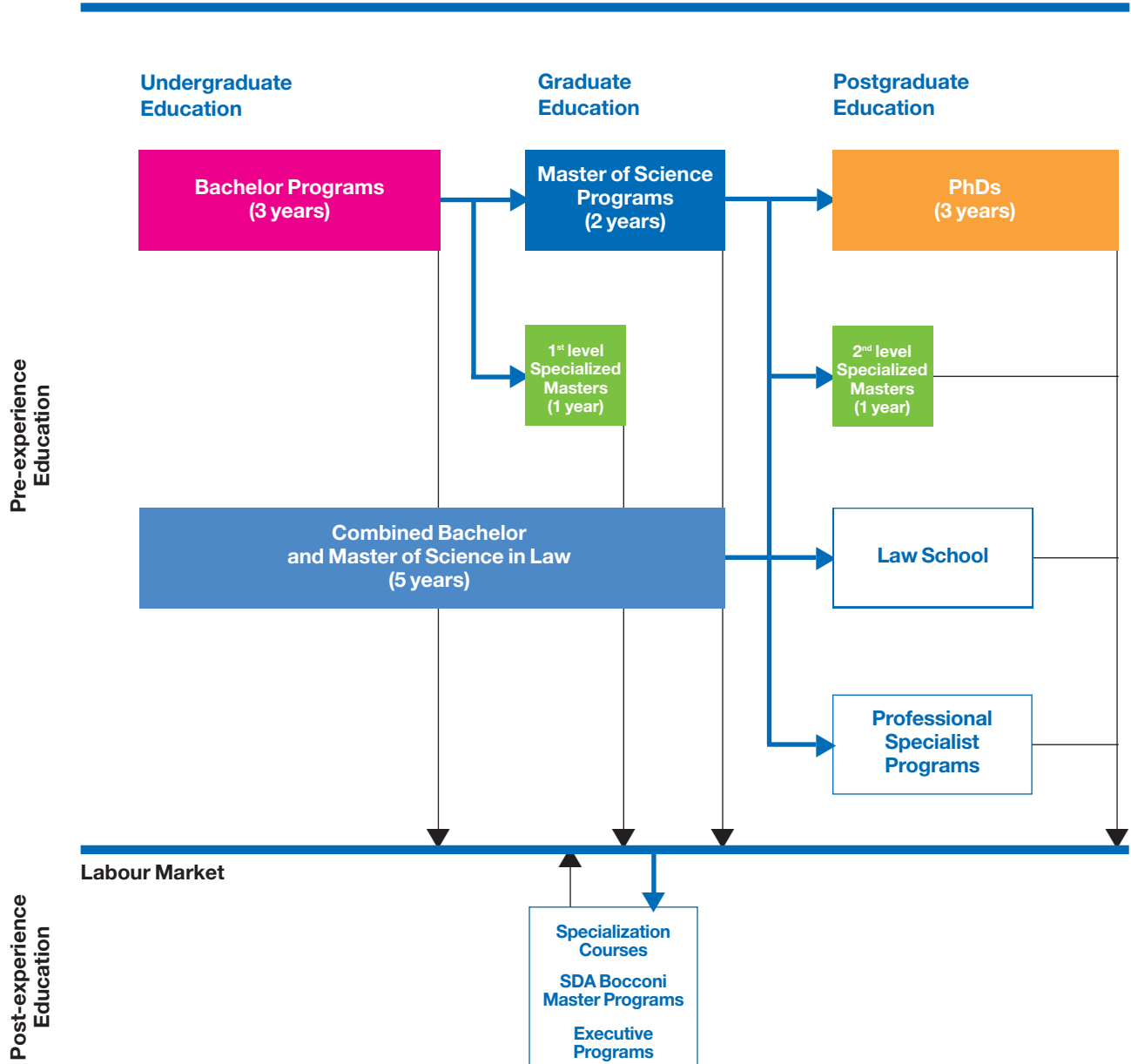
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MAP OF THE STUDY PATHS



1. STUDENT RESOURCES

1.1

International site

The Bocconi international site contains information that helps students to become familiar with their University and to learn how to utilize the numerous online services available.

In addition to the services that can be accessed through Virtual Punto Blu and the yoU@B diary described in this chapter, some of the most useful sections of the site include:

- the **Teaching** section that provides constantly updated information about the academic calendars, degrees, courses, lessons, exams and room allocations. Students can also check out the **Didattica** section on the Italian site that also provides information about course directors, instructors and student consultation hours;
- The **E-learning at Bocconi** section that allows students to access online technology and multimedia teaching support materials available for course;
- the **Institutes' online bulletin boards** that contain the latest information and updates posted by the Institute Secretariats can be accessed through the Italian site at <http://www.uni-bocconi.it/bachecheistituti> (Italian version);
- the **Online bulletin board** for Organization and Services for Teaching can be accessed at <http://www.unibocconi.it/bullettinboard>;
- the **How to** section that contains a number of brief guides designed to enhance student life.

1.2

The student kit

The student kit made up of:

- the unofficial academic transcript;
- Bocconi ID card (including photo);
- passwords for accessing the online services and Bocconi email.

1.2.1 The unofficial academic transcript

The unofficial academic transcript is a document that, once the enrolment process has been completed, contains the student's personal details and all the courses included in the program structure. Later on, the transcript is updated with the dates and the marks of exams passed. The updated transcript – with dates and marks of exams passed – can be printed at anytime from Punto Blu terminals by selecting the UA option explained in further detail in the “Punto Blu,

Virtual Punto Blu and Internet points” section in this chapter.

Students are given their unofficial academic transcript when they have completed enrolment and it can be used as memo but not as a certificate. Teachers may make note of the marks and dates of exams passed on this transcript.

1.2.2 The Bocconi ID card

The Bocconi ID card (including photo) is a non-transferable personal document that is essential for:

- proof of identity around the University;
- using Punto Blu terminals located around the University (for further information about Punto Blu functions see the specific sections of this chapter);
- going to the cafeteria;
- entering the Library and borrowing books.

The replacement ID card

Students can apply for a replacement card if it is lost or stolen. The application form can be picked up at the Student Assistance Desk of the Student Administration Centre (via Sarfatti 25) where it can also be handed in.

This application form must also be accompanied by either a copy of the loss or theft report that was handed in at the local Police or Carabinieri station, or the autocertificazione self-declaration form that was picked up at the Student Assistance Desk.

The Library must be informed of the lost or theft immediately. Therefore, all book loaning can be blocked. Otherwise, the student will be obliged to replace any books borrowed.

If the magnetic strip of the Bocconi ID card no longer functions, the card will be automatically re-magnetized free of charge at the Student Assistance Desk.

Cards that no longer function, for any other reason other than worn magnetic strips, can be replaced on presentation of the old card at the Student Assistance Desk for a replacement fee (as far as the fee is concerned, consult the pdf file “Other costs” available in the Download Area).

1.2.3 Password

Students are issued with the passwords they need to access:

- Bocconi student email;
- **online services**, including:
 - Virtual Punto Blu;
 - yoU@B, the student’s online diary;
 - SMS service activation.

The features and functions of these online services are illustrated in the specific sections of this chapter.

For security reasons students are advised to change their online services password on a regular basis. This password can be changed by connecting to Virtual Punto Blu.

In the case of lost or forgotten passwords, students can go to the Student Assistance Desk of the Student Administration Centre (ground floor of the University building at via Sarfatti 25). Password requests can also be made via email to ufficio.studenti@unibocconi.it. However, the password will only be sent to the student’s Bocconi email address.

It is not possible to send **Email passwords** via email.

1.3

Punto Blu, Virtual Punto Blu and Internet points

Punto Blu is a self-service terminal that allows students to carry out some administrative activities regarding their student life.

Virtual Punto Blu can be accessed via the Internet.

Data is updated in real time in the Student Administration Centre records. Therefore, students can check immediately if the operation has been performed successfully.

Using this service means that students can save time because they don't have to line-up in queues and are free to carry out administrative procedures outside office hours.

Students can choose the language of Punto Blu/Virtual Punto Blu (Italian or English).

To access the Punto Blu functions simply insert the Bocconi ID card into the appropriate slot and follow the instructions that appear for each individual function.

To access the Virtual Punto Blu functions students must:

- connect to the University homepage at <http://www.unibocconi.it/puntoblu>;
- enter the student ID (login) and the password for accessing online services.

Internet points that provide restricted access to the Bocconi Internet site are located in both the new university building (piazza Sraffa 13) and entrance hall of the Student Administration Centre.

It is possible to print certificates (see chapter 8) and receipts for administrative procedures completed at Punto Blu terminals, whereas web pages from the Internet site can be printed and kept as memos.

1.3.1 Functions available from Punto Blu terminals:

Student menu

Available functions:

IS Enrolment in academic year

SF Financial situation

BO Scholarships / 150 hours

RR Receipt issue

IP Exam registrations

VP Display list of partial exam registrations

MI Change of address

RO Student consultation hours/ IEGI/IAFC

SC Exchange program

CA Campus abroad

PL Application to graduation

PS Study plan

VT Display final report title/Thesis

LI Choice of language for Punto Blu

In addition, there are also other functions concerning the choice of foreign languages and elective courses.

Automatic certification menu

At the time of publication of this Guide, it is possible to produce and print the following certificates:

In Italian

IS Iscrizione semplice
IC Iscrizione con carriera
BA Benefici e agevolazioni
CU Curriculum accademico
OL Orario lezioni
CP Calendario esami personalizzato

In English

EN Enrolment
OA Official academic transcript
FA Financial aid
UT Unofficial academic transcript

1.3.2 Functions available from Virtual Punto Blu

Student menu

IS Enrolment in Academic Year
SF Financial Situation
PS Study Plan
IP Exam Registrations
VI Display List of Partial Exam Registrations
MI Change of Address
RO Student Consultation Hours/ IEGI/IAFC
PL Application to Graduation
VP Display Study Plan
LI Choice of Language for Punto Blu
VT Display Final Report Title/Thesis

In addition, there are also other functions concerning the choice of foreign languages and elective courses.

Please note that it is not possible to print receipts and certificates from Virtual Punto Blu.

For further information about the rules and regulations regarding certificates, see chapter 8 of this Guide.

1.4

YoU@B student diary

The yoU@B student diary is a service designed for all Bocconi students. Students can start using it from the first day after enrolment of been completed.

yoU@B allows students to organize their own diary, read notices sent by various University services, keep personal address books, jot down notes, check dates, times and rooms for both exams and graduation sessions, see class timetables and so on.

The yoU@B student diary is available in both Italian and English. Students can choose at anytime to change languages.

The information and services available to students through yoU@B are:

- **class timetables:** students can compile personalized class timetables by selecting courses which are not included in their study plans from the general class timetables;
- **exam timetables:** students can compile personal exam timetables by selecting exams which are not included their study plans from the general exam timetables;
- **breakdown of room allocations:** for exams and partial exams;
- **daily room allocations** (for exams, partial exams and various activities);
- **exams results** (on the condition that they have been sent to the Organization and Services for Teaching);
- **various activities sign-up;**
- **notices:** such as messages from the Student Administration Centre, Organization and Services for Teaching and other University Services;
- **online diary:** for checking one's own lessons, exams and administrative deadlines, and making notes of meetings, appointments and events;
- **links to the Bocconi site:** for direct access to the various areas of the website;
- **personal links;**
- **link to Virtual Punto Blu;**
- **contacts** (personal address book).

In addition, for final-year students (see chapter 6):

- **the placement form;**
- **the University experience questionnaire;**
- **messages about graduation.**

How to access yoU@B

The yoU@B student diary can be accessed from the Bocconi website at <http://www.unibocconi.it/eng> or at <http://agenda.unibocconi.it>. Users must enter the **student ID** in the "user ID" space and the **online services** password in the "password" space.

For further information: <http://agenda.unibocconi.it>

It is important to point out that yoU@B is the University's main communication tool with regards to messages about teaching activities. Therefore, students are kindly asked to check frequently the messages received.

1.5 Email

All students currently enrolled are given a Bocconi email account. Students can use this account free of charge. This service is provided by the University in collaboration with Webmail <http://webmail.studbocconi.it>.

First-year students are automatically assigned an email address when they complete enrolment.

The Bocconi email address is composed of: s + student ID + @studbocconi.it.

To encourage students to use their Bocconi email account they are given the opportunity to also use an alias address. Students must choose from among the automatically proposed aliases, these are presented the first time the yoU@B student diary is accessed. Nonetheless, both email addresses will remain active.

In order to ensure that the system functions correctly after choosing the alias, students should adjust the inbox options by following the “alias settings” instructions. This information is available on the Bocconi site at <http://webmail.studbocconi.it>

Students are kindly requested to check frequently their personal Bocconi email address in order to read the messages sent by the University.

For further information:

ASIT (Information Technology and Data Transmission Systems Area)

email: helpmail@studbocconi.it

1.6 SMS

The one-to-one interactive communication service, Bocconi-TIM SIM, gives students the opportunity to access some of the yoU@B and Virtual Punto Blu services from their mobile phones by simply sending and receiving SMS text messages. This service is activated free of charge for all Bocconi students, regardless of their phone company.

Students who activate the SMS service can receive messages free of charge from the University.

A user's guide is available on the internet site at: <http://www.unibocconi.it/mobile>

1.7

Personal computers

1.7.1 Internet points around the University

In order to offer wide access to the Bocconi Internet services, there are currently 450 web points situated around the University buildings (Italian version) at via Sarfatti 25 and piazza Sraffa 13, which can be used by students to access their laptops with standard configurations.

For further information, consult the website at <http://www.unibocconi.it/regpc> (Italian version).

1.7.2 IT labs for students

4 rooms with a total of 243 personal computers connected to the University network are available for students to use (data refers to May 2006).

The computers can be used by students who want to write up their final report or degree thesis, as well as for those who want to use data analysis programs, carry out research, send/read email and perform other general learning activities (computerized exercises).

In addition, 1 room (57 PCs) is available for students who are following LearningSpace multimedia courses.

All computer work stations are equipped with word processing, electronic spreadsheets and data presentation packages. In addition, there are also programs for carrying out the statistical analysis of quantitative data.

The location of the rooms can be found in the area <http://www.unibocconi.it/sedi> (Italian version).

2. PROGRAM STRUCTURES OF THE UNDERGRADUATE DEGREES

Introduction

For the 2006-2007 academic year, the Economics Faculty will offer both the second and third year of the following 9 undergraduate degree programs:

- 5 undergraduate degrees belonging to the Management field of study (no. 17 of the Ministerial Decree of August 4, 2000).
 - Corso di laurea in Economia aziendale – Undergraduate Degree in Business Administration (CLEA)
 - Corso di laurea in Economia delle amministrazioni pubbliche e delle istituzioni internazionali – Undergraduate Degree in Management of Public Administration and International Institutions (CLAPI)
 - Corso di laurea in Economia delle istituzioni e dei mercati finanziari – Undergraduate Degree in Institutions and Financial Markets Management (CLEFIN)
 - Corso di laurea in Economia e legislazione per l’impresa – Undergraduate Degree in Law and Business Administration (CLELI)
 - Corso di laurea in Economia per le arti, la cultura e la comunicazione – Undergraduate Degree in Economics and Management of Arts, Culture and Communication (CLEACC)
- 3 undergraduate degrees belonging to the Economics field of study (no. 28 of the Ministerial Decree of August 4, 2000).
 - Corso di laurea in Discipline economiche e sociali – Undergraduate Degree in Economics and Social Sciences (DES)
 - Corso di laurea in Economia dei mercati internazionali e delle nuove tecnologie – Undergraduate Degree in Economics of International Markets and New Technologies (CLEMIT)
 - Corso di laurea in Economia e management internazionali – Undergraduate Degree in International Economics and management (DIEM)
- 1 undergraduate degree belonging to the Legal Studies field of study (no. 31 of the Ministerial Decree of August 4, 2000).
 - Corso di laurea in Scienze giuridiche – Undergraduate Degree in Law (CLSG)

On average class groups are made up of 130 students each, except for the class groups for the Undergraduate Degree in Law which have around 150 students:

Degree	Italian class	English class	Total no. of class
--------	---------------	---------------	--------------------

	groups	groups	groups
CLEA 2nd year: 3rd year:	7 7	1 1	8 8
CLAPI 2nd year: 3rd year:	1 1		1 1
CLEFIN 2nd year: 3rd year:	2 2		2 2
CLELI 2nd year: 3rd year:	1 1		1 1
CLEACC 2nd year: 3rd year:	2 2		2 2
DES 2nd year: 3rd year:	1 1		1 1
CLEMIT 2nd year: 3rd year:	1 1		1 1
DIEM 2nd year: 3rd year:		1 1	1 1
CLSG 2nd year: 3rd year:	2 2		2 2

The program requirements are expressed in credit points.

A credit point (CP) is a unit of measurement which determines the workload required from each student with adequate initial preparation in order to carry out the educational activities included in the program syllabus of each degree. The amount of work required includes classroom teaching activities (lessons, exercises, seminars), individual study and other educational activities such as preparation of the final report.

According to the ECTS system, each credit point corresponds to an average of 25 hours work for the student, 8 of which (and no more than 10) are dedicated to classroom teaching activities.

The average workload required of a full-time student is generally fixed at 60 credit points per year.

Therefore, in order to fulfil the undergraduate degree requirements each student must obtain 180 credit points.

Credit points are awarded for all educational activities carried out by students, including exams that correspond to both compulsory and elective courses, foreign language assessment tests, computer skills tests and the final report.

Credit points do not replace exam marks but are awarded when the marks of exams that students have passed are registered.

Credit points and exam marks make up the academic transcripts of students.

It should be noted that in order to graduate, the university reform requires knowledge of 2 European Union languages, apart from Italian, for degrees belonging to the Economics field of study and the Management field of study (first and second language), and at least 1 European Union language, apart from Italian, for degrees belonging to the Legal studies Field of study (first foreign language).

2.1

Corso di laurea in Economia aziendale - Undergraduate Degree in Business Administration CLEA

Program Director:

Bruno Busacca

Assistant Program Director:

Isabella Soscia

Field of study:

Management (no. 17, Ministerial Decree of August 4, 2000)

2.1.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Economia aziendale – Undergraduate Degree in Business Administration (CLEA) also has the following specific objectives:

- to provide a complete picture of the economic, financial, social, legal, cultural and technological aspects that characterize the operations of every type of company, of their groups and of the environment where they operate;
- to transmit a fundamental knowledge of management, organizational and research aspects present in the various types of companies and, in particular, in companies of various dimensions that operate in different economic contexts;
- to develop the basic abilities:
 - to analyze business and environmental aspects;
 - to make decisions in complex economic and social contexts;
 - for innovation, entrepreneurship, and management.

2.1.2 Career opportunities

Possible career opportunities are:

- professional and managerial positions in various business departments (marketing and sales, finance, personnel, business administration, etc.);
- consultancy;
- entrepreneurial activities (either working for oneself or in a family-run business) and management positions (in medium and large companies).

2.1.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

Educational Activities	CP
23 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- broad, interdisciplinary, basic preparation (political economics, business economics, law, history, quantitative methods, IT) particularly in the first year;
- an in-depth knowledge of the problems and methodology connected to various business functions and processes (marketing, finance, production, logistics, organization, accounting, etc.);
- an in-depth discussion of topics connected with structure and economic control with reference to companies, particularly in the second and third years.

7 Italian class groups and 1 English class group for second and third year of the program will be offered in the 2006- 2007 academic year.

The language entry requirements for admission to the first year of a class group taught in English are:

- First Certificate in English (FCE), or
- Business English Certificate Vantage, or
- Business English Certificate Higher, or
- IELTS with a minimum mark of 6.5 out of 9, or
- TOEFL with a minimum mark of 550 out of 677 (if paper based) or 213 out of 300 (if computer based), or
- Certificate in Advanced English (CAE), or
- Certificate of Proficiency in English (CPE), or

- Secondary school diploma in English, valid for admission to Italian Universities, (at least 50% of the subjects in the curriculum must have been taught in English) or
- native English speaker.

The Admissions Committee reserves the right to evaluate any other English language certificate students may hold.

2.1.4 Program structure (Italian class groups)

First year activated for the last time in 2005-2006 a.y.

First semester

Code	Course title	English translation	Language of instruction	CP
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	8
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (I parte)	Mathematics (Part I)	ITA	4
5028	Storia economica	Economic history	ITA	6
	Precorsi di prima lingua straniera	First foreign language (preparatory modules)		

Second semester

Code	Course title	English translation	Language of instruction	CP
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8
5009	Economia e gestione delle imprese	Corporate Management	ITA	6
5005	Informatica	Computer skills	ITA	4
5015	Matematica generale (II parte)	Mathematics (Part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	Precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Total CP of the first year			62
	60% of CP			37

Second year 2006-2007 a.y.***First semester***

Code	Course title	English translation	Instruction language	CP
5043	Contabilità e bilancio 2	Accounting and financial statements 2	ITA	4
5004	Economia delle aziende e delle amministrazioni pubbliche	Public management	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	6
5046	Organizzazione aziendale	Organization theory	ITA	6
5047	Statistica	Statistics	ITA	8
	Precorsi di prima lingua straniera	First foreign language (preparatory modules)		
	Precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

Second semester

Code	Course title	English translation	Language of instruction	CP
5048	Finanza aziendale	Corporate finance	ITA	6
5050	Marketing	-	ITA	6
5045	Matematica finanziaria	Financial mathematics	ITA	6
5051	Programmazione e controllo	Managerial accounting	ITA	6
	Prima lingua straniera	First foreign language		6
	Precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		
	Total CP of the second year			60
	60% of CP			36

Third year 2006-2007 a.y.***First semester***

Code	Course title	English translation	Language of	CP
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			instruction	
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
5049	Gestione dell'innovazione e della tecnologia	Innovation and technology management	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
5082	Sistemi informativi aziendali	Management information systems	ITA	4
	Opzionale n° 1 *	First elective course *	ITA/ENG	6
	Precorsi di seconda lingua straniera	Second foreign language (preparatory modules)		

Second semester

Code	Course title	English translation	Language of instruction	CP
5083	Diritto commerciale	Company and business law	ITA	6
5084	Strategia e politica aziendale	Business strategy	ITA	6
	Opzionale n° 2 *	Second elective course *	ITA/ENG	6
	Seconda lingua straniera	Second foreign language		6
	Lavoro finale	Final report		6
	Total CP of the third year			58

* Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

2.1.5 Program structure (English class group)

First year activated for the last time in 2005-2006 a.y.

First semester

Code	Course title	Language of instruction	CP
5132	Computer skills	ENG	4
5028	Economic history	ENG	6
5015	Mathematics (Part I)	ENG	4

5021	Principles of private law	ENG	8
5001	Theory and principles of management	ENG	8
	First foreign language (preparatory modules)		

Second semester

Code	Course title	Language of instruction	CP
5007	Accounting and financial statements	ENG	8
5293	Comparative public and European law	ENG	6
5009	Corporate Management	ENG	6
5015	Mathematics (Part II)	ENG	4
5013	Microeconomics	ENG	8
	First foreign language (preparatory modules)		
	Total CP of the first year		62
	60% of CP		37

Second year 2006-2007 a.y.

First semester

Code	Course title	Language of instruction	CP
5043	Accounting and financial statements 2	ENG	4
5044	Macroeconomics	ENG	6
5046	Organization theory	ENG	6
5004	Public management	ENG	6
5047	Statistics	ENG	8
	First foreign language (preparatory modules)		
	Second foreign language (preparatory modules)		

Second semester

Code	Course title	Language of instruction	CP
5048	Corporate finance	ENG	6
5045	Financial mathematics	ENG	6
5051	Managerial accounting	ENG	6
5050	Marketing	ENG	6
	First foreign language		6
	Second foreign language (preparatory modules)		
	Total CP of the second year		60
	60% of CP		36

Third year 2006-2007 a.y.**First semester**

Code	Course title	Language of instruction	CP
5011	Financial markets and institutions	ENG	6
5049	Innovation and technology management	ENG	6
5082	Management information systems	ENG	4
5081	Public economics	ENG	6
	First elective course *	ENG/ITA	6
	Second foreign language (preparatory modules)		

Second semester

Code	Course title	Language of instruction	CP
5084	Business strategy	ENG	6
5083	Company and business law	ENG	6
	Second elective course *	ENG/ITA	6

	Second foreign language		6
	Final report		6
	Total CP of the third year		58

* Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.2

Corso di laurea in Economia delle amministrazioni pubbliche e delle istituzioni internazionali - Undergraduate Degree in Management of Public Administration and International Institutions CLAPI

Program Director:

Fabrizio Pezzani

Assistant Program Director:

Stefano Villa

Field of study:

Management (no. 17, Ministerial Decree of August 4, 2000)

2.2.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Economia delle amministrazioni pubbliche e delle istituzioni internazionali – Undergraduate Degree in Management of Public Administration and International Institutions (CLAPI) also has the following specific objectives:

- to provide a solid grounding in business and economic-political matters aimed at understanding the specific nature and relevance of the social, political and institutional contexts in which all administrative activities concerned with the protection of public interest take place. The graduates will therefore be able to analyze problems with the

sensibility necessary to appreciate the effects that “non-market” decisional contexts have on the application of the principles and criteria of economic rationality;

- to adapt technical knowledge to the operational reality of local, national and international public administration;
- to ensure that students have mastered the methodology of analyzing the economic, legal, institutional and social contexts necessary for understanding the development and impact of administrative decisions on, among others, public-private collaboration projects;
- to provide the necessary skills for dealing with the complexities of administrative management, organization and decisional processes;
- to develop the behavioural capacity of students and their understanding of the dynamic principles of groups and the processes concerned with decision making, negotiating and knowledge accumulation;
- to acquire the ability to understand the repercussions of innovative technology in the public administration sectors;
- to develop creative and entrepreneurial organizational skills in public service sectors.

2.2.2 Career opportunities

Possible career opportunities are:

- in public, state, regional and local administration;
- in local authorities, agencies and companies involved in the regulation, production and supply of public services (health, transport, utilities);
- international institutions;
- consultancy companies;
- non-profit institutions, non-governmental organizations (NGOs), world associations and organizations dedicated to the representation of interests;
- companies with strong ties with public administration boards (for example, companies that supply goods and services).

2.2.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
20 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- solid, interdisciplinary, basic preparation concerned with general economics, business economics, legal and mathematical-statistical aspects and political studies, particularly in the first 2 years;
- detailed research into the specific aspects of the planning and management of public administration on a local, regional, national and international scale, particularly in the second and third years;
- guide to learning about and understanding the economic and institutional reality in which public administration operates, and learning methods of approaching and resolving operational problems (third year).

2.2.4 Program structure

First year activated for the last time in 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (I parte)	Mathematics (Part I)	ITA	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8
5004	Economia delle aziende e delle amministrazioni pubbliche	Public management	ITA	8
5015	Matematica generale (II parte)	Mathematics (Part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Total CP of the first year</i>			56

	60% of CP			34
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Second year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5083	Diritto commerciale	Company and business law	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	8
5047	Statistica	Statistics	ITA	10
5028	Storia economica	Economic history	ITA	6
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5053	Diritto amministrativo e internazionale	International and administrative law	ITA	8
5009	Economia e gestione delle imprese	Corporate Management	ITA	6
5055	Organizzazione del lavoro nelle amministrazioni pubbliche	Organization and Human Resource Management in the Public Sector	ITA	6
5057	Scienza della politica *	Political science *	ITA	6
	oppure	or		
5056	Sociologia *	Sociology *	ITA	6
	<i>Prima lingua straniera 6 CP</i>	<i>First foreign language</i>		6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		
	<i>Total credits of the second year</i>			62
	60% of CP			37

*Students must choose between courses 5056 and 5057.

Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
5085	Programmazione e controllo nelle amministrazioni pubbliche	Planning and control in public administration	ITA	10
5081	Scienza delle finanze	Public economics	ITA	6
	Opzionale n° 1 **	First elective course **	ITA/ENG	6
	Seconda lingua straniera	Second foreign language		6

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5086	Economia internazionale e regionale	International and regional economics	ITA	10
5087	Relazioni internazionali	International relations	ITA	6
	Opzionale n° 2 **	Second elective course **	ITA/ENG	6
	Lavoro finale	Final report		6
	<i>Total credits of the Third year</i>			62

** Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.3

Corso di laurea in Economia delle istituzioni e dei mercati finanziari - Undergraduate Degree in Institutions and Financial Markets Management CLEFIN

Program Director:

Sergio Paci

Assistant Program Director:

Giacomo Nocera

Field of study:

Management (no. 17, Ministerial Decree of August 4, 2000)

2.3.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Economia delle istituzioni e dei mercati finanziari – Undergraduate Degree in Institutions and Financial Markets Management (CLEFIN) also has the following specific objectives:

- to develop interdisciplinary training in the areas of financial intermediary economics and monetary-financial economics, as well as in law, quantitative and statistical methods and corporate finance;
- to provide specific training in the operations of institutions and financial markets and, more generally, in the role of finance in modern economic systems;
- to ensure that students have the ability to analyze financial markets and understand business behaviour;
- to develop the abilities applicable to the management processes of financial intermediaries.

2.3.2 Career opportunities

Possible career opportunities are:

- in various sectors of the finance system (banks, insurance, other financial intermediaries, financial market operators, international financial institutions);
- in non-financial companies, in positions that require liaising with the financial system;
- in professional activities that offer consultancy on financial subjects and problems.

2.3.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
20 compulsory courses	146

2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- the acquisition of competencies and skills in analyzing the operations of the financial sector;
- the development of analytical and management skills applicable to the main activities in the financial sector;
- an in-depth study of the globalisation and internationalization processes taking place in the financial sector, with particular reference to the process of integration in the European Union;
- the development of professional competence and ability applicable to the management of institutions in the financial sector.

2.3.4 Program structure

First year 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (I parte)	Mathematics (Part I)	ITA	4
5028	Storia economica	Economic history	ITA	6
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8

5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	8
5005	Informatica	Computer skills	ITA	4
5015	Matematica generale (II parte)	Mathematics (Part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	Total CP of the first year			62
	60% of CP			37

Second year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5058	Economia del mercato mobiliare	Securities markets	ITA	8
5009	Economia e gestione delle imprese	Corporate Management	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	8
5047	Statistica	Statistics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5059	Economia monetaria	Monetary economics	ITA	8
5126	Economia monetaria e degli intermediari finanziari (Aspetti internazionali)	International monetary and financial economics	ITA	6
5045	Matematica finanziaria	Financial mathematics	ITA	8
	Prima lingua straniera	First foreign language		6

	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		
	Total CP of the second year			58
	60% of CP			35

Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5088	Diritto commerciale e finanziario	Business and financial law	ITA	8
5242	Economia e gestione della banca e dell'assicurazione	Bank and insurance management	ITA	8
5048	Finanza aziendale	Corporate finance	ITA	8
	Opzionale n° 1 *	First elective course *	ITA/ENG	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5089	Economia applicata	Applied economics	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
	Opzionale n° 2 *	Second elective course *	ITA/ENG	6
	Seconda lingua straniera	Second foreign language		6
	Lavoro finale	Final report		6
	Total CP of the third year			60

* Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.4

Corso di laurea in Economia e legislazione per l'impresa - Undergraduate Degree in Law and Business Administration CLELI

Program Director:

Maurizio Del Conte

Assistant Program Director:

Silvia Gaia Balp

Field of study:

Management (no.17, Ministerial Decree of August 4, 2000)

2.4.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Economia e legislazione per l'impresa – Undergraduate Degree in Law and Business Administration (CLELI) also has the following specific objectives:

- to provide a basic methodological, cultural, scientific and professional knowledge for the development of the multiple activities of consultancy and assistance that characterize the modern accounting profession and, more in general, the business-legal consulting profession;
- to provide an adequate knowledge of the normative, economic, technical and ethical aspects that concern an accountant's obligation to protect public interest;
- to develop the specific skills necessary for business consultancy and assistance in business administration, legal, fiscal and general economic areas:
 - in the definition and re-definition phases of structure, patrimonial and organizational arrangements of companies;
 - ordinary and extraordinary phases of business management;
 - the cessation of business activities;
- to ensure that students have mastered the methodology of economic and financial analysis and the technical instruments that support these analyzes, and that they understand the (economic and legal) context that is useful for understanding the essential aspects of business problems and defining the most appropriate solutions.

2.4.2 Career opportunities

Possible career opportunities are:

- self-employed accountants for those activities permitted by the undergraduate degree and, in general, business consultants mainly in the areas of economics-finance, administration and economics-law;
- company auditors;
- in the areas of financial management, administration, taxation and the management control of industrial, commercial and service companies;
- in operational management activities and functions in financial institutions and business consultancy companies, with particular reference to administrative, tax, financial and management consultancy.

2.4.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
22 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- particular emphasis on interdisciplinary training;
- an in-depth study of business economic subjects with particular reference to management, administrative and organizational areas;
- attention to the legal area with particular reference to civil, commercial, public, tax, labour and competition laws.

2.4.4 Program structure

First year activated for the last time in 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	8
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6

5015	Matematica generale	Mathematics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		

Second semester

Code	Course title	English translation	Language of instruction	CP
5007	Contabilità e bilancio	Accounting and financial statements	ITA	8
5024	Diritto del lavoro	Labour law	ITA	4
5009	Economia e gestione delle imprese	Corporate Management	ITA	6
5005	Informatica	Computer skills	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	Total CP of the first year			60
	60% of CP			36

Second year 2006-2007 a.y.

First semester

Code	Course title	English translation	Language of instruction	CP
5043	Contabilità e bilancio 2	Accounting and financial statements 2	ITA	8
5083	Diritto commerciale	Company and business law	ITA	8
5044	Macroeconomia	Macroeconomics	ITA	8
5047	Statistica	Statistics	ITA	6
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5061	Diritto delle procedure concorsuali	Insolvency law	ITA	4
5048	Finanza aziendale	Corporate finance	ITA	8
5045	Matematica finanziaria	Financial mathematics	ITA	4
5051	Programmazione e controllo	Managerial accounting	ITA	8
	Prima lingua straniera	First foreign language		6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		
	Total CP of the second year			60
	60% of CP			36

Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5093	Diritto tributario	Tax law	ITA	6
5092	Organizzazione e sistemi informativi aziendali	Management information systems	ITA	6
5084	Strategia e politica aziendale	Business strategy	ITA	6
	Opzionale n° 1 *	First elective course *	ITA/ENG	6
	Seconda lingua straniera	Second foreign language		6

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
5094	Revisione aziendale	Financial auditing	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
	Opzionale n° 2 *	Second elective course *	ITA/ENG	6

	Lavoro finale	Final report		6
	Total CP of the third year			60

*Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.5

Corso di laurea in Economia per le arti, la cultura e la comunicazione - Undergraduate Degree in Economics and Management of Arts, Culture and Communication CLEACC

Program Director:
Severino Salvemini

Assistant Program Director:
Bernardino Provera

Field of study:
Management (no. 17, Ministerial Decree of August 4, 2000)

2.5.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Economia per le arti, la cultura e la comunicazione – Undergraduate Degree in Economics and Management of Arts, Culture and Communication (CLEACC) also has the following specific objectives:

- to integrate economic culture with general culture in order to construct complete professionalism (management, planning and entrepreneurial) in the arts, culture and communication sectors;
- to provide the fundamental knowledge necessary to understand the relationships between cultural institutions and their markets, including the restrictions and functional conditions of the institutional reality of the public service;
- to ensure that students have mastered the methodology of economic, juridical and social analysis necessary for understanding the development of business procedures;

- to provide the skills necessary for business management, from the point of view of operational, commercial, organizational and financial management aspects;
- to develop organizational skills in students, in terms of organizational ability and the understanding of the main group dynamics and decision-making, negotiating and learning processes;
- to acquire an understanding of the technological scenario and the consequent repercussions of technological innovations on means of communication and general cultural services;
- to develop creative and entrepreneurial skills in order to create new methods for use in the arts, culture and communication sectors.

2.5.2 Career opportunities

Possible career opportunities are:

- middle managers in companies concerned with communications, entertainment, museums and libraries;
- management of programming and scheduling in communication companies;
- management of the rights and distribution of the above;
- management of internal and external communication;
- management of the organization of special events, entertainment shows and festivals;
- management of organization of tourist-cultural exhibitions;
- management of analysis of the economic sectors in the artistic heritage and multimedia sectors;
- management of the new forms of communication connected to new technologies;
- management activities in the arts, culture, sports and communications sectors;
- theme parks managers;
- entrepreneurial, professional and consultancy activities in the sectors referred to above.

In these positions the professional figure is specifically responsible for developing decisions linked to commercial and marketing functions, organization and computer systems, finance and fund raising, logistics, strategy and general management.

The third year of the CLEACC includes various specific learning projects based on the sectors linked to possible career opportunities, involving media, publishing, museums, arts, parks, libraries, theatre, cinema, television, radio, music, sports, tourism, fashion and exhibitions.

2.5.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
23 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4

Final report	6
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The academic curriculum provides:

- wide basic knowledge on economic, legal and quantitative subjects (particularly in the first and second years);
- an in-depth study of the main characteristics of business management (particularly in the second and third year);
- wide amount of cultural work on historical, technological, humanistic and artistic subjects (particularly in the second year);
- third year where, apart from developing the strategic and commercial dimensions of companies, students are given the opportunity of developing the operational aspects of the economic sectors of culture and communication, on the basis of their professional choice.

2.5.4 Program structure

First year activated for the last time in 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5016	Matematica generale - Statistica (I parte)	Mathematics and Statistics (Part I)	ITA	6
5028	Storia economica	Economic history	ITA	6
5010	Tecnologie per la cultura e la comunicazione	New media for culture and communication	ITA	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5005	Informatica	Computer skills	ITA	4
5003	Management delle istituzioni	Cultural management	ITA	8

	culturali			
5016	Matematica generale - Statistica (II parte)	Mathematics and Statistics (Part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	Total CP of the first year			60
	60% of CP			36

Second year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5294	Arte e cultura (I parte) (see Note)	Arts and culture (Part I) (see Note)	ITA/ENG	6
5063	Introduzione alla filosofia	Introduction to philosophy	ITA	4
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	6
5082	Sistemi informativi aziendali	Management information systems	ITA	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5294	Arte e cultura (II parte) (see Note)	Arts and culture (Part II) (see Note)	ITA/ENG	12
5066	Comportamento organizzativo	Organizational behaviour	ITA	6
5050	Marketing	-	ITA	6
5067	Statistica (Indagini campionarie)	Statistics (Sample surveys)	ITA	4
	Prima lingua straniera	First foreign language		6

	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		
	Total CP of the second year			60
	60% of CP			36

Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	4
5048	Finanza aziendale	Corporate finance	ITA	6
5097	Laboratorio settoriale (see Note)	Sectorial workshop (see Note)	ITA	6
5081	Scienza delle finanze	Public economics	ITA	4
	Opzionale n° 1 *	First elective course *	ITA/ENG	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5096	Diritto dei beni immateriali	Intellectual Property Law	ITA	6
5095	Economia delle aziende pubbliche e non profit	Management of public institutions and non-profit organizations	ITA	6
5098	Progettazione	Organization Design	ITA	4
	Opzionale n° 2 *	Second elective course *	ITA/ENG	6
	Seconda lingua straniera	Second foreign language		6
	Lavoro finale	Final report		6
	Total CP of the third year			60

* Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the

second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

Note

Cod. 5294 Arte e cultura [Arts and culture]

This is an annual course assigned 18 CP. The course is divided into 2 parts (first and second semester), the credit points are awarded at the completion of part II.

Students must attend one of the following workshops: Opinione pubblica [Public opinion]; Informazione e narrazione [Information and narration]; Visual arts (taught in English); Arti visive [Visual arts]; Storia dello spettacolo [History of entertainment]; Fondamenti e istituzioni delle umanità occidentali [Western humanity foundations and institutions].

At the end of the first year students can express their workshop choices via the yoU@B student diary by clicking on “Workshop choices Arte e Cultura [Arts and culture] CLEACC 5294” box. Students must choose their workshops in decreasing order of preference. If the workshops chosen by students are not evenly distributed or the first preference is full they will be assigned their second choice, depending on whether there are places available. If their second choice is full they will be assigned their third choice and so on. Students will be informed of their workshop allocations through a personalized message in their yoU@B student diary.

Cod. 5097 Laboratorio settoriale [Sectorial workshop]

Students must attend one workshop from among: Fashion & lifestyle, Musei e mercato dell'arte [Museums and the arts market], Radio e televisione [Radio and television], Teatro e spettacolo dal vivo [Theatre and live entertainment], Cinema, Editoria ed editoria multimediale [Publishing and multimedia publishing], Musica e discografia [Music and the record industry], Comunicazione [Communications], Turismo e territorio [Tourism and territory] and Design.

At the end of the second year students can express their workshop choices via the yoU@B student diary by clicking on the “laboratorio settoriale [Sectorial Workshop] CLEACC 5097” box. Students can make four choices in decreasing order of preference. If the workshops chosen by students are not evenly distributed they will be assigned their second choice, depending on whether there are places available. If their second choice is full they will be assigned their third choice and so on. Students will be informed of their workshop allocations through a personalized message in their yoU@B student diary.

2.6

Corso di laurea in Discipline economiche e sociali - Undergraduate Degree in Economics and Social Sciences DES

Program Director:

Massimiliano Marcellino

Assistant Program Director:

Giuseppe Attanasi

Field of study:

Economics (no. 28, Ministerial Decree of August 4, 2000)

2.6.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Discipline economiche e sociali – Undergraduate Degree in Economics and Social Sciences (DES) (taught in Italian and English) also has the following specific objectives:

- to provide the fundamental knowledge necessary to reach an in-depth understanding of the structure of the economic system;
- to provide students with the opportunity to acquire a way of studying and carrying out research that allows them to continuously learn throughout their professional life;
- to develop the ability to manage change, innovation and interaction in the range of systems characterised by various grades of complexity;
- to supply students with IT and statistical analysis tools that are applied in the macroeconomic and microeconomic fields.

2.6.2 Career opportunities

Possible career opportunities are:

- applied and theoretical research activities;
- study activities and operational functions in the manufacturing, financial and service sectors;
- study and operational activities connected to independent authorities, international organizations and both public and private organizations;
- working for consultancy companies.

2.6.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
19 compulsory courses	146
2 elective courses	12

First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- economic subjects, with reference to asset, financial, monetary and employment markets;
- business subjects, to help students acquire a basic knowledge of the functional structures of manufacturing organizations;
- quantitative subjects, as support for economic analysis and the application of mathematical and statistical instruments in the field of applied research;
- historical, social and political subjects, in order to understand the economic system from the point of view of institutions and interaction between the different social components.

2.6.4 Program structure

First year activated for the last time in 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5021	Istituzioni di diritto privato	Principles of private law	ITA	8
5015	Matematica generale (I parte)	Mathematics (Part I)	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	6
5015	Matematica generale (II parte)	Mathematics (Part II)	ITA	4
5013	Microeconomia	Microeconomics	ITA	8

5028	Storia economica	Economic history	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	Total CP of the first year			60
	60% of CP			36

Second year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5009	Economia e gestione delle imprese	Corporate Management	ITA	6
5044	Macroeconomia	Macroeconomics	ITA	8
5068	Matematica per l'economia e le scienze sociali	Mathematics for economics and social sciences	ITA	8
5047	Statistica	Statistics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5099	Analisi dei dati	Data analysis	ITA	10
5069	Analisi economica	Economic analysis	ITA	8
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	ITA	6
	Prima lingua straniera	First foreign language		6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		
	Total CP of the second year			60
	60% of CP			36

Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5083	Diritto commerciale	Company and business law	ITA	8
5101	Econometria	Econometrics	ITA	6
5100	Politica economica	Economic policy	ITA	8
	Opzionale n° 1 *	First elective course *	ITA/ENG	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5102	Storia economica e sociale	Economic and social history	ITA	6
5081	Scienza delle finanze	Public economics	ITA	8
	Opzionale n° 2 *	Second elective course *	ITA/ENG	6
	Seconda lingua straniera	Second foreign language		6
	Lavoro finale	Final report		6
	<i>Total CP of the third year</i>			<i>60</i>

* Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Economics, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.7

Corso di laurea in Economia dei mercati internazionali e delle nuove tecnologie - Undergraduate Degree in Economics of International Markets and New Technologies CLEMIT

Program Director:

Andrea Colli

Assistant Program Director:

Nicoletta Corrocher

Field of study:

Economics (no. 28, Ministerial Decree of August 4, 2000)

2.7.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Economia dei mercati internazionali e delle nuove tecnologie - Undergraduate Degree in Economics of International Markets and New Technologies (CLEMIT) also has the following specific objectives:

- to provide an understanding of the methods and cultural, scientific and professional aspects necessary for graduates in economics applied to sectors with a high level of internationalization and high innovative content;
- to supply tools for the analysis of the functioning of international markets and innovative sectors and for an understanding of the ways companies operate in these contexts;
- to develop the skills necessary for participating in the management of the processes of innovation and internationalization.

2.7.2 Career opportunities

Possible career opportunities are:

- operational functions and analysis activities connected with international companies;
- sector analysts in companies, venture capital companies and independent authorities concerned with regulations and competition;
- research activities applied to topics concerned with innovation and internationalization;
- operational functions and analysis activities in the area of innovative, large- and small-scale companies;
- activities in business consultancy companies on subjects connected with innovation and internationalization;
- experts in innovation and technology transfer in business development centres, university – industry liaison offices, public agencies for the promotion of innovation and international organizations (European Union, OECD, etc.);
- the management of intellectual rights (licences and patents).

2.7.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
21 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- wide basic training in the first and second years, characterised by the close integration of economic material with management subjects, together with mathematical-statistical and legal subjects;
- an in-depth study, in the second and third years, of subjects linked to the development of markets, the modality of international competition, the characteristics of innovation, institutional and market regulation contexts and the growth potential of countries;
- in the third year, interdisciplinary projects concerned with economic applications in advanced technology sectors (information technology and multimedia; telecommunications; Internet and e-commerce; pharmaceuticals and biotechnology; energy and the environment; robotics and expert systems; advanced services).

2.7.4 Program structure

First year activated for the last time in 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5021	Istituzioni di diritto privato	Principles of private law	ITA	6
5015	Matematica generale (I parte)	Mathematics (Part I)	ITA	6
5029	Storia economica dell'industria	Industrial history	ITA	6
	Precorsi di prima lingua straniera	First foreign language (preparatory modules)		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5009	Economia e gestione delle imprese	Corporate management	ITA	6
5023	Istituzioni di diritto pubblico	Principles of public law	ITA	4
5015	Matematica generale (II parte)	Mathematics (Part II)	ITA	6
5013	Microeconomia	Microeconomics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Total CP of the first year</i>			60
	<i>60% of CP</i>			36

Second year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5070	Economia industriale ed economia dell'impresa	Industrial organization and fundamentals of management	ITA	8
5044	Macroeconomia	Macroeconomics	ITA	8
5050	Marketing	-	ITA	6
5047	Statistica	Statistics	ITA	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>		
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
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5071	Diritto commerciale ed industriale	Company and business law and intellectual property	ITA	6
5101	Econometria	Econometrics	ITA	6
5072	Economia internazionale	International trade	ITA	8
5046	Organizzazione aziendale	Organization theory	ITA	6
	Prima lingua straniera	First foreign language		6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>		
	Total CP of the second year			62
	60% of CP			37

Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5103	Economia dei mercati finanziari internazionali	International financial markets	ITA	6
5106	Gestione dell'innovazione	Innovation management	ITA	8
5104	Innovation and industrial dynamics	-	ENG	8
	Opzionale n° 1 *	First elective course *	ITA/ENG	6
	Seconda lingua straniera	Second foreign language		6

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5105	Laboratorio sui settori innovativi e nuove tecnologie (see Note)	Workshop on innovative sectors and new technologies (see Note)	ITA/ENG	6
5107	Politica economica (Regolamentazione e localizzazione)	Economic policy (Regulation and localization)	ITA	6
	Opzionale n° 2 *	Second elective course *	ITA/ENG	6
	Lavoro finale	Final report		6

	Total CP of the third year		58
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* Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Economics, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

Note:

Cod. 5105 Laboratorio sui settori innovativi e nuove tecnologie [Workshop on innovative sectors and new technologies]

The course consists of 8 workshops, divided into 2 groups of 4:

Group A: Energia e ambiente [Energy and the environment]; Multimedia; Pharmaceuticals and biotechnology (taught in English); Internationalisation strategies (taught in English).

Group B: Supply-chain management; Telecomunicazioni [Telecommunications]; Innovation and intellectual property rights (taught in English); Internet and e-commerce (taught in English).

During the second semester of the third year students must attend two of the eight workshops.

Students can express their workshop choices via the yoU@B student diary by clicking on the “Workshop choices Settori innovativi e nuove tecnologie [Innovative sectors and new technologies] CLEMIT 5105” box and following the instructions for each group of choices.

If the workshops chosen by students are not evenly distributed they will be assigned their second choice, depending on whether there are places available. If their second choice is full they will be assigned their third choice and so on. Students will be informed of their workshop allocations through a personalized message in their yoU@B student diary.

2.8

Corso di laurea in Economia e management internazionali - Undergraduate Degree in International Economics and Management DIEM

Program Director:

Angelo Marcello Cardani

Assistant Program Director:

Elisabetta Barone

Field of study:

Economics (no. 28, Ministerial Decree of August 4, 2000)

2.8.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in International Economics and Management (DIEM) also has the following specific objectives:

- to provide an understanding of the methods and cultural, scientific and professional aspects necessary for graduates in international economics and operators of private and public companies that have strong international connections;
- to offer fundamental instruments for the understanding of market functions and their development and international competition, with particular reference to the European Union single market as a platform for global competition;
- to understand management models typical of companies of a significant international dimension and, more generally, company behaviour in different economic systems that are becoming increasingly integrated.

2.8.2 Career opportunities

Possible career opportunities are connected with research activities and operational functions in:

- multinational companies;
- export-oriented companies;
- financial institutions operating in international markets;
- international organizations;
- independent authorities concerned with supporting internationalization.

DIEM also provides basic training for careers as economists in the area of international organizations and public companies concerned with supporting internationalism.

2.8.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
19 compulsory courses	130
4 elective courses	24
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	10

The academic curriculum provides:

- in the first and second year of the degree, a wide economic training with many interdisciplinary elements aimed at closely integrating economic material with business material, together with quantitative methods and law;
- an in-depth study, in the second and third year, of subjects that provide an understanding of the internationalization of companies and European economic integration, and makes it possible to compare institutional contexts and market regulations in different countries and to analyze the interdependency that exists between markets functions and the public regulation of national and supranational organizations.

The course is taught entirely in English and, given the presence of students and teaching staff from different countries, in an international environment.

Given the program's international slant, students are strongly encouraged to take internships or study experiences abroad.

The language entry requirements for admission to the undergraduate degree are:

- First Certificate in English (FCE), or
- Business English Certificate Vantage, or
- Business English Certificate Higher, or
- IELTS with a minimum mark of 6.5 out of 9, or
- TOEFL with a minimum mark of 550 out of 677 (if paper based) or 213 out of 300 (if computer based), or
- Certificate in Advanced English (CAE), or
- Certificate of Proficiency in English (CPE), or
- Secondary school diploma in English, valid for admission to Italian Universities, (at least 50% of the subjects in the curriculum must have been taught in English) or
- native English speaker.

The Admissions Committee reserves the right to evaluate any other English language certificate students may hold.

2.8.4 Program structure

First year activated for the last time in 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>Language of instruction</i>	<i>CP</i>
5006	Computer science for business	ENG	4
5025	Introduction to the legal system I	ENG	6
5002	Management	ENG	8
5018	Mathematics and modelling	ENG	8
	<i>First foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>Language of instruction</i>	<i>CP</i>
5008	Accounting and financial statements analysis	ENG	6
5019	Data analysis	ENG	8
5026	Introduction to the legal system II	ENG	6
5014	Microeconomics	ENG	8
	First foreign language		6
	Total CP of the first year		60
	60% of CP		36

Second year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>Language of instruction</i>	<i>CP</i>
5118	Financial mathematics	ENG	6
5120	International and European law	ENG	6
5114	Macroeconomics	ENG	8
5273	Personnel economics and organisational behaviour	ENG	8
	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>Language of instruction</i>	<i>CP</i>
5119	Comparative business law	ENG	6
5117	Comparative political economics	ENG	6
5122	Corporate finance	ENG	6
5121	European economic policy	ENG	6
5115	International economics (Real and monetary)	ENG	10
	<i>Second foreign language (preparatory modules)</i>		
	Total CP of the second year		62

	<i>60% of credits</i>		37
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Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>Language of instruction</i>	<i>CP</i>
5292	Business strategy	ENG	6
5243	Financial markets and institutions	ENG	6
5124	International marketing	ENG	6
	2 elective courses *	ENG/ITA	12
	<i>Second foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>Language of instruction</i>	<i>CP</i>
	2 elective courses *	ENG/ITA	12
	Second foreign language		6
	Final report		10
	<i>Total CP of the third year</i>		58

*Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose the number of electives they take in any semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Economics, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

DIEM is part of the international agreement with the Central European University of Budapest which leads to a dual degree: an Italian degree (laurea) plus an American Bachelor degree (Bachelor of Business Administration, Program in International Business).

The program involves only “incoming” students at Bocconi. These students are selected by both Bocconi and CEU according to specific selection criteria and they attend the first year of studies at Budapest and the second and third year at Milan.

2.9

Corso di laurea in Scienze giuridiche - Undergraduate Degree in Law CLSG

Program Director:

Giovanni Iudica

Assistant Program Director:

Emanuele Lucchini Guastalla

Field of study:

Legal studies (no. 31, Ministerial Decree of August 4, 2000)

2.9.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the corso di laurea in Scienze giuridiche – Undergraduate Degree in Law (CLSG) also has the following specific objectives:

- to provide a knowledge of legal procedures and of the cultural and technical fundamentals for training jurists who work mainly for and/or in companies;
- complete the legal training by providing basic economic, business and quantitative knowledge;
- develop legal skills also in European and international contexts.

2.9.2 Career opportunities

The Undergraduate Degree in Law is basically a preliminary program for the Master of Science in Law.

The main objective is to train graduates for traditional careers (magistrates, lawyers, notaries) and in particular: as civil and penal magistrates who operate in the commercial, bankruptcy and labour sections; lawyers working for international studios that mainly work with large companies, and jurists specializing in relations with foreign and non-government institutions or for institutions specializing in the business activities of independent authorities.

On completion of the undergraduate degree, however, it is possible to find employment in the legal departments of financial sectors, public administration and private companies.

2.9.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
21 compulsory courses	148

2 elective courses	12
Foreign language from European Union	6
Computer skills	4
Projects/seminars/second foreign language	6
Final report	4

The academic curriculum provides:

- basic training in the main juridical disciplines both in the area of private and business law and in the area of public, penal, procedural, international and historical-philosophical law;
- the multi-year development of particularly fundamental subjects;
- the completion of juridical training with a basic knowledge of accounting and financial reporting, the economic analysis of law and quantitative methods;
- the development of theoretical knowledge with direct experience gained from seminars and projects.

2.9.4 Program structure

First year activated for the last time in 2005-2006 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5022	Diritto privato 1 e sistemi giuridici comparati	Civil law 1 and comparative law	ITA	10
5001	Economia aziendale	Theory and principles of management	ITA	8
5005	Informatica	Computer skills	ITA	4
5017	Metodi quantitativi	Quantitative methods	ITA	6
	<i>Precorsi di lingua straniera</i>	<i>Foreign language (preparatory modules)</i>		

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5007	Contabilità e bilancio	Accounting and financial statements	ITA	6
5020	Diritto costituzionale italiano ed	Italian and European	ITA	10

	europeo	constitutional law		
5012	Principi di microeconomia e macroeconomia	Principles of economics	ITA	8
5027	Storia del diritto italiano	Italian legal history	ITA	6
	<i>Precorsi di lingua straniera</i>	<i>Foreign language (preparatory modules)</i>		
	Total CP of the first year			58
	60% of CP			35

Second year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5073	Analisi economica del diritto	Law and economics	ITA	6
5074	Diritto penale e procedura penale 1	Criminal law and procedure 1	ITA	6
5075	Diritto privato 2	Civil law 2	ITA	6
5081	Scienza delle finanze	Public economics	ITA	6
	Lingua straniera	Foreign language		6

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5083	Diritto commerciale	Company and business law	ITA	8
5077	Diritto processuale civile e fallimentare	Civil procedure and bankruptcy law	ITA	10
5078	Diritto tributario italiano ed europeo	Italian and European tax law	ITA	6
5076	Istituzioni di diritto del lavoro	Labour law	ITA	6
	Total credits of the second year			60
	60% of CP			36

Third year 2006-2007 a.y.

First semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5108	Diritto amministrativo	Administrative law	ITA	6
5109	Diritto ed economia dei mercati e degli intermediari finanziari	Financial institutions and markets law and economics	ITA	8
5113	Diritto privato 3	Civil law 3	ITA	6
5110	Filosofia del diritto	Jurisprudence, theory of justice	ITA	6
	Opzionale n° 1 *	First elective course *	ITA/ENG	6

Second semester

<i>Code</i>	<i>Course title</i>	<i>English translation</i>	<i>Language of instruction</i>	<i>CP</i>
5111	Diritto internazionale e comunitario	International and European law	ITA	8
5112	Diritto penale e procedura penale 2	Criminal law and procedure 2	ITA	6
	Opzionale n° 2 *	Second elective course *	ITA/ENG	6
	Progetto/seminari/seconda lingua straniera	Project/seminars/second foreign language		6
	Lavoro finale	Final report		4
	<i>Total CP of the third year</i>			62

* Please note that the positioning of the elective courses in both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester or both in the second semester or one in the first semester and the other in the second semester.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Legal Studies, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

3. EDUCATIONAL ACTIVITIES IN THE STUDY PLANS

3.1 Compulsory courses

Every program structure includes **compulsory** courses, corresponding to exams that all students taking that degree must pass.

Compulsory courses are necessary in order to satisfy the degree program requirements and they are the fundamental building blocks for achieving the educational objectives of the academic program. According to current regulations these educational activities can be classified as: “basic”, “characteristic” of the degree’s field of study or “similar or supplementary to the characteristics ones”, with particular regard to cultural context and interdisciplinary education as well as “independent decided upon by the University”.

Chapter 2 contains a section devoted to each undergraduate degree where students can find the detailed program structure with the list of all the compulsory courses, their credit point value and position in the program structure.

Students can receive credit for the exams relative to each compulsory course taken at universities abroad as part of the programs offered by the International Relations Service, unless they are part of the list of “not recognized” exams (see chapter 5.14, paragraph “Credit for exams passed at universities abroad”).

Students can receive credit for exams recognized either in full or partial after the course program has been integrated. The list of exams that students cannot receive credits for can be found on the website at <http://www.unibocconi.it/exams> in List of exams for which credit cannot be granted if taken abroad.

Course profiles are available on the website at <http://www.unibocconi.it/profiles>

These profiles are identified with the following initials:

CC compulsory course of the academic program

CO compulsory course chosen as alternative to another compulsory course for the same academic program.

Detailed course programs (**course syllabuses**) are available from the Institute Secretariat responsible for the course and they are also generally given out in the classrooms by teachers on the first days of lessons.

3.2 Elective courses

Elective courses are chosen by students for their individual study plans, choosing from among the group of courses offered by the University and/or offered in collaboration with other universities. These courses are part of the “educational activities freely chosen by the student” in accordance with current regulations.

The program structures of all undergraduate degrees offered by Bocconi require students to choose 2 elective courses, with the exception of the DIEM where students must choose 4 elective courses.

For the undergraduate degrees CLEA, CLAPI, CLEFIN, CLELI, DES, CLEMIT and CLSG students must choose:

- the first elective from among the restricted group of courses offered for their own program;
- the second elective from among the broad group of courses, which is made up of all the restricted groups (including those offered by their own program) as well as some courses that are not included in the restricted group for various undergraduate degrees – see note at the end of paragraph 3.2.

CLEACC students must choose both electives from the broad group.

DIEM students must choose:

- the first 2 electives from the restricted group,
- the other 2 from the broad group.

The exams relative to electives can be taken at universities abroad as part of the programs offered by the International Relations Service

Students can receive credit for the exams recognized either in full or partial after the course program has been integrated.

All exams that correspond to electives offered by Università Bocconi can be taken abroad, while electives that do not correspond to the courses offered by Università Bocconi can only be taken as part of the Exchange Program, in particular cases.

Students must obtain approval from the Program Director or his/her delegate prior to departure for the partner university abroad.

Students choose their electives when they enrol in the third year of their program, following the procedure described in chapter 7, “Continuing studies”.

Before choosing their electives students are advised to consult the “table of incompatible courses” and the “table of prohibited courses” that can be found on the website at

<http://www.unibocconi.it/undergraduateprograms> in Incompatible and prohibited courses.

The “table of incompatible courses” indicates the courses that cannot be chosen together in the same study plan because their course programs are either exactly or partly similar. The “table of prohibited courses” indicates the courses that cannot be included in the study plan of a specific program.

The following list contains all the electives included in the restricted groups for each undergraduate degree. Every elective is awarded 6 credit points.

It should be noted that with regard to the educational objectives of the undergraduate degree programs, the list of electives in the restricted group may be subject to changes decided on by the Faculty Council.

Course profiles are available on the website at <http://www.unibocconi.it/profiles>.

These profiles are identified with the following initials:

RR elective course from the restricted group

AI electives from the broad group

Detailed course programs (**course syllabuses**) are available from the Institute Secretariat responsible for the course and they are also generally given out in the classrooms by teachers on the first days of lessons.

3.2.1 Corso di laurea in Economia aziendale – Undergraduate Degree in Business Administration - CLEA

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5256	Accounting nei settori	Financial accounting in selected industries	ITA	II
5185	Analisi dei dati per il management	Data analysis for management	ITA	II
5255	Analisi economiche per le decisioni aziendali	Economic analysis for decision making	ITA	I
5203	Business history	-	ITA	II
5207	Business planning	-	ITA	II
5226	Comportamento organizzativo e gestione del personale	Organizational behaviour and personnel management	ITA	II
5154	Corporate banking	-	ITA	I
5197	Diritto dell'Unione Europea	European Union law	ITA	I
5078	Diritto tributario italiano ed europeo	Italian and European tax law	ITA	II
5143	E-business and the Global Market	-	ITA	I
5314	Economia e gestione dei fondi pensione	Pension fund management	ITA	II
5220	Economia e gestione delle aziende non profit	Management of non-profit organizations	ITA	I

5252	Finanza mobiliare	Capital market financing	ITA	I
5254	Finanza straordinaria	Merges, acquisitions and corporate restructuring	ITA	I
5268	Fondamenti di product management	Product management	ITA	I
5145	Gestione dell'ambiente e della sicurezza aziendale	Environmental and occupational health and safety management	ITA	I
5146	Gestione delle operations	Production and operations management	ITA	II
5267	Gestione e organizzazione di vendita	Sales management	ITA	II
5227	I sistemi informativi nell'economia digitale	Information systems in the digital economy	ITA	II
5320	Industrial and intellectual property law	-	ENG	I
5233	Information technology e innovazione organizzativa	Informational technology and organizational innovation	ITA	I
5257	Internal auditing e analisi dei processi aziendali	Internal auditing and business processes analysis	ITA	II
5147	International Marketing Research	-	ENG	II
5310	Introduction to management consulting	-	ENG	II
5213	Introduzione alla finanza aziendale internazionale	Introduction to international corporate finance	ITA	I
5215	L'analisi di bilancio; l'informativa esterna	Financial statement analysis (and business community information)	ITA	II
5148	La comunicazione di marketing	Marketing communication	ITA	I
5309	Management delle aziende di moda e design: evoluzione storica e dinamiche competitive	Management of fashion and design companies: historical perspectives and competitive dynamics	ITA	I
5138	Management delle aziende di turismo	Tourism management	ITA	II
5313	Management delle informazioni aziendali (Information management)	Information management	ITA	II
5230	Management delle istituzioni	Arts and cultural management	ITA	II

	culturali e artistiche			
5316	Management of fashion and design companies: historical perspectives and competitive dynamics	-	ENG	I
5225	Management of human capital services	-	ENG	II
5222	Management of international and supranational organisations	-	ENG	I
5318	Marketing communication and media	-	ENG	I
5266	Marketing PMI	Small business marketing	ITA	II
5312	Metodi quantitativi per il management strategico d'impresa	Quantitative methods for corporate strategic management	ITA	II
5235	Networking management	-	ITA	II
5157	Politica del credito e gestione dei rischi	Credit risk analysis and credit risk management	ITA	II
5231	Progettazione delle strutture organizzative	Design of organizational structures	ITA	II
5217	Reporting direzionale e valutazione della performance	Performance measurement and evaluation systems	ITA	I
5151	Retailing	-	ITA	II
5253	Sistemi di analisi e contabilità dei costi	Cost analysis and cost accounting	ITA	II
5311	Storia dell'industria della moda	History of the fashion industry	ITA	II
5140	Strategia di internazionalizzazione	International business and management	ITA	II
5139	Strategie delle piccole e medie imprese	Strategies for small and medium-sized companies	ITA	I
5228	Tecnologie informatiche e nuovi modelli di business	Information technologies and new business models	ITA	I
5141	The management of competition and innovation in high-tech sectors	-	ENG	II

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph

3.2 on top of all the courses from all restricted groups.

3.2.2 Corso di laurea in Economia delle amministrazioni pubbliche e delle istituzioni internazionali - Undergraduate Degree in Management of Public Administration and International Institutions - CLAPI

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5162	Comparative fiscal systems and regulatory authorities	-	ENG	II
5219	Contabilità e bilancio nelle amministrazioni pubbliche	Governmental accounting	ITA	I
5165	Economia dello sviluppo	Development economics	ITA	II
5220	Economia e gestione delle aziende non profit	Management of non-profit organizations	ITA	I
5169	Economia urbana	Urban economics	ITA	I
5221	Forme di gestione dei servizi pubblici	Utilities management	ITA	I
5174	Istituzioni e regolamentazione dei mercati finanziari	Institutions and regulation of financial markets	ITA	II
5225	Management of human capital services	-	ENG	II
5222	Management of international and supranational organisations	-	ENG	I
5223	Metodi di analisi e valutazione dei programmi pubblici	Programme analysis and evaluation	ITA	I
5176	Politica economica europea	European economic policy	ITA	I
5224	Public management and the business environment	-	ENG	II

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph 3.2 on top of all the courses from all restricted groups.

3.2.3 Corso di laurea in Economia delle istituzioni e dei mercati finanziari - Undergraduate Degree in Institutions and Financial Markets Management - CLEFIN

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5154	Corporate banking	-	ITA	I
5195	Diritto delle assicurazioni	Insurance law	ITA	II
5314	Economia e gestione dei fondi pensione	Pension fund management	ITA	II
5173	Economia monetaria internazionale	International monetary economics	ITA	I
5187	Elementi di matematica per i mercati finanziari	Mathematics for financial markets	ITA	I
5174	Istituzioni e regolamentazione dei mercati finanziari	Institutions and regulation of financial markets	ITA	II
5214	La valutazione delle aziende	Business valuation	ITA	II
5272	Metodi di scelta sul mercato azionario	Active management in stock market	ITA	II
5175	Microstruttura dei mercati dei capitali	Microstructure of capital markets	ITA	II
5157	Politica del credito e gestione dei rischi	Credit risk analysis and credit risk management	ITA	II
5158	Portfolio e risk management nei mercati internazionali	Portfolio theory and global asset management	ITA	I
5160	Private banking e investitori istituzionali	Private banking and institutional investors	ITA	II
5190	Statistica per i mercati finanziari	Statistics for financial markets	ITA	II
5161	Strumenti derivati e tecniche di copertura	Derivatives	ITA	II

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph 3.2 on top of all the courses from all restricted groups.

3.2.4 Corso di laurea in Economia e legislazione per l'impresa - Undergraduate Degree in Law and Business Administration - CLELI

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5258	Bilancio, comunicazione finanziaria e temi professionali	Financial reporting and accounting for mergers, acquisitions and related matters	ITA	II
5251	Contabilità e principi internazionali	International accounting	ITA	I
5197	Diritto dell'Unione Europea	European Union law	ITA	I
5200	Diritto penale commerciale	Business and corporate criminal law	ITA	II
5252	Finanza mobiliare	Capital market financing	ITA	I
5215	L'analisi di bilancio; l'informativa esterna	Financial statement analysis (and business community information)	ITA	II
5050	Marketing	-	ITA	I
5253	Sistemi di analisi e contabilità dei costi	Cost analysis and cost accounting	ITA	II
5139	Strategie delle piccole e medie imprese	Strategies for small and medium-sized companies	ITA	I

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph 3.2 on top of all the courses from all restricted groups.

3.2.5 Corso di laurea in Economia per le arti, la cultura e la comunicazione - Undergraduate Degree in Economics and Management of Arts, Culture and Communication - CLEACC

CLEACC does not have a restricted group of courses.

CLEACC students must choose their two electives from the broad group which is made up of:

- the restricted groups of all the other undergraduate degrees (except for 5309 Management delle aziende di moda e design: evoluzione storica e dinamiche competitive [Management of fashion and design companies: historical perspectives and competitive dynamics]; 5316 Management of fashion and design companies: historical perspectives and competitive dynamics; 5138 Management delle aziende di turismo [*Tourism management*] and 5230 Management delle istituzioni culturali e artistiche [*Arts and cultural management*])

- the courses mentioned in the note at the end of paragraph 3.2

3.2.6 Corso di laurea in Discipline economiche e sociali - Undergraduate Degree in Economics and Social Sciences - DES

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5135	Demografia internazionale	International demography	ITA	I
5165	Economia dello sviluppo	Development economics	ITA	II
5167	Economia internazionale reale	International trade	ITA	II
5168	Economia politica (Povertà, disuguaglianza e distribuzione del reddito)	Economics (Poverty, inequality and income distribution)	ITA	I
5188	Modelli economici	Economic models	ITA	I
5087	Relazioni internazionali	International relations	ITA	II
5057	Scienza politica	Political science	ITA	II
5056	Sociologia	Sociology	ITA	II
5180	Storia del pensiero economico	History of economic thought	ITA	I
5319	Storia sociale	Social history	ITA	II

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph 3.2 on top of all the courses from all restricted groups.

3.2.7 Corso di laurea in Economia dei mercati internazionali e delle nuove tecnologie - Undergraduate Degree in Economics of International Markets and New Technologies - CLEMIT

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5196	Diritto dell'informatica ed Internet	Internet and informatic law	ITA	II
5144	E-Business e gestione dell'innovazione	Managing innovation through E-business	ITA	I
5166	Economia e politica delle imprese multinazionali	Economics of multinational enterprises	ITA	I
5164	Economics of the firm	-	ENG	I
5232	Organizational networks and	-	ENG	II

	entrepreneurship			
5181	Tecnologia e sviluppo economico	Technology and economic development	ITA	II
5141	The management of competition and innovation in high-tech sectors	-	ENG	II

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph 3.2 on top of all the courses from all restricted groups.

3.2.8 Corso di laurea in Economia e management internazionali - Undergraduate Degree in International Economics and Management - DIEM

Course code	Course title in the restricted group	Language of instruction	Semester
5204	Advanced accounting and finance	ENG	II
5305	Applied research	ENG	I
5162	Comparative fiscal systems and regulatory authorities	ENG	II
5170	European labour markets	ENG	II
5171	Foundations of the European economy	ENG	II
5172	Industrial organisation	ENG	I
5155	International banking	ENG	II
5136	International business strategy	ENG	II
5147	International marketing research	ENG	II
5212	International project finance	ENG	I
5225	Management of human capital services	ENG	II
5222	Management of international and supranational organizations	ENG	I
5224	Public management and the business environment	ENG	II
5183	The economics of development and transition	ENG	I
5184	The economics of globalization	ENG	I

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph 3.2 on top of all the courses from all restricted groups.

3.2.9 Corso di laurea in Scienze giuridiche - Undergraduate Degree in Law - CLSG

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5191	Diritto bancario	Banking and finance law	ITA	I
5315	Diritto civile (Contrattualistica)	Civil law (Rules of contracts)	ITA	I
5194	Diritto dell'ambiente	Environment law	ITA	II
5195	Diritto delle assicurazioni	Insurance law	ITA	II
5196	Diritto dell'informatica ed Internet	Internet and informatic law	ITA	II
5198	Diritto ecclesiastico	Law and religion	ITA	I
5200	Diritto penale commerciale	Business and corporate criminal law	ITA	II
5193	Diritto privato comparato	Comparative law	ITA	II
5238	Diritto pubblico comparato	Comparative public law	ITA	II
5320	Industrial and intellectual property law	-	ENG	I
5202	Organizzazione internazionale	International organization	ITA	II

The broad group **also** includes the courses which are mentioned in the note at the end of paragraph 3.2 on top of all the courses from all restricted groups.

Note applies to all undergraduate programs

The broad group includes also the following courses:

Course code	Course title in the restricted group	English translation in the restricted group	Language of instruction	Semester
5156	Mercati finanziari internazionali	International financial markets	ITA	II
5303	Modellazione dei sistemi aziendali	Modelling company systems	ITA	II

The Mercati finanziari internazionali [*International financial markets*] course cannot be included in the study plans of CLEFIN and CLEMIT students.

3.3 Foreign Languages

3.3.1 The common European framework

To classify language competence levels, Università Bocconi follows the Common European Framework established by the Council of Europe.

Basic User	A1	Elementary
	A2	Pre-intermediate
Independent User	B1	Intermediate
	B2	Post-intermediate
Proficient User	C1	Advanced
	C2	Proficient

A1	Can understand and use familiar everyday expressions and very basic phrases aimed at the satisfaction of needs of a concrete type. Can introduce him/herself and others and can ask and answer questions about personal details such as where he/she lives, people he/she knows and things he/she has. Can interact in a simple way provided the other person talks slowly and clearly and is prepared to help.
A2	Can understand sentences and frequently used expressions related to areas of most immediate relevance (e.g. very basic personal and family information, shopping, local geography, employment). Can communicate in simple and routine tasks requiring a simple and direct exchange of information on familiar and routine matters. Can describe in simple terms aspects of his/her background, immediate environment and matters in areas of immediate need.
B1	Can understand the main points of clear standard input on familiar matters regularly encountered in work, school, leisure, etc. Can deal with most situations likely to arise whilst travelling in an area where the language is spoken. Can produce simple connected text on topics which are familiar or of personal interest. Can describe experiences and events, dreams, hopes and ambitions and briefly give reasons and explanations for opinions and plans.
B2	Can understand the main ideas of complex text on both concrete and abstract topics, including technical discussions in his/her field of specialisation. Can interact with a degree of fluency and spontaneity that makes regular interaction with native speakers quite possible without strain for either party. Can produce clear, detailed text on a wide range of subjects and explain a viewpoint on a topical issue giving the advantages and disadvantages of various options.
C1	Can understand a wide range of demanding, longer texts, and recognise implicit meaning. Can express him/herself fluently and spontaneously without much obvious searching for expressions. Can use language flexibly and effectively for social, academic and professional purposes. Can produce clear, well-structured, detailed text on complex subjects, showing controlled use of organisational patterns, connectors and cohesive

	devices.
C2	Can understand with ease virtually everything heard or read. Can summarise information from different spoken and written sources, reconstructing arguments and accounts in a coherent presentation. Can express him/herself spontaneously, very fluently and precisely, differentiating finer shades of meaning even in more complex situations.

3.3.2 First foreign language

3.3.3.1 First foreign language for all undergraduate degree programs except the DIEM

Program structure position and credit points

The first foreign language is positioned in the second year of the program structure in either first or second semester, depending on the undergraduate degree. In particular:

first semester: CLSG

second semester: CLEA, CLAPI, CLEFIN, CLELI, CLEACC, DES and CLEMIT

Students can choose to sit the exam in the exam periods of either first or second semester independently of which semester the course is positioned in the program structure.

The objective of the course is to provide students with the ability to use the language in a general context.

The language path offered by the University takes place in the first and second years of undergraduate degrees.

The course is assigned 6 credit points, which are awarded to students when they pass the exam or after the submission and registration in their academic career of one of the international language certificates recognized by the University (see Paragraph 3.3.4 “Method of assessing foreign language knowledge”).

These credits form part of the 60% of second-year credit points that are required in order to sit third-year exams (see chapter 7 “Enrolment in continuing years”).

The assessment of foreign language knowledge is marked out of thirty and the mark is included in the calculation of the Grade Point Average.

Method of choosing first foreign language

- For all students who are **not English native speakers**, the first foreign language must be **English**.
The exit level from the language path corresponds to level **C1** of the Council of Europe’s framework.
However, in light of the students’ different linguistic levels on entry, the University allows students to exit from the language path with a lower linguistic level corresponding to level **B2**.
The course code is **5127**.
- For all students who are **English native speakers**, the first foreign language can be chosen from **French, German, Portuguese and Spanish**.
Students must reach level **B2**.

The course codes are:

5128 French

5129 German

5295 Portuguese

5130 Spanish

English (for students who are not English native speakers)

Università Bocconi has identified some recommended entry requirements to ensure that students have an adequate preparation to follow its curricular English language courses. These requirements correspond to level B1 of the Common European Framework for Language Competence (see paragraph 3.3.1 “The Common European Framework”). Students can find detailed information regarding the relative language knowledge and skills required and self-learning programs to assist them reaching obtaining the indicated level based on the different initial preparation on the Internet site at <http://www.unibocconi.it/languagecentre>.

Initial evaluation test

On the same day as the admissions test all those students who are not native English speakers should have also taken an English language test as well. Therefore, the student’s ideal language path can be assigned in the first year of studies.

The Language path

The educational activities designed to assist students in learning English are organized by the Language Centre. These activities include both level C1 and B2 curricular courses and preparatory modules for students who have not yet acquired the sufficient linguistic competence.

The University will suggest an individual and personalized learning plan to students based on his/her language level at the start of university. In particular, for absolute beginners the following paths are offered:

Year of program	Semester	Level		Number of hours
1 st year	I	Module P1	Intensive - Part 1	78 hours
1 st year	II	Module P2	Intensive - Part 2	78 hours
2 nd year	I	Module B1	Intermediate	52 hours
2 nd year	II	Course B2	Post-intermediate	52 hours

For other students the following paths are offered. Students can follow in whole or in part the preparatory modules based on their linguistic competence ascertained by the initial test.

Year of program	Semester	Level		Number of hours
1 st year	I	Module A2	Pre-intermediate	52 hours
1 st year	II	Module B1	Intermediate	52 hours
2 nd year	I (or II)*	Module/Course B2**	Post-intermediate	52 hours

2 nd year	II (or I)*	Course C1	Advanced	52 hours
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For 2006-2007 there will be second-year modules and courses only.

First-year students who are not English native speakers and were selected “by test” would have automatically been assigned an English class group on the basis of the results of the language test.

First-year students who are not English native speakers and were selected “by dossier” or “transferred from other universities” would have automatically been assigned an A2 level class group for first semester and a B1 level class group for second semester.

Second-year students who are not English native speakers must choose the modules/courses for the first and second semesters they intend to take when they enrol in the academic year (via Punto Blu, between 1 August - 11 September 2006).

The class group will be assigned for both first and second semester.

After students have completed enrolment they can print and check the class timetable for curricular courses and preparatory modules at Punto Blu terminals.

In any case, the assigned class group and class timetable are communicated to all students through the yoU@B student diary at the beginning of each semester.

2 repeat class groups for level B2 have been scheduled for **third-year students** who have not passed English. Students can enrol in these classes between 1 August - 11 September 2006 via the yoU@B student diary. Enrolments are accepted in the order they are received until the maximum number of 100 students per class group is reached. Class groups are activated only if the minimum number of students enrol.

Attendance is not compulsory but strongly recommended; attending courses is the best way to learn the language and to prepare for the exam. Positive participation in a curricular course may result in the awarding of up to an extra 2 points to the exam mark (detailed information is presented in the course profiles for every language and they are available on the Internet site at <http://www.unibocconi.it/languagecentre>).

Students nominate their desired exit level when they register for the exam at Punto Blu terminals regardless of the module(s) or course(s) attended.

French, German, Portuguese and Spanish (for English native speakers)

Initial evaluation test

There was no compulsory initial evaluation test for French, German, Portuguese and Spanish. A self-evaluation test is available on the Internet site at <http://www.unibocconi.it/languagecentre> > Learning Services > self-evaluation tests for foreign languages.

The language path

The teaching activities designed to help students in learning French, German, Portuguese and Spanish are organized by the Language Centre and include both level B2 curricular courses and preparatory modules for students who have not yet acquired the sufficient linguistic competence.

The language paths are the following:

Year of program	Semester	Level		Number of hours
1 st year	I semester	Module A1	Elementary	52 hours
1 st year	II semester	Module A2	Pre-intermediate	52 hours
2 nd year	I semester	Module B1	Intermediate	52 hours
2 nd year	II semester	Course B2	post-intermediate	52 hours

For 2006-2007 there will be second-year modules and courses only.

First-year students who are English native speakers would have chosen their first language when they completed enrolment online.

After the language was chosen, the students would have automatically been assigned an A1 level class group for first semester and an A2 level class group for second semester.

Second-year students who are English native speakers must confirm (or choose a language if they did not do so in the first year) the language chosen in the first year when they enrol in the academic year (Punto Blu, between 1 August - 11 September 2006).

Once the language has been confirmed/chosen, students are automatically assigned a B1 level class group for the first semester and a B2 level class group for second semester.

Students can change languages in first and second year between 8-31 January 2007. Changes can be made via Punto Blu or Virtual Punto Blu.

Attendance is not compulsory but strongly recommended; attending courses is the best way to learn the language and to prepare for the exam. Positive participation in a curricular course may result in the awarding of up to an extra 2 points to the exam mark (detailed information is presented in the course profiles for every language and they are available on the internet site at <http://www.unibocconi.it/languagecentre>).

3.3.2.2 First foreign language for the DIEM

Program structure position and credit points

The first foreign language is positioned in the first year of the program structure in the second semester.

The objective of the course is to provide students with the ability to use the language in a general context.

The course is assigned 6 credit points, which are awarded to students when they pass the exam or after the submission and registration in their academic career of one of the international language certificates recognized by the University (see Paragraph 3.3.4 “Method of assessing foreign language knowledge”).

These credits form part of the 60% of first-year credit points that are required in order to sit second-year exams (see chapter 7 “Continuing studies”).

The assessment of foreign language knowledge is marked out of thirty and the mark is included in

the calculation of the Grade Point Average.

Method of choosing first foreign language and language learning experience

For all students who are **not English native speakers**, the first foreign language is chosen by students:

- **English** level **C2** of the Council of Europe’s framework. However, in light of the students’ different linguistic levels on entry, the University allows students to exit from the language path with a lower linguistic level corresponding to level **C1**.

The course code is **5127**.

The language path was the following:

Year of program	Semester	Level		Number of hours
1st year	I semester	Module /Course C1***	Advanced	52 hours
1st year	II semester	Course C2	Proficient	52 hours

- One of the following languages of the European Union (as long as it is different from the student’s native language): **French, German, Portuguese and Spanish** level **B2** .
The course codes are:
5128 French
5129 German
5295 Portuguese
5130 Spanish

The language path was the following:

Year of program	Semester	Level		Number of hours
1st year	I semester	Module B1	Intermediate	52 hours
1st year	II semester	Course B2	post-intermediate	52 hours

For students who are **not English native speakers** and who are enrolled in the Central European University (CEU) – Università Bocconi double degree program the first language must be **English** at level **C1** according to the common European framework.

For students who are **English native speakers** the first foreign language may be chosen from one of the following languages of the European Union: **French, German, Portuguese** and **Spanish** level **B2**.

The course codes are:

- 5128 French**
- 5129 German**

5295 Portuguese
5130 Spanish

The language path was the following:

Year of program	Semester	Level		Number of hours
1st year	I semester	Module B1	Intermediate	52 hours
1st year	II semester	Course B2	post-intermediate	52 hours

When enrolling via Internet, **first year students** would have chosen the first foreign language to include in their study plan and more precisely:

- If English was chosen as the first language then, students would have automatically been assigned a level C1 class group for first semester and level C2 class group for second semester;
- If French, German, Portuguese or Spanish was chosen as the first language then, students would have automatically been assigned level B1 class group for first semester and level B2 class group for second semester.

Students can change languages in first and second year during the between 8-31 January 2007 via Punto Blu or Virtual Punto Blu.

Students must nominate their desired exit level when they register for the exam at Punto Blu terminals regardless of the module(s) or course(s) attended.

* The modules of level B2 and C1 are offered in both the first and second semester.

** The level B2 has a double value: the curricular course for students who intend to sit the B2 exam and the preparatory module for students who intend to be accepted to the curricular course C1.

*** The level C1 has a double value: the curricular course for students who intend to sit the C1 exam and the preparatory module for students who intend to be accepted to the curricular course C2.

3.3.3 Second foreign language

3.3.3.1 Second foreign language for all economics and management programs

Program structure position and credit points

The second foreign language is positioned in the third year of the program structure in either the first or second semester, depending on the undergraduate degree. In particular:

first semester: CLAPI, CLELI, CLEMIT

second semester: CLEA, CLEFIN, CLEACC, DES, DIEM.

Students can choose to sit the exam in either the exam periods of either first or second semester independently of which semester the course is positioned in the program structure.

The objective of the course is to provide students with the ability to use the language appropriately.

The language path offered by the University takes place in the second and third years of undergraduate degrees.

The course is assigned 6 credit points, which are awarded to students when they pass the exam or after the submission and registration in their academic career of one of the international language certificates recognized by the University (see Paragraph 3.3.4 “Method of assessing foreign language knowledge”).

These credits form part of the 60% of second-year credit points that are required in order to sit third-year exams (see chapter 7 “Enrolment in continuing years”).

The assessment of foreign language knowledge is marked out of thirty and the mark is included in the calculation of the Grade Point Average.

Method of choosing second foreign language

- For students who are **Italian native speakers**, the second foreign language must be chosen from **French, German, Portuguese or Spanish**. The course codes are:
5128 French
5129 German
5295 Portuguese
5130 Spanish
- For students who are **not Italian native speakers** the second language must be **Italian**. The course code is **5239**.
The exit level from the language path corresponds to level **B2** of the Council of Europe’s framework. However, in light of the students’ different linguistic levels on entry, the University allows students to exit from the language path with a lower linguistic level corresponding to level **B1**.
- For students who are not **Italian native speakers** and who are enrolled in the Central European University (CEU) - Università Bocconi dual degree program, the second language must be Italian. The course code is **5239**.

The exit level corresponds to **B1** of the European common framework.

French, German, Portuguese and Spanish (for Italian native speakers)

Initial evaluation test

There is no compulsory initial evaluation test for French, German, Portuguese and Spanish although a self-evaluation test is available on the Internet site at <http://www.unibocconi.it/languagecentre> > Learning Services > self-evaluation tests for foreign languages. Students are invited to take this test **before enrolling for the second year of the program**.

The language path

The teaching activities designed to assist students in learning French, German, Portuguese and Spanish are organized by the Language Centre and include both levels **B2** and **B1** curricular courses as well as preparatory modules for students who have not yet acquired sufficient linguistic competence.

The student's language level is ascertained by the self-evaluation test. Accordingly, the University will suggest an individual and personalized learning plan to the student which may recommend that he/she follows preparatory modules either completely or partially based on linguistic competence, takes on the curricular courses or sits directly the exam.

The language paths are as follows:

Year of program	Semester	Level		Number of hours
2nd year	I semester	Module A1	Elementary	52 hours
2nd year	II semester	Module A2	Pre-intermediate	52 hours
3rd year	I (or II) semester	Module /Course B1*	Intermediate	52 hours
3rd year	II semester	Course B2	Post-intermediate	52 hours

Second-year students who are Italian native speakers must choose their second language when they enrol in the academic year (via Punto Blu, between 1 August - 11 September 2006).

They must also choose the modules they intend to follow in first and second semester (A1 in first semester and A2 in second semester; only A2 in second semester; nothing for all the second year); then they will be automatically assigned the class group corresponding to the level they have chosen for both first and second semester.

Third-year students must confirm the language they chose in the second year of the course (or choose a language if they did not do so in second year) when they enrol in the academic year (Punto Blu, between 1 August - 11 September 2006).

They must also choose the modules they intend to follow in first and second semester (B1 in first semester and B2 in second semester; only B1 in first semester; only B1 in second semester; only B2 in second semester), then they will be automatically assigned the class group level corresponding to the choices made for both first and second semester.

Students can change languages in second and third year between 8-31 January 2007. Changes can be carried out at Punto Blu terminals or Virtual Punto Blu.

The class timetable for third year courses can be printed at Punto Blu terminals and viewed in the yoU@B student diary.

In any case, the assigned class group and class timetable are communicated to all students through the yoU@B student diary at the beginning of each semester.

Attendance is not compulsory but strongly recommended; attending modules and courses is the best way to learn the language and prepare for the exam. Positive participation in a curricular course may result in the awarding of up to an extra 2 points to the exam mark. Detailed information is presented in the course profiles for every language and they are available on the Internet site at <http://www.unibocconi.it/languagecentre>.

Students must declare their desired exit level when they register for the exam at one of the Punto Blu terminals independently of the module(s) or course(s) attended.

Italian (for students who are not Italian native speakers)

Initial evaluation test

Non-EU students who do not have Italian residency must take an Italian language test organized by the University in accordance with the Ministerial regulations. The dates and times of this exam will be communicated to each individual student by the Admissions Office.

With reference to all other students who are not Italian native speakers there is no initial evaluation test for Italian organized by the University, although a self-evaluation test is available on the Internet site at <http://www.unibocconi.it/languagecentre> > Learning Services > self-evaluation tests for foreign languages.

The language path

The teaching activities designed to assist students in learning French, German, Portuguese and Spanish are organized by the Language Centre and include both levels **B2** and **B1** curricular courses as well as preparatory modules for students who have not yet acquired sufficient linguistic competence.

The student's language level is ascertained by the self-evaluation test. Accordingly, the University will suggest an individual and personalized learning plan to the student which may recommend that he/she follows preparatory modules either completely or partially based on linguistic competence, takes on the curricular courses or sits directly the exam.

The language paths are as follows:

Year of program	Semester	Level		Number of hours
1 st year		Basic course organized by the International Relations Service		
2 nd year	I semester	Module A2	Pre-intermediate	52 hours
3 rd year	I semester	Module/ Course B1*	Intermediate	52 hours
3 rd year	II semester	Course B2	Post-intermediate	52 hours

First-year students who are not Italian native speakers and who were absolute beginners or at the elementary level (A1) would have had the opportunity to enrol in the basic course offered by the International Relations Service.

Second-year students who are not Italian native speakers are automatically assigned an A2 level class group when they enrol in the academic year (between 1 August - 11 September 2006).

Third-year students who are not Italian native speakers must choose the modules they intend to follow in first and second semester (B1 in first semester and B2 in second semester; only B1 in first semester; only B2 in second semester), when they enrol in the academic year (via Punto Blu, between 1 August - 11 September 2006). Then they will be automatically assigned the class group corresponding to the choices made.

The class timetable for third year courses can be printed at Punto Blu terminals and viewed in the yoU@B student diary.

Attendance is not compulsory but strongly recommended; attending modules and courses is the best way to learn the language and prepare for the exam. Positive participation in a curricular course may result in the awarding of up to an extra 2 points to the exam mark. Detailed information is presented in the course profiles for every language and they are available on the Internet site at <http://www.unibocconi.it/languagecentre>.

Students must nominate their desired exit level when they register for the exam at Punto Blu terminals regardless of the module(s) or course(s) attended.

* The level B1 has a double value: the curricular course for students who intend to sit the B1 exam and the preparatory module for students who intend to be accepted to the curricular course B2

3.3.3.2 Second foreign language for law students

A second foreign language is an option for students enrolled the Undergraduate Degree in Law and it can be included in the student's study plan instead of other educational activity "projects/seminars" positioned in the third year of studies. For information about the ways to add a second foreign language to the study plan see 7.1.4.

The language path offered by the University is the same one as the economics-management degrees and takes place during the second and third year of the program.

The language course is awarded 6 credit points. Students obtain the credits when they pass the exam or register one of the international certificates recognized by the University (see 3.3.4 Method of assessing foreign language knowledge).

The exam is marked out of thirty and is included in the calculation of the Grade Point Average. Students can utilize Bocconi teaching by attending the class groups scheduled for economics-management students. In those programs the teaching is scheduled over 4 semesters (second and third year); the course unit covers "general" English and starts from the beginner level.

Second-year law students enrolled for the 2006-07 academic year can follow both second and third year teaching whereas third-year law students enrolled for the 2006-07 academic year can follow third year teaching only

Please note that:

- there is still the possibility to include a second foreign language in the study plan as an additional course;
- a second foreign language is an optional for MSc law students; it can be included in the study plan instead of "seminars"
- an international language certificate registered in the student's undergraduate academic career as an alternative to projects/seminars or as an additional course student cannot be included in the MSc study plan.

3.3.4 Method of assessing foreign language knowledge

Assessment by exam

Language knowledge is assessed by an exam. This exam is designed to test the student's comprehension and knowledge of both written and spoken expressions adapted to the appropriate

language level.

The summarized course programs (**course profiles**) of the language modules are available on the Internet site at <http://www.unibocconi.it/programs>.

The detailed course programs (**course syllabuses**) are available on the Internet site at <http://www.unibocconi.it/languagecentre> and at the Language Centre Secretariat.

The exam is marked out of thirty and is included in the calculation of the Grade Point Average. Students must nominate their exit level when they register for the exam at Punto Blu terminals. The level of competence achieved is recorded on the official exam report and official academic transcript. As an alternative to the Bocconi exam, students may choose to take one of the international certificate exams indicated by the University, requesting that the results achieved are converted into a mark out of thirty and recorded in their academic career by the Language Centre Secretariat.

Students can achieve higher exit levels than the curricular courses for both first and second languages. This is only possible through the registration of international certificates in the academic career from among those recognized by the University.

Assessment by international language certificate

If students opt for a certificate exam they can choose to sit the exam through either:

- the Bocconi Language Centre, if it is a recognized exam centre for the chosen certificate or;
- an official Examination Centre either in Italy or abroad.

The cost of sitting the certificate exam is the responsibility of the individual student.

The Language Centre also offers a service which is designed to guide and assist students in developing self study methods and it also provides a diverse range of materials which are available for use from the language laboratories. This service is offered to all students (those taking Bocconi exam or preparing international certificates).

Students who already hold one of the certificates indicated by the University may ask for the result of the certificate exam to be converted into a mark out of thirty and recorded instead of the Bocconi exam.

If the international language certificate is recorded in the student's academic career before it is positioned in the program structure, the credit points gained cannot be counted towards the credit points required for sitting the exams for the following year.

For students enrolled from the 2004-2005 academic year, for the purpose of registering international certificates in the academic career, certificates are valid for a period of three years from the achievement date.

It should be noted that if students hold international certificates of higher levels than the level indicated in the program requirements, these will be recognized when the graduation grade is calculated (see chapter 6 "Awarding of the graduate grade").

In addition to the list of international certificates published on the website at <http://www.unibocconi.it/languagecentre> > international certificates the University also recognizes special language certificates for MSc programs published on the website at <http://www.unibocconi.it/languagecentre>.

3.4 Computer skills

3.4.1 Program structure position and credit points

The program requirements of all undergraduate programs offered at Università Bocconi include a Computer skills exam in the first year of studies. This course aims to develop students' IT knowledge and skills in accordance with the current regulations in force regarding undergraduate degrees in the fields of study Management, Economics and Legal studies.

The exam is assigned 4 credit points that form part of the 60% of first-year credit points that are required in order to sit second-year exams.

3.4.2 Assessment of knowledge

IT knowledge and skills are assessed by the **ECDL Start** (European Computer Driving Licence), an internationally recognized certificate which enables students to demonstrate their competence in Windows, Office Applications and the Internet.

Università Bocconi is an official "Test Centre" for acquiring the ECDL.

In order to obtain the licence it is necessary to pass the following 4 exam modules:

- **Resource management;**
- **Word;**
- **Excel;**
- **Internet.**

To pass modules students must answer at least 75% or more of exam questions correctly.

When each module is passed the mark is registered on the Skills Card. The ECDL Start is awarded when all 4 modules have been passed.

The overall result achieved from the 4 modules is converted into a mark out of thirty and recorded in the student's academic career. In particular, the average of the percentages achieved for each of the 4 modules is calculated. The average percentage is then converted into a mark out of thirty on the basis of the conversion table shown below.

The mark out of thirty is included in the calculation of the Grade Point Average.

Average percentage	Mark out of thirty rounded up
75	18
76	18
77	18
78	19
79	19
80	19

81	20
82	20
83	21
84	21
85	22
86	23
87	23
88	24
89	25
90	26
91	26
92	27
93	28
94	29
95	29
96	30
97	30
98	30
99	30 cum laude
100	30 cum laude

Please note: students that have passed any of the modules before 2004 must use the calculation method available on the IT Education Services Centre (SEDIN) website at <http://www.unibocconi.it/sedin> (Italian version).

There are 2 different assessment methods, one is for attending and the other one is for non attending students (detailed information is available in the course profile).

All students (attending and non attending) can sit the exam on the date fixed by the Bocconi Test Centre. If students have already passed this exam at secondary school, they can complete the form online via their yoU@B diary. If exams have not been taken through an automatic system (ALICE or ATLAS), then students must hand in a declaration indicating the score achieved (**expressed as a percentage**) for every exam passed. The declaration must be issued on the Test Centre's official paper and submitted at the IT Education Services Centre (SEDIN).

For more information and the exam dates see the SEDIN website at <http://www.unibocconi.it/sedin> (Italian version).

3.4.3 Teaching service

Computer skills class groups have not been scheduled for the 2006-2007 academic year because the first year of undergraduate programs is no longer offered.

3.5 Studying abroad

Internationalization at Università Bocconi has been a strategic priority pursued since 1974, the year in which the first international agreements were put into place. Over the years these programs have developed an extensive network of relations and exchanges with prestigious academic and cultural institutions all over the world, which means there is constant collaboration with the University and International Business Schools on research and teaching projects thus providing Bocconi students and teaching staff invaluable international experience.

Thanks to its network of international relations, Università Bocconi is able to offer its students opportunities to acquire the kind of business training necessary for dealing with global economic developments.

International study programs:

- Long programs (Exchange Programs and Free-Mover Semester Programs);
- Short programs (Campus Abroad and Free-Mover Summer Programs);
- MSc students also have the possibility to take part in programs organized with international universities and business schools which lead to double degrees (Italian and foreign) or diplomas issued by members of the international network (Master CEMS-MIM, Themis Low Network).

3.5.1 Long programs

Exchange Program

The Università Bocconi “Exchange Program” (including the Socrates/Erasmus networks) deals with student exchanges under bilateral agreements with over 150 universities in 46 countries spreading across 5 continents, giving students the opportunity to attend courses for which they can receive credit as part of their Bocconi degrees. The international universities included in the program are some of the most renowned institutions in the world in the field of management, economics and social sciences. In fact, Università Bocconi belongs to 2 of the most prestigious international networks, CEMS (Community of European Management Schools) and PIM (Partnership in International Management).

The agreements are based on reciprocal arrangements that allow students from both institutions involved to complete a period of study abroad without paying extra university fees and taxes to the partner institution. Students are, however, responsible for travel, board and lodging expenses.

Eligibility and requirements

The program is offered to all students regularly enrolled at Bocconi in their second year. Students can take the semester abroad during their third year.

Students are allowed to enrol in a semester abroad at one of the partner universities if they pass the

selection process based on their GPA, number of credit points gained and language skills. In previous editions, some of the requirements for students have included minimum GPA of 22/30, minimum number of credits points and language skills. Students who are selected and subsequently withdraw from the Exchange Program (except for reasons that are judged by the International Relations Service to be very serious), will be automatically excluded from subsequent pre-selection for all exchange programs and international internships offered by the Service (Field Projects, International Organizations and Embassies). This withdrawal occurring during the period of study for undergraduate degrees will not result in students being excluded from the program if they decide to continue their studies in MSc programs.

Application and deadlines

Applications for the Exchange Program are usually made during March. Students are advised to check the application procedures and deadlines released in successive International Relations publications and on the website at <http://www.ir.unibocconi.it/exchange>.

For detailed information about the Exchange Program, to read reflections written by students who have been abroad in the past few years and to check the list of recognised courses, students are invited to consult the website at <http://www.ir.unibocconi.it/exchange>.

Exam recognition

Students can receive credit for a maximum of 4 exams recognised either fully or partially. The credit approval procedure is explained in chapter 5.14, paragraph “Credit for exams passed at universities abroad”, of this Guide.

Final report

Exchange experiences can be linked to final reports. See chapter 6.1, paragraph “Final report”, of this Guide.

Graduation Grade

Exchange Program participation counts as “other relevant elements in the student’s academic career” and is included in the calculation of the graduation grade. See chapter 6.2.5, paragraph, “Awarding of the graduation grade”, of this Guide.

Free-Mover Semester Program

Students interested in attending a semester abroad outside the Exchange Program, can enrol at a number of universities abroad where they can study the third year of their degree as part of the Free-Mover Semester Program (Fee-paying Visiting Students or Independent Students). Università Bocconi has identified a number of schools, mainly members of its international network that are willing to accept such students. The list of universities abroad will be published on the webpage at <http://www.ir.unibocconi.it/eng> and in the International Relations publications. This is the only list considered valid for the recognition of exams taken as part of the Free-Mover Semester. Any other applications for alternatives must be examined individually beforehand, by the International Relations Service. The application must be accompanied by a motivational letter and some information about the chosen university and is to be submitted to the International Relations Service before enrolling at the university abroad.

Application procedure

Students should contact their chosen institution and ask for course programs and details of the enrolment procedures. Università Bocconi does not carry out any form of selection. However, students must satisfy the entry requirements of the individual institutions where they wish to enrol at as part of the Free-Mover Semester. Students are responsible for travel, board and lodging

expenses for the period abroad, as well as fees and taxes for both Bocconi and the institution abroad. Students are advised to take out health insurance for the entire period of study abroad.

Once students have been accepted by the school in the Free-Mover Semester network, they are to go to the International Relations Service and collect the green credit approval form necessary for the recognition of courses taken abroad.

Exam recognition

Students can receive credit for a maximum of 3 exams recognized either fully or partially. The credit approval procedure is explained in chapter 5.14, paragraph “Credit for exams passed at universities abroad”, of this Guide.

Final report

Free-Mover Semester can be linked to final reports. See chapter 6.1, paragraph “Final report”, of this Guide.

Graduation Grade

Free-Mover Semester participation counts as “other relevant elements in the student’s academic career” and is included in the calculation of the graduation grade. See chapter 6.2.5, paragraph “Awarding of the graduation grade”, of this Guide.

For detailed information about the Free-Mover Semester, to read reflections written by students who have been abroad in the past few years and to check the list of recognized courses, consult the website at <http://www.ir.unibocconi.it/eng>.

NB: Students are reminded that, in any case, receiving credit for exams taken abroad in the Free-Mover Semester is **incompatible** with participation in the Exchange Program.

3.5.2 Short programs

The short programs offered by Università Bocconi give students the opportunity to spend a brief period of time abroad, generally during summer, combining educational activities with exploring different cultural, social and economic environments.

Campus Abroad

The month-long Campus Abroad programs are organized by Università Bocconi in collaboration with partner schools. The programs aim to expose students to an international context by combining a Bocconi course with a series of “country specific” activities (seminars and visits to local companies and institutions).

Eligibility and requirements

The program is designed for regularly enrolled Bocconi students, from the summer of their second year.

Students are admitted to the program depending on the outcome of the selection process based on their GPA, number of credit points and language skills. For recent editions of this program students have been required to have a minimum GPA of 22/30, a minimum number of credit points and English language skills.

Application and deadlines

The application deadline is, around, the months of November and March (the precise dates will be released in the International Relations publications and on the website). For more information visit

the website at <http://www.ir.unibocconi.it/eng> and check out successive publications released by the Service.

Exam recognition

The exams are recognized as Bocconi exams and do not come under the “Credit for Exams Passed at Universities Abroad”. To have exams and credit points registered in the academic career, students must pass the exam and participate in both lessons and related activities.

Students are reminded that their participation in all activities and presence for the entire period of the program is compulsory.

Final report

Campus Abroad experiences can be linked to final reports. See chapter 6.1, paragraph “Final report”, of this Guide.

Graduation grade

Campus Abroad participation counts as “other relevant elements in the student’s academic career” and is included in the calculation of the graduation grade only if exams are passed in the Campus Abroad regime. For detailed information see the website at <http://www.ir.unibocconi.it/eng> and chapter 6.2.5, paragraph, “Awarding of the graduation grade”, of this Guide.

Free-Mover Summer Program

Università Bocconi has selected a number of partner schools from its international network who offer interesting and educationally valid Summer Programs. They last between 3 to 5 weeks during the summer months and allow students to take curricular courses in various areas for which they can receive credit. The list of universities abroad will be published on the website at www.ir.unibocconi.it/eng and released in the International Relations publications. This is the only list considered valid for the recognition of courses offered in the Summer Program through institutions abroad. Students can submit applications for other alternatives that must be examined individually before applying to the program, by the International Relations Service.

Eligibility and requirements

The program is offered to students from all undergraduate degrees, starting from the summer of their second year. Università Bocconi does not carry out any type of selection process however students must satisfy the entry requirements established by the institution chosen for the Summer Program.

Application procedure

The International Relations Service provides informational guidance, making available the websites of the various programs and any brochures of partner institutions. Students are required to contact their chosen destination to obtain course programs and details of the enrolment procedures. Students are responsible for travel, board and lodging expenses as well as the fees and taxes of the partner university. Students are also encouraged to ensure that they have health insurance cover for the period abroad. Once students have been accepted to the Free-Mover Summer Program by the institution they have chosen, they are to go to the International Relations Service and collect the green credit approval form necessary for the recognition of courses taken abroad.

Exam recognition

Students can receive credit for one exam recognized either in full or after the course program has been integrated. The credit approval procedure is explained in chapter 5.14, paragraph “Credit for exams passed at universities abroad”, of this Guide.

Final report

Free-mover Summer experiences can be linked to final reports. See chapter 6.1, paragraph “Final report”, of this Guide.

3.5.3 Scholarships for international programs

Students taking part in international programs can apply for scholarships from ISU Bocconi (Student Assistance and Financial Aid) and the TCA - University Fees Office (for information about scholarships and application forms, download the .pdf file “Conditions for awarding scholarships” which is available on the ISU website in download area). Students chosen for the Exchange Program for one semester of study at a European institution which has signed a bilateral Socrates agreement will receive a Socrates scholarship from the European Union.

For information: ISU Bocconi <http://www.unibocconi.it/financialaid>

3.6

Internships in Italy and abroad

Internships are mainly designed to provide students and graduates with the opportunity of gaining real world work and professional experience. They are training experiences that take place over a limited time period and allow the participants to develop professional skills, get their bearings in these environments and facilitate their professional choices. They also give internees on hands experience in the continuously changing work environment.

Internships can be carried out with all types of companies and organizations/institutions, both in Italy and abroad.

These experiences help trainees to identify their strengths and weaknesses, to gain insight into the “rules of the game” for operating within different industries, departments, companies and institutions, to test out knowledge and to take on a certain degree of responsibility.

The University recognizes the educational value of field experience, which is not limited to a mere practical application of material studied in the classroom, but offers a genuine opportunity to grow both personally and professionally.

The host company or organization and Bocconi sign a convention and agree on the aims and contents of the training period. As the promoter of the initiative the University will prepare all the necessary legal documentation, check the quality of the training projects, provide insurance cover and offer assistance to both parties (trainees and companies/institutions).

Internships can last between 2 and 6 months and are generally on a full-time basis, there is a certain amount of flexibility.

Final report

Internships can also provide ideas for the final report (see chapter 6.1, paragraph “Final report”, of this Guide).

Recognition of an internship as part of graduation

Completion of an internship counts as “other relevant elements in the student’s academic career” and is included in the calculation of the graduation grade (see chapter 6.2.5, paragraph, “Awarding of the graduation grade”, of this Guide).

The internship must be recorded in the student’s academic career by the deadline for applying to graduate. Generally, the internship must have been finished by that date.

In order to be recognized internships can be carried out after completion of the second year of studies. This allows students to experiment with their knowledge acquired during studies. The minimum duration of an internship is 2 months. However, students may also participate in an internship after they have concluded their first year of study. In this case the student will not receive any academic recognition.

Contributions for internships in Italy and abroad

For students taking part in internships offered by public authorities in Italy, or with international organizations, institutions, authorities and companies abroad promoted by the Career Service and International Relations Service (SRI) for which no compensation is provided some contributions are available due to the sponsorship of Università Bocconi: for allocation criteria and application forms see the website at <http://www.unibocconi.it/financialaid> in Financial Assistance for Undergraduate Degrees.

3.6.1 Internships in Italy and abroad with the Career Service

The Career Service is the university’s point of contact for all internship activities, with exception of the programs organized by the International Relations Office (see 3.6.2).

The Career Service promotes internship opportunities both in Italy and abroad with public and private organizations:

- industrial and commercial companies, service providers, banks, financial institutions;
- consulting and auditing firms, professional and legal studios;
- government sector, public authorities, institutions and associations;
- non profit organizations;
- cultural and artistic institutions;
- authorities and companies operating in the tourism, communication and media industries.

In addition, the Career Service organizes all administrative procedures required by current regulations.

In addition, for students wishing to broaden their research horizons, the Career Service gives out useful information to assist them in identifying other opportunities based on their specific needs and interests. The Career Service also helps students to present themselves in the most efficient manner through individual consultation, seminars and group activities.

Characteristics and requirements

Internships are educational opportunities in the field, not employment contracts. They comply with the Italian law pursuant to article 18 of the Law no.196 of 24 June 1997 and the relative Decree no. 142 of 25 March 1998, as well as the convention signed by the individual company and the

university.

In accordance with the law, compensation is not provided for internships however the company involved may decide to award a study grant. The internship offeres are published online and any unpaied ones are highlighted.

The right to carry out an internship is not subject to academic criterion. The curriculum and personal characteristics of individual candidates are defined by the individual companies on the basis of the contents of the educational projects, the quality of which is guaranteed by the Career Service. During the training period, each student is supervised by a company tutor and a tutor from the University.

The Career Service is not involved in selecting candidates, in order to ensure that all students have an equal opportunity of being admitted to training periods. The selection process is run by the individual companies, who directly inform the candidates of the result of their application.

How to find an internship

Internship opportunities are available through:

- the internship opportunities section published online;
- International Arts and Culture Program which gives students the possibility to carry out an internship with cultural institutions situated in Europe and around the world;
- presentations made by companies of their Internship Programs;
- “Bocconi&Jobs” , the University’s career fair;
- a job hunting support service; through the Career Service Placement Library;
- restricted meetings between companies and students;
- students can find information about numerous national internship programs such as the Stage sul Territorio (Italian Internship) Program (internships with companies who are members of Italian industrial associations) on the website at <http://www.cs.unibocconi.it> in Trovare uno stage o un lavoro (Italian version).

Students can also find internships by themselves. In this case, students must contact the Internships Office of the Career Service in order to have the contents assessed and to formalize the agreement. Students are advised to do this well in advance and in any case before starting the internship.

Starting the procedure

The Internship Office of the Career Service is responsible for formalizing the training experience (unless they are arranged by SRI, see 3.6.2) and providing the necessary documentation to ensure that the training experience will be recognized at graduation.

Before starting an internship, students must pick up the Educational and Orientation Project form at the Internship Office and give it to the company or organization involved.

When the internship has finished, the company involved will issue the student with a form stating that he/she has completed the internship. This form must then be handed in personally to the Internship Office, together with a report on the training experience completed.

Similar activities

Various new types of contacts – many of them introduced by the Biagi Law – including Voluntary National Civil Service, summer work experience, apprenticeships leading to diplomas, or advanced courses. These activities may be recognized as similar activities. The application for credit for these activities must be addressed to the Career Service.

Information and assistance

For further information and to sign-up for seminars and individual consultation sessions contact the Career Service:

Career Service Infopoint and Internships Office
via Sarfatti 25
tel. 02 5836.5004
email: infocareer@unibocconi.it and infostage@unibocconi.it

Career Service
viale Isonzo 25
tel. 02 5836.5999
<http://www.cs.unibocconi.it/eng>.

3.6.2 International internships with the International Relations Service

The International Relations Service (International Internship Office) of Università Bocconi offers three different international internship programs at institutions/organizations that belong to its network:

- **International Organizations Program:** Secretariat, agencies and field offices of the United Nations, the European Commission and other international institutions and non-government organizations throughout the world;
- **Field Projects Program:** Italian Chamber of Commerce abroad, companies active in international markets (excluding the European Union), and Foreign Consulates in Milan;
- **Embassies Program:** Ministry of Foreign Affairs in Rome: Embassies, Consulates, Italian Cultural Institutes, Italian Permanent Representatives belonging to International institutions;

To find out more about the institutions belonging to the network and internship opportunities check out the website at <http://www.ir.unibocconi.it/internship> (Italian version).

Students can also find internships by themselves. In this case, students must contact the International Internship Office in order to have the contents assessed and to formalize the agreement. Students are advised to do this well in advance and in any case before starting the internship.

Students eligible for International Internship programs

The following may take part in international internship programs:

- **students enrolled in their second year**, – from summer between the second and third year – for the Field Projects Program. Students must have obtained 60% of their first year credit points;
- **students enrolled in their third year (up to second supplementary year)**, for the International Organizations (for certain institutions) and Field Projects Programs. Students

must have completed their first-year exams and have obtained 60% of their second year credit points;

- **newly-graduated Bocconi students** up to 18 months after graduation, for the International Organizations (for certain institutions), Embassies and Field Projects Programs.

Requirements

The requirements for taking part in the International Internship programs are:

- for all programs: knowledge of the foreign language used in the host institution;
- only for the Embassies Program: grade point average.

For further information about requirements see the website at <http://www.ir.unibocconi.it/internship> (Italian version).

Documents

Those students who would like to take part in these programs must send the following documents in word format via email (international.internship@unibocconi.it) by the set deadlines:

- curriculum vitae and motivation letter in Italian (one for each institution you are applying for);
- curriculum vitae and motivation letter written in the language used by the institution (one for each institution you are applying for) except for the Embassies Program;

In order to complete the application, students must hand in the following items by the set deadlines:

- application form and personal details consent form (to be collected from the Internship Office or downloaded from <http://www.ir.unibocconi.it/internship>);
- copy of any language certificates;
- 2 photographs, signed on the back;
- photocopies of any language certificates;
- enrolment certificate or unofficial academic transcript (printed at Punto Blu terminals).

In addition, for the International Organizations Program only students also need:

- special forms from the individual institutions, ask at the International Internship Office (if required).

In addition, for the Embassies program only students also need:

- printed copy of the online application form (to be completed online at <http://www.crui.it>)

After the International Internship Office has carried out the pre-selection process based on language skills and if required also academic merit (element of the Embassies Program), student profiles will be sent to the institutions who will make the final decision. Students who withdraw from the internship or exchange program without good reason, evaluated by the International Relations Service, will be excluded from future editions of all international internship programs (Field Projects, International Organizations and Embassies). This exclusion occurring during undergraduate studies will not affect the student's eligibility to participate in these programs during graduate studies.

Periods and deadlines

Internship opportunities organized by the International Internship Office of the International Relations Service are promoted in the International Internships newsletter published on the website at <http://www.ir.unibocconi.it/internship> (Italian version).

As a guideline, pre-selection generally takes place every 3 months, in accordance with the deadlines below:

Field Projects and International Organizations programs

Module 1

Internship period: January-March 2007

Application deadline: 13 October 2006

Module 2

Internship period: April-June 2007

Application deadline: January 2007 (date to be finalized)

Module 3

Internship period: July-September 2007

Application deadline: March 2007 (date to be finalized)

Module 4

Internship period: October-December 2007

Application deadline: June 2007 (date to be finalized)

Embassies Program

3rd round 2006

Internship period: 15 January - 15 April 2007

Publication: 20 September 2006

Application online ends: 9 October 2006

1st round 2007

Internship period: April-July 2007

Publication: January 2007 (date to be finalized)

Application online ends: January 2007 (date to be finalized)

2nd round 2007

Internship period: September-December 2007

Publication: April 2007 (date to be finalized)

Application online ends: May 2007 (date to be finalized)

Each week "Last Minute" opportunities are publicized on the website.

Internet site

For updates and further information about the programs described herein, consult the Internet of the International Internship Office of the International Relations Service at

<http://www.ir.unibocconi.it/eng>. The website includes:

- the “International Internships” newsletter and “Last Minute” offers;
- testimonials from ex internees;
- any changes to the deadlines and information indicated above.

For further information

International Relations Service

International Internship Office

via Sarfatti 25 - 20136 Milan

second floor, room 226

<http://www.ir.unibocconi.it/internship>

tel. 02 5836.2253

fax 02 5836.2207

email: international.internship@unibocconi.it

3.7

In-Company Training

In-company training projects are designed to provide students with professional guidance.

The project is aimed at both second-year students in the second semester and third-year students. It offers small groups of students (between 15 to 30 participants) the chance to spend a training period lasting between 2 to 5 days with a company.

Participants take part in diversified activities and initiatives. The main objectives are to increase understanding of business and process dynamics, deepen knowledge of functional areas and improve transversal skills. Generally, projects are structured in two parts: a theoretical part (company presentations, company functions, seminars, testimonies) and a practical part (business games, company visits, group assignments); contents are agreed upon with the company.

The Career Service promotes the realization of In-Company training projects both in Italy and abroad in collaboration with different types of public and private companies: industrialists, commercialists, service providers, credit, finance and insurance institutions, consulting and auditing firms, professional studios as well as public authorities, institutions and associations.

If the organisation is located outside of the local area then Università Bocconi provides participates with a contribution to cover part of board, lodging and travel expenses.

The initiatives are promoted on the Career Service's website at www.cs.unibocconi.it/eng

On completion of the project, students are requested to write and submit a report prior to receiving the certificate of participation.

In-Company Training projects are included in the "other relevant elements in the student's academic career" for the purpose of calculating graduation grades (see chapter 6.2.5, paragraph "Awarding of the graduation grade").

For information contact the Career Service

Viale Isonzo 25, 2nd floor - 20135 Milan

tel. 02.5836.5707

email: in-companytraining@unibocconi.it

3.8

Integrative activities: courses and seminars

Università Bocconi offers its students integrative activities which are designed to deepen their cultural understanding and complement the degree program requirements.

Integrative activities can be regarded as a part of “other relevant elements in the student’s academic career” for the purpose of calculating graduation grades (see chapter 6.2.5, paragraph “Awarding of the graduation grade”).

The portfolio of integrative activities includes:

- research seminars organized by the Library – www.unibocconi.it/library;
- personal development and self-management skills courses organized by CESDIA (Centre for Teaching and Learning) – www.unibocconi.it/cesdia (Italian version);
- interdisciplinary courses which form part of the Sapere a Tutto Campo program – www.unibocconi.it/interdisciplinari (Italian version);
- language and culture courses organized by the Language Centre – www.unibocconi.it/languagecentre.

The portfolio of integrative activities for 2006-2007 is published around September (in any case before the start dates of any initiatives) at the address www.unibocconi.it/integrativeactivities: more detailed information including programs and calendars will be released on the websites of the services who offer these activities.

The general rules for integrative activities are set out below:

- **sign-up application procedure:** through the yoU@B student diary during 2 periods:
 - from 20 to 26 September 2006 for first semester activities;
 - from 8 to 19 January 2007 for second semester activities.

When signing up students can choose up to 3 choices (max) in decreasing order of preference.

Students can also indicate if they intend taking just 1 of the 3 indicated or if they intend taking 2 (if it is possible to assign everyone a course and there are still places available);

- **assigning courses:** sign-up applications are accepted on the basis of academic merit, GPA and credits recorded in the academic career. In the second semester priority is given to students who missed out on their preferences (or who did not apply) in first semester. Once the ranking has been drawn up, students are assigned their first, second or third choices, in that order, depending on whether there are places available. After all students in the ranking have been assigned an activity, where possible, the same criteria are applied to assigning a second to those who have requested one, and if there are any places left. Students who are

admitted/not admitted to attend these activities will receive a personal online message sent to their yoU@B student diary;

- **attendance:** obligatory for at least 75% of the teaching sessions, as established by the instructors. Students who attend less than 50% without good reason (e.g. medical certificate), will be excluded from future editions of these activities for the whole academic year as well as the following academic year; this exclusion also applies to online courses which have mechanisms for registering attendance, if offered;
- **evaluation:** is carried out by instructors according to the assessment methods discussed in class (e.g. written report) but is subordinate to the compulsory 75% attendance;
- **period of study:** courses are held during teaching periods and on specific dates which will be finalized before the sign-up period begins;
- **duration:** a minimum of 5 teaching sessions of 2 hours each.

4. EDUCATIONAL ACTIVITIES

4.1

Lessons

Class activities

One credit point corresponds to 8 hours of lessons; maximum 2 additional hours of complementary learning activities can be added; these complementary learning activities include practical exercises and other class activities that do not add new topics to the course content.

Attendance

Attendance at lessons is not compulsory however is strongly recommended since it is consistent with the proposed educational model designed to favour gradual learning, the active participation of students in class and the creation of a dialogue between students and teachers.

For some courses the assessment methods may be different for attending and non attending students.

4.2

Class groups

The educational activities are organized into class groups for compulsory courses, with reference to the 2006-2007 a.y. each class group is made up of:

- around 130 students in second year class groups for management-economics degrees; around 150 students in second year class groups for legal studies degrees;
- around 150 students for all third year class groups.

For the 2006-2007 a.y. 19 class groups for second and third-year students have been scheduled. In particular:

	Second and third year
class groups 1-7	CLEA (in Italian)
class group 8	CLEA (in English)
class group 9	CLAPI
class groups 10 & 11	CLEFIN
class group 12	CLELI

class group 13 & 14	CLEACC (in Italian)
class 15	DES
class group 16	CLEMIT
class group 17	DIEM (in English)
class groups 18 & 19	CLSG

Each class group is assigned a specific classroom. All students belonging to the same class group follow the lessons in their assigned classroom and have the same teachers.

To facilitate educational activities planning (class group numbers and classroom capacity) students cannot change their assigned class group.

The class groups remain the same for the entire academic year.

For second and third-year students the class groups for compulsory courses included in their study plans are assigned when they enrol in the new academic year at Punto Blu terminals (in the period from 1 August to 11 September 2006), and class groups are assigned only for those courses registered in their study plans for the current academic year.

In these years, for undergraduate programs with multiple class groups, the composition of the class group changes in order to provide students with the opportunity of working with as many students as possible from their program of study.

Third-year elective class groups are assigned before lessons begin except for when students cannot be allocated either the first or second choice electives (see paragraph 7.1.4 dedicated to choice of electives).

For some educational activities (lessons taught in English or applying specific teaching methods), the class groups are divided into smaller groups (the number of these class groups is between 51 and 99). Students are recommended to follow the indications given by teachers during lessons and to consult the institute bulletin boards that display the smaller group sign-up methods and the relative educational activities of these groups.

4.2.1 Specific teaching methods

Some courses, in addition to the assigned class groups, may include one or more class groups that apply specific teaching methods. The most common of these include the “LearningSpace” method or lessons taught in English, usually by visiting professors.

The list of such classes together with any eventual sign-up methods (extra activity codes, sign-up deadlines and number of places available) will be posted well in advance on the “General Notices”, bulletin board which is located on the ground floor of the University building at via Sarfatti 25, and will also be published on the Internet at <http://www.unibocconi.it/class timetable>.

Students admitted to these class groups receive confirmation through a personal message in their yoU@B student diary. Students who attend “LearningSpace” class groups will be authorized to follow the online course. Further information about gaining authorization for the class groups can be obtained either from the Institute secretariats or can be read on the internet site at <http://www.unibocconi.it/weblearning>.

4.2.2 Repeat class groups

Some courses may have repeat class groups for students who are behind normal academic progress, that is, students who have not yet passed their exams for the previous year or years. These students must follow the lessons in the class group dedicated to them.

For the course profile and information concerning the teaching methods applied in repeat class groups, students are recommended to follow the instructions given by teachers. In addition, each Institute has a Secretariat Office where students can obtain information about the details of these courses (for example, course profile, assessment methods, student consultation hours).

Students who intend to follow these courses must choose the class group they want to join as long as there are still places available.

The list of such classes together with any eventual sign-up methods (extra activity code, sign-up deadlines and number of places available) will be posted well in advance on the “General Notices” bulletin board, which is located on the ground floor of the University building at via Sarfatti 25, and will also be published on the Internet site <http://www.unibocconi.it/class timetable>.

Those students who have been admitted to these classes will receive a personalized message in their yoU@B student diary.

When no repeat class groups are scheduled, students who are behind normal academic progress may, with prior approval of the teachers, attend the lessons and sit the partial exams for the regular class groups.

4.3 Class timetable

The class timetable for the second year has been planned so that educational activities are mainly concentrated in either the morning or the afternoon, in order to make it easier for students to dedicate the other part of the day to individual study.

For the **third year** the class timetable includes a block of hours for all programs - different from the one in the first and second semester - that is structured in the same way and dedicated to specific types of educational activities:

- compulsory courses;
- elective courses;
- foreign languages.

This arrangement ensures that compulsory lessons, elective lessons and language lessons do not clash with each other.

In addition, there may also be some complementary learning activities scheduled which aim to revise some of the concepts dealt with during the normal teaching sessions. In general, they are held at different times from lessons (normally the evening time slot from 6pm to 7:30pm).

No educational activities are scheduled for the evening time slot of 6pm-7:30pm on Tuesdays, both in the first and in the second semester, since this time slot is reserved for the activities of student groups.

The general class timetable is published on the University's Internet site <http://www.unibocconi.it/classtimetable>.

The class timetable and relative changes are posted on the dedicated bulletin boards, which are located on the ground floor of the University buildings at piazza Sraffa 13 and via Sarfatti 25. In the same place students can also find the bulletin boards for foreign languages and computer skills.

After students have enrolled in the academic year, they can view and print the personalised class timetable from both Punto Blu terminals and you@B.

At Punto Blu terminals students can see the personalized class timetable for current semester only. The following highlights the commencement of lessons for the 2006-2007 a.y..

First semester

- 14 September 2006;

Second semester

- 19 February 2007.

Please note that language and elective course lessons begin on 18 September 2006 in the first semester and on 19 February 2007 in the second semester, as for all other courses.

In addition, the yoU@B student diary allows students to integrate their personalized class timetable with other educational activities that interest them and to see and print all the other information recorded in their diary for the desired period (daily, weekly, monthly, and so on).

4.4 Suspension of lessons

On the graduation days (undergraduate, MSc and four-year degrees), listed below, lessons for all courses and all programs (bachelor, undergraduate, MSc and combined) are suspended:

- Friday 6 October 2006;
- Saturday 7 October 2006;
- Friday 15 December 2006;
- Saturday 16 December 2006;
- Friday 16 March 2007;
- Saturday 17 March 2007;
- Friday 18 May 2007;
- Saturday 19 May 2007.

During the partial exam periods, listed below, lessons in all courses are suspended:

- first semester: from Thursday 26 October 2006 to Wednesday 8 November 2006;
- second semester from Monday 2 April 2007 to Saturday 21 April 2007.

In addition, lessons are also suspended on the following days:

- Monday 1 November 2006;
- From Thursday 7 December to Saturday 9 December 2006;
- Wednesday 25 April 2007;
- Monday 30 April 2007 and Tuesday 1 May 2007.

4.5 Student consultation hours

The opportunity to consult teachers is designed to integrate the dialogue that students establish with their teachers during the educational activities carried out in the classroom.

These meetings give students the opportunity to ask for further explanations or clarification of the topics that were not understood in depth during the lessons.

The scheduling of these meetings is displayed on the Institute bulletin boards and can also be found on the Internet site at <http://www.unibocconi.it/ricevimentodocenti> (Italian version) or in the yoU@B student diary, which provides a direct link to the page.

4.6 Tutors

There are 2 types of tutor assistance offered for undergraduate studies:

- course level assistance - which is proposed by the course director and approved by the program director. This type of tutoring includes support given to student teams working on case studies, realization of the projects, in class practical exercises, and management of the online community. It -could also involve lectures that require the use of software ad hoc;
- interdisciplinary level assistance - this aims to provide students with guidance and support to ensure that they can be actively involved in the studying process during the whole course.

4.7 Evaluation

Bocconi has a detailed evaluation system designed to check the quality of the education process which also involves the student's direct input. From this point of view the main activities include:

- Interim controls carried out through the “**class group representatives**”. Each class group appoints 2 students to act as their own "representatives" who have the task of representing the entire class group by liaising with the teacher, acting as their spokesperson in presenting their observations and some suggestions and outlining any difficulties that may have arisen during the semester. The main role of the class representatives is to create an environment which favours more interaction between teachers and students. In fact, the Course Instructor is invited to periodically meet with these students and at the end of the semester they discuss the general outcome of the course and if needed, the results of the evaluation program.
- Gathering students opinions by issuing surveys which are organized at specific points during the student's university studies, including:
 - mid-semester (considered "partial evaluation"): survey carried out voluntarily by students at the teacher's request, aimed at gathering information on the teaching quality and course progress and shedding light on any problems in a timely fashion which allows corrective action to be implemented before the end of the course;
 - end-semester: survey carried out close to end of the teaching period; involves all teachers and courses activated in academic programs including language and IT subjects;
 - overall university experience: survey of students about to complete their studies, aimed at gathering information on the quality and effectiveness of the curricula, on the study experiences and on the main support services (ISU Student Assistance and Financial Aid, Career Service, International Relations Service). In this case the questionnaire is completed on-line (via the yoU@B diary) and it is made available to students around one month before the deadline for completing the application to graduate.

5. EXAMS

Introduction

Assessment methods such as exams and other types of exams are designed to evaluate whether students have reached the required level of preparation in order to be awarded the relative credit points for the various educational activities. Exams and assessment items are marked out of thirty or given a pass or fail grade and they are always individual.

5.1

Exam program

Exams, like lessons, are based on the topics described in the course program that is available in 2 versions: the course profile and the course syllabus.

The **course profile** includes the main topics dealt with in the course and is divided into 4 distinct sections: course objectives, course content summary, textbooks and detailed description of assessment methods. Students can access the course profiles on the Bocconi Internet site at <http://www.unibocconi.it/profiles> where students can read, print or save the profiles on file by following the indications given on the site. To help students in choosing courses on the basis of the course contents, the course profiles are published on the site well before the start of lessons. Substantial variations to the course profiles are not envisaged during the year, except for some minor changes to the textbooks that may be made as a consequence of new publications or updated material that were not available when the profile was finalized.

The purpose of the **course syllabus** together with the information published online is to explain in more detail the topics covered. For every learning session of the course, if possible the reference materials necessary for an in-depth appreciation and consolidation of the concepts dealt with or referred to in lessons and assessment methods are specified and the availability of tutors (see 4.6) is provided. The course syllabus is prepared by the Course Directors in conjunction with the views of the Program Director. The syllabus is generally distributed during lessons and is also available from the Institute secretariat responsible for the course.

5.2

Assessment methods

The assessment methods are indicated in a summarized form in the course profiles and are explained in further detail in the course syllabuses. In addition, they are also explained by the teachers during lectures and indicated in the notices issued by the Institute secretariat responsible for the course.

The assessment methods may be different for attending and non attending students. Furthermore, some exams can only be taken by attending students.

Exams may be entirely written or entirely oral or a combination of a written exam with either an obligatory or optional oral part.

Students are considered “attending” if they fulfil the course attendance requirements established by the instructor.

Generally the course assessment methods include partial exams (one or more) and/or a single general exam.

Partial exams are not compulsory, although they are strongly recommended.

The results of partial exams are taken into account when calculating the final mark in order to be awarded the relative credit points; passing two partial exams can, if the assessment methods allow, be equivalent to passing the general exam.

Oral exams are open to the public, while for written exams (either general or partial exams) students are guaranteed the right to inspect their exam paper, which they are advised to do before the mark is registered.

Courses that are organized in modules may include assessment at the end of each module, although credit points are not awarded for each single module. Credit points are awarded for the whole course only when students have completed all the programmed modules.

For courses with multi-class groups in the same undergraduate program, the exams are organized in the same way. For undergraduate programs taught in Italian and English, written exams are presented both in Italian and English so that students can choose the version according to the class group they attended.

5.3

Past exam papers

The individual Course Director will decide on the availability of past exam papers, together with the correct answers. If a Course Director decides to distribute past exam papers, a copy is placed in either the University bookshop or with the relevant Institute secretariat.

Students can photocopy this material on presentation of their Bocconi ID card (which must be left as a deposit while they make copies).

Past exam papers released are available for 12 months, unless otherwise stipulated by the Course Director.

5.4

Exam periods, sessions, calendar and timetable

5.4.1 General and partial exams

The exam calendar is organized in periods that do not coincide with the periods when lessons are held. Each exam period consists of one or more sessions.

The exam calendar (October 2006 - September 2007) allocates 7 exam sessions for all courses and when necessary also include partial exams.

Students can take exams in all sessions as long as they satisfy the attendance requirements (the semester of the course included in the study plan must be finished).

Lessons are suspended at mid-semester in both the first and second semester for 1st partial exams. 2nd partial exams are held at the end of the semester*.

The dates of “partial exams” may or may not coincide with the dates fixed for “general exams”.

The exam periods and exam sessions (reference period: October 2006 - September 2007) for all second and third-year undergraduates are scheduled as follows:

Period		I semester	II semester
From	To	courses	courses
Period I 26/10/06	08/11/06	1 st partial exams 1 session	1 session
Period II 08/01/07	27/01/07	2 nd partial exams	1 session
08/01/07	17/02/07	2 sessions	
Period III 02/04/07	21/04/07	1 session	1 st partial exams 1 session
Period IV 07/06/07	23/06/07	1 session	2 nd partial exams
07/06/07	10/07/07		2 sessions
11/07/07	28/07/07	1 session	1 session
Period V 03/09/07	15/09/07	1 session	1 session

* In relation to first semester courses the period is scheduled for after the Christmas holidays.

Note

“Session” refers to both the exams of the current year and the previous years.

For those students participating in the Exchange or Free-Mover Programs in the second semester there is an early session scheduled during the period 11 to 21 December 2006 prior to the January 2007 session. This session is also valid for incoming (exchange and visiting) students in the first semester and those students participating in the Campus Abroad Program (winter edition). Please note that students cannot sit exams for previous year’s courses in such period.

5.4.2 Exam calendar and exam timetable

The exam calendar and timetable for the period October 2006 - September 2007 are published in the second half of September on the University Internet site at <http://www.unibocconi.it/examtimetable>. During the year the date or time of an exam session may be changed (only to a later date or time), in which case students do not need to re-register for the exam since their registration is automatically transferred to the new date/time.

Exam dates are updated daily on the Internet site, so that if the date or time is changed, the new date or time is displayed and students may check the original date or time of the exam session by clicking on the relative exam icons.

Personalized exam timetables can be printed at Punto Blu terminals and from the yoU@B student diary, which can be accessed from the Bocconi homepage. Through yoU@B students can integrate their personalized exam timetable with the deadlines of other educational activities and/or personal interest activities, and organise and print all the information recorded in their diary for the desired period (daily, weekly, monthly, etc.).

Changes to the exam timetable are displayed on the “Exam timetable changes” bulletin board located on the ground floor of the University building at via Sarfatti 25.

The different types of exams are identified in the exam timetable by the following letters:

- **PI** Partial exam
- **S** Written exam
- **O** Oral exam

The classrooms assigned for exams are posted daily on the “Today’s exams and activities” bulletin board located on the ground floor of the University building at via Sarfatti 25 as well as on the monitors and on the bulletin boards situated in the University building at piazza Sraffa 13. In addition, they are also published on the Internet site at <http://www.unibocconi.it/classrooms>, generally one working day prior to the exam.

If students are divided up into different classrooms for partial and general exams, the breakdown of students’ classroom allocations is available on the Internet site through yoU@B. Such divisions are also posted on the “Exams - breakdown of students” and “Today’s exams and activities” bulletin boards, located on the ground floor of the University buildings at via Sarfatti 25 and piazza Sraffa 13.

Students can also check exam dates and classroom allocations by mobile phone using the SMS Bocconi service.

5.5

Exam and partial exam registration procedure

Registration for exams (written, oral, partial) can be carried out at Punto Blu terminals or through Virtual Punto Blu **up to the fourth last working day before the exam itself**. Students can also register for exams by mobile phone using the SMS Bocconi service.

The following days and periods are classified as *non-working days* and therefore are not included:

- Saturdays and Sundays;
- holidays and periods when the University is closed, as indicated below:
 - for 2006: 1 November, 7 and 8 December and 25 to 29 December;
 - for 2007 (up to the September period): 1 January, 9 and 25 April and 1 May.

To register for exams and partial exams students must have paid the first instalment of the university fees and taxes and have no academic penalties.

To register, select *IP exam registration*: a list of the un-passed courses included in the study plan appears (excluding computer skills, see 3.4). Students should select the type of exam they want to register for (**O** = oral; **S** = written; **I** = partial exam). It is possible to register or cancel for the current date (first date available for that type of exam) or for the next date (second date available for that same type of exam), however, it is not possible to register for both at the same time.

If exams (**O** or **S**) and partial exams are on the same day of partial exams (one date only), students must choose between the exam types as it is not possible to register for both at the same time.

If the exam timetable shows both a date for the written exam and a date for the oral exam students must register for both of them (even if they are on the same day). **If students do not register for both of them, they cannot sit the exam.**

In some cases when registering for an exam students will be asked to make a specific choice from among a group of alternatives (for example, “attending students” or “partial exam instead of general exam”, etc.). After selecting the type and date of exam for which they want to register/cancel, a window will automatically appear giving you the possibility of selecting the group you want to register for.

The registration/cancellation operation is carried out only if all confirmation prompts asked for by the system are given. **If confirmation is not given, registration for the specific activity will not take place.**

It is possible to display and print the operations carried out for all active exams (that is for the next exam scheduled at the transaction date) at Punto Blu terminals. In addition, students can display all the operations carried out over the last 90 days, including information regarding exams that have already been held.

If the system does not allow you to register for or cancel from an exam, it may be as a result of one of the following:

- the registration deadline has passed;
- the course is not included in the study plan;
- the exam has already been passed;
- the student is suspended for non-payment of university fees and taxes;
- the student does not have the right to sit the exam because the exam is scheduled before lessons finish (end of semester) this does not apply to partial exams.

5.6

Exam commissions

Exam commissions are appointed by the Rector or one of his delegates and consist of at least 2 members, including a President, and are presided over by the Course Director. When necessary, exam commissions may be divided into sub-commissions.

Examining professors include: the Course Director and the official course teaching team, as indicated in the annual teaching activities program, together with those teaching assistants who have the necessary qualifications and have been proposed by the Course Director.

Students will generally sit exams with the teacher(s) of their assigned class group if they take the exam in the first exam period after the end of the course. In successive exam sessions, exams may also be organised for the smaller class groups in which case, student may sit exams with either a teacher or teachers of one of the smaller class groups, who may not be the same teacher who was assigned to the students, or with an expert in the subject.

5.7

Marks

A mark of between 0 and 17 out of thirty is considered insufficient.

A mark of between 18 and 30 out of thirty is considered sufficient.

Exam commissions may award “lode” (cum laude) to students who obtain thirty out of thirty.

Exams that are awarded a sufficient mark are considered to have been passed and cannot be retaken (whether they are partial exams or general exams).

Exams that are awarded an insufficient mark are considered to have been failed and must therefore be taken again.

5.8

Exam conduct

Students must come to exams equipped with their unofficial academic transcript, Bocconi ID card and valid proof of identity document (e.g. identity card, passport).

Students must sign in order to certify their presence at the exam (this does not refer to mark acceptance).

For written exams, students certify their presence by signing the exam paper.

For oral exams, students certify their presence by signing the appropriate documents used to register the exam mark.

During exams students may decide to withdraw, in which case their papers are not considered valid and the exam result is not registered.

For written exams students are deemed to have withdrawn if they do not hand in their exam papers at the end of the exam, or if they hand in their exam papers with “withdrawn” written on them. For oral exams, students may only withdraw before the teacher declares the mark. Withdrawing from an exam is equivalent to not taking the exam.

Handing in written exam papers (whether they are partial or general exams) means accepting the mark the teacher gives the paper, no matter what it is.

5.9

Publication of exam results

The results of written exams available from the Institute secretariat responsible for the courses and are also generally published on the Bocconi Internet site, where they can be accessed through the yoU@B student diary. **The marks posted on the bulletin boards and displayed in the yoU@B student diary are for informational purposes only.** Once the result of an exam has been registered, students are advised to check that it has been correctly recorded in their academic career by using the “Certification” menu at Punto Blu terminals.

In addition, results are also sent via the SMS Bocconi service.

5.10

Recording, registering and certifying

The final results of exams are recorded with a mark out of thirty and are registered in the student’s academic career by the Student Administration Centre.

Each student’s “Official academic” transcript contains all the exams included in the study plan, together with the date when the exam was passed, the marks and the credit points awarded for the exams that have been recorded.

The unofficial academic transcript contains only those exams that have been passed, that is the exams for which students have been awarded a sufficient mark.

Only the exams passed are certificated.

5.11

Credit for foreign languages and computer skills international certificates

For the first and second foreign language courses, a list of international language certificates (the mark will be converted into a mark out of thirty) are recognized as an alternative to Bocconi exams. For more detailed information about this see chapter 3.3.

For the computer skills course, student evaluation is based on the “ECDL start” certificate. The marks achieved will be converted into a mark out of thirty. For more detailed information about this see chapter 3.4.

5.12

How to calculate the Grade Point Average (GPA)

The Grade Point Average (GPA) is calculated by the mathematical average weighted on the credit point values of all courses with marks expressed out of thirty recorded in the student’s academic career.

When calculating the GPA exams that have been awarded “lode”(cum laude) are given the value 3.

A maximum of 2 additional exams can be included in the calculation of the GPA. If a student has passed more than 2 additional exams, the 2 best results are considered.

The exams ratified for students transferring from other Italian universities are assigned the mark awarded by the University where the exam was originally taken.

The exams ratified for students transferring from universities abroad are assigned the mark awarded by the University where the exam was originally taken. If the original marks are expressed in a different numerical scales or in letters, they are converted to marks out of thirty on the basis of the specific conversion table.

The exams taken at other universities that have an agreement with Università Bocconi are assigned the mark awarded by the University where the exam was originally taken. If the original marks are expressed in different numerical scales or in letters, they are converted to marks out of thirty on the basis of the specific conversion table.

5.13

Exam sequence and progress requirements

There is no pre-ordered sequence in sitting the exams of programs. However, students are advised to follow the sequence of the teaching activities for the exams (first and second semester).

With reference to continuing studies, progressing into the following year of the program, (progress requirements) students must not:

- sit second year exams if they have not gained at least 60% of the credit points for the first year;
- sit third year exams if they have not passed all the first year exams or have not gained at least 60% of the credit points for the second year.

At the end of every exam period, checks are carried out to ensure that the regulations referred to above have been adhered to. Any exams that have been passed without respecting these rules will be automatically cancelled and therefore repeated.

5.14

Credit for exams passed at universities abroad

Students enrolled in undergraduate programs may obtain credit for exams (marks and credit points) taken abroad as part of the following programs promoted and coordinated by the International Relations Service: International Exchange, Free-Mover Semester, Campus Abroad * and Free-Mover Summer Program.

Please note:

- with reference to these periods abroad, students can receive credit for a maximum of 4 exams recognised; not more than 4 in the Exchange Program, not more than 3 in the Free-Mover Semester Program and not more than 1 in the Free-Mover Summer Program;
- students who take part in the Exchange Program cannot also take part in the Free-Mover Semester Program, and vice versa, since it is not possible to accumulate 2 semesters abroad;
- credit can be granted for both compulsory and elective exams, either in full or after integration of part of the program, on the following conditions:
 - **compulsory courses:** students cannot receive credit for the courses listed on the Internet site at <http://www.unibocconi.it/exams> in List of exams for which credit cannot be granted if taken abroad. In addition, they cannot receive credit for foreign languages and computer skills courses taken at universities abroad. However, students can receive credit for international certificates for foreign language and computer skills recognised by Università Bocconi acquired during study abroad. These certificates do not count towards the maximum credit limits for the international programs context;
 - **elective courses:** all exams that correspond to elective courses offered by Università Bocconi can be sat abroad. In addition, for the Exchange Program, only in special cases, students can receive credit for exams that correspond to elective courses not offered by Università Bocconi (for more information see 5.14.1).

* Exams passed as part of the Campus Abroad Program do not come under the “Credit for exams passed at universities abroad” section, as they are Bocconi courses.

5.14.1 Credit approval procedure for exams taken as part of Exchange, Free-Mover Semester and Free-Mover Summer Programs

Gaining credit for exams taken as part of the Exchange, Free-Mover Semester and Free-Mover Summer Programs is not usually automatic and depends on the following credit approval procedure. In order to obtain approval, students seeking credit must present the course program **in advance** to the Course Director of the corresponding Bocconi course.

If the elective courses do not correspond to any courses offered by Università Bocconi, students must apply to the program director or one of his/her delegates. This refers to the Exchange Program only and is limited to particular cases.

To start the credit approval procedure students should contact the International Relations Office who will receive the academic transcript from host university abroad. Based on this document and the student’s request, the “**Summarized credit approval report**” and “**Individual exam report**” will be prepared. These will be used for exam conversion together with the “mark conversion tables”.

Students can go to the Course Director of the Bocconi equivalent course (or the Program Director or his/her delegate for courses that do not have a Bocconi equivalent) with the “**Summarized credit approval report**” and “**Individual exam report**” in order to have the exam mark recorded. Exam registration via Punto Blu or Virtual Punto Blu is not necessary.

The Course Director (or the Program Director or his/her delegate) will send the “**Individual exam report**” to the Student Administration Centre.

Once this process has been completed students will hand in once again the “**Summarized credit approval report**” to the International Relations Office.

The normal credit approval procedure does not apply to some courses (indicated on the Internet site at <http://www.ir.unibocconi.it/exchange>). These courses are automatically recognized. Therefore, it is not necessary to submit the course profile **prior to departure** to the Course Director or Program Director or one of his/her delegates. Nor is it necessary to submit the individual exam report to have the course registered.

5.14.2 Registration of exams taken as part of the Campus Abroad Program

Credit is granted for all exams taken as part of the Campus Abroad Program.

On completion of the program, the International Relations Office sends a list of students who have passed exams with the relative marks to the Student Administration Centre. The course is automatically registered in the student’s academic career, as long as it conforms to the program structure regulations.

6. FINAL REPORT AND GRADUATION

6.1

Final report

6.1.1 Contents of the final report

The **final report** is a concise paper written in either Italian or English (DIEM students must write their final reports in English). It develops a topic which may be purely theoretical or supported by empirical evidence. Ideas for final reports could come from work experience (internships) or study periods in Italy or abroad (preferably abroad for DIEM students).

For the program requirements of:

- CLEA, CLAPI, CLEFIN, CLELI, CLEACC, DES, CLEMIT the final report is worth 6 credit points;
- DIEM the final report is worth 10 credit points;
- CLSG the final report is worth 4 credit points.

As a general guideline, the paper is around 30 pages and requires around one month's preparation. The **contents** of the final report must be related to one of the discipline areas of the Università Bocconi Institutes. However, it does not necessarily have to be related to one of the courses included in the student's study plan.

Final reports are written under the supervision of a tutor.

If students want to base their final reports on either an internship or a period of study abroad, it is necessary that the tutor and the student agree upon the topic of the final report, **before commencing the experience**.

The final report preparation stages are the following:

- orientation;
- registration (where provided for by the institutes);
- assignment;
- cancellation;
- submission.

6.1.2 Orientation

Every institute offers a **Final Report Service (Servizio Orientamento Lavoro Finale - SOLF)** that is responsible for:

- coordinating orientation activities for students such as possible topics for final reports and teachers who are available as tutors;
- supervising the IT procedure for final reports.

The online orientation application is available on the website at <http://www.unibocconi.it/solf> (Italian version), it also allows students to check the name of SOLF contact teachers.

6.2 Graduation

6.2.1 Registration and assignment of the final report

Some institutes manage both the **registration** and **assignment phases** of final reports online. Students can **register** for final reports via the IT procedure. All those final reports that have been registered will not be available for other students.

Alternatively, some institutes opt for direct contact with students because they do not offer online registration and as a consequence the registration of final reports is part of the assignment phase. The formal assignment of final reports can only take place when students **satisfy all the requirements** to sit third year exams (to be precise when students have passed all first year exams and have obtained 60% of second-year credit points).

6.2.2 Submission of the final report

This phase is divided into 3 parts:

- the approval form is given by the tutor and abstract is defined;
- the approval form and abstract are uploaded into the IT procedure;
- the final report is uploaded into the IT procedure.

Once the final report has been finished, students can go to their tutor in order to collect the receipt for final report approval and to agree upon the contents of the abstract. 2 copies of the receipt are issued: students should keep 1 copy for themselves.

The other copy is used to enter the tutor approval into the IT system and also has a section for the contents of abstract. Each institute itself decides whether the approval form and abstract are inserted into the IT procedure by the tutor or by SOLF. In the first case, the tutor keeps the second copy of the approval form and enters the abstract directly into the procedure. In the second case, students hand in the other copy of the approval form together with the text of the abstract to SOLF.

Lastly, final reports must be formatted as pdf files (according to the format specifications published on the site at <http://www.unibocconi.it/finalreport>) and must be uploaded into the IT system; each institute itself decides whether the uploading will be done by the tutor when the approval form is completed/submitted or by SOLF.

Submission is considered to be final. Once the final report has been submitted, no requests for any modifications of any type will be accepted.

The deadlines for submitting final reports are indicated on the Graduation Calendar.

Each Institute sets the maximum period of time from assignment to submission; this period cannot be greater than 6 months.

6.2.3 Cancelling the final report

Final reports may be cancelled by SOLF:

- if students request so;
- if the maximum period of time has been exceeded.

6.2.4 Application to graduate

Students can apply to graduate via Punto Blu / Virtual Punto Blu by reserving a graduation session from the Graduation Calendar. Students can sit exams during this period and until the end of it; **students do not need to have already passed all exams of the undergraduate program in order to apply to graduate.** In fact, students are recommended to submit their application **before** submitting their final report.

When completing the application to graduate, the system will check online that both the student's financial and administrative positions comply with the graduation session.

Third-year students enrolled in the 2005-2006 academic year who intend to graduate:

- by the graduation session of **December 2006** are not obliged to enrol in the 2006-2007 academic year;
- in the **1st** successive graduation after **December 2006** session are obliged to enrol in the 2006-2007 academic year and to pay the **1st instalment** of University fees and taxes;
- in the **2nd** successive graduation after **December 2006** session are obliged to enrol in the 2006-2007 academic year and to pay the **1st and 2nd instalments** of University fees and taxes;
- in/after the **3rd** successive graduation session after **December 2006** are obliged to enrol in the 2006-2007 academic year and to pay the **total amount** of university fees and taxes.

Third-year students enrolled in 2006-2007 academic year who intend to graduate by the graduation session of **December 2007** are not obliged to enrol in the 2007-2008 academic year.

In addition, the system also checks that students:

- have been assigned a final report title in the SOLF system;
- have paid the graduation fee (by the MAV bank payment slip sent by the University to the residential address);
- have valid qualifications for admission to the University.

Student must also declare that:

- they have not incurred any ISU irregularities;
- they will not incur any library irregularities by the end of the graduation session.

Furthermore, the application to graduate also gives students the opportunity to:

- view the title of their final report;
- change their mailing address (address where the degree diploma will be sent if the graduate is not present at the Graduation Ceremony).

All "educational activities not expressed as a mark out of thirty and all the other relevant elements in the student's academic career" are registered automatically in the database maintained by the

Student Administration Centre and will be placed in the graduation folder. Therefore, students do not have to hand in any documents to the Student Administration Centre.

The following items will appear in the yoU@B student diary and students are asked to fill them in by the set deadline:

- the placement form available one day after the application to graduate has been completed which is designed to compile a “CV Book” that following graduation will be sent to Bocconi contacts including companies, public and private organizations as well as professional studios. This aims to enhance recruitment opportunities;
- the evaluation of the university experience questionnaire.

That forms part on a nation-wide survey aimed at gathering the perceptions of university study from those students who are close to graduating. The survey is made available after the application to graduate has been completed which is around one month before the graduation session.

Once the period for submitting applications to graduate has closed, the Student Administration Centre will verify that:

- the IT procedure contains the approval from the tutor;
- the final report has been uploaded into the system;
- all educational activities provided for in the student’s study plan have been recorded in the academic career (with the exception of the credit points relative to the final report);
- students have not incurred any ISU irregularities;
- students have not incurred any library irregularities.

Students will receive notification about acceptance to graduation via an online message sent to their yoU@B student diary. This message will also contain the student’s GPA and score for educational activities not expressed out of 30.

Final reports will only be submitted to the Degree Commission for assessment if all of the criteria to graduate are fulfilled.

If students for any reasons wish to withdraw from the reserved graduation session, they do not need to cancel their application to graduate but must re-submit the application to graduate in the time frame provided for by the Graduation Calendar.

After reserving a graduation session students can no longer enrol in the new academic year unless they cancel the graduation session that they have reserved. This must be done by handing in the renouncement in writing to the Student Assistance Desk of the Student Administration Centre.

Students can submit another application to graduate after they have re-enrolled in the new academic year and regularized the financial position.

6.2.5 Awarding of the graduation grade

The graduation grade is awarded by the Degree Commission. Students are not required to make an oral dissertation of their final report.

The Degree Commissioners are appointed by the Rector or by his delegate, and are presided over by a tenured faculty. The Commissions are comprised of professors, researchers and experts in the subject of the final report.

The Commissions are comprised of at least 3 members including:

- the tutor;
- a teacher belonging to a different Institute from the one of the tutor;

- the President of the Commission. In general, this role is taken on by a professor who belongs to the same Institute as the tutor.

The graduation grade is calculated in the following way:

- Grade Point Average, weighted on the credit point values and converted into a mark out of 110, of all the “educational activities with marks expressed out of 30” provided for in the study plan

to which is added

- from **0** to **4** points * for the assessment of the “**quality of the final report**”;
- from **0** to **2** points for the “**time required to graduate**” ;
- from **0** to **2** points for assessment of the “**educational activities not expressed in a mark out of 30 and for all the other relevant elements in the student’s academic career**”.

* N.B.: 1 point is equal to 1 out of 110.

With reference to the “**GPA**” it should be noted that:

- a mark 30 “cum laude” is awarded the value of 31;
- maximum of 2 additional exams are taken into consideration (in cases where students have passed more than 2 additional exams, their 2 best results will be used);
- if students have passed exams at other Italian or foreign universities with a mark that is not expressed out of 30, the mark is converted to a mark out of 30 on the basis of the specific conversion table.

With reference to the “**quality of the final report**”:

- **4** points are awarded for excellent work;
- **2-3** points for good work;
- **0-1** point for sufficient work (final reports that are adjudged to be insufficient cannot be presented).

Based on the points proposed by the tutor, the Commission assesses the quality of the final report. With reference to the “**time taken to graduate**”:

- **2** points are awarded for degrees completed within the standard program duration; more specifically by the last graduation session of the third year of the program.
- **1** point is awarded for degrees completed not more than 1 year after the standard program duration;
- **0** points are awarded for degrees completed more than 1 year after the normal standard program duration.

With reference to “**educational activities not expressed in a mark out of 30 and for all the other relevant elements in the student’s academic career**”, a maximum of 2 points can be awarded in the following way:

- **1** point for:

- participation in the International Exchange Program (if student received credit for one exam passed abroad);
 - participation in an internship or a similar program, in Italy or abroad that lasted for at least 3 months.
- **0.5 points for:**
 - participation in the Free-Mover Semester Program (if student received credit for one exam passed abroad);
 - computer skills certificate of a higher level than the level included in the program requirements, namely the complete ECDL;
 - an international foreign language certificate of a higher level than the exit level included in the program requirements from among those certificates recognized by the University (see 3.3.4: “International certification”) and must be approved by the Language Centre;
 - positive participation, attested to by the teacher, for foreign language and culture courses (e.g. Arab, Chinese, etc.) (see 3.8);
 - internships in Italy or abroad that lasted between 2 to 3 months.
- **0.25 points for:**
 - participation in the Campus Abroad Program (if student received credit for one at least exam passed abroad see 3.5.2);
 - positive participation in a library research course (organized by the University Library; see 3.8);
 - positive participation in a course organized by CESDIA, from among those declared valid at the start of the academic year (see 3.8);
 - positive participation in a Sapere a Tutto Campo interdisciplinary course, from among those declared valid at the start of the academic year (see 3.8);
 - positive participation in the In-Company Training Program organized by the Career Service (see 3.7)

With reference to “**educational activities not expressed in a mark out of 30 and for all the other relevant elements in the student’s academic career**”

- 2 points may be accumulated by adding together the envisaged activities of different subsections.

It is not possible to add together 2 or more points for activities forming part of the same subsection. For example:

- it is possible to obtain 0.5 points for a foreign language course and another 0.5 points for an internship that lasted less than 3 months;
- it is possible to attend different language and cultural courses however, only 0.5 points will be awarded.

- **internships** can only be considered once, even if they are undertaken in different sections.

The minimum graduation grade is 66, while the maximum grade is 110; in addition, the Commission also calculates the rounding of the graduation grade, if the decimal point is equal to or higher than 5 the graduation grade is rounded up, whereas, if the decimal point is lower than 5 it is rounded down.

The Degree Commission **may** unanimously award “lode” (cum laude) **only** if the total of the 4 elements used to calculate the graduation grade is greater than or equal to 111.

6.2.6 Results released

In the days immediately following the gathering of the Degree Commission the list of graduates and their respective graduation grades are released. This list will be posted on the dedicated bulletin board located on the ground floor of the University building at via Sarfatti 25.

In addition, graduates also receive personalized notification of their graduation grade and information about the graduation ceremony through the yoU@B student diary.

6.2.7 Graduation certificates

In general, from the **first** working day, following the publication of graduation results, graduates equipped with their Bocconi ID card, can print at Punto Blu terminals graduation certificates described in chapter 8.

6.2.8 Graduation ceremonies

The graduation ceremonies are generally organized according to undergraduate degree and lead by the program director or his delegate in the presence of the graduates and their families and friends. At this ceremony graduates are awarded their degree certificates.

If the graduate is unable to attend the ceremony, the degree diploma will be sent to the mailing address provided on the application to graduate.

The Graduation Calendar can be consulted on the website in the section dedicated to graduations (<http://www.unibocconi.it/graduationcalendar>).

6.3

Graduation sessions

The Graduation Calendar is displayed on the appropriate bulletin board of the Student Administration Centre, located on the ground floor of the University building at via Sarfatti 25 and the University Internet site at <http://www.unibocconi.it/graduationcalendar>. It presents the following information:

- dates of the Degree Commission meetings;
- period for reserving the graduation session;
- deadline for submission of the final report;
- deadline for taking the last exam;
- dates of the graduation ceremonies.

7. ADMINISTRATIVE REGULATIONS AND DEADLINES

7.1 Continuing studies

7.1.1 Rules for sitting second and third-year exams

Students enrolled in a particular year of an undergraduate degree are admitted to the next year independently of the number of credit points gained, however:

- they cannot sit second-year exams if they have not yet obtained 60% of credit points for the first year;
- they cannot sit third-year exams if they have not passed all the exams for the first year and if they have not obtained 60% of credit points for the second year.

Checks are automatically carried out at the end of every exam period to ensure that these requirements have been fulfilled.

Any exams that have been passed without respecting the abovementioned rules will be automatically annulled and therefore will have to be repeated.

After the first and/or second year of programs students can enrol as “repeating students” or as “academic progress recovery students”.

After the first enrolment in the third year of studies, students who have not yet completed their studies must enrol as a “supplementary year student”; however they still have the possibility to enrol as a “repeating student”.

Only students who are regularly enrolled in the academic year as “regular” or “repeating”:

- are allocated a class group for lessons;
- are allowed to attend any repeat class groups for courses which have not been passed;
- are allowed to sit partial and general exams;
- are granted access to the various services offered by the University (Library, IT labs, etc.);
- can obtain enrolment certificates for the relevant academic year.

Students enrolled as “supplementary year” and “academic progress recovery” students can enjoy all the services listed above, with exception of the allocation of class groups for teaching activities.

7.1.2 Administrative procedures and deadlines for enrolment in second and third years

Enrolment must be carried out during the period **1 August - 11 September 2006** through Punto Blu or Virtual Punto Blu.

Once enrolment has been completed, students can immediately print the following from Punto Blu:

- their “enrolment” and “official academic transcript” certificates;
- their personalized class timetable;
- their personalized exam timetable.

Enrolment in the academic year is completed once the first instalment of the university fees and taxes has been paid and recorded in the student’s academic career. If the first instalment of the university fees and taxes is not paid by 15 September 2006 students will not be able to carry out any administrative or teaching activities or make use of any services offered to students.

Students who do not enrol by 11 September 2006, for whatever reason, can enrol during the period **18 September - 31 December 2006*** on payment of a late-enrolment fee (for detailed information consult the website <http://www.unibocconi.it/fees>) and on the understanding that the possibility of choosing electives may be reduced courses for third-year students (see following paragraphs).

After **31 December 2006** enrolment is only possible as a supplementary year student or academic progress recovery student and only if the Rector agrees to accept a written justification and request for an extension of the payment deadline which must be submitted, together with payment of the relevant penalty fees, to the Student Assistance Desk of the Student Administration Centre.

* Since 31 December 2006 is a holiday, the deadline is extended to the next working day (2 January 2007).

7.1.3 Choice of foreign language modules for second and third-year students

Students must **choose** their foreign languages and modules they want to attend during the first and second semester, when they enrol in the second/third year (1 August - 11 September 2006).

Students have the possibility to change their first and/or second language in the period from 8 to 31 January 2007; changes can be made by using Punto Blu or Virtual Punto Blu.

For all details regarding choice of foreign languages and modules, see chapter 3.3 “Foreign Languages” or check the website at <http://www.unibocconi.it/languagecentre>.

7.1.4 Choice of a second foreign language for law students

Students enrolled in the Undergraduate Degree in Law can include a second foreign language in their study plan instead of "projects/seminars". In order to add a second language to the study plan students must submit the application via Punto Blu or Virtual Punto Blu when completing enrolment between 1 - 11 September 2006.

For further information about the choice of foreign languages and courses offered see chapter 3.3 “Foreign Languages” and the website at <http://www.unibocconi.it/languagecentre>.

7.1.5 Choice of elective courses for third-year students

Students must **choose** their elective courses for both the first and second semesters, for inclusion in their study plan, when they enrol in the third year of their program (1 August - 11 September 2006). During this period students can also **change** the electives they chose when enrolling in the current academic year.

Before choosing electives, students are advised to check the list of courses available, course profiles, class timetables and the list of incompatible and prohibited courses published on the web site at <http://www.unibocconi.it> in Teaching > Undergraduate degree programs > Incompatible and prohibited courses.

For all elective courses, both restricted groups and broad groups, students must choose an alternative to their first choice.

Students in undergraduate degrees must choose 4 electives, except for DIEM students who must choose 8.

As explained below, the second choice is necessary in case the first choice elective does not attract the minimum number of students (15) or the maximum number of students (120) has already been reached.

By 16 September 2006:

- allocation of first and second semester electives will take place;
- students will receive a message about the result of allocation in their yoU@B student diary.

Allocation is based on a scale that takes into account the alternatives expressed by students and their position on the elective enrolment list when they made the choice/change. Students who change only one elective course lose the priority position they held for their initial choice, even for elective courses which have not been changed.

Courses that do not attract the minimum number of 15 students will not be run unless the courses are taught in English.

Elective courses must not have more than 120 students. The following students are not included in the limit of 120:

- “incoming” students participating in international programs;
- students who opt to change from a four-year to a three-year program, since the results of their applications will be released by 2 October 2006;
- students who already hold a degree from Università Bocconi and have been admitted to the third year of an undergraduate degree.

“Outgoing” Bocconi students participating in international programs may have recorded in their academic career exams taken at universities abroad that correspond to Bocconi courses that have either not attracted the minimum number of students, and therefore are not run, or have already attracted the maximum number of 120 students.

During the period 18-29 September 2006:

- students who were not allocated either their first choice elective or their second choice elective and
- students who obtained permission to change their undergraduate degree

must choose, at Punto Blu or Virtual Punto Blu, from among the first and second semester electives

that are still available.

During this period, once electives have attracted the maximum number of 120 students enrolled they will no longer be available for other students to choose.

Students who enrol in the academic year after 11 September and especially during the period 18 September 2006 - 31 December 2006**, can choose their first and second semester electives from the list of electives that are still available at the time of enrolment.

** Since 31 December 2006 is a holiday, the deadline is extended to the next working day (2 January 2007).

7.1.6 Changing first and second semester elective courses with second semester elective courses

In the period 8-31 January 2007 students can change their first and second semester electives included in their study plans with other second semester electives of the current academic year. Changing electives is subject to the maximum number of 120 students.

7.1.7 Academic year enrolment procedures

The enrolment procedures are as follows:

- from the main menu at any Punto Blu terminal or Virtual Punto Blu select the “Enrolment in Academic Year” option;
- enter the enrolment data requested.

At this stage the system will ask:

- second-year students to choose foreign languages. In addition law students will be offered the possibility to add a second foreign language to their study plan instead of “projects/seminars”;
- Third-year students to choose electives and languages. In addition, law students will be offered the possibility to add a second foreign language to their study plan instead of “projects/seminars”.

Afterwards, the system will ask you to confirm your enrolment in the academic year, choice of foreign language modules and – for third-year students only – choice of elective courses.

7.1.8 Additional courses

Additional courses are courses that students choose in order to achieve more than the 180 credit points required to fulfil the degree requirements. They can be chosen from among the range of elective courses and can only be included in the study plan after students have passed all the course exams of the first 3 semesters of their undergraduate degree.

A maximum of 2 additional exams can be included in the calculation of the Grade Point Average (the best 2 marks).

Students can choose additional courses by completing the relevant form that can be collected from the Student Assistance Desk of the Student Administration Centre during the period 1 August 2006 - 31 January 2007.

Additional courses can be cancelled by submitting an application in writing to the Student Administration Centre.

7.2 Changing undergraduate program

7.2.1 Rules

After the completion of the first year, students may change their program of study.

- **Changing undergraduate program at the end of the first year**
Students may sit the exams for the second year of the program they want to change to, only if they have gained 60% of the credit points for the first year for either their original degree or their new degree.
- **Changing undergraduate program at the end of the second year**
Students can sit the exams for the third year of the program they want to change to, only if they have gained all the required credit points of the first year of the degree they want to change to and at least 60% of the credit points for the second year for either their original degree or their new degree.
- **Changing undergraduate program at the end of the third year**
The Program Director will decide the year into which the student will be admitted after evaluation of all credit points gained.

For undergraduate programs that are taught in both Italian and English, changing from a class group taught in English to a class group taught in Italian (and vice versa) is the same as changing degrees and therefore can only be done at the end of the year.

When changing from one undergraduate program to another, the following applies:

- exams taken for courses in the original degree that have the same title, code and credit point value as those included in the new degree are considered to be **equal**;
- exams are **to be integrated** if they are courses belonging to the same subject group in both the original and new degree program. Courses may have significantly different course profiles which are worth the same credit point value, or the original program's course may be worth less credit points than those of the new program. In this case the exam mark is based on a weighted average of the marks obtained in both degree programs;
- any exams included in the original degree that are not included in the program structure of the new degree are considered to be **in excess**.

In addition, for the courses taken in the years before the change included in the program structure of the new degree, students are deemed to have attended the lessons. This means that students can register for the exams for these courses, from the November exam period.

7.2.2 Numerical limits to changing undergraduate program

With reference to the **CLEACC** the following numerical limits apply to changing program:

- for admission to the second year 10 places in each class group;
- for admission to the third year 5 places in each class group.

In the case where the number of applications is greater than the number of places students will be selected according to a ranking list based on the student's GPA, number of credit points gained and exam marks. Applications will be evaluated by the Program Director.

For all the other undergraduate programs no numerical limits apply.

7.2.3 Procedures and administrative deadlines

Students can submit the application to change undergraduate program (the application form can be collected and handed in at the Student Assistance Desk of the Student Administration Centre) during the period 1 August - 4 September 2006. The same deadline applies for cancelling or modifying any applications previously submitted.

In order to submit the application to change undergraduate program students must already be enrolled in the 2006-2007 a.y. in either the **second** or **third year** of their **original** degree.

The results will be released on 13 September 2006. The lists will show all students who have been:

- admitted to the second year of the new undergraduate degree;
- admitted to the third year of the new undergraduate degree;
- not admitted to the new undergraduate degree as a result of the student's ranking not falling within the numerical limits.

7.3

Exercising the option to change to the Combined Bachelor and Master of Science

7.3.1 Rules

The Ministerial Decree of 25 November 2005 defines the class of the bachelor and master of science program in Law as a five-year path, aimed at professional competencies in law.

Students who enrolled in the undergraduate degree program in Law for the 2005-2006 a.y. or in previous years, may continue the undergraduate program and finish the educational path with the master of science program in Law which will remain active until completed, or transfer to the five-year combined bachelor and master of science program with recovery of debits.

The following describes the administration criteria for Bocconi students and students from other universities who, enrolled in an undergraduate degree program in Law (field of study 31) or in a master of science program in Law (field of study 22/S), wish to be admitted to the five-year combined bachelor and master of science program.

To enter into the five-year system:

- students may only be admitted to the first, second and third year of the five-year program, even if they already hold a three-year undergraduate degree;
- students who exercise this option can only be admitted to an active year of program;
- students who have acquired at least 24 credits from the first year of the combined bachelor and master of science program may be admitted to the **second year**;
- students who have acquired at least 90 credits from the first and second year of the combined bachelor and master of science program may be admitted to the **third year**;
- **for Bocconi students**, there is no limit to the number of exams and credits which are recognized;
- **for students coming** from other universities, only a maximum of 150 credits may be recognized;
- students who have exercised this option may take the required exams for courses in the new program's program requirements in years previous to the student's admission, starting with the first available exam session, and without needing to follow lessons;
- in the case where students have already passed the exams foreseen for the program years following the student's admission, these are "saved" and are later registered in the student's university career at the appropriate time.

To exit from the 3+2 system:

- students enrolled in the undergraduate degree program in Law or the master of science program in Law may exercise this option in any program year;
- those who exercise this option add at least 1 year more to the standard duration of studies;
- changing to the five-year system is irreversible.

The following table shows the development of the five-year system's progressive activation and the progressive deactivation of the three-year and two-year systems:

2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
1 st Undergraduate (UG)	1 st Five-year (F-Y)	1 st F-Y	1 st F-Y	1 st F-Y	1 st F-Y
2 nd UG	2 nd UG	2 nd F-Y	2 nd F-Y	2 nd F-Y	2 nd F-Y
3 rd UG	3 rd UG	3 rd UG	3 rd F-Y	3 rd F-Y	3 rd F-Y
1 st Master of Science (MSc)	1 st MSc	1 st MSc	1 st MSc	4 th F-Y	4 th F-Y
2 nd MSc	2 nd MSc	2 nd MSc	2 nd MSc	2 nd MSc	5 th F-Y

Therefore, please note that:

- for the 2006-2007 a.y., students may only be admitted to the first year of the combined bachelor and master of science program;
- for the 2007-2008 a.y., students may only be admitted to the first or second year of the combined bachelor and master of science program;
- for the 2008-2009 a.y. and those following, students may only be admitted to the first, second or third year of the combined bachelor and master of science program;

- students enrolled in the undergraduate program in Law (field of study 31) or the master of science program in Law (22/S) should keep in mind that teaching of the first year of the master of science program of the 22/S class will be active only up to the 2008-2009 a. y..

7.3.2 Numerical limits to options

For the 2006-2007 a.y., only 60 students may exercise this option; this number will increase when the number of students enrolled in the first year of the combined bachelor and master of science program in Law is less than the number of available places (300).

If the number of applications is greater than the number of places then a ranking list will be determined, based on the number of credit points gained and an average of the exams marks of exams passed by July 2006.

7.3.3 Procedures and administrative deadlines

The Evaluation Committee – comprised of a professor (the Program Director of the bachelor and master of science program in Law or a delegate) and a representative of the Student Administration Centre – verify the student’s admissibility according to the numerical limits, decide on the year of program that the student shall be admitted, recognize exams and determine the “study plan to be completed”.

This option may be exercised at the start of every academic year.

For the 2006-2007 a.y., applications for changing to the five-year system must be submitted during the period from 1 August to 4 September 2006.

The procedure for the administration of options includes the following steps:

- after students have enrolled in the current academic year they must fill out the written application which can be found at the Student Assistance Desk of the Student Administration Centre and submit it to the same office; at this time students may also renounce any applications which they have previously submitted;
- the Options Commission opens the dossier;
- application results will be published by 2 October 2006 and students will be contacted by phone or email;
- according to regulations, students have 5 days to go to the Centre and receive their study plans from the appropriate representative;
- according to regulations, students then have 5 days to decide in writing whether they accept the change or not; if students do not provide a written declaration then the request for change is revoked; **changing to the five-year system is irreversible.**

7.4

Transferring to another university

Università Bocconi students can transfer to another university by submitting the application to transfer to the Student Administration Centre (the application form can also be collected from there)

including the details of the new University they intend to transfer to, the Faculty and the degree.

Students are advised to find out from the University they intend to transfer to when the deadline for receiving transfer documents is, in order to ensure that they have enough time to complete the transfer procedure.

Students who present a transfer request during the period 1 August - 29 September 2006 do not have to enrol in the 2006-2007 a.y., while students who present a transfer request after 2 October 2006 (and in any case before 31 December 2006*) must enrol for the 2006-2007 a.y..

As far as fees and taxes are concerned for currently enrolled students who have submitted a transfer application consult the mini-site of the University Fees Office (TCA) at <http://www.unibocconi.it/fees>.

The transfer application must be accompanied by:

- unofficial academic transcript and Bocconi ID card;
- receipt for payment of fees for the issue of the transfer document;
- declaration from the Università Bocconi Library that the student does not have any books still out on loan;
- authorization from ISU;
- authorization from the University Fees Office (TCA).

Students who transfer to another university cannot return to Università Bocconi within one year from the date of the transfer document.

In such a case, students are admitted to the program year that they have the right to, on the basis of the exams passed and ratified, independently of the program year the students were previously enrolled in.

Students who intend to continue their studies at the Italian Military Academy or at universities abroad must complete the special application form available from the Student Administration Centre (Student Assistance Desk).

* Since 31 December 2006 is a holiday, the deadline is extended to the next working day (2 January 2007).

7.5 Suspension and resumption of university studies

Suspension

Students are suspended if they have not gained any credit points for a period of time equal to the standard program duration. Suspension applies to both those students who are enrolled in the academic year but not gain any credit points as well as those who do not enrol in the academic year.

The suspension will result in students being unable to carry out any administrative or educational activities or make use of any services offered to students.

If students intend to resume their studies after being suspended, they must submit a written formal reinstatement request. The Degree Council will evaluate the validity of any credit points previously gained in the same program and will also decide which program year they must enrol in. If the suspension is the result of the student's failure to re-enrol in the academic year then all the years without enrolment will count towards disqualification. Students who resume studies must consult the TCA University Fees Office for issues regarding university fees and taxes.

If students after their reinstatement do not gain any credit points during their first year of the program, they will be once again suspended for the following years until disqualification.

Temporary interruption

Students who during the academic year are involved with duties for military service, civil service, female students who give birth to a child and students who are forced to interrupt studies because of serious illness and certified prolonged medical conditions can apply to temporarily interrupt their studies in accordance with D.P.C.M. 09/04/2001.

Interrupting studies means that those students will not be able to complete any administrative operations, participate in educational activities or make use of university services offered to students. The years for which the student did not enrol do not count towards disqualification. For that period of time students are required to pay a fixed sum for each year as set by the TCA University Fees Office.

7.6 Disqualification

Students are disqualified:

- after a maximum number of 4 years enrolled as “repeating” and/or as “supplementary year students”,
- or
- if students have gained no credit points offer (equal to double the program standard duration).

Students who have been disqualified from their degree can obtain certificates attesting to their university career and number of credit points gained. If students should eventually resume their studies, the credit points previously gained will be evaluated to determine if they are still valid.

The period time due to the temporary interruption of studies in accordance with D.P.C.M. 09/04/2001 (military service, civil service, year of child birth and serious illness and certified prolonged medical conditions) is not included when calculating the maximum number of years enrolled as supplementary year and repeating students.

Disqualification does not apply to those students who have passed all exams and only miss the final degree exam.

7.7

Withdrawing from university studies

If students do not intend to exercise the rights they acquired by enrolling, they can withdraw from their studies at any time. Their intention to withdraw must be communicated in a written, clear and concise form, and it is irrevocable.

Students who withdraw from their studies may obtain certificates attesting to their university career and credit points gained.

The written intention to withdraw from studies must be made with the appropriate form available from the Student Assistance Desk of the Student Administration Centre and submitted to the Student Administration Centre. The form must be accompanied by:

- unofficial academic transcript and Bocconi ID card;
- declaration from the Università Bocconi Library that the student does not have any books still out on loan;
- authorization from ISU;
- authorization from the University Fees Office (TCA).

As far as university fees and taxes due from students who submit the withdrawal form are concerned, see the mini-site of the University Fees Office (TCA) at <http://www.unibocconi.it/fees>

8. CERTIFICATES

8.1 Certificates

Students can request the following certificates/documents:

- **enrolment in academic year**, that is also valid for applying for child benefits;
- **official academic transcript**;
- **unofficial academic transcript**;
- **financial aid**, that contains a declaration of exemption from university fees and taxes;
- University fees and taxes paid by students in the previous academic year.

Students can print all certificates/documents at Punto Blu terminals (see chapter 1) providing that they have paid their university fees and taxes and are correctly enrolled in the current academic year.

Students who do not enrol in the current academic year (2006-2007) will receive, from 12 September 2006 to 2 January 2007, a certificate containing the sentence “he/she was enrolled for the 2005-2006 a.y. in...”.

The same certificate if requested after 2 January will contain in addition to the sentence “was enrolled for the 2005-2006 a.y. in...” also the phrase “has not been re-enrolled”.

Graduates can request the following certificates:

- **degree**, that includes the conferral date and graduation grade;
- **official graduate academic transcript**, that specifies the conferral date, graduation grade and also the list of educational activities pursued;
- **diploma supplement** (see next paragraph);
- **resumption of university studies**, that is valid for the resumption of university years for pension purposes.

It is also possible to print certificates for undergraduate studies at Punto Blu terminals as long as the Bocconi ID card still functions correctly.

Certificates/Documents, on top on the PuntoBlu option, students **can also request** them at the Student Assistance Desk of the Student Administration Centre.

Students/Graduates who cannot go in person to the Student Assistance Desk of the Student Administration Centre can empower, by **written authorisation**, another person with the task of requesting or picking up the certificates.

This written authorisation must contain:

- name and surname (family name) of the student;
- personal details;
- the personal details of the authorised person;
- the type of certificate required and the number of copies;
- the signature of the student;
- a photocopy of the student's entire identity card, or similar proof of identity document.

The authorised person must go to the Student Assistance Desk of the Student Administration Centre with the documents mentioned above and also with their own identity card or similar proof of identity document (e.g. passport).

Students/Graduates can also **apply for any of the certificates via fax** to the number 02 5836.2041. Students must fax the signed request specifying their name and surname (family name), student ID and a contact number, type of certificate required, number of copies and also attach a complete copy of their identity card.

The certificates requested will be sent by post to the address specified on the request.

8.2 Diploma supplement

The diploma supplement is an official document that is issued on completion of a university or higher education institute qualification and conforms to the European template developed by the European Commission, the Council of Europe and UNESCO - CEPES.

In accordance with the regulations the bilingual edition of the diploma supplement is issued (Italian and English).

The diploma supplement aims to make the student's level of qualification more "transparent" by supplementing the students with a curriculum of the studies carried out, thereby making it easier for potential employers to understand and evaluate new academic titles and simplifying the academic and professional recognition of Italian higher education qualifications abroad and the free international circulation of our graduates.

It is a document that only contains official data about the academic career and it does not contain any value-judgements, equivalence statements or suggestions about recognition but describes the nature, level, context, contents and status of the studies carried out and completed by the student.

It is divided into 8 sections that contain the following information:

- personal details of the student;
- qualification awarded (e.g. Bachelor in xxx, field of study yyy; name of institution that issued the qualification, address of university, legally recognised university, etc.);
- level of qualification (e.g. first cycle of university studies, program duration and admission requirements);
- curriculum and exam marks and graduation grade with details of marking scale used;

- function of qualification (access to further study, professional status conferred by qualification);
- additional information (relevant elements in the student's curriculum, such as internships, study periods abroad, etc.);
- national higher education system in Italy.

9. LIST OF COURSES

9.1

List of courses in alphabetical order

Course are listed in alphabetical order with indication of the graduate program, credit points, semester when offered, Institute and department they pertain to plus, Course Director and other teaching staff.

Below is a list of Institutes with their abbreviation:

Centro di servizi didattici per l'informatica	IT Education Services Centre	SEDIN
Centro linguistico	Language Centre	C. LINGUISTICO
Istituto di Amministrazione, finanza e controllo	Institute of Accounting, Finance and Control	IAFC
Istituto di Diritto comparato "A. Sraffa"	Institute of Comparative Law "A. Sraffa"	IDC
Istituto di Economia dei mercati e degli intermediari finanziari "G. Dell'Amore"	Institute of Financial Markets and Institutions "G. Dell'Amore"	IEMIF
Istituto di Economia e gestione delle imprese "G. Pivato"	Institute of Corporate Economics and Management "G. Pivato"	IEGI
Istituto di Economia politica "E. Bocconi"	Institute of Economics "E. Bocconi"	IEP
Istituto di Metodi quantitativi	Institute of Quantitative Methods	IMQ
Istituto di Organizzazione e sistemi informativi	Institute of Business Organisation and Information Systems	IOSI
Istituto di Pubblica amministrazione e sanità "C. Masini"	Institute of Public Administration and Health Care Management "C. Masini"	IPAS
Istituto di Storia economica	Institute of Economic History	ISE
Istituto di Strategia ed economia aziendale "G. Zappa"	Institute of Strategic Management "G. Zappa"	ISEA
Dipartimento di Economia aziendale	Department of Business Administration	DEA
Dipartimento di Economia politica	Department of Economics	DEP

The course profiles can be consulted at <http://www.unibocconi.it/profiles>.

5256

ACCOUNTING NEI SETTORI

FINANCIAL ACCOUNTING IN SELECTED INDUSTRIES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Mara Cameran

Gianluca Meloni

5204

ADVANCED ACCOUNTING AND FINANCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Elisabetta Barone

Andrea Nappa

5099

ANALISI DEI DATI

DATA ANALYSIS

(cfu: DES 10)

(II sem.) (I.M.Q.) (DEP)

Marco Bonetti

Omar El-dakkak - Sergio Venturini

5185

ANALISI DEI DATI PER IL MANAGEMENT

DATA ANALYSIS FOR MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.) (DEP)

Luca Molteni

Fausta Luscia

5069

ANALISI ECONOMICA

ECONOMIC ANALYSIS

(cfu: DES 8)

(II sem.) (I.E.P.) (DEP)

Aldo Montesano

Giuseppe Attanasi

5073

ANALISI ECONOMICA DEL DIRITTO

LAW AND ECONOMICS

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Alberto Monti

Filippo Andrea Chiaves - Edoardo Courir

5255

ANALISI ECONOMICHE PER LE DECISIONI AZIENDALI

ECONOMIC ANALYSIS FOR DECISION MAKING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Franco Flavio Miroglio

5305

APPLIED RESEARCH

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.) (DEP)

Francesco Billari

Barbara Chizzolini - Jane Klobas

5294

ARTE E CULTURA / ARTS AND CULTURE

ARTS AND CULTURE

(cfu: CLEACC 18)

(Annuale) (I.S.E.) (DEP)

Stefano Baia Curioni

Maurice Aymard - Fernando Bandini - Riccardo Caccia - Antonio Calabro' - Marco Cattini - Fiorella Congedo - Mario Delli Ponti - Anna Detheridge - Romano Frassa - Piero Gelli - Gianni Gualberto - Guido Guerzoni - Hans Hoeger - Valerio Massimo Manfredi - Carmelo Marabello - Alessandro Morandotti - Renato Palazzi - Achille Marzio Romani - Rocco Ronchi - Edward Rozzo - Chiara Somajni - Angela Giovanna Vettese - Gino Secondo Zaccaria

5258

BILANCIO, COMUNICAZIONE FINANZIARIA E TEMI PROFESSIONALI

FINANCIAL REPORTING AND ACCOUNTING FOR MERGERS, ACQUISITIONS AND RELATED MATTERS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Alfredo Vigano'

Alberto Bertoni

5203

BUSINESS HISTORY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Franco Amatori

Andrea Colli

5207

BUSINESS PLANNING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -

CLSG 6)
(II sem.) (I.S.E.A.) (DEA)
Cinzia Parolini
Irene Dagnino

5292

BUSINESS STRATEGY

(cfu: DIEM 6)
(I sem.) (I.S.E.A.) (DEA)
Carlo Alberto Carnevale Maffe'
Vikas Kumar

5119

COMPARATIVE BUSINESS LAW

(cfu: DIEM 6)
(II sem.) (I.D.C.) (DEP)
Catherine Rogers

5162

COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.P.) (DEP)
Roberto Artoni
Giampaolo Arachi

5117

COMPARATIVE POLITICAL ECONOMICS

(cfu: DIEM 6)
(II sem.) (I.E.P.) (DEP)
Vincenzo Galasso
Paolo Roberto Graziano - Antonio Merlo

5066

COMPORAMENTO ORGANIZZATIVO

ORGANIZATIONAL BEHAVIOUR

(cfu: CLEACC 6)
(II sem.) (I.O.S.I.) (DEA)
Severino Salvemini
Marina Puricelli

5226

COMPORAMENTO ORGANIZZATIVO E GESTIONE DEL PERSONALE

ORGANIZATIONAL BEHAVIOUR AND PERSONNEL MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.O.S.I.) (DEA)
Maria Gabriella Bagnato
Beatrice Bauer

5043

CONTABILITA' E BILANCIO 2 / ACCOUNTING AND FINANCIAL STATEMENTS 2
ACCOUNTING AND FINANCIAL STATEMENTS 2

(cfu: CLEA 4 - CLELI 8)

(I sem.) (I.A.F.C.) (DEA)

Alfredo Vigano'

Alberto Bertoni - Paolo Andrea Pio Colombo - Francesco Cometa - Ida D'alessio - Dino Di
Vincenzo - Bionesi Ferrari - Romina Franceschet - Massimo Livatino - Chiara Mancini - Antonio
Marra - Marco Mosconi - Maurizio Maria Pini - Giuseppe Pogliani - Paolo Serva - Daniela Travella

5219

CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE
GOVERNMENTAL ACCOUNTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Eugenio Anessi Pessina

Mario Collevocchio - Ileana Steccolini

5251

CONTABILITA' E PRINCIPI INTERNAZIONALI
INTERNATIONAL ACCOUNTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Maurizio Maria Pini

Alfredo Vigano'

5154

CORPORATE BANKING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.E.M.I.F.) (DEA)

Giancarlo Forestieri

5122

CORPORATE FINANCE

(cfu: DIEM 6)

(II sem.) (I.A.F.C.) (DEA)

Alessandro Frova

5135

DEMOGRAFIA INTERNAZIONALE
INTERNATIONAL DEMOGRAPHY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.M.Q.) (DEP)

Francesco Billari

Andrea Furcht - Roberto Impicciatore

5108

DIRITTO AMMINISTRATIVO

ADMINISTRATIVE LAW

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Fabrizio Fracchia

Roberta Lombardi - Massimo Occhiena

5053

DIRITTO AMMINISTRATIVO E INTERNAZIONALE

INTERNATIONAL AND ADMINISTRATIVE LAW

(cfu: CLAPI 8)

(II sem.) (I.D.C.) (DEP)

Massimo Occhiena

Claudio Dordi

5191

DIRITTO BANCARIO

BANKING AND FINANCE LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.) (DEP)

Andrea Giannelli

5315

DIRITTO CIVILE (Contrattualistica)

CIVIL LAW (Rules of contracts)

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.) (DEP)

Giovanni Iudica

Laura Morlotti Bonetti

5083

DIRITTO COMMERCIALE / COMPANY AND BUSINESS LAW

COMPANY AND BUSINESS LAW

(cfu: CLEA 6 - CLAPI 6 - CLELI 8 - DES 8 - CLSG 8)

(II sem. - I sem.) (I.D.C.) (DEP)

Piergaetano Marchetti

Silvia Gaia Balp - Paola Balzarini - Luigi Arturo Bianchi - Giovanni Battista Bisogni - Elena Carla

Buffa Di Perrero - Giuseppe Carcano - Marco Carone - Alessandro De Nicola - Maria Di Sarli -

Matteo Erede - Luigi Misericocchi - Valerio Piacentini - Alberto Picciau - Marco Rigotti - Paolo

Sfameni - Giovanni Strampelli - Marco Ventoruzzo

5088

DIRITTO COMMERCIALE E FINANZIARIO

BUSINESS AND FINANCIAL LAW

(cfu: CLEFIN 8)

(I sem.) (I.D.C.) (DEP)

Marco Ventoruzzo

Paola Balzarini - Maria Chiara Mosca

5071

DIRITTO COMMERCIALE ED INDUSTRIALE

COMPANY AND BUSINESS LAW AND INTELLECTUAL PROPERTY

(cfu: CLEMIT 6)

(II sem.) (I.D.C.) (DEP)

Federico Ghezzi

5096**DIRITTO DEI BENI IMMATERIALI**

INTELLECTUAL PROPERTY LAW

(cfu: CLEACC 6)

(II sem.) (I.D.C.) (DEP)

Paola Magnani

Laurent Manderieux - Maria Montagnani

5194**DIRITTO DELL'AMBIENTE**

ENVIRONMENT LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Fabrizio Fracchia

Daniel Farber

5195**DIRITTO DELLE ASSICURAZIONI**

INSURANCE LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Aurelio Donato Candian

Michele Siri

5061**DIRITTO DELLE PROCEDURE CONCORDSUALI**

INSOLVENCY LAW

(cfu: CLELI 4)

(II sem.) (I.D.C.) (DEP)

Giuseppe Battaglia

5196**DIRITTO DELL'INFORMATICA ED INTERNET**

INTERNET AND INFORMATIC LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Giuseppe Franco Ferrari

Raffaele Zallone

5197**DIRITTO DELL'UNIONE EUROPEA**

EUROPEAN UNION LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6)
(I sem.) (I.D.C.) (DEP)
Giorgio Sacerdoti
Chiara Battistini - Gianluca Rubagotti

5198

DIRITTO ECCLESIASTICO

LAW AND RELIGION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.D.C.) (DEP)
Luciano Musselli

5109

DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

FINANCIAL INSTITUTIONS AND MARKETS LAW AND ECONOMICS

(cfu: CLSG 8)
(I sem.) (I.E.M.I.F.) (DEA)
Marco Onado
Andrea Giannelli - Paolo Mottura - Paolo Sfameni

5111

DIRITTO INTERNAZIONALE E COMUNITARIO

INTERNATIONAL AND EUROPEAN LAW

(cfu: CLSG 8)
(II sem.) (I.D.C.) (DEP)
Giorgio Sacerdoti
Leonardo Borlini - Claudio Dordi - Manlio Frigo

5200

DIRITTO PENALE COMMERCIALE

BUSINESS AND CORPORATE CRIMINAL LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.D.C.) (DEP)
Alberto Alessandri
Melissa Miedico

5074

DIRITTO PENALE E PROCEDURA PENALE 1

CRIMINAL LAW AND PROCEDURE 1

(cfu: CLSG 6)
(I sem.) (I.D.C.) (DEP)
Francesco Mucciarelli
Antonino Gullo - Melissa Miedico

5112

DIRITTO PENALE E PROCEDURA PENALE 2

CRIMINAL LAW AND PROCEDURE 2

(cfu: CLSG 6)
(II sem.) (I.D.C.) (DEP)

Massimo Ceresa-gastaldo
Laura Cesaris

5075

DIRITTO PRIVATO 2

CIVIL LAW 2

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Giovanni Iudica

Attilio Guarneri - Piergiuseppe Monateri - Alberto Monti

5113

DIRITTO PRIVATO 3

CIVIL LAW 3

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Giovanni Iudica

Andrea Belvedere - Giovanni Bonilini

5193

DIRITTO PRIVATO COMPARATO

COMPARATIVE LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Attilio Guarneri

5077

DIRITTO PROCESSUALE CIVILE E FALLIMENTARE

CIVIL PROCEDURE AND BANKRUPTCY LAW

(cfu: CLSG 10)

(II sem.) (I.D.C.) (DEP)

Cesare Cavallini

Michelle Vanzetti

5238

DIRITTO PUBBLICO COMPARATO

COMPARATIVE PUBLIC LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Giuseppe Franco Ferrari

Carlo Lucioni

5093

DIRITTO TRIBUTARIO

TAX LAW

(cfu: CLELI 6)

(I sem.) (I.D.C.) (DEP)

Carlo Garbarino

Stefania Boffano

5078

DIRITTO TRIBUTARIO ITALIANO ED EUROPEO

ITALIAN AND EUROPEAN TAX LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.D.C.) (DEP)

Carlo Garbarino

Stefania Boffano - Angelo Contrino

5143

E-BUSINESS AND THE GLOBAL MARKET

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Emanuela Prandelli

Margherita Pagani

5144

E-BUSINESS E GESTIONE DELL'INNOVAZIONE

MANAGING INNOVATION THROUGH E-BUSINESS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Gianmario Verona

Emanuela Prandelli - Daniele Severi Bruni

5101

ECONOMETRIA

ECONOMETRICS

(cfu: DES 6 - CLEMIT 6)

(I sem. - II sem.) (I.E.P.) (DEP)

Massimiliano Marcellino - Barbara Chizzolini

Maria Luisa Mancusi

5089

ECONOMIA APPLICATA

APPLIED ECONOMICS

(cfu: CLEFIN 6)

(II sem.) (I.E.P.) (DEP)

Massimiliano Marcellino

Barbara Chizzolini

5011

ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI / FINANCIAL MARKETS AND INSTITUTIONS

FINANCIAL MARKETS AND INSTITUTIONS

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 4 - DES 6)

(I sem. - II sem.) (I.E.M.I.F.) (DEA)

Paolo Mottura - Stefano Zorzoli - Lucia Spotorno - Claudio Zara - Pier Luigi Fabrizi

Francesca Arnaboldi - Brunella Bruno - Alessandra Dal Colle - Giancarlo Forestieri - Gianfranco

Forte - Emilia Garcia Appendini - Renato Giovannini - Issam Hallak - Giuliano Orlando Iannotta -

Federica Miglietta - Giacomo Nocera - Anna Omarini - Edmondo Tudini

5103

ECONOMIA DEI MERCATI FINANZIARI INTERNAZIONALI
INTERNATIONAL FINANCIAL MARKETS

(cfu: CLEMIT 6)

(I sem.) (I.E.M.I.F.) (DEA)

Filippo Ippolito

5058

ECONOMIA DEL MERCATO MOBILIARE
SECURITIES MARKETS

(cfu: CLEFIN 8)

(I sem.) (I.E.M.I.F.) (DEA)

Pier Luigi Fabrizi

Marco Navone - Francesco Saita - Giovanna Zanotti

5004

ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE / PUBLIC
MANAGEMENT

PUBLIC MANAGEMENT

(cfu: CLEA 6)

(I sem.) (I.P.A.S.) (DEA)

Elio Borgonovi

Luca Buccoliero - Paolo Fedele - Giovanni Fosti - Claudio Jommi - Federico Lega - Francesco Longo - Valentina Mele - Greta Nasi - Monica Otto - Fabrizio Pezzani - Aleksandra Torbica - Valeria Tozzi - Alex Turrini - Giovanni Valotti - Emanuele Antonio Vendramini

5095

ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

MANAGEMENT OF PUBLIC INSTITUTIONS AND NON-PROFIT ORGANIZATIONS

(cfu: CLEACC 6)

(II sem.) (I.P.A.S.) (DEA)

Alex Turrini

Giorgio Fiorentini - Pasquale Seddio

5165

ECONOMIA DELLO SVILUPPO

DEVELOPMENT ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Carlo Filippini

Alessandro Pio

5314

ECONOMIA E GESTIONE DEI FONDI PENSIONE

PENSION FUND MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Sergio Paci
Alberto Brambilla

5242

ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

BANK AND INSURANCE MANAGEMENT

(cfu: CLEFIN 8)

(I sem.) (I.E.M.I.F.) (DEA)

Sergio Paci

Brunella Bruno - Paolo Mottura

5220

ECONOMIA E GESTIONE DELLE AZIENDE NON PROFIT

MANAGEMENT OF NON-PROFIT ORGANIZATIONS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Giorgio Fiorentini

5009

ECONOMIA E GESTIONE DELLE IMPRESE

CORPORATE MANAGEMENT

(cfu: CLAPI 6 - CLEFIN 6 - DES 6)

(II sem. - I sem.) (I.E.G.I.) (DEA)

Enrico Valdani - Salvatore Vicari - Alfonso Gambardella

Arianna Brioschi - David Mario Dino Jarach - Carlo Giovanni Mammola - Claudio Panico - Giuseppe Stabilini

5166

ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

ECONOMICS OF MULTINATIONAL ENTERPRISES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Fabrizio Onida

Rosario Crino' - Gianmarco Ottaviano

5070

ECONOMIA INDUSTRIALE ED ECONOMIA DELL'IMPRESA

INDUSTRIAL ORGANIZATION AND FUNDAMENTALS OF MANAGEMENT

(cfu: CLEMIT 8)

(I sem.) (I.E.P.) (DEP)

Stefano Breschi

Christian Garavaglia - Camilla Lenzi

5072

ECONOMIA INTERNAZIONALE

INTERNATIONAL TRADE

(cfu: CLEMIT 8)

(II sem.) (I.E.P.) (DEP)

Fabrizio Onida

Elisa Borghi - Paolo Epifani

5086

ECONOMIA INTERNAZIONALE E REGIONALE
INTERNATIONAL AND REGIONAL ECONOMICS

(cfu: CLAPI 10)
(II sem.) (I.E.P.) (DEP)

Lanfranco Senn
Rodolfo Helg - Massimiliano Riggi

5167

ECONOMIA INTERNAZIONALE REALE
INTERNATIONAL TRADE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)
(II sem.) (I.E.P.) (DEP)

Fabrizio Onida
Rosario Crino' - Anna Maria Falzoni

5059

ECONOMIA MONETARIA
MONETARY ECONOMICS

(cfu: CLEFIN 8)
(II sem.) (I.E.P.) (DEP)

Angelo Porta
Michela Braga - Tommaso Monacelli - Alessandro Notarpietro

5126

ECONOMIA MONETARIA E DEGLI INTERMEDIARI FINANZIARI (Aspetti internazionali)

INTERNATIONAL MONETARY AND FINANCIAL ECONOMICS

(cfu: CLEFIN 6)
(II sem.) (I.E.M.I.F.) (DEA)

Manuela Geranio
Franco Bruni - Issam Hallak - Barbara Rindi

5173

ECONOMIA MONETARIA INTERNAZIONALE
INTERNATIONAL MONETARY ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)
Franco Bruni

5168

ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)
ECONOMICS (Poverty, inequality and income distribution)

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)
Renata Lenti
Conchita D'ambrosio

5169

ECONOMIA URBANA

URBAN ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Lanfranco Senn

Maria Cristina Gibelli - Gianluigi Gorla

5164

ECONOMICS OF THE FIRM

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Luigi Orsenigo

Stefano Brusoni

5187

ELEMENTI DI MATEMATICA PER I MERCATI FINANZIARI

MATHEMATICS FOR FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.) (DEP)

Gabriele Gurioli

5121

EUROPEAN ECONOMIC POLICY

(cfu: DIEM 6)

(II sem.) (I.E.P.) (DEP)

Carlo Secchi

Carlo Altomonte - Sandro Sideri

5170

EUROPEAN LABOUR MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Tito Michele Boeri

5110

FILOSOFIA DEL DIRITTO

JURISPRUDENCE, THEORY OF JUSTICE

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Damiano Canale

Giovanni Tuzet

5243

FINANCIAL MARKETS AND INSTITUTIONS

(cfu: DIEM 6)

(I sem.) (I.E.M.I.F.) (DEA)
Marco Navone
Mascia Bedendo

5118

FINANCIAL MATHEMATICS

(cfu: DIEM 6)
(I sem.) (I.M.Q.) (DEP)
Fulvio Ortu

5048

FINANZA AZIENDALE / CORPORATE FINANCE

CORPORATE FINANCE

(cfu: CLEA 6 - CLEFIN 8 - CLELI 8 - CLEACC 6)

(II sem. - I sem.) (I.A.F.C.) (DEA)

Alessandro Frova - Maurizio Dallochio - Gualtiero Brugger

Alberto Bertoni - Stefano Bonini - Cesare Conti - Paola Galbiati - Paolo Ghiringhelli - Alberto

Micalizzi - Alessandro Nova - Francesco Reggiani - Barbara Rovetta - Stefano Salvatori -

Emanuele Teti - Paolo Vantellini

5252

FINANZA MOBILIARE

CAPITAL MARKET FINANCING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Francesco Momente' - Paolo Maurizio Iovenitti

5254

FINANZA STRAORDINARIA

MERGERS, ACQUISITION AND CORPORATE RESTRUCTURING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Gualtiero Brugger

Massimo Buongiorno

5268

FONDAMENTI DI PRODUCT MANAGEMENT

PRODUCT MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Chiara Mauri

Paola Maria Milanese

5221

FORME DI GESTIONE DEI SERVIZI PUBBLICI

UTILITIES MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)
Carlo Savazzi

5171

FOUNDATIONS OF THE EUROPEAN ECONOMY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Francesca Polese
Matthias Kipping

5323

FRANCESE (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5145

GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

ENVIRONMENTAL AND OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Sergio Pivato
Antonio Tencati

5146

GESTIONE DELLE OPERATIONS

PRODUCTION AND OPERATIONS MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Alberto Grando
Valeria Belvedere

5106

GESTIONE DELL'INNOVAZIONE

INNOVATION MANAGEMENT

(cfu: CLEMIT 8)

(I sem.) (I.E.G.I.) (DEA)

Vincenzo Baglieri
Daniele Severi Bruni

5049

GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA / INNOVATION AND TECHNOLOGY MANAGEMENT

INNOVATION AND TECHNOLOGY MANAGEMENT

(cfu: CLEA 6)

(I sem.) (I.E.G.I.) (DEA)

Salvatore Vicari
Vincenzo Baglieri - Valeria Belvedere - Paola Cillo - Boris Durisin - Matteo Giuffrida - Alberto

Grando - Carlo Giovanni Mammola - Maurizio Moirano - Stefano Pogutz - Raffaele Secchi -
Daniele Severi Bruni - Giuseppe Stabilini - Antonio Tencati - Vittoria Veronesi

5267

GESTIONE E ORGANIZZAZIONE DI VENDITA

SALES MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Paolo Guenzi

Paola Caiozzo

5227

I SISTEMI INFORMATIVI NELL'ECONOMIA DIGITALE

INFORMATION SYSTEMS IN THE DIGITAL ECONOMY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Luigi Proserpio

5320

INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.D.C.) (DEP)

Maria Montagnani

Maurizio Borghi

5172

INDUSTRIAL ORGANISATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.E.P.) (DEP)

Maria Luisa Mancusi

Anna Creti' - Andreas Madestam

5233

INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA

INFORMATION TECHNOLOGY AND ORGANIZATIONAL INNOVATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.O.S.I.) (DEA)

Pier Franco Camussone

Stefano Basaglia

5104

INNOVATION AND INDUSTRIAL DYNAMICS

(cfu: CLEMIT 8)

(I sem.) (I.E.P.) (DEP)

Francesco Lissoni

Stefano Brusoni

5257

INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI
INTERNAL AUDITING AND BUSINESS PROCESSES ANALYSIS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Nicola Pecchiari

Giorgio Venturini

5120

INTERNATIONAL AND EUROPEAN LAW

(cfu: DIEM 6)

(I sem.) (I.D.C.) (DEP)

Andreas Ziegler

5155

INTERNATIONAL BANKING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Issam Hallak

5136

INTERNATIONAL BUSINESS STRATEGY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Vikas Kumar

5115

INTERNATIONAL ECONOMICS (Real and monetary)

(cfu: DIEM 10)

(II sem.) (I.E.P.) (DEP)

Franco Bruni

Paolo Epifani

5124

INTERNATIONAL MARKETING

(cfu: DIEM 6)

(I sem.) (I.E.G.I.) (DEA)

Enrico Valdani

David Mario Dino Jarach

5147

INTERNATIONAL MARKETING RESEARCH

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Enrico Valdani

David Mario Dino Jarach - Isabella Soscia

5212

INTERNATIONAL PROJECT FINANCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Claudia Tamarowski

Emanuele Borgonovo

5310

INTRODUCTION TO MANAGEMENT CONSULTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Ferdinando Pennarola

Francesco Sacco - Severino Salvemini

5063

INTRODUZIONE ALLA FILOSOFIA

INTRODUCTION TO PHILOSOPHY

(cfu: CLEACC 4)

(I sem.) (I.M.Q.) (DEP)

Gino Secondo Zaccaria

Ivo De Gennaro

5213

INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

INTRODUCTION TO INTERNATIONAL CORPORATE FINANCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Alberto Bertoni

Carlo Maria Pinardi

5076

ISTITUZIONI DI DIRITTO DEL LAVORO

LABOUR LAW

(cfu: CLSG 6)

(II sem.) (I.D.C.) (DEP)

Stefano Liebman

Maurizio Del Conte

5023

ISTITUZIONI DI DIRITTO PUBBLICO

PRINCIPLES OF PUBLIC LAW

(cfu: CLEACC 6)

(I sem.) (I.D.C.) (DEP)

Giuseppe Franco Ferrari

Justin Orlando Frosini - Giampaolo Parodi

5174

ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI
INSTITUTIONS AND REGULATION OF FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Donato Masciandaro

Lucia Dalla Pellegrina - Luigi Donato

5324

ITALIANO (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5148

LA COMUNICAZIONE DI MARKETING

MARKETING COMMUNICATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Francesca Golfetto

Paola Maria Milanese - Diego Rinallo

5214

LA VALUTAZIONE DELLE AZIENDE

BUSINESS VALUTATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Laura Zanetti

5097

LABORATORIO SETTORIALE

SECTORIAL WORKSHOP

(cfu: CLEACC 6)

(I sem.) (I.E.G.I.) (DEA)

Stefania Borghini

Giuseppe Anselmi - Magda Antonioli - Silvia Bagdadli - Vincenzo Baglieri - Valeria Belvedere - Paolo Biscottini - Michela Bondardo - Armando Branchini - Alberto Cantoni - Filippo Del Corno - Giuseppe Delmestri - Paola Dubini - Nicola Fabbri - Guido Guerzoni - Gabriella Lojacono - Daniele Lupo Jalla' - Anna Maria Merlo - Fabrizio Montanari - Giacomo Negro - Andrea Ordanini - Margherita Pagani - Alberto Pasquale - Fabrizio Perretti - Pietro Petrarola - Giorgio Pinotti - Diego Rinallo - Severino Salvemini - Claudia Tacchino - Salvatore Testa - Giovanni Paolo Tomasi - Alessandro Usai - Anna Uslenghi - Maria Xanthoudaki - Karin Maria Laura Zaghi

5105

LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE / WORKSHOP
ON INNOVATIVE SECTORS AND NEW TECHNOLOGIES

WORKSHOP ON INNOVATIVE SECTORS AND NEW TECHNOLOGIES

(cfu: CLEMIT 6)

(II sem.) (I.E.P.) (DEP)

Nicoletta Corrocher

Boris Durisin - Giovanni Fattore - Alessandro Frova - Francesco Gulli' - Vikas Kumar - Elisabetta Marafioti - Fabio Montobbio - Andrea Ordanini - Andrea Paciaroni - Margherita Pagani - Raffaele Secchi - Fabrizio Zerbini

5215

L'ANALISI DI BILANCIO; L'INFORMATIVA ESTERNA

FINANCIAL STATEMENT ANALYSIS (and business community information)

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Claudio Devecchi

Paola Sacco - Pietro Versetti

5128

LINGUA FRANCESE

FRENCH LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Bianca Maria San Pietro

5127

LINGUA INGLESE

ENGLISH LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Dermot Costello

5239

LINGUA ITALIANA

ITALIAN LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6)

(I/II sem.) (Cl) (--)

Elisa Turra

5295

LINGUA PORTOGHESE

PORTOGUESE LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Helena Da Silva Neto

5130

LINGUA SPAGNOLA

SPANISH LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Marta Martinez Peres

5129

LINGUA TEDESCA

GERMAN LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Anna Dal Collo

5044

MACROECONOMIA / MACROECONOMICS

MACROECONOMICS

(cfu: CLEA 6 - CLAPI 8 - CLEFIN 8 - CLELI 8 - CLEACC 6 - DES 8 - CLEMIT 8)

(I sem.) (I.E.P.) (DEP)

Donato Masciandaro

Carlo Altomonte - Magda Antonioli - Elsa Artadi - Lucia Dalla Pellegrina - Alfredo Di Tillio - Giuseppe Ferraguto - Tommaso Monacelli - Antonella Mori - Roberto Perotti - Angelo Porta - Laura Santa Resmini - Luca Sala - Antonella Trigari

5114

MACROECONOMICS

(cfu: DIEM 8)

(I sem.) (I.E.P.) (DEP)

Martina Bjorkman

5309

MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.S.E.A.) (DEA)

Paola Anna Varacca Capello

Armando Branchini - Elisabetta Merlo

5138

MANAGEMENT DELLE AZIENDE DI TURISMO

TOURISM MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Manuela De Carlo

Ruggero Sainaghi

5313

MANAGEMENT DELLE INFORMAZIONI AZIENDALI (Information management)

INFORMATION MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Vincenzo Morabito

5230

MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

ARTS AND CULTURAL MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.O.S.I.) (DEA)

Severino Salvemini

Silvia Bagdadli - Antonella Caru' - Paola Dubini - Anna Maria Merlo - Andrea Ordanini

5316

MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem. - II sem.) (I.S.E.A.) (DEA)

Stefania Saviolo

Francesca Polese

5225

MANAGEMENT OF HUMAN CAPITAL SERVICES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.P.A.S.) (DEA)

Giovanni Fattore

Federico Lega - Donald Light

5222

MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Elio Borgonovi

Lodovica Longinotti - Joseph Leslie Metcalfe - Edoardo Ongaro

5050

MARKETING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem. - I sem.) (I.E.G.I.) (DEA)

Stefano Podesta' - Gabriele Troilo

Michela Addis - Alessandro Arbore - Arianna Brioschi - Antonella Caru' - Sandro Castaldo - Cristian Chizzoli - Armando Cirrincione - Valentina Fornari - Michael Gibbert - Francesca Golfetto - Carolina Guerini - Paola Maria Milanese - Stefano Pace - Margherita Pagani - Anna Uslenghi - Fabrizio Zerbini

5318

MARKETING COMMUNICATION AND MEDIA

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Francesca Golfetto

Arianna Brioschi - Jacob Hornik

5266

MARKETING PMI

SMALL BUSINESS MARKETING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Antonella Caru'

Paola Maria Milanese

5045

MATEMATICA FINANZIARIA / FINANCIAL MATHEMATICS

FINANCIAL MATHEMATICS

(cfu: CLEA 6 - CLEFIN 8 - CLELI 4)

(II sem.) (I.M.Q.) (DEP)

Lorenzo Peccati - Erio Castagnoli - Anna Maria Squellati

Sandro Bencini - Elena Adriana Coffetti - Giovanni Crespi - Mauro D'amico - Gino Favero -

Gabriele Gurioli - Michele Impedovo - Enrico Moretto - Guido Osimo - Emanuela Valaperta -

Alberto Zaffaroni

5068

MATEMATICA PER L'ECONOMIA E LE SCIENZE SOCIALI

MATHEMATICS FOR ECONOMICS AND SOCIAL SCIENCES

(cfu: DES 8)

(I sem.) (I.M.Q.) (DEP)

Margherita Cigola

Erio Castagnoli

5156

MERCATI FINANZIARI INTERNAZIONALI

INTERNATIONAL FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Manuela Geranio

Federica Miglietta

5223

METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

PROGRAMME ANALYSIS AND EVALUATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Mario Del Vecchio

Luca Buccoliero - Remy Cohen

5272

METODI DI SCELTA SUL MERCATO AZIONARIO

ACTIVE MANAGEMENT IN STOCK MARKET

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Andrea Beltratti

5312

METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA
QUANTITATIVE METHODS FOR CORPORATE STRATEGIC MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.) (DEP)

Lorenzo Peccati

Emanuele Borgonovo - Luca Gnan

5175

MICROSTRUTTURA DEI MERCATI DEI CAPITALI
MICROSTRUCTURE OF CAPITAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Barbara Rindi

Luisella Bosetti

5303

MODELLAZIONE DEI SISTEMI AZIENDALI
MODELLING COMPANY SYSTEMS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Ettore Cascioli

5188

MODELLI ECONOMICI
ECONOMIC MODELS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Giorgio Lunghini

Andrea Fumagalli - Stefano Lucarelli

5235

NETWORKING MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Andrea Montefusco

5232

ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Anna Grandori

Carmine Garzia

5046

ORGANIZZAZIONE AZIENDALE / ORGANIZATION THEORY

ORGANIZATION THEORY

(cfu: CLEA 6 - CLEMIT 6)

(I sem. - II sem.) (I.O.S.I.) (DEA)

Vincenzo Perrone - Eugenia Cacciatori

Maria Gabriella Bagnato - Rossella Cappetta - Gianluca Carnabuci - Paolo Preti - Marina Puricelli - Cataldo Ruta - Giuseppe Soda

5055

ORGANIZZAZIONE DEL LAVORO NELLE AMMINISTRAZIONI PUBBLICHE

ORGANIZATION AND HUMAN RESOURCE MANAGEMENT IN THE PUBLIC SECTOR

(cfu: CLAPI 6)

(II sem.) (I.P.A.S.) (DEA)

Giovanni Valotti

Giovanni Danesi

5092

ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI

MANAGEMENT INFORMATION SYSTEMS

(cfu: CLELI 6)

(I sem.) (I.O.S.I.) (DEA)

Vincenzo Morabito

Marina Puricelli

5202

ORGANIZZAZIONE INTERNAZIONALE

INTERNATIONAL ORGANIZATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Claudio Dordi

5273

PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

(cfu: DIEM 8)

(I sem.) (I.E.P.) (DEP)

Antonella Trigari

Gianluca Carnabuci - Santi Furnari - Nicolas Christophe Yves Groshenny

5157

POLITICA DEL CREDITO E GESTIONE DEI RISCHI

CREDIT RISK ANALYSIS AND CREDIT RISK MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Stefano Gatti

Giacomo De Laurentis

5100

POLITICA ECONOMICA

ECONOMIC POLICY

(cfu: DES 8)

(I sem.) (I.E.P.) (DEP)

Francesco Giavazzi

Guido Tabellini

5107**POLITICA ECONOMICA (Regolamentazione e localizzazione)**

ECONOMIC POLICY (REGULATION AND LOCALIZATION)

(cfu: CLEMIT 6)

(II sem.) (I.E.P.) (DEP)

Chiara Fumagalli

Paola Profeta - Alberto Zanardi

5176**POLITICA ECONOMICA EUROPEA**

EUROPEAN ECONOMIC POLICY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Carlo Secchi

Francesco Passarelli - Sandro Sideri

5158**PORTFOLIO E RISK MANAGEMENT NEI MERCATI INTERNAZIONALI**

PORTFOLIO THEORY AND GLOBAL ASSET MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.M.I.F.) (DEA)

Davide Maspero

Marco Navone

5325**PORTOGHESE (II lingua - CLSG)**

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5160**PRIVATE BANKING E INVESTITORI ISTITUZIONALI**

PRIVATE BANKING AND INSTITUTIONAL INVESTORS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Anna Omarini

5098**PROGETTAZIONE**

ORGANIZATION DESIGN

(cfu: CLEACC 4)

(II sem.) (I.O.S.I.) (DEA)

Giovanni Paolo Tomasi
Giuseppe Stabilini - Gianfranco Stamerra

5231

PROGETTAZIONE DELLE STRUTTURE ORGANIZZATIVE

DESIGN OF ORGANIZATIONAL STRUCTURES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Giuseppe Soda

5051

PROGRAMMAZIONE E CONTROLLO / MANAGERIAL ACCOUNTING

MANAGERIAL ACCOUNTING

(cfu: CLEA 6 - CLELI 8)

(II sem.) (I.A.F.C.) (DEA)

Marco Agliati - Sergio Beretta

Massimo Aielli - Giorgia Balboni - Ariela Caglio - Generoso Cogliano - Francesco Cometa -

Angelo Ditillo - Matteo Dolcino - Andrea Lissoni - Gianluca Meloni - Franco Flavio Miroglio -

Anna Iside Pistoni - Lucrezia Songini - Gianfranco Stamerra

5085

PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

PLANNING AND CONTROL IN PUBLIC ADMINISTRATION

(cfu: CLAPI 10)

(I sem.) (I.P.A.S.) (DEA)

Fabrizio Pezzani

Federico Basilica - Enrico Guarini

5224

PUBLIC MANAGEMENT AND THE BUSINESS ENVIRONMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.P.A.S.) (DEA)

Luca Giovanni Brusati

5087

RELAZIONI INTERNAZIONALI

INTERNATIONAL RELATIONS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Paolo Roberto Graziano

Benedetta Trivellato - Antonino Villafranca

5217

REPORTING DIREZIONALE E VALUTAZIONE DELLA PERFORMANCE

PERFORMANCE MEASUREMENT AND EVALUATION SYSTEMS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Gianluca Meloni

5151

RETAILING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Katia Premazzi

Charles Hofacker

5094

REVISIONE AZIENDALE

FINANCIAL AUDITING

(cfu: CLELI 6)

(II sem.) (I.A.F.C.) (DEA)

Massimo Livatino

Marco Sala

5057

SCIENZA DELLA POLITICA

POLITICAL SCIENCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Paolo Roberto Graziano

Matteo Roberto Carlo Jessoula

5081

SCIENZA DELLE FINANZE / PUBLIC ECONOMICS

PUBLIC ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 4 - DES 8 - CLSG 6)

(I sem. - II sem.) (I.E.P.) (DEP)

Paola Profeta - Roberto Artoni

Alessandra Casarico - Carlo Devillanova - Caterina Ferrario - Carlo Vittorio Fiorio - Luca

Micheletto - Mario Nava - Laura Pagani - Francesca Sala - Simona Scabrosetti - Alessandro

Sommacal - Pietro Vertova

5253

SISTEMI DI ANALISI E CONTABILITA' DEI COSTI

COST ANALYSIS AND COST ACCOUNTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Marco Agliati

Massimo Aielli

5082

SISTEMI INFORMATIVI AZIENDALI / MANAGEMENT INFORMATION SYSTEMS

MANAGEMENT INFORMATION SYSTEMS

(cfu: CLEA 4 - CLEACC 4)

(I sem.) (I.O.S.I.) (DEA)

Ferdinando Pennarola - Alfredo Biffi

Richard Baskerville - Paola Bielli - Leonardo Caporarello - Eugenio Marogna - Severino Meregalli
- Vincenzo Morabito - Paolo Pasini - Angela Perego - Pietro Previtali - Luigi Proserpio

5056

SOCIOLOGIA

SOCIOLOGY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Sandro Roventi

Chiara Galli

5326

SPAGNOLO (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (CI) (--)

Da definire

5047

STATISTICA / STATISTICS

STATISTICS

(cfu: CLEA 8 - CLAPI 10 - CLEFIN 8 - CLELI 6 - DES 8 - CLEMIT 8)

(I sem.) (I.M.Q.) (DEP)

Fausta Luscia - Sonia Petrone - Piero Veronese - Raffaella Piccarreta - Donato Michele Cifarelli -
Francesco Billari

Laura Angelici - Marco Bonetti - Claudio Giovanni Borroni - Paolo Bulla - Christian Castiello -
Annalisa Cerquetti - Roberto D'angio' - Massimo De Santis - Vilma Draperi - Roberto Impicciatore
- Eugenio Melilli - Luca Molteni - Paola Pagani - Alessandro Recla - Catia Scricciolo - Claudia
Tarantola - Elisa Varini - Sergio Venturini

5067

STATISTICA (Indagini campionarie)

STATISTICS (SAMPLE SURVEYS)

(cfu: CLEACC 4)

(II sem.) (I.M.Q.) (DEP)

Sandra Fortini

Eugenio Melilli

5190

STATISTICA PER I MERCATI FINANZIARI

STATISTICS FOR FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.) (DEP)

Fausta Luscia

Sandra Fortini

5180

STORIA DEL PENSIERO ECONOMICO

HISTORY OF ECONOMIC THOUGHT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Stefano Zamagni

Luigino Bruni - Ivan Moscati

5311

STORIA DELL'INDUSTRIA DELLA MODA

HISTORY OF THE FASHION INDUSTRY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Elisabetta Merlo

Francesca Polese

5028

STORIA ECONOMICA

ECONOMIC HISTORY

(cfu: CLAPI 6)

(I sem.) (I.S.E.) (DEP)

Edoardo Borruso

5102

STORIA ECONOMICA E SOCIALE

ECONOMIC AND SOCIAL HISTORY

(cfu: DES 6)

(II sem.) (I.S.E.) (DEP)

Marco Cattini

Giuseppe Berta - Marina Romani

5319

STORIA SOCIALE

SOCIAL HISTORY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Marco Cattini

Achille Marzio Romani

5140

STRATEGIA DI INTERNAZIONALIZZAZIONE

INTERNATIONAL BUSINESS AND MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Vittorio Coda

Elisabetta Marafioti - Davide Ravasi - Alessandro Zattoni

5084

STRATEGIA E POLITICA AZIENDALE / BUSINESS STRATEGY

BUSINESS STRATEGY

(cfu: CLEA 6 - CLELI 6)
(II sem. - I sem.) (I.S.E.A.) (DEA)
Giorgio Invernizzi

Silvio Bianchi Martini - Carlo Alberto Carnevale Maffe' - Vittorio Coda - Alessandro Cortesi -
Alexandra Dawson - Carmine Garzia - Elisabetta Marafioti - Pietro Mazzola - Paolo Russo -
Carmine Tripodi - Giovanni Valentini - Federico Visconti

5139

STRATEGIE DELLE PICCOLE E MEDIE IMPRESE

STRATEGIES FOR SMALL AND MEDIUM-SIZED COMPANIES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.S.E.A.) (DEA)

Ugo Lassini

5161

STRUMENTI DERIVATI E TECNICHE DI COPERTURA

DERIVATIVES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Giovanna Zanotti

5181

TECNOLOGIA E SVILUPPO ECONOMICO

TECHNOLOGY AND ECONOMIC DEVELOPMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(II sem.) (I.E.P.) (DEP)

Nicoletta Corrocher

Andrea Colli

5228

TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS

INFORMATION TECHNOLOGIES AND NEW BUSINESS MODELS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.O.S.I.) (DEA)

Pier Franco Camussone

Carlo Alberto Carnevale Maffe'

5327

TEDESCO (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5183

THE ECONOMICS OF DEVELOPMENT AND TRANSITION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(I sem.) (I.E.P.) (DEP)
 Eliana La Ferrara
 Tito Michele Boeri

5184

THE ECONOMICS OF GLOBALIZATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)
 Paolo Epifani
 Elsa Artadi

5141

THE MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH SECTORS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)
 Boris Durisin

9.2

List of courses in numerical order by code

Courses are listed in numerical order by code with indication of the graduate program, credit points, semester when offered, Institute and department they pertain to plus, the Course Director and other teaching staff.

Below is a list of Institutes with their abbreviation:

Centro di servizi didattici per l'informatica	IT Education Services Centre	SEDIN
Centro linguistico	Language Centre	C. LINGUISTICO
Istituto di Amministrazione, finanza e controllo	Institute of Accounting, Finance and Control	IAFC
Istituto di Diritto comparato "A. Sraffa"	Institute of Comparative Law "A. Sraffa"	IDC
Istituto di Economia dei mercati e degli intermediari finanziari "G. Dell'Amore"	Institute of Financial Markets and Institutions "G. Dell'Amore"	IEMIF
Istituto di Economia e gestione delle imprese "G. Pivato"	Institute of Corporate Economics and Management "G. Pivato"	IEGI
Istituto di Economia politica "E. Bocconi"	Institute of Economics "E. Bocconi"	IEP

Istituto di Metodi quantitativi	Institute of Quantitative Methods	IMQ
Istituto di Organizzazione e sistemi informativi	Institute of Business Organisation and Information Systems	IOSI
Istituto di Pubblica amministrazione e sanità "C. Masini"	Institute of Public Administration and Health Care Management "C. Masini"	IPAS
Istituto di Storia economica	Institute of Economic History	ISE
Istituto di Strategia ed economia aziendale "G. Zappa"	Institute of Strategic Management "G. Zappa"	ISEA
Dipartimento di Economia aziendale	Department of Business Administration	DEA
Dipartimento di Economia politica	Department of Economics	DEP

The course profiles can be consulted at <http://www.unibocconi.it/profiles>.

5004

ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE / PUBLIC MANAGEMENT

PUBLIC MANAGEMENT

(cfu: CLEA 6)

(I sem.) (I.P.A.S.) (DEA)

Elio Borgonovi

Luca Buccoliero - Paolo Fedele - Giovanni Fosti - Claudio Jommi - Federico Lega - Francesco Longo - Valentina Mele - Greta Nasi - Monica Otto - Fabrizio Pezzani - Aleksandra Torbica - Valeria Tozzi - Alex Turrini - Giovanni Valotti - Emanuele Antonio Vendramini

5009

ECONOMIA E GESTIONE DELLE IMPRESE

CORPORATE MANAGEMENT

(cfu: CLAPI 6 - CLEFIN 6 - DES 6)

(II sem. - I sem.) (I.E.G.I.) (DEA)

Enrico Valdani - Salvatore Vicari - Alfonso Gambardella

Arianna Brioschi - David Mario Dino Jarach - Carlo Giovanni Mammola - Claudio Panico - Giuseppe Stabilini

5011

ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI / FINANCIAL MARKETS AND INSTITUTIONS

FINANCIAL MARKETS AND INSTITUTIONS

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 4 - DES 6)

(I sem. - II sem.) (I.E.M.I.F.) (DEA)

Paolo Mottura - Stefano Zorzoli - Lucia Spotorno - Claudio Zara - Pier Luigi Fabrizi

Francesca Arnaboldi - Brunella Bruno - Alessandra Dal Colle - Giancarlo Forestieri - Gianfranco Forte - Emilia Garcia Appendini - Renato Giovannini - Issam Hallak - Giuliano Orlando Iannotta - Federica Miglietta - Giacomo Nocera - Anna Omarini - Edmondo Tudini

5023

ISTITUZIONI DI DIRITTO PUBBLICO

PRINCIPLES OF PUBLIC LAW

(cfu: CLEACC 6)

(I sem.) (I.D.C.) (DEP)

Giuseppe Franco Ferrari

Justin Orlando Frosini - Giampaolo Parodi

5028

STORIA ECONOMICA

ECONOMIC HISTORY

(cfu: CLAPI 6)

(I sem.) (I.S.E.) (DEP)

Edoardo Borruso

5043

CONTABILITA' E BILANCIO 2 / ACCOUNTING AND FINANCIAL STATEMENTS 2

ACCOUNTING AND FINANCIAL STATEMENTS 2

(cfu: CLEA 4 - CLELI 8)

(I sem.) (I.A.F.C.) (DEA)

Alfredo Vigano'

Alberto Bertoni - Paolo Andrea Pio Colombo - Francesco Cometa - Ida D'alessio - Dino Di

Vincenzo - Biones Ferrari - Romina Franceschet - Massimo Livatino - Chiara Mancini - Antonio

Marra - Marco Mosconi - Maurizio Maria Pini - Giuseppe Pogliani - Paolo Serva - Daniela Travella

5044

MACROECONOMIA / MACROECONOMICS

MACROECONOMICS

(cfu: CLEA 6 - CLAPI 8 - CLEFIN 8 - CLELI 8 - CLEACC 6 - DES 8 - CLEMIT 8)

(I sem.) (I.E.P.) (DEP)

Donato Masciandaro

Carlo Altomonte - Magda Antonioli - Elsa Artadi - Lucia Dalla Pellegrina - Alfredo Di Tillio -

Giuseppe Ferraguto - Tommaso Monacelli - Antonella Mori - Roberto Perotti - Angelo Porta -

Laura Santa Resmini - Luca Sala - Antonella Trigari

5045

MATEMATICA FINANZIARIA / FINANCIAL MATHEMATICS

FINANCIAL MATHEMATICS

(cfu: CLEA 6 - CLEFIN 8 - CLELI 4)

(II sem.) (I.M.Q.) (DEP)

Lorenzo Peccati - Erio Castagnoli - Anna Maria Squellati

Sandro Bencini - Elena Adriana Coffetti - Giovanni Crespi - Mauro D'amico - Gino Favero -

Gabriele Gurioli - Michele Impedovo - Enrico Moretto - Guido Osimo - Emanuela Valaperta -

Alberto Zaffaroni

5046

ORGANIZZAZIONE AZIENDALE / ORGANIZATION THEORY

ORGANIZATION THEORY

(cfu: CLEA 6 - CLEMIT 6)

(I sem. - II sem.) (I.O.S.I.) (DEA)

Vincenzo Perrone - Eugenia Cacciatori

Maria Gabriella Bagnato - Rossella Cappetta - Gianluca Carnabuci - Paolo Preti - Marina Puricelli -

Cataldo Ruta - Giuseppe Soda

5047

STATISTICA / STATISTICS

STATISTICS

(cfu: CLEA 8 - CLAPI 10 - CLEFIN 8 - CLELI 6 - DES 8 - CLEMIT 8)

(I sem.) (I.M.Q.) (DEP)

Fausta Luscia - Sonia Petrone - Piero Veronese - Raffaella Piccarreta - Donato Michele Cifarelli - Francesco Billari

Laura Angelici - Marco Bonetti - Claudio Giovanni Borroni - Paolo Bulla - Christian Castiello - Annalisa Cerquetti - Roberto D'angio' - Massimo De Santis - Vilma Draperi - Roberto Impicciatore - Eugenio Melilli - Luca Molteni - Paola Pagani - Alessandro Recla - Catia Scricciolo - Claudia Tarantola - Elisa Varini - Sergio Venturini

5048

FINANZA AZIENDALE / CORPORATE FINANCE

CORPORATE FINANCE

(cfu: CLEA 6 - CLEFIN 8 - CLELI 8 - CLEACC 6)

(II sem. - I sem.) (I.A.F.C.) (DEA)

Alessandro Frova - Maurizio Dallochio - Gualtiero Brugger

Alberto Bertoni - Stefano Bonini - Cesare Conti - Paola Galbiati - Paolo Ghiringhelli - Alberto Micalizzi - Alessandro Nova - Francesco Reggiani - Barbara Rovetta - Stefano Salvatori - Emanuele Teti - Paolo Vantellini

5049

GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA / INNOVATION AND TECHNOLOGY MANAGEMENT

INNOVATION AND TECHNOLOGY MANAGEMENT

(cfu: CLEA 6)

(I sem.) (I.E.G.I.) (DEA)

Salvatore Vicari

Vincenzo Baglieri - Valeria Belvedere - Paola Cillo - Boris Durisin - Matteo Giuffrida - Alberto Grandi - Carlo Giovanni Mammola - Maurizio Moirano - Stefano Pogutz - Raffaele Secchi - Daniele Severi Bruni - Giuseppe Stabilini - Antonio Tencati - Vittoria Veronesi

5050

MARKETING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem. - I sem.) (I.E.G.I.) (DEA)

Stefano Podesta' - Gabriele Troilo

Michela Addis - Alessandro Arbore - Arianna Brioschi - Antonella Caru' - Sandro Castaldo - Cristian Chizzoli - Armando Cirrincione - Valentina Fornari - Michael Gibbert - Francesca Golfetto - Carolina Guerini - Paola Maria Milanese - Stefano Pace - Margherita Pagani - Anna Uslenghi - Fabrizio Zerbini

5051

PROGRAMMAZIONE E CONTROLLO / MANAGERIAL ACCOUNTING

MANAGERIAL ACCOUNTING

(cfu: CLEA 6 - CLELI 8)

(II sem.) (I.A.F.C.) (DEA)

Marco Agliati - Sergio Beretta
Massimo Aielli - Giorgia Balboni - Ariela Caglio - Generoso Cogliano - Francesco Cometa -
Angelo Dittilo - Matteo Dolcino - Andrea Lissoni - Gianluca Meloni - Franco Flavio Miroglio -
Anna Iside Pistoni - Lucrezia Songini - Gianfranco Stamerra

5053

DIRITTO AMMINISTRATIVO E INTERNAZIONALE
INTERNATIONAL AND ADMINISTRATIVE LAW

(cfu: CLAPI 8)
(II sem.) (I.D.C.) (DEP)
Massimo Occhiena
Claudio Dordi

5055

ORGANIZZAZIONE DEL LAVORO NELLE AMMINISTRAZIONI PUBBLICHE
ORGANIZATION AND HUMAN RESOURCE MANAGEMENT IN THE PUBLIC SECTOR

(cfu: CLAPI 6)
(II sem.) (I.P.A.S.) (DEA)
Giovanni Valotti
Giovanni Danesi

5056

SOCIOLOGIA
SOCIOLOGY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)
(II sem.) (I.E.P.) (DEP)
Sandro Roventi
Chiara Galli

5057

SCIENZA DELLA POLITICA
POLITICAL SCIENCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)
(II sem.) (I.E.P.) (DEP)
Paolo Roberto Graziano
Matteo Roberto Carlo Jessoula

5058

ECONOMIA DEL MERCATO MOBILIARE
SECURITIES MARKETS

(cfu: CLEFIN 8)
(I sem.) (I.E.M.I.F.) (DEA)
Pier Luigi Fabrizi
Marco Navone - Francesco Saita - Giovanna Zanotti

5059

ECONOMIA MONETARIA
MONETARY ECONOMICS

(cfu: CLEFIN 8)

(II sem.) (I.E.P.) (DEP)
Angelo Porta
Michela Braga - Tommaso Monacelli - Alessandro Notarpietro

5061
DIRITTO DELLE PROCEDURE CONCORSUALI
INSOLVENCY LAW
(cfu: CLELI 4)
(II sem.) (I.D.C.) (DEP)
Giuseppe Battaglia

5063
INTRODUZIONE ALLA FILOSOFIA
INTRODUCTION TO PHILOSOPHY
(cfu: CLEACC 4)
(I sem.) (I.M.Q.) (DEP)
Gino Secondo Zaccaria
Ivo De Gennaro

5066
COMPORAMENTO ORGANIZZATIVO
ORGANIZATIONAL BEHAVIOUR
(cfu: CLEACC 6)
(II sem.) (I.O.S.I.) (DEA)
Severino Salvemini
Marina Puricelli

5067
STATISTICA (Indagini campionarie)
STATISTICS (SAMPLE SURVEYS)
(cfu: CLEACC 4)
(II sem.) (I.M.Q.) (DEP)
Sandra Fortini
Eugenio Melilli

5068
MATEMATICA PER L'ECONOMIA E LE SCIENZE SOCIALI
MATHEMATICS FOR ECONOMICS AND SOCIAL SCIENCES
(cfu: DES 8)
(I sem.) (I.M.Q.) (DEP)
Margherita Cigola
Erio Castagnoli

5069
ANALISI ECONOMICA
ECONOMIC ANALYSIS
(cfu: DES 8)
(II sem.) (I.E.P.) (DEP)
Aldo Montesano
Giuseppe Attanasi

5070

ECONOMIA INDUSTRIALE ED ECONOMIA DELL'IMPRESA

INDUSTRIAL ORGANIZATION AND FUNDAMENTALS OF MANAGEMENT

(cfu: CLEMIT 8)

(I sem.) (I.E.P.) (DEP)

Stefano Breschi

Christian Garavaglia - Camilla Lenzi

5071

DIRITTO COMMERCIALE ED INDUSTRIALE

COMPANY AND BUSINESS LAW AND INTELLECTUAL PROPERTY

(cfu: CLEMIT 6)

(II sem.) (I.D.C.) (DEP)

Federico Ghezzi

5072

ECONOMIA INTERNAZIONALE

INTERNATIONAL TRADE

(cfu: CLEMIT 8)

(II sem.) (I.E.P.) (DEP)

Fabrizio Onida

Elisa Borghi - Paolo Epifani

5073

ANALISI ECONOMICA DEL DIRITTO

LAW AND ECONOMICS

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Alberto Monti

Filippo Andrea Chiaves - Edoardo Courir

5074

DIRITTO PENALE E PROCEDURA PENALE 1

CRIMINAL LAW AND PROCEDURE 1

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Francesco Mucciarelli

Antonino Gullo - Melissa Miedico

5075

DIRITTO PRIVATO 2

CIVIL LAW 2

(cfu: CLSG 6)

(I sem.) (I.D.C.) (DEP)

Giovanni Iudica

Attilio Guarneri - Piergiuseppe Monateri - Alberto Monti

5076

ISTITUZIONI DI DIRITTO DEL LAVORO

LABOUR LAW

(cfu: CLSG 6)

(II sem.) (I.D.C.) (DEP)
Stefano Liebman
Maurizio Del Conte

5077

DIRITTO PROCESSUALE CIVILE E FALLIMENTARE
CIVIL PROCEDURE AND BANKRUPTCY LAW

(cfu: CLSG 10)
(II sem.) (I.D.C.) (DEP)
Cesare Cavallini
Michelle Vanzetti

5078

DIRITTO TRIBUTARIO ITALIANO ED EUROPEO
ITALIAN AND EUROPEAN TAX LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.D.C.) (DEP)
Carlo Garbarino
Stefania Boffano - Angelo Contrino

5081

SCIENZA DELLE FINANZE / PUBLIC ECONOMICS
PUBLIC ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 4 - DES 8 - CLSG 6)
(I sem. - II sem.) (I.E.P.) (DEP)
Paola Profeta - Roberto Artoni
Alessandra Casarico - Carlo Devillanova - Caterina Ferrario - Carlo Vittorio Fiorio - Luca Micheletto - Mario Nava - Laura Pagani - Francesca Sala - Simona Scabrosetti - Alessandro Sommacal - Pietro Vertova

5082

SISTEMI INFORMATIVI AZIENDALI / MANAGEMENT INFORMATION SYSTEMS
MANAGEMENT INFORMATION SYSTEMS

(cfu: CLEA 4 - CLEACC 4)
(I sem.) (I.O.S.I.) (DEA)
Ferdinando Pennarola - Alfredo Biffi
Richard Baskerville - Paola Bielli - Leonardo Caporarello - Eugenio Marogna - Severino Meregalli
- Vincenzo Morabito - Paolo Pasini - Angela Perego - Pietro Previtali - Luigi Proserpio

5083

DIRITTO COMMERCIALE / COMPANY AND BUSINESS LAW
COMPANY AND BUSINESS LAW

(cfu: CLEA 6 - CLAPI 6 - CLELI 8 - DES 8 - CLSG 8)
(II sem. - I sem.) (I.D.C.) (DEP)
Piergaetano Marchetti
Silvia Gaia Balp - Paola Balzarini - Luigi Arturo Bianchi - Giovanni Battista Bisogni - Elena Carla Buffa Di Perrero - Giuseppe Carcano - Marco Carone - Alessandro De Nicola - Maria Di Sarli - Matteo Erede - Luigi Misericocchi - Valerio Piacentini - Alberto Picciau - Marco Rigotti - Paolo Sfameni - Giovanni Strampelli - Marco Ventoruzzo

5084

STRATEGIA E POLITICA AZIENDALE / BUSINESS STRATEGY

BUSINESS STRATEGY

(cfu: CLEA 6 - CLELI 6)

(II sem. - I sem.) (I.S.E.A.) (DEA)

Giorgio Invernizzi

Silvio Bianchi Martini - Carlo Alberto Carnevale Maffe' - Vittorio Coda - Alessandro Cortesi -
Alexandra Dawson - Carmine Garzia - Elisabetta Marafioti - Pietro Mazzola - Paolo Russo -
Carmine Tripodi - Giovanni Valentini - Federico Visconti

5085

PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

PLANNING AND CONTROL IN PUBLIC ADMINISTRATION

(cfu: CLAPI 10)

(I sem.) (I.P.A.S.) (DEA)

Fabrizio Pezzani

Federico Basilica - Enrico Guarini

5086

ECONOMIA INTERNAZIONALE E REGIONALE

INTERNATIONAL AND REGIONAL ECONOMICS

(cfu: CLAPI 10)

(II sem.) (I.E.P.) (DEP)

Lanfranco Senn

Rodolfo Helg - Massimiliano Riggi

5087

RELAZIONI INTERNAZIONALI

INTERNATIONAL RELATIONS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 -
CLSG 6)

(II sem.) (I.E.P.) (DEP)

Paolo Roberto Graziano

Benedetta Trivellato - Antonino Villafranca

5088

DIRITTO COMMERCIALE E FINANZIARIO

BUSINESS AND FINANCIAL LAW

(cfu: CLEFIN 8)

(I sem.) (I.D.C.) (DEP)

Marco Ventoruzzo

Paola Balzarini - Maria Chiara Mosca

5089

ECONOMIA APPLICATA

APPLIED ECONOMICS

(cfu: CLEFIN 6)

(II sem.) (I.E.P.) (DEP)

Massimiliano Marcellino

Barbara Chizzolini

5092

ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI
MANAGEMENT INFORMATION SYSTEMS

(cfu: CLELI 6)
(I sem.) (I.O.S.I.) (DEA)
Vincenzo Morabito
Marina Puricelli

5093

DIRITTO TRIBUTARIO
TAX LAW

(cfu: CLELI 6)
(I sem.) (I.D.C.) (DEP)
Carlo Garbarino
Stefania Boffano

5094

REVISIONE AZIENDALE
FINANCIAL AUDITING

(cfu: CLELI 6)
(II sem.) (I.A.F.C.) (DEA)
Massimo Livatino
Marco Sala

5095

ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT
MANAGEMENT OF PUBLIC INSTITUTIONS AND NON-PROFIT ORGANIZATIONS

(cfu: CLEACC 6)
(II sem.) (I.P.A.S.) (DEA)
Alex Turrini
Giorgio Fiorentini - Pasquale Seddio

5096

DIRITTO DEI BENI IMMATERIALI
INTELLECTUAL PROPERTY LAW

(cfu: CLEACC 6)
(II sem.) (I.D.C.) (DEP)
Paola Magnani
Laurent Manderieux - Maria Montagnani

5097

LABORATORIO SETTORIALE
SECTORIAL WORKSHOP

(cfu: CLEACC 6)
(I sem.) (I.E.G.I.) (DEA)
Stefania Borghini
Giuseppe Anselmi - Magda Antonioli - Silvia Bagdadli - Vincenzo Baglieri - Valeria Belvedere -
Paolo Biscottini - Michela Bondardo - Armando Branchini - Alberto Cantoni - Filippo Del Corno -
Giuseppe Delmestri - Paola Dubini - Nicola Fabbri - Guido Guerzoni - Gabriella Lojacono -
Daniele Lupo Jalla' - Anna Maria Merlo - Fabrizio Montanari - Giacomo Negro - Andrea Ordanini -
Margherita Pagani - Alberto Pasquale - Fabrizio Perretti - Pietro Petrarola - Giorgio Pinotti - Diego
Rinallo - Severino Salvemini - Claudia Tacchino - Salvatore Testa - Giovanni Paolo Tomasi -

Alessandro Usai - Anna Uslenghi - Maria Xanthoudaki - Karin Maria Laura Zaghi

5098

PROGETTAZIONE

ORGANIZATION DESIGN

(cfu: CLEACC 4)

(II sem.) (I.O.S.I.) (DEA)

Giovanni Paolo Tomasi

Giuseppe Stabilini - Gianfranco Stamerra

5099

ANALISI DEI DATI

DATA ANALYSIS

(cfu: DES 10)

(II sem.) (I.M.Q.) (DEP)

Marco Bonetti

Omar El-dakkak - Sergio Venturini

5100

POLITICA ECONOMICA

ECONOMIC POLICY

(cfu: DES 8)

(I sem.) (I.E.P.) (DEP)

Francesco Giavazzi

Guido Tabellini

5101

ECONOMETRIA

ECONOMETRICS

(cfu: DES 6 - CLEMIT 6)

(I sem. - II sem.) (I.E.P.) (DEP)

Massimiliano Marcellino - Barbara Chizzolini

Maria Luisa Mancusi

5102

STORIA ECONOMICA E SOCIALE

ECONOMIC AND SOCIAL HISTORY

(cfu: DES 6)

(II sem.) (I.S.E.) (DEP)

Marco Cattini

Giuseppe Berta - Marina Romani

5103

ECONOMIA DEI MERCATI FINANZIARI INTERNAZIONALI

INTERNATIONAL FINANCIAL MARKETS

(cfu: CLEMIT 6)

(I sem.) (I.E.M.I.F.) (DEA)

Filippo Ippolito

5104

INNOVATION AND INDUSTRIAL DYNAMICS

(cfu: CLEMIT 8)
(I sem.) (I.E.P.) (DEP)
Francesco Lissoni
Stefano Brusoni

5105

LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE / WORKSHOP ON INNOVATIVE SECTORS AND NEW TECHNOLOGIES

WORKSHOP ON INNOVATIVE SECTORS AND NEW TECHNOLOGIES

(cfu: CLEMIT 6)
(II sem.) (I.E.P.) (DEP)
Nicoletta Corrocher

Boris Durisin - Giovanni Fattore - Alessandro Frova - Francesco Gulli' - Vikas Kumar - Elisabetta Marafioti - Fabio Montobbio - Andrea Ordanini - Andrea Paciaroni - Margherita Pagani - Raffaele Secchi - Fabrizio Zerbini

5106

GESTIONE DELL'INNOVAZIONE INNOVATION MANAGEMENT

(cfu: CLEMIT 8)
(I sem.) (I.E.G.I.) (DEA)
Vincenzo Baglieri
Daniele Severi Bruni

5107

POLITICA ECONOMICA (Regolamentazione e localizzazione) ECONOMIC POLICY (REGULATION AND LOCALIZATION)

(cfu: CLEMIT 6)
(II sem.) (I.E.P.) (DEP)
Chiara Fumagalli
Paola Profeta - Alberto Zanardi

5108

DIRITTO AMMINISTRATIVO ADMINISTRATIVE LAW

(cfu: CLSG 6)
(I sem.) (I.D.C.) (DEP)
Fabrizio Fracchia
Roberta Lombardi - Massimo Occhiena

5109

DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI FINANCIAL INSTITUTIONS AND MARKETS LAW AND ECONOMICS

(cfu: CLSG 8)
(I sem.) (I.E.M.I.F.) (DEA)
Marco Onado
Andrea Giannelli - Paolo Mottura - Paolo Sfameni

5110

FILOSOFIA DEL DIRITTO JURISPRUDENCE, THEORY OF JUSTICE

(cfu: CLSG 6)
(I sem.) (I.D.C.) (DEP)
Damiano Canale
Giovanni Tuzet

5111
DIRITTO INTERNAZIONALE E COMUNITARIO
INTERNATIONAL AND EUROPEAN LAW
(cfu: CLSG 8)
(II sem.) (I.D.C.) (DEP)
Giorgio Sacerdoti
Leonardo Borlini - Claudio Dordi - Manlio Frigo

5112
DIRITTO PENALE E PROCEDURA PENALE 2
CRIMINAL LAW AND PROCEDURE 2
(cfu: CLSG 6)
(II sem.) (I.D.C.) (DEP)
Massimo Ceresa-gastaldo
Laura Cesaris

5113
DIRITTO PRIVATO 3
CIVIL LAW 3
(cfu: CLSG 6)
(I sem.) (I.D.C.) (DEP)
Giovanni Iudica
Andrea Belvedere - Giovanni Bonilini

5114
MACROECONOMICS
(cfu: DIEM 8)
(I sem.) (I.E.P.) (DEP)
Martina Bjorkman

5115
INTERNATIONAL ECONOMICS (Real and monetary)
(cfu: DIEM 10)
(II sem.) (I.E.P.) (DEP)
Franco Bruni
Paolo Epifani

5117
COMPARATIVE POLITICAL ECONOMICS
(cfu: DIEM 6)
(II sem.) (I.E.P.) (DEP)
Vincenzo Galasso
Paolo Roberto Graziano - Antonio Merlo

5118
FINANCIAL MATHEMATICS

(cfu: DIEM 6)
(I sem.) (I.M.Q.) (DEP)
Fulvio Ortu

5119
COMPARATIVE BUSINESS LAW

(cfu: DIEM 6)
(II sem.) (I.D.C.) (DEP)
Catherine Rogers

5120
INTERNATIONAL AND EUROPEAN LAW

(cfu: DIEM 6)
(I sem.) (I.D.C.) (DEP)
Andreas Ziegler

5121
EUROPEAN ECONOMIC POLICY

(cfu: DIEM 6)
(II sem.) (I.E.P.) (DEP)
Carlo Secchi
Carlo Altomonte - Sandro Sideri

5122
CORPORATE FINANCE

(cfu: DIEM 6)
(II sem.) (I.A.F.C.) (DEA)
Alessandro Frova

5124
INTERNATIONAL MARKETING

(cfu: DIEM 6)
(I sem.) (I.E.G.I.) (DEA)
Enrico Valdani
David Mario Dino Jarach

5126
ECONOMIA MONETARIA E DEGLI INTERMEDIARI FINANZIARI (Aspetti internazionali)

INTERNATIONAL MONETARY AND FINANCIAL ECONOMICS

(cfu: CLEFIN 6)
(II sem.) (I.E.M.I.F.) (DEA)
Manuela Geranio
Franco Bruni - Issam Hallak - Barbara Rindi

5127
LINGUA INGLESE

ENGLISH LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I/II sem.) (Cl) (--)

Dermot Costello

5128

LINGUA FRANCESE

FRENCH LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Bianca Maria San Pietro

5129

LINGUA TEDESCA

GERMAN LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Anna Dal Collo

5130

LINGUA SPAGNOLA

SPANISH LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (Cl) (--)

Marta Martinez Peres

5135

DEMOGRAFIA INTERNAZIONALE

INTERNATIONAL DEMOGRAPHY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.) (DEP)

Francesco Billari

Andrea Furcht - Roberto Impicciatore

5136

INTERNATIONAL BUSINESS STRATEGY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Vikas Kumar

5138

MANAGEMENT DELLE AZIENDE DI TURISMO

TOURISM MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Manuela De Carlo

Ruggero Sainaghi

5139

STRATEGIE DELLE PICCOLE E MEDIE IMPRESE

STRATEGIES FOR SMALL AND MEDIUM-SIZED COMPANIES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.S.E.A.) (DEA)

Ugo Lassini

5140

STRATEGIA DI INTERNAZIONALIZZAZIONE

INTERNATIONAL BUSINESS AND MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Vittorio Coda

Elisabetta Marafioti - Davide Ravasi - Alessandro Zattoni

5141

THE MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH SECTORS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Boris Durisin

5143

E-BUSINESS AND THE GLOBAL MARKET

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Emanuela Prandelli

Margherita Pagani

5144

E-BUSINESS E GESTIONE DELL'INNOVAZIONE

MANAGING INNOVATION THROUGH E-BUSINESS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Gianmario Verona

Emanuela Prandelli - Daniele Severi Bruni

5145

GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

ENVIRONMENTAL AND OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Sergio Pivato

Antonio Tencati

5146

GESTIONE DELLE OPERATIONS

PRODUCTION AND OPERATIONS MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Alberto Grando

Valeria Belvedere

5147

INTERNATIONAL MARKETING RESEARCH

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Enrico Valdani

David Mario Dino Jarach - Isabella Soscia

5148

LA COMUNICAZIONE DI MARKETING

MARKETING COMMUNICATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Francesca Golfetto

Paola Maria Milanese - Diego Rinallo

5151

RETAILING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Katia Premazzi

Charles Hofacker

5154

CORPORATE BANKING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.M.I.F.) (DEA)

Giancarlo Forestieri

5155

INTERNATIONAL BANKING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Issam Hallak

5156

MERCATI FINANZIARI INTERNAZIONALI

INTERNATIONAL FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)
Manuela Geranio
Federica Miglietta

5157

POLITICA DEL CREDITO E GESTIONE DEI RISCHI

CREDIT RISK ANALYSIS AND CREDIT RISK MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Stefano Gatti
Giacomo De Laurentis

5158

PORTFOLIO E RISK MANAGEMENT NEI MERCATI INTERNAZIONALI

PORTFOLIO THEORY AND GLOBAL ASSET MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.M.I.F.) (DEA)

Davide Maspero
Marco Navone

5160

PRIVATE BANKING E INVESTITORI ISTITUZIONALI

PRIVATE BANKING AND INSTITUTIONAL INVESTORS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Anna Omarini

5161

STRUMENTI DERIVATI E TECNICHE DI COPERTURA

DERIVATIVES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Giovanna Zanotti

5162

COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Roberto Artoni
Giampaolo Arachi

5164

ECONOMICS OF THE FIRM

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Luigi Orsenigo
Stefano Brusoni

5165

ECONOMIA DELLO SVILUPPO

DEVELOPMENT ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Carlo Filippini

Alessandro Pio

5166

ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

ECONOMICS OF MULTINATIONAL ENTERPRISES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Fabrizio Onida

Rosario Crino' - Gianmarco Ottaviano

5167

ECONOMIA INTERNAZIONALE REALE

INTERNATIONAL TRADE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Fabrizio Onida

Rosario Crino' - Anna Maria Falzoni

5168

ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)

ECONOMICS (Poverty, inequality and income distribution)

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Renata Lenti

Conchita D'ambrosio

5169

ECONOMIA URBANA

URBAN ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Lanfranco Senn

Maria Cristina Gibelli - Gianluigi Gorla

5170

EUROPEAN LABOUR MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)
Tito Michele Boeri

5171

FOUNDATIONS OF THE EUROPEAN ECONOMY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Francesca Polese
Matthias Kipping

5172

INDUSTRIAL ORGANISATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Maria Luisa Mancusi
Anna Creti' - Andreas Madestam

5173

ECONOMIA MONETARIA INTERNAZIONALE

INTERNATIONAL MONETARY ECONOMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Franco Bruni

5174

ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

INSTITUTIONS AND REGULATION OF FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Donato Masciandaro
Lucia Dalla Pellegrina - Luigi Donato

5175

MICROSTRUTTURA DEI MERCATI DEI CAPITALI

MICROSTRUCTURE OF CAPITAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Barbara Rindi
Luisella Bosetti

5176

POLITICA ECONOMICA EUROPEA

EUROPEAN ECONOMIC POLICY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Carlo Secchi

Francesco Passarelli - Sandro Sideri

5180

STORIA DEL PENSIERO ECONOMICO

HISTORY OF ECONOMIC THOUGHT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Stefano Zamagni

Luigino Bruni - Ivan Moscati

5181

TECNOLOGIA E SVILUPPO ECONOMICO

TECHNOLOGY AND ECONOMIC DEVELOPMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Nicoletta Corrocher

Andrea Colli

5183

THE ECONOMICS OF DEVELOPMENT AND TRANSITION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Elia La Ferrara

Tito Michele Boeri

5184

THE ECONOMICS OF GLOBALIZATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Paolo Epifani

Elsa Artadi

5185

ANALISI DEI DATI PER IL MANAGEMENT

DATA ANALYSIS FOR MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.) (DEP)

Luca Molteni

Fausta Luscia

5187

ELEMENTI DI MATEMATICA PER I MERCATI FINANZIARI

MATHEMATICS FOR FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.) (DEP)

Gabriele Gurioli

5188

MODELLI ECONOMICI

ECONOMIC MODELS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.P.) (DEP)

Giorgio Lunghini

Andrea Fumagalli - Stefano Lucarelli

5190

STATISTICA PER I MERCATI FINANZIARI

STATISTICS FOR FINANCIAL MARKETS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.) (DEP)

Fausta Luscia

Sandra Fortini

5191

DIRITTO BANCARIO

BANKING AND FINANCE LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.) (DEP)

Andrea Giannelli

5193

DIRITTO PRIVATO COMPARATO

COMPARATIVE LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Attilio Guarneri

5194

DIRITTO DELL'AMBIENTE

ENVIRONMENT LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Fabrizio Fracchia

Daniel Farber

5195

DIRITTO DELLE ASSICURAZIONI

INSURANCE LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Aurelio Donato Candian
Michele Siri

5196

DIRITTO DELL'INFORMATICA ED INTERNET

INTERNET AND INFORMATIC LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Giuseppe Franco Ferrari

Raffaele Zallone

5197

DIRITTO DELL'UNIONE EUROPEA

EUROPEAN UNION LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6)

(I sem.) (I.D.C.) (DEP)

Giorgio Sacerdoti

Chiara Battistini - Gianluca Rubagotti

5198

DIRITTO ECCLESIASTICO

LAW AND RELIGION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.) (DEP)

Luciano Musselli

5200

DIRITTO PENALE COMMERCIALE

BUSINESS AND CORPORATE CRIMINAL LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Alberto Alessandri

Melissa Miedico

5202

ORGANIZZAZIONE INTERNAZIONALE

INTERNATIONAL ORGANIZATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Claudio Dordi

5203

BUSINESS HISTORY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Franco Amatori

Andrea Colli

5204

ADVANCED ACCOUNTING AND FINANCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Elisabetta Barone

Andrea Nappa

5207

BUSINESS PLANNING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Cinzia Parolini

Irene Dagnino

5212

INTERNATIONAL PROJECT FINANCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Claudia Tamarowski

Emanuele Borgonovo

5213

INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

INTRODUCTION TO INTERNATIONAL CORPORATE FINANCE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Alberto Bertoni

Carlo Maria Pinardi

5214

LA VALUTAZIONE DELLE AZIENDE

BUSINESS VALUTATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Laura Zanetti

5215

L'ANALISI DI BILANCIO; L'INFORMATIVA ESTERNA

FINANCIAL STATEMENT ANALYSIS (and business community information)

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Claudio Devecchi

Paola Sacco - Pietro Versetti

5217

REPORTING DIREZIONALE E VALUTAZIONE DELLA PERFORMANCE
PERFORMANCE MEASUREMENT AND EVALUATION SYSTEMS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.A.F.C.) (DEA)

Gianluca Meloni

5219

CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE
GOVERNMENTAL ACCOUNTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Eugenio Anessi Pessina

Mario Collevocchio - Ileana Steccolini

5220

ECONOMIA E GESTIONE DELLE AZIENDE NON PROFIT
MANAGEMENT OF NON-PROFIT ORGANIZATIONS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Giorgio Fiorentini

5221

FORME DI GESTIONE DEI SERVIZI PUBBLICI
UTILITIES MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Carlo Savazzi

5222

MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Elio Borgonovi

Lodovica Longinotti - Joseph Leslie Metcalfe - Edoardo Ongaro

5223

METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI
PROGRAMME ANALYSIS AND EVALUATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.P.A.S.) (DEA)

Mario Del Vecchio

Luca Buccoliero - Remy Cohen

5224

PUBLIC MANAGEMENT AND THE BUSINESS ENVIRONMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.P.A.S.) (DEA)

Luca Giovanni Brusati

5225

MANAGEMENT OF HUMAN CAPITAL SERVICES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.P.A.S.) (DEA)

Giovanni Fattore

Federico Lega - Donald Light

5226

**COMPORAMENTO ORGANIZZATIVO E GESTIONE DEL PERSONALE
ORGANIZATIONAL BEHAVIOUR AND PERSONNEL MANAGEMENT**

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Maria Gabriella Bagnato

Beatrice Bauer

5227

**I SISTEMI INFORMATIVI NELL'ECONOMIA DIGITALE
INFORMATION SYSTEMS IN THE DIGITAL ECONOMY**

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Luigi Proserpio

5228

**TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS
INFORMATION TECHNOLOGIES AND NEW BUSINESS MODELS**

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.O.S.I.) (DEA)

Pier Franco Camussone

Carlo Alberto Carnevale Maffe'

5230

**MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE
ARTS AND CULTURAL MANAGEMENT**

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Severino Salvemini

Silvia Bagdadli - Antonella Caru' - Paola Dubini - Anna Maria Merlo - Andrea Ordanini

5231

PROGETTAZIONE DELLE STRUTTURE ORGANIZZATIVE

DESIGN OF ORGANIZATIONAL STRUCTURES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Giuseppe Soda

5232

ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Anna Grandori

Carmine Garzia

5233

INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA

INFORMATION TECHNOLOGY AND ORGANIZATIONAL INNOVATION

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.O.S.I.) (DEA)

Pier Franco Camussone

Stefano Basaglia

5235

NETWORKING MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Andrea Montefusco

5238

DIRITTO PUBBLICO COMPARATO

COMPARATIVE PUBLIC LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.D.C.) (DEP)

Giuseppe Franco Ferrari

Carlo Lucioni

5239

LINGUA ITALIANA

ITALIAN LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6)

(I/II sem.) (CI) (--)

Elisa Turra

5242

ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

BANK AND INSURANCE MANAGEMENT

(cfu: CLEFIN 8)

(I sem.) (I.E.M.I.F.) (DEA)

Sergio Paci
Brunella Bruno - Paolo Mottura

5243

FINANCIAL MARKETS AND INSTITUTIONS

(cfu: DIEM 6)
(I sem.) (I.E.M.I.F.) (DEA)
Marco Navone
Mascia Bedendo

5251

CONTABILITA' E PRINCIPI INTERNAZIONALI
INTERNATIONAL ACCOUNTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.) (DEA)
Maurizio Maria Pini
Alfredo Vigano'

5252

FINANZA MOBILIARE
CAPITAL MARKET FINANCING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.) (DEA)
Francesco Momente' - Paolo Maurizio Iovenitti

5253

SISTEMI DI ANALISI E CONTABILITA' DEI COSTI
COST ANALYSIS AND COST ACCOUNTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(II sem.) (I.A.F.C.) (DEA)
Marco Agliati
Massimo Aielli

5254

FINANZA STRAORDINARIA
MERGERS, ACQUISITION AND CORPORATE RESTRUCTURING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.) (DEA)
Gualtiero Brugger
Massimo Buongiorno

5255

ANALISI ECONOMICHE PER LE DECISIONI AZIENDALI
ECONOMIC ANALYSIS FOR DECISION MAKING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)
(I sem.) (I.A.F.C.) (DEA)

Franco Flavio Miroglio

5256

ACCOUNTING NEI SETTORI

FINANCIAL ACCOUNTING IN SELECTED INDUSTRIES

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Mara Cameran

Gianluca Meloni

5257

INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI

INTERNAL AUDITING AND BUSINESS PROCESSES ANALYSIS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Nicola Pecchiari

Giorgio Venturini

5258

BILANCIO, COMUNICAZIONE FINANZIARIA E TEMI PROFESSIONALI

FINANCIAL REPORTING AND ACCOUNTING FOR MERGERS, ACQUISITIONS AND RELATED MATTERS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.A.F.C.) (DEA)

Alfredo Vigano'

Alberto Bertoni

5266

MARKETING PMI

SMALL BUSINESS MARKETING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Antonella Caru'

Paola Maria Milanese

5267

GESTIONE E ORGANIZZAZIONE DI VENDITA

SALES MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.G.I.) (DEA)

Paolo Guenzi

Paola Caiozzo

5268

FONDAMENTI DI PRODUCT MANAGEMENT

PRODUCT MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Chiara Mauri

Paola Maria Milanese

5272

METODI DI SCELTA SUL MERCATO AZIONARIO

ACTIVE MANAGEMENT IN STOCK MARKET

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.P.) (DEP)

Andrea Beltratti

5273

PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

(cfu: DIEM 8)

(I sem.) (I.E.P.) (DEP)

Antonella Trigari

Gianluca Carnabuci - Santi Furnari - Nicolas Christophe Yves Groshenny

5292

BUSINESS STRATEGY

(cfu: DIEM 6)

(I sem.) (I.S.E.A.) (DEA)

Carlo Alberto Carnevale Maffe'

Vikas Kumar

5294

ARTE E CULTURA / ARTS AND CULTURE

ARTS AND CULTURE

(cfu: CLEACC 18)

(Annuale) (I.S.E.) (DEP)

Stefano Baia Curioni

Maurice Aymard - Fernando Bandini - Riccardo Caccia - Antonio Calabro' - Marco Cattini -

Fiorella Congedo - Mario Delli Ponti - Anna Detheridge - Romano Frassa - Piero Gelli - Gianni

Gualberto - Guido Guerzoni - Hans Hoeger - Valerio Massimo Manfredi - Carmelo Marabello -

Alessandro Morandotti - Renato Palazzi - Achille Marzio Romani - Rocco Ronchi - Edward Rozzo

- Chiara Somajni - Angela Giovanna Vettese - Gino Secondo Zaccaria

5295

LINGUA PORTOGHESE

PORTOGUESE LANGUAGE

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I/II sem.) (CI) (--)

Helena Da Silva Neto

5303

MODELLAZIONE DEI SISTEMI AZIENDALI

MODELLING COMPANY SYSTEMS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.A.) (DEA)

Ettore Cascioli

5305

APPLIED RESEARCH

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.M.Q.) (DEP)

Francesco Billari

Barbara Chizzolini - Jane Klobas

5309

MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.S.E.A.) (DEA)

Paola Anna Varacca Capello

Armando Branchini - Elisabetta Merlo

5310

INTRODUCTION TO MANAGEMENT CONSULTING

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Ferdinando Pennarola

Francesco Sacco - Severino Salvemini

5311

STORIA DELL'INDUSTRIA DELLA MODA

HISTORY OF THE FASHION INDUSTRY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Elisabetta Merlo

Francesca Polese

5312

METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA

QUANTITATIVE METHODS FOR CORPORATE STRATEGIC MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.M.Q.) (DEP)

Lorenzo Peccati

Emanuele Borgonovo - Luca Gnan

5313

MANAGEMENT DELLE INFORMAZIONI AZIENDALI (Information management)

INFORMATION MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.O.S.I.) (DEA)

Vincenzo Morabito

5314

ECONOMIA E GESTIONE DEI FONDI PENSIONE

PENSION FUND MANAGEMENT

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.E.M.I.F.) (DEA)

Sergio Paci

Alberto Brambilla

5315

DIRITTO CIVILE (Contrattualistica)

CIVIL LAW (Rules of contracts)

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.) (DEP)

Giovanni Iudica

Laura Morlotti Bonetti

5316

MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem. - II sem.) (I.S.E.A.) (DEA)

Stefania Saviolo

Francesca Polese

5318

MARKETING COMMUNICATION AND MEDIA

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.E.G.I.) (DEA)

Francesca Golfetto

Arianna Brioschi - Jacob Hornik

5319

STORIA SOCIALE

SOCIAL HISTORY

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(II sem.) (I.S.E.) (DEP)

Marco Cattini

Achille Marzio Romani

5320

INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

(cfu: CLEA 6 - CLAPI 6 - CLEFIN 6 - CLELI 6 - CLEACC 6 - DES 6 - CLEMIT 6 - DIEM 6 - CLSG 6)

(I sem.) (I.D.C.) (DEP)

Maria Montagnani

Maurizio Borghi

5323

FRANCESE (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5324

ITALIANO (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5325

PORTOGHESE (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5326

SPAGNOLO (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

5327

TEDESCO (II lingua - CLSG)

(cfu: CLSG 6)

(I/II sem.) (Cl) (--)

Da definire

9.3

List of courses by instructor in alphabetical order

The course profiles can be consulted at <http://www.unibocconi.it/profiles>.

ADDIS MICHELA

5050 - MARKETING

AIELLI MASSIMO

5051 - PROGRAMMAZIONE E CONTROLLO

5253 - SISTEMI DI ANALISI E CONTABILITA' DEI COSTI

AGLIATI MARCO

5253 - SISTEMI DI ANALISI E CONTABILITA' DEI COSTI

5051 - PROGRAMMAZIONE E CONTROLLO

ALESSANDRI ALBERTO

5200 - DIRITTO PENALE COMMERCIALE

ALTOMONTE CARLO

5044 - MACROECONOMIA

5121 - EUROPEAN ECONOMIC POLICY

AMATORI FRANCO

5203 - BUSINESS HISTORY

ANESSI PESSINA EUGENIO

5219 - CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE

ANGELICI LAURA

5047 - STATISTICA

ANSELMI GIUSEPPE

5097 - LABORATORIO SETTORIALE

ANTONIOLI MAGDA

5044 - MACROECONOMIA

5097 - LABORATORIO SETTORIALE

ARACHI GIAMPAOLO

5162 - COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

ARBORE ALESSANDRO

5050 - MARKETING

ARNABOLDI FRANCESCA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ARTADI ELSA

5044 - MACROECONOMIA

5184 - THE ECONOMICS OF GLOBALIZATION

ARTONI ROBERTO

5162 - COMPARATIVE FISCAL SYSTEMS AND REGULATORY AUTHORITIES

5081 - SCIENZA DELLE FINANZE

ATTANASI GIUSEPPE

5069 - ANALISI ECONOMICA

AYMARD MAURICE

5294 - ARTE E CULTURA

BAGDADLI SILVIA

5097 - LABORATORIO SETTORIALE

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

BAGLIERI VINCENZO

5106 - GESTIONE DELL'INNOVAZIONE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5097 - LABORATORIO SETTORIALE

BAGNATO MARIA GABRIELLA

5226 - COMPORTAMENTO ORGANIZZATIVO E GESTIONE DEL PERSONALE

5046 - ORGANIZZAZIONE AZIENDALE

BAIA CURIONI STEFANO

5294 - ARTE E CULTURA

BALBONI GIORGIA

5051 - PROGRAMMAZIONE E CONTROLLO

BALP SILVIA GAIA

5083 - DIRITTO COMMERCIALE

BALZARINI PAOLA

5083 - DIRITTO COMMERCIALE

5088 - DIRITTO COMMERCIALE E FINANZIARIO

BARONE ELISABETTA

5204 - ADVANCED ACCOUNTING AND FINANCE

BASAGLIA STEFANO

5233 - INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA

BASILICA FEDERICO

5085 - PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

BASKERVILLE RICHARD

5082 - SISTEMI INFORMATIVI AZIENDALI

BATTAGLIA GIUSEPPE

5061 - DIRITTO DELLE PROCEDURE CONCORSUALI

BATTISTINI CHIARA

5197 - DIRITTO DELL'UNIONE EUROPEA

BAUER BEATRICE

5226 - COMPORTAMENTO ORGANIZZATIVO E GESTIONE DEL PERSONALE

BEDENDO MASCIA

5243 - FINANCIAL MARKETS AND INSTITUTIONS

BELTRATTI ANDREA

5272 - METODI DI SCELTA SUL MERCATO AZIONARIO

BELVEDERE VALERIA

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5097 - LABORATORIO SETTORIALE

5146 - GESTIONE DELLE OPERATIONS

BELVEDERE ANDREA

5113 - DIRITTO PRIVATO 3

BENCINI SANDRO

5045 - MATEMATICA FINANZIARIA

BERETTA SERGIO

5051 - PROGRAMMAZIONE E CONTROLLO

BERTA GIUSEPPE

5102 - STORIA ECONOMICA E SOCIALE

BERTONI ALBERTO

5043 - CONTABILITA' E BILANCIO 2

5258 - BILANCIO, COMUNICAZIONE FINANZIARIA E TEMI PROFESSIONALI

BERTONI ALBERTO

5213 - INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

5048 - FINANZA AZIENDALE

BIANCHI LUIGI ARTURO

5083 - DIRITTO COMMERCIALE

BIANCHI MARTINI SILVIO

5084 - STRATEGIA E POLITICA AZIENDALE

BIELLI PAOLA

5082 - SISTEMI INFORMATIVI AZIENDALI

BIFFI ALFREDO

5082 - SISTEMI INFORMATIVI AZIENDALI

BILLARI FRANCESCO

5305 - APPLIED RESEARCH

5047 - STATISTICA

5135 - DEMOGRAFIA INTERNAZIONALE

BIRD RONALD

5048 - FINANZA AZIENDALE

BISCOTTINI PAOLO

5097 - LABORATORIO SETTORIALE

BISOGNI GIOVANNI BATTISTA

5083 - DIRITTO COMMERCIALE

BJORKMAN MARTINA

5114 - MACROECONOMICS

BOERI TITO MICHELE

5170 - EUROPEAN LABOUR MARKETS

5183 - THE ECONOMICS OF DEVELOPMENT AND TRANSITION

BOFFANO STEFANIA

5078 - DIRITTO TRIBUTARIO ITALIANO ED EUROPEO

5093 - DIRITTO TRIBUTARIO

BONDARDO MICHELA

5097 - LABORATORIO SETTORIALE

BONETTI MARCO

5099 - ANALISI DEI DATI

5047 - STATISTICA

BONILINI GIOVANNI

5113 - DIRITTO PRIVATO 3

BONINI STEFANO

5048 - FINANZA AZIENDALE

BORGHI ELISA

5072 - ECONOMIA INTERNAZIONALE

BORGHI MAURIZIO

5320 - INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

BORGHINI STEFANIA

5097 - LABORATORIO SETTORIALE

BORGONOVİ ELIO

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

5222 - MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

BORGONOVO EMANUELE

5212 - INTERNATIONAL PROJECT FINANCE

5312 - METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA

BORLINI LEONARDO

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

BORRONI CLAUDIO GIOVANNI

5047 - STATISTICA

BORRUSO EDOARDO

5028 - STORIA ECONOMICA

BOSETTI LUISELLA

5175 - MICROSTRUTTURA DEI MERCATI DEI CAPITALI

BRAGA MICHELA

5059 - ECONOMIA MONETARIA

BRAMBILLA ALBERTO

5314 - ECONOMIA E GESTIONE DEI FONDI PENSIONE

BRANCHINI ARMANDO

5097 - LABORATORIO SETTORIALE

5309 - MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

BRESCHI STEFANO

5070 - ECONOMIA INDUSTRIALE ED ECONOMIA DELL'IMPRESA

BRIOSCHI ARIANNA

5009 - ECONOMIA E GESTIONE DELLE IMPRESE

5050 - MARKETING

5318 - MARKETING COMMUNICATION AND MEDIA

BRUGGER GUALTIERO

5254 - FINANZA STRAORDINARIA

5048 - FINANZA AZIENDALE

BRUNI FRANCO

5173 - ECONOMIA MONETARIA INTERNAZIONALE

5115 - INTERNATIONAL ECONOMICS (Real and monetary)

5126 - ECONOMIA MONETARIA E DEGLI INTERMEDIARI FINANZIARI (Aspetti internazionali)

BRUNI LUIGINO

5180 - STORIA DEL PENSIERO ECONOMICO

BRUNO BRUNELLA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5242 - ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

BRUSATI LUCA GIOVANNI

5224 - PUBLIC MANAGEMENT AND THE BUSINESS ENVIRONMENT

BRUSONI STEFANO

5104 - INNOVATION AND INDUSTRIAL DYNAMICS

5164 - ECONOMICS OF THE FIRM

BUCCOLIERO LUCA

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

5223 - METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

BUFFA DI PERRERO ELENA CARLA
5083 - DIRITTO COMMERCIALE

BULLA PAOLO
5047 - STATISTICA

BUONGIORNO MASSIMO
5254 - FINANZA STRAORDINARIA

CACCIA RICCARDO
5294 - ARTE E CULTURA

CACCIATORI EUGENIA
5046 - ORGANIZZAZIONE AZIENDALE

CAGLIO ARIELA
5051 - PROGRAMMAZIONE E CONTROLLO

CAIOZZO PAOLA
5267 - GESTIONE E ORGANIZZAZIONE DI VENDITA

CALABRO' ANTONIO
5294 - ARTE E CULTURA

CAMERAN MARA
5256 - ACCOUNTING NEI SETTORI

CAMUSSONE PIER FRANCO
5233 - INFORMATION TECHNOLOGY E INNOVAZIONE ORGANIZZATIVA
5228 - TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS

CANALE DAMIANO
5110 - FILOSOFIA DEL DIRITTO

CANDIAN AURELIO DONATO
5195 - DIRITTO DELLE ASSICURAZIONI

CANTONI ALBERTO
5097 - LABORATORIO SETTORIALE

CAPORARELLO LEONARDO
5082 - SISTEMI INFORMATIVI AZIENDALI

CAPPETTA ROSSELLA
5046 - ORGANIZZAZIONE AZIENDALE

CARCANO GIUSEPPE
5083 - DIRITTO COMMERCIALE

CARNABUCI GIANLUCA
5046 - ORGANIZZAZIONE AZIENDALE

5273 - PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

CARNEVALE MAFFE' CARLO ALBERTO

5292 - BUSINESS STRATEGY

5084 - STRATEGIA E POLITICA AZIENDALE

5228 - TECNOLOGIE INFORMATICHE E NUOVI MODELLI DI BUSINESS

CARONE MARCO

5083 - DIRITTO COMMERCIALE

CARU' ANTONELLA

5266 - MARKETING PMI

5050 - MARKETING

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

CASARICO ALESSANDRA

5081 - SCIENZA DELLE FINANZE

CASCIOLI ETTORE

5303 - MODELLAZIONE DEI SISTEMI AZIENDALI

CASTAGNOLI ERIO

5045 - MATEMATICA FINANZIARIA

5068 - MATEMATICA PER L'ECONOMIA E LE SCIENZE SOCIALI

CASTALDO SANDRO

5050 - MARKETING

CASTIELLO CHRISTIAN

5047 - STATISTICA

CATTINI MARCO

5319 - STORIA SOCIALE

5102 - STORIA ECONOMICA E SOCIALE

5294 - ARTE E CULTURA

CAVALLINI CESARE

5077 - DIRITTO PROCESSUALE CIVILE E FALLIMENTARE

CERESA-GASTALDO MASSIMO

5112 - DIRITTO PENALE E PROCEDURA PENALE 2

CERQUETTI ANNALISA

5047 - STATISTICA

CHIAVES FILIPPO ANDREA

5073 - ANALISI ECONOMICA DEL DIRITTO

CHIZZOLI CRISTIAN

5050 - MARKETING

CHIZZOLINI BARBARA

5101 - ECONOMETRIA

5089 - ECONOMIA APPLICATA

5305 - APPLIED RESEARCH

CIFARELLI DONATO MICHELE

5047 - STATISTICA

CIGOLA MARGHERITA

5068 - MATEMATICA PER L'ECONOMIA E LE SCIENZE SOCIALI

CILLO PAOLA

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

CIRRINCIONE ARMANDO

5050 - MARKETING

CODA VITTORIO

5140 - STRATEGIA DI INTERNAZIONALIZZAZIONE

5084 - STRATEGIA E POLITICA AZIENDALE

COFFETTI ELENA ADRIANA

5045 - MATEMATICA FINANZIARIA

COGLIANO GENEROSO

5051 - PROGRAMMAZIONE E CONTROLLO

COHEN REMY

5223 - METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

COLLA PAOLO

5272 - METODI DI SCELTA SUL MERCATO AZIONARIO

COLLEVECCHIO MARIO

5219 - CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE

COLLI ANDREA

5181 - TECNOLOGIA E SVILUPPO ECONOMICO

5203 - BUSINESS HISTORY

COLOMBO PAOLO ANDREA PIO

5043 - CONTABILITA' E BILANCIO 2

COMETA FRANCESCO

5043 - CONTABILITA' E BILANCIO 2

5051 - PROGRAMMAZIONE E CONTROLLO

CONGEDO FIORELLA

5294 - ARTE E CULTURA

CONTI CESARE

5048 - FINANZA AZIENDALE

CONTRINO ANGELO

5078 - DIRITTO TRIBUTARIO ITALIANO ED EUROPEO

CORROCHER NICOLETTA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5181 - TECNOLOGIA E SVILUPPO ECONOMICO

CORTESI ALESSANDRO

5084 - STRATEGIA E POLITICA AZIENDALE

COSTELLO DERMOT

5127 - LINGUA INGLESE

COURIR EDOARDO

5073 - ANALISI ECONOMICA DEL DIRITTO

CRESPI GIOVANNI

5045 - MATEMATICA FINANZIARIA

CRETI' ANNA

5172 - INDUSTRIAL ORGANISATION

CRINO' ROSARIO

5166 - ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

5167 - ECONOMIA INTERNAZIONALE REALE

D'ALESSIO IDA

5043 - CONTABILITA' E BILANCIO 2

D'AMBROSIO CONCHITA

5168 - ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)

D'AMICO MAURO

5045 - MATEMATICA FINANZIARIA

D'ANGIO' ROBERTO

5047 - STATISTICA

DAGNINO IRENE

5207 - BUSINESS PLANNING

DAL COLLE ALESSANDRA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

DAL COLLO ANNA

5129 - LINGUA TEDESCA

DALLA PELLEGRINA LUCIA

5044 - MACROECONOMIA

5174 - ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

DALLOCCHIO MAURIZIO

5048 - FINANZA AZIENDALE

DANESI GIOVANNI

5055 - ORGANIZZAZIONE DEL LAVORO NELLE AMMINISTRAZIONI PUBBLICHE

DAWSON ALEXANDRA

5084 - STRATEGIA E POLITICA AZIENDALE

DE CARLO MANUELA

5138 - MANAGEMENT DELLE AZIENDE DI TURISMO

DE GENNARO IVO

5063 - INTRODUZIONE ALLA FILOSOFIA

DE LAURENTIS GIACOMO

5157 - POLITICA DEL CREDITO E GESTIONE DEI RISCHI

DE NICOLA ALESSANDRO

5083 - DIRITTO COMMERCIALE

DE SANTIS MASSIMO

5047 - STATISTICA

DEL CONTE MAURIZIO

5076 - ISTITUZIONI DI DIRITTO DEL LAVORO

DEL CORNO FILIPPO

5097 - LABORATORIO SETTORIALE

DEL VECCHIO MARIO

5223 - METODI DI ANALISI E VALUTAZIONE DEI PROGRAMMI PUBBLICI

delli PONTI MARIO

5294 - ARTE E CULTURA

DELMESTRI GIUSEPPE

5097 - LABORATORIO SETTORIALE

DE THERIDGE ANNA

5294 - ARTE E CULTURA

DEVECCHI CLAUDIO

5215 - L'ANALISI DI BILANCIO, L'INFORMATIVA ESTERNA

DEVILLANOVA CARLO

5081 - SCIENZA DELLE FINANZE

DI SARLI MARIA

5083 - DIRITTO COMMERCIALE

DI TILLIO ALFREDO

5044 - MACROECONOMIA

DI VINCENZO DINO

5043 - CONTABILITA' E BILANCIO 2

DITILLO ANGELO

5051 - PROGRAMMAZIONE E CONTROLLO

DOLCINO MATTEO

5051 - PROGRAMMAZIONE E CONTROLLO

DONATO LUIGI

5174 - ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

DORDI CLAUDIO

5202 - ORGANIZZAZIONE INTERNAZIONALE

5053 - DIRITTO AMMINISTRATIVO E INTERNAZIONALE

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

DRAPERI VILMA

5047 - STATISTICA

DUBINI PAOLA

5097 - LABORATORIO SETTORIALE

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

DURISIN BORIS

5141 - THE MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH SECTORS

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

EL-DAKKAK OMAR

5099 - ANALISI DEI DATI

EPIFANI PAOLO

5184 - THE ECONOMICS OF GLOBALIZATION

5072 - ECONOMIA INTERNAZIONALE

5115 - INTERNATIONAL ECONOMICS (Real and monetary)

EREDE MATTEO

5083 - DIRITTO COMMERCIALE

FABBRI NICOLA

5097 - LABORATORIO SETTORIALE

FABRIZI PIER LUIGI

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5058 - ECONOMIA DEL MERCATO MOBILIARE

FALZONI ANNA MARIA

5167 - ECONOMIA INTERNAZIONALE REALE

FARBER DANIEL

5194 - DIRITTO DELL'AMBIENTE

FATTORE GIOVANNI

5225 - MANAGEMENT OF HUMAN CAPITAL SERVICES

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

FAVERO GINO

5045 - MATEMATICA FINANZIARIA

FEDELE PAOLO

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

FERRAGUTO GIUSEPPE

5044 - MACROECONOMIA

FERRARI BIONES

5043 - CONTABILITA' E BILANCIO 2

FERRARI GIUSEPPE FRANCO

5023 - ISTITUZIONI DI DIRITTO PUBBLICO

5238 - DIRITTO PUBBLICO COMPARATO

5196 - DIRITTO DELL'INFORMATICA ED INTERNET

FERRARIO CATERINA

5081 - SCIENZA DELLE FINANZE

FILIPPINI CARLO

5165 - ECONOMIA DELLO SVILUPPO

FIorentini GIORGIO

5220 - ECONOMIA E GESTIONE DELLE AZIENDE NON PROFIT

5095 - ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

FIORIO CARLO VITTORIO

5081 - SCIENZA DELLE FINANZE

FORESTIERI GIANCARLO

5154 - CORPORATE BANKING

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

FORNARI VALENTINA

5050 - MARKETING

FORTE GIANFRANCO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

FORTINI SANDRA

5067 - STATISTICA (Indagini campionarie)

5190 - STATISTICA PER I MERCATI FINANZIARI

FOSTI GIOVANNI

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

FRACCHIA FABRIZIO

5108 - DIRITTO AMMINISTRATIVO

5194 - DIRITTO DELL'AMBIENTE

FRANCESCHET ROMINA

5043 - CONTABILITA' E BILANCIO 2

FRASSA ROMANO

5294 - ARTE E CULTURA

FRIGO MANLIO

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

FROSINI JUSTIN ORLANDO

5023 - ISTITUZIONI DI DIRITTO PUBBLICO

FROVA ALESSANDRO

5048 - FINANZA AZIENDALE

5122 - CORPORATE FINANCE

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

FUMAGALLI ANDREA

5188 - MODELLI ECONOMICI

FURCHT ANDREA

5135 - DEMOGRAFIA INTERNAZIONALE

FURNARI SANTI

5273 - PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

GALASSO VINCENZO

5117 - COMPARATIVE POLITICAL ECONOMICS

GALBIATI PAOLA

5048 - FINANZA AZIENDALE

GALLI CHIARA

5056 - SOCIOLOGIA

GAMBARDELLA ALFONSO

5009 - ECONOMIA E GESTIONE DELLE IMPRESE

GARAVAGLIA CHRISTIAN

5070 - ECONOMIA INDUSTRIALE ED ECONOMIA DELL'IMPRESA

GARBARINO CARLO

5093 - DIRITTO TRIBUTARIO

5078 - DIRITTO TRIBUTARIO ITALIANO ED EUROPEO

GARCIA APPENDINI EMILIA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

GARZIA CARMINE

5084 - STRATEGIA E POLITICA AZIENDALE

5232 - ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

GATTI STEFANO

5157 - POLITICA DEL CREDITO E GESTIONE DEI RISCHI

GELLI PIERO

5294 - ARTE E CULTURA

GERANIO MANUELA

5126 - ECONOMIA MONETARIA E DEGLI INTERMEDIARI FINANZIARI (Aspetti internazionali)

5156 - MERCATI FINANZIARI INTERNAZIONALI

GHEZZI FEDERICO

5071 - DIRITTO COMMERCIALE ED INDUSTRIALE

GHIRINGHELLI PAOLO

5048 - FINANZA AZIENDALE

GIANNELLI ANDREA

5191 - DIRITTO BANCARIO

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

GIAVAZZI FRANCESCO

5100 - POLITICA ECONOMICA

GIBBERT MICHAEL

5050 - MARKETING

GIBELLI MARIA CRISTINA

5169 - ECONOMIA URBANA

GIOVANNINI RENATO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

GIUFFRIDA MATTEO

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

GNAN LUCA

5312 - METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA

GOLFETTO FRANCESCA

5318 - MARKETING COMMUNICATION AND MEDIA

5148 - LA COMUNICAZIONE DI MARKETING

5050 - MARKETING

GORLA GIANLUIGI

5169 - ECONOMIA URBANA

GRANDO ALBERTO

5146 - GESTIONE DELLE OPERATIONS

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

GRANDORI ANNA

5232 - ORGANIZATIONAL NETWORKS AND ENTERPRENEURSHIP

GRAZIANO PAOLO ROBERTO

5087 - RELAZIONI INTERNAZIONALI

5057 - SCIENZA DELLA POLITICA

5117 - COMPARATIVE POLITICAL ECONOMICS

GROSHENNY NICOLAS CHRISTOPHE YVES

5273 - PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

GUALBERTO GIANNI

5294 - ARTE E CULTURA

GUARINI ENRICO

5085 - PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

GUARNERI ATTILIO

5193 - DIRITTO PRIVATO COMPARATO

5075 - DIRITTO PRIVATO 2

GUENZI PAOLO

5267 - GESTIONE E ORGANIZZAZIONE DI VENDITA

GUERINI CAROLINA

5050 - MARKETING

GUERZONI GUIDO

5097 - LABORATORIO SETTORIALE

5294 - ARTE E CULTURA

GULLI' FRANCESCO

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

GULLO ANTONINO

5074 - DIRITTO PENALE E PROCEDURA PENALE 1

GURIOLI GABRIELE

5187 - ELEMENTI DI MATEMATICA PER I MERCATI FINANZIARI
5045 - MATEMATICA FINANZIARIA

HALLAK ISSAM

5155 - INTERNATIONAL BANKING
5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI
5126 - ECONOMIA MONETARIA E DEGLI INTERMEDIARI FINANZIARI (Aspetti internazionali)

HELG RODOLFO

5086 - ECONOMIA INTERNAZIONALE E REGIONALE

HOEGER HANS

5294 - ARTE E CULTURA

HOFACKER CHARLES

5151 - RETAILING

HORNIK JACOB

5318 - MARKETING COMMUNICATION AND MEDIA

IANNOTTA GIULIANO ORLANDO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

IMPEDOVO MICHELE

5045 - MATEMATICA FINANZIARIA

IMPICCIATORE ROBERTO

5047 - STATISTICA
5135 - DEMOGRAFIA INTERNAZIONALE

INVERNIZZI GIORGIO

5084 - STRATEGIA E POLITICA AZIENDALE

IOVENITTI PAOLO MAURIZIO

5252 - FINANZA MOBILIARE

IPPOLITO FILIPPO

5103 - ECONOMIA DEI MERCATI FINANZIARI INTERNAZIONALI

IUDICA GIOVANNI

5315 - DIRITTO CIVILE (Contrattualistica)
5075 - DIRITTO PRIVATO 2
5113 - DIRITTO PRIVATO 3

JARACH DAVID MARIO DINO

5009 - ECONOMIA E GESTIONE DELLE IMPRESE
5124 - INTERNATIONAL MARKETING
5147 - INTERNATIONAL MARKETING RESEARCH

JESSOULA MATTEO ROBERTO CARLO

5057 - SCIENZA DELLA POLITICA

JOMMI CLAUDIO

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

KIPPING MATTHIAS

5171 - FOUNDATIONS OF THE EUROPEAN ECONOMY

KLOBAS JANE

5305 - APPLIED RESEARCH

KUMAR VIKAS

5136 - INTERNATIONAL BUSINESS STRATEGY

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5292 - BUSINESS STRATEGY

LA FERRARA ELIANA

5183 - THE ECONOMICS OF DEVELOPMENT AND TRANSITION

LASSINI UGO

5139 - STRATEGIE DELLE PICCOLE E MEDIE IMPRESE

LEGA FEDERICO

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

5225 - MANAGEMENT OF HUMAN CAPITAL SERVICES

LENTI RENATA

5168 - ECONOMIA POLITICA (Poverta', disuguaglianza e distribuzione del reddito)

LENZI CAMILLA

5070 - ECONOMIA INDUSTRIALE ED ECONOMIA DELL'IMPRESA

LIEBMAN STEFANO

5076 - ISTITUZIONI DI DIRITTO DEL LAVORO

LIGHT DONALD

5225 - MANAGEMENT OF HUMAN CAPITAL SERVICES

LISSONI ANDREA

5051 - PROGRAMMAZIONE E CONTROLLO

LISSONI FRANCESCO

5104 - INNOVATION AND INDUSTRIAL DYNAMICS

LIVATINO MASSIMO

5094 - REVISIONE AZIENDALE

5043 - CONTABILITA' E BILANCIO 2

LOJACONO GABRIELLA

5097 - LABORATORIO SETTORIALE

LOMBARDI ROBERTA

5108 - DIRITTO AMMINISTRATIVO

LONGINOTTI LODOVICA

5222 - MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

LONGO FRANCESCO

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

LUCARELLI STEFANO

5188 - MODELLI ECONOMICI

LUCIONI CARLO

5238 - DIRITTO PUBBLICO COMPARATO

LUNGHINI GIORGIO

5188 - MODELLI ECONOMICI

LUPO JALLA' DANIELE

5097 - LABORATORIO SETTORIALE

LUSCIA FAUSTA

5047 - STATISTICA

5190 - STATISTICA PER I MERCATI FINANZIARI

5185 - ANALISI DEI DATI PER IL MANAGEMENT

MADESTAM ANDREAS

5172 - INDUSTRIAL ORGANISATION

MAGNANI PAOLA

5096 - DIRITTO DEI BENI IMMATERIALI

MAMMOLA CARLO GIOVANNI

5009 - ECONOMIA E GESTIONE DELLE IMPRESE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

MANCINI CHIARA

5043 - CONTABILITA' E BILANCIO 2

MANCUSI MARIA LUISA

5172 - INDUSTRIAL ORGANISATION

5101 - ECONOMETRIA

MANDERIEUX LAURENT

5096 - DIRITTO DEI BENI IMMATERIALI

MANFREDI VALERIO MASSIMO

5294 - ARTE E CULTURA

MARABELLO CARMELO

5294 - ARTE E CULTURA

MARAFIOTI ELISABETTA

5084 - STRATEGIA E POLITICA AZIENDALE

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5140 - STRATEGIA DI INTERNAZIONALIZZAZIONE

MARCELLINO MASSIMILIANO

5101 - ECONOMETRIA

5089 - ECONOMIA APPLICATA

MARCHETTI PIERGAETANO

5083 - DIRITTO COMMERCIALE

MAROGNA EUGENIO

5082 - SISTEMI INFORMATIVI AZIENDALI

MARRA ANTONIO

5043 - CONTABILITA' E BILANCIO 2

MARTINEZ PERES MARTA

5130 - LINGUA SPAGNOLA

MASCIANDARO DONATO

5174 - ISTITUZIONI E REGOLAMENTAZIONE DEI MERCATI FINANZIARI

5044 - MACROECONOMIA

MASPERO DAVIDE

5158 - PORTFOLIO E RISK MANAGEMENT NEI MERCATI INTERNAZIONALI

MAURI CHIARA

5268 - FONDAMENTI DI PRODUCT MANAGEMENT

MAZZOLA PIETRO

5084 - STRATEGIA E POLITICA AZIENDALE

MELE VALENTINA

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

MELILLI EUGENIO

5047 - STATISTICA

5067 - STATISTICA (Indagini campionarie)

MELONI GIANLUCA

5217 - REPORTING DIREZIONALE E VALUTAZIONE DELLA PERFORMANCE

5051 - PROGRAMMAZIONE E CONTROLLO

5256 - ACCOUNTING NEI SETTORI

MEREGALLI SEVERINO

5082 - SISTEMI INFORMATIVI AZIENDALI

MERLO ANNA MARIA

5097 - LABORATORIO SETTORIALE
5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

MERLO ANTONIO

5117 - COMPARATIVE POLITICAL ECONOMICS

MERLO ELISABETTA

5311 - STORIA DELL'INDUSTRIA DELLA MODA

5309 - MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

METCALFE JOSEPH LESLIE

5222 - MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

MICALIZZI ALBERTO

5048 - FINANZA AZIENDALE

MICHELETTO LUCA

5081 - SCIENZA DELLE FINANZE

MIEDICO MELISSA

5074 - DIRITTO PENALE E PROCEDURA PENALE 1

5200 - DIRITTO PENALE COMMERCIALE

MIGLIETTA FEDERICA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5156 - MERCATI FINANZIARI INTERNAZIONALI

MILANESE PAOLA MARIA

5050 - MARKETING

5148 - LA COMUNICAZIONE DI MARKETING

5266 - MARKETING PMI

5268 - FONDAMENTI DI PRODUCT MANAGEMENT

MIROGLIO FRANCO FLAVIO

5255 - ANALISI ECONOMICHE PER LE DECISIONI AZIENDALI

5051 - PROGRAMMAZIONE E CONTROLLO

MISEROCCHI LUIGI

5083 - DIRITTO COMMERCIALE

MOIRANO MAURIZIO

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

MOLTENI LUCA

5185 - ANALISI DEI DATI PER IL MANAGEMENT

5047 - STATISTICA

MOMENTE' FRANCESCO

5252 - FINANZA MOBILIARE

MONACELLI TOMMASO

5044 - MACROECONOMIA

5059 - ECONOMIA MONETARIA

MONATERI PIERGIUSEPPE

5075 - DIRITTO PRIVATO 2

MONTAGNANI MARIA

5320 - INDUSTRIAL AND INTELLECTUAL PROPERTY LAW

5096 - DIRITTO DEI BENI IMMATERIALI

MONTANARI FABRIZIO

5097 - LABORATORIO SETTORIALE

MONTEFUSCO ANDREA

5235 - NETWORKING MANAGEMENT

MONTESANO ALDO

5069 - ANALISI ECONOMICA

MONTI ALBERTO

5073 - ANALISI ECONOMICA DEL DIRITTO

5075 - DIRITTO PRIVATO 2

MONTOBBIO FABIO

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

MORABITO VINCENZO

5313 - MANAGEMENT DELLE INFORMAZIONI AZIENDALI (Information management)

5092 - ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI

5082 - SISTEMI INFORMATIVI AZIENDALI

MORANDOTTI ALESSANDRO

5294 - ARTE E CULTURA

MORETTO ENRICO

5045 - MATEMATICA FINANZIARIA

MORI ANTONELLA

5044 - MACROECONOMIA

MORLOTTI BONETTI LAURA

5315 - DIRITTO CIVILE (Contrattualistica)

MOSCA MARIA CHIARA

5088 - DIRITTO COMMERCIALE E FINANZIARIO

MOSCATI IVAN

5180 - STORIA DEL PENSIERO ECONOMICO

MOSCONI MARCO

5043 - CONTABILITA' E BILANCIO 2

MOTTURA PAOLO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

5242 - ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

MUCCIARELLI FRANCESCO

5074 - DIRITTO PENALE E PROCEDURA PENALE 1

MUSSELLI LUCIANO

5198 - DIRITTO ECCLESIASTICO

NAPPA ANDREA

5204 - ADVANCED ACCOUNTING AND FINANCE

NASI GRETA

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

NAVA MARIO

5081 - SCIENZA DELLE FINANZE

NAVONE MARCO

5243 - FINANCIAL MARKETS AND INSTITUTIONS

5058 - ECONOMIA DEL MERCATO MOBILIARE

5158 - PORTFOLIO E RISK MANAGEMENT NEI MERCATI INTERNAZIONALI

NEGRO GIACOMO

5097 - LABORATORIO SETTORIALE

NOCERA GIACOMO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

NOTARPIETRO ALESSANDRO

5059 - ECONOMIA MONETARIA

NOVA ALESSANDRO

5048 - FINANZA AZIENDALE

OCCHIENA MASSIMO

5053 - DIRITTO AMMINISTRATIVO E INTERNAZIONALE

5108 - DIRITTO AMMINISTRATIVO

OMARINI ANNA

5160 - PRIVATE BANKING E INVESTITORI ISTITUZIONALI

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ONADO MARCO

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ONGARO EDOARDO

5222 - MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS

ONIDA FABRIZIO

5166 - ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

5072 - ECONOMIA INTERNAZIONALE

5167 - ECONOMIA INTERNAZIONALE REALE

ORDANINI ANDREA

5097 - LABORATORIO SETTORIALE

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

ORSENIGO LUIGI

5164 - ECONOMICS OF THE FIRM

ORTU FULVIO

5118 - FINANCIAL MATHEMATICS

OSIMO GUIDO

5045 - MATEMATICA FINANZIARIA

OTTAVIANO GIANMARCO

5166 - ECONOMIA E POLITICA DELLE IMPRESE MULTINAZIONALI

OTTO MONICA

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

PACE STEFANO

5050 - MARKETING

PACI SERGIO

5314 - ECONOMIA E GESTIONE DEI FONDI PENSIONE

5242 - ECONOMIA E GESTIONE DELLA BANCA E DELL'ASSICURAZIONE

PACIARONI ANDREA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

PAGANI PAOLA

5047 - STATISTICA

PAGANI MARGHERITA

5050 - MARKETING

5097 - LABORATORIO SETTORIALE

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

5143 - E-BUSINESS AND THE GLOBAL MARKET

PAGANI LAURA

5081 - SCIENZA DELLE FINANZE

PALAZZI RENATO

5294 - ARTE E CULTURA

PANICO CLAUDIO

5009 - ECONOMIA E GESTIONE DELLE IMPRESE

PARODI GIAMPAOLO

5023 - ISTITUZIONI DI DIRITTO PUBBLICO

PAROLINI CINZIA

5207 - BUSINESS PLANNING

PASINI PAOLO

5082 - SISTEMI INFORMATIVI AZIENDALI

PASQUALE ALBERTO

5097 - LABORATORIO SETTORIALE

PASSARELLI FRANCESCO

5176 - POLITICA ECONOMICA EUROPEA

PECCATI LORENZO

5312 - METODI QUANTITATIVI PER IL MANAGEMENT STRATEGICO D'IMPRESA

5045 - MATEMATICA FINANZIARIA

PECCHIARI NICOLA

5257 - INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI

PENNAROLA FERDINANDO

5310 - INTRODUCTION TO MANAGEMENT CONSULTING

5082 - SISTEMI INFORMATIVI AZIENDALI

PEROTTI ROBERTO

5044 - MACROECONOMIA

PERRETTI FABRIZIO

5097 - LABORATORIO SETTORIALE

PERRONE VINCENZO

5046 - ORGANIZZAZIONE AZIENDALE

PETRAROIA PIETRO

5097 - LABORATORIO SETTORIALE

PETRONE SONIA

5047 - STATISTICA

PEZZANI FABRIZIO

5085 - PROGRAMMAZIONE E CONTROLLO NELLE AMMINISTRAZIONI PUBBLICHE

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

PIACENTINI VALERIO

5083 - DIRITTO COMMERCIALE

PICCARRETA RAFFAELLA

5047 - STATISTICA

PICCIAU ALBERTO

5083 - DIRITTO COMMERCIALE

PINARDI CARLO MARIA

5213 - INTRODUZIONE ALLA FINANZA AZIENDALE INTERNAZIONALE

PINI MAURIZIO MARIA

5251 - CONTABILITA' E PRINCIPI INTERNAZIONALI

5043 - CONTABILITA' E BILANCIO 2

PINOTTI GIORGIO

5097 - LABORATORIO SETTORIALE

PIO ALESSANDRO

5165 - ECONOMIA DELLO SVILUPPO

PISTONI ANNA ISIDE

5051 - PROGRAMMAZIONE E CONTROLLO

PIVATO SERGIO

5145 - GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

PODESTA' STEFANO

5050 - MARKETING

POGLIANI GIUSEPPE

5043 - CONTABILITA' E BILANCIO 2

POGUTZ STEFANO

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

POLESE FRANCESCA

5171 - FOUNDATIONS OF THE EUROPEAN ECONOMY

5311 - STORIA DELL'INDUSTRIA DELLA MODA

5316 - MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

PORTA ANGELO

5059 - ECONOMIA MONETARIA

5044 - MACROECONOMIA

PRANDELLI EMANUELA

5143 - E-BUSINESS AND THE GLOBAL MARKET

5144 - E-BUSINESS E GESTIONE DELL'INNOVAZIONE

PREMAZZI KATIA

5151 - RETAILING

PRETI PAOLO

5046 - ORGANIZZAZIONE AZIENDALE

PREVITALI PIETRO

5082 - SISTEMI INFORMATIVI AZIENDALI

PROFETA PAOLA

5081 - SCIENZA DELLE FINANZE

5107 - POLITICA ECONOMICA (Regolamentazione e localizzazione)

PROSERPIO LUIGI

5227 - I SISTEMI INFORMATIVI NELL'ECONOMIA DIGITALE

5082 - SISTEMI INFORMATIVI AZIENDALI

PURICELLI MARINA

5046 - ORGANIZZAZIONE AZIENDALE

5066 - COMPORTAMENTO ORGANIZZATIVO

5092 - ORGANIZZAZIONE E SISTEMI INFORMATIVI AZIENDALI

RANGARAJAN DEVA

5267 - GESTIONE E ORGANIZZAZIONE DI VENDITA

RAVASI DAVIDE

5140 - STRATEGIA DI INTERNAZIONALIZZAZIONE

RECLA ALESSANDRO

5047 - STATISTICA

REGGIANI FRANCESCO

5048 - FINANZA AZIENDALE

RESMINI LAURA SANTA

5044 - MACROECONOMIA

RIGGI MASSIMILIANO

5086 - ECONOMIA INTERNAZIONALE E REGIONALE

RIGOTTI MARCO

5083 - DIRITTO COMMERCIALE

RINALLO DIEGO

5097 - LABORATORIO SETTORIALE

5148 - LA COMUNICAZIONE DI MARKETING

RINDI BARBARA

5175 - MICROSTRUTTURA DEI MERCATI DEI CAPITALI

5126 - ECONOMIA MONETARIA E DEGLI INTERMEDIARI FINANZIARI (Aspetti internazionali)

ROGERS CATHERINE

5119 - COMPARATIVE BUSINESS LAW

ROMANI MARINA

5102 - STORIA ECONOMICA E SOCIALE

ROMANI ACHILLE MARZIO

5294 - ARTE E CULTURA

5319 - STORIA SOCIALE

RONCHI ROCCO

5294 - ARTE E CULTURA

ROVENTI SANDRO

5056 - SOCIOLOGIA

ROVETTA BARBARA

5048 - FINANZA AZIENDALE

ROZZO EDWARD

5294 - ARTE E CULTURA

RUBAGOTTI GIANLUCA

5197 - DIRITTO DELL'UNIONE EUROPEA

RUSSO PAOLO

5084 - STRATEGIA E POLITICA AZIENDALE

RUTA CATALDO

5046 - ORGANIZZAZIONE AZIENDALE

SACCO PAOLA

5215 - L'ANALISI DI BILANCIO, L'INFORMATIVA ESTERNA

SACCO FRANCESCO

5310 - INTRODUCTION TO MANAGEMENT CONSULTING

SACERDOTI GIORGIO

5197 - DIRITTO DELL'UNIONE EUROPEA

5111 - DIRITTO INTERNAZIONALE E COMUNITARIO

SAINAGHI RUGGERO

5138 - MANAGEMENT DELLE AZIENDE DI TURISMO

SAITA FRANCESCO

5058 - ECONOMIA DEL MERCATO MOBILIARE

SALA LUCA

5044 - MACROECONOMIA

SALA FRANCESCA

5081 - SCIENZA DELLE FINANZE

SALA MARCO

5094 - REVISIONE AZIENDALE

SALVATORI STEFANO

5048 - FINANZA AZIENDALE

SALVEMINI SEVERINO

5230 - MANAGEMENT DELLE ISTITUZIONI CULTURALI E ARTISTICHE

5066 - COMPORTAMENTO ORGANIZZATIVO

5097 - LABORATORIO SETTORIALE

5310 - INTRODUCTION TO MANAGEMENT CONSULTING

SAN PIETRO BIANCA MARIA

5128 - LINGUA FRANCESE

SAVAZZI CARLO

5221 - FORME DI GESTIONE DEI SERVIZI PUBBLICI

SAVIOLO STEFANIA

5316 - MANAGEMENT OF FASHION AND DESIGN COMPANIES: HISTORICAL PERSPECTIVES AND COMPETITIVE DYNAMICS

SCABROSETTI SIMONA

5081 - SCIENZA DELLE FINANZE

SCRICCIOLO CATIA

5047 - STATISTICA

SECCHI RAFFAELE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

SECCHI CARLO

5121 - EUROPEAN ECONOMIC POLICY

5176 - POLITICA ECONOMICA EUROPEA

SEDDIO PASQUALE

5095 - ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

SENN LANFRANCO

5086 - ECONOMIA INTERNAZIONALE E REGIONALE

5169 - ECONOMIA URBANA

SERVA PAOLO

5043 - CONTABILITA' E BILANCIO 2

SEVERI BRUNI DANIELE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5106 - GESTIONE DELL'INNOVAZIONE

5144 - E-BUSINESS E GESTIONE DELL'INNOVAZIONE

SFAMENI PAOLO

5083 - DIRITTO COMMERCIALE

5109 - DIRITTO ED ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

SIDERI SANDRO

5121 - EUROPEAN ECONOMIC POLICY

5176 - POLITICA ECONOMICA EUROPEA

SIRI MICHELE

5195 - DIRITTO DELLE ASSICURAZIONI

SODA GIUSEPPE

5231 - PROGETTAZIONE DELLE STRUTTURE ORGANIZZATIVE

5046 - ORGANIZZAZIONE AZIENDALE

SOMAJNI CHIARA

5294 - ARTE E CULTURA

SOMMACAL ALESSANDRO

5081 - SCIENZA DELLE FINANZE

SONGINI LUCREZIA

5051 - PROGRAMMAZIONE E CONTROLLO

SOSCIA ISABELLA

5147 - INTERNATIONAL MARKETING RESEARCH

SPOTORNO LUCIA

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

SQUELLATI ANNA MARIA

5045 - MATEMATICA FINANZIARIA

STABILINI GIUSEPPE

5009 - ECONOMIA E GESTIONE DELLE IMPRESE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5098 - PROGETTAZIONE

STAMERRA GIANFRANCO

5051 - PROGRAMMAZIONE E CONTROLLO

5098 - PROGETTAZIONE

STECCOLINI ILEANA

5219 - CONTABILITA' E BILANCIO NELLE AMMINISTRAZIONI PUBBLICHE

STRAMPELLI GIOVANNI

5083 - DIRITTO COMMERCIALE

TABELLINI GUIDO

5100 - POLITICA ECONOMICA

TACCHINO CLAUDIA

5097 - LABORATORIO SETTORIALE

TAMAROWSKI CLAUDIA

5212 - INTERNATIONAL PROJECT FINANCE

TARANTOLA CLAUDIA

5047 - STATISTICA

TENCATI ANTONIO

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

5145 - GESTIONE DELL'AMBIENTE E DELLA SICUREZZA AZIENDALE

TESTA SALVATORE

5097 - LABORATORIO SETTORIALE

TETI EMANUELE

5048 - FINANZA AZIENDALE

TOMASI GIOVANNI PAOLO

5098 - PROGETTAZIONE

5097 - LABORATORIO SETTORIALE

TORBICA ALEKSANDRA

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

TOZZI VALERIA

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

TRAVELLA DANIELA

5043 - CONTABILITA' E BILANCIO 2

TRIGARI ANTONELLA

5273 - PERSONNEL ECONOMICS AND ORGANISATIONAL BEHAVIOUR

5044 - MACROECONOMIA

TRIPODI CARMINE

5084 - STRATEGIA E POLITICA AZIENDALE

TRIVELLATO BENEDETTA

5087 - RELAZIONI INTERNAZIONALI

TROILO GABRIELE

5050 - MARKETING

TUDINI EDMONDO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

TURRA ELISA

5239 - LINGUA ITALIANA

TURRINI ALEX

5095 - ECONOMIA DELLE AZIENDE PUBBLICHE E NON PROFIT

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

TUZET GIOVANNI

5110 - FILOSOFIA DEL DIRITTO

USAI ALESSANDRO

5097 - LABORATORIO SETTORIALE

USLENGHI ANNA

5050 - MARKETING

5097 - LABORATORIO SETTORIALE

VALAPERTA EMANUELA

5045 - MATEMATICA FINANZIARIA

VALDANI ENRICO

5009 - ECONOMIA E GESTIONE DELLE IMPRESE

5124 - INTERNATIONAL MARKETING

5147 - INTERNATIONAL MARKETING RESEARCH

VALENTINI GIOVANNI

5084 - STRATEGIA E POLITICA AZIENDALE

VALOTTI GIOVANNI

5055 - ORGANIZZAZIONE DEL LAVORO NELLE AMMINISTRAZIONI PUBBLICHE

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

VANTELLINI PAOLO

5048 - FINANZA AZIENDALE

VANZETTI MICHELLE

5077 - DIRITTO PROCESSUALE CIVILE E FALLIMENTARE

VARACCA CAPELLO PAOLA ANNA

5309 - MANAGEMENT DELLE AZIENDE DI MODA E DESIGN: EVOLUZIONE STORICA E DINAMICHE COMPETITIVE

VARINI ELISA

5047 - STATISTICA

VENDRAMINI EMANUELE ANTONIO

5004 - ECONOMIA DELLE AZIENDE E DELLE AMMINISTRAZIONI PUBBLICHE

VENTORUZZO MARCO

5088 - DIRITTO COMMERCIALE E FINANZIARIO

5083 - DIRITTO COMMERCIALE

VENTURINI SERGIO

5047 - STATISTICA
5099 - ANALISI DEI DATI

VENTURINI GIORGIO

5257 - INTERNAL AUDITING E ANALISI DEI PROCESSI AZIENDALI

VERONA GIANMARIO

5144 - E-BUSINESS E GESTIONE DELL'INNOVAZIONE

VERONESE PIERO

5047 - STATISTICA

VERONESI VITTORIA

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

VERSETTI PIETRO

5215 - L'ANALISI DI BILANCIO, L'INFORMATIVA ESTERNA

VERTOVA PIETRO

5081 - SCIENZA DELLE FINANZE

VETTESE ANGELA GIOVANNA

5294 - ARTE E CULTURA

VICARI SALVATORE

5009 - ECONOMIA E GESTIONE DELLE IMPRESE

5049 - GESTIONE DELL'INNOVAZIONE E DELLA TECNOLOGIA

VIGANO' ALFREDO

5258 - BILANCIO, COMUNICAZIONE FINANZIARIA E TEMI PROFESSIONALI

5043 - CONTABILITA' E BILANCIO 2

5251 - CONTABILITA' E PRINCIPI INTERNAZIONALI

VILLAFRANCA ANTONINO

5087 - RELAZIONI INTERNAZIONALI

VISCONTI FEDERICO

5084 - STRATEGIA E POLITICA AZIENDALE

XANTHOUDAKI MARIA

5097 - LABORATORIO SETTORIALE

YU CHIH-HSIEN

5122 - CORPORATE FINANCE

ZACCARIA GINO SECONDO

5063 - INTRODUZIONE ALLA FILOSOFIA

5294 - ARTE E CULTURA

ZAFFARONI ALBERTO

5045 - MATEMATICA FINANZIARIA

ZAGHI KARIN MARIA LAURA

5097 - LABORATORIO SETTORIALE

ZALLONE RAFFAELE

5196 - DIRITTO DELL'INFORMATICA ED INTERNET

ZAMAGNI STEFANO

5180 - STORIA DEL PENSIERO ECONOMICO

ZANARDI ALBERTO

5107 - POLITICA ECONOMICA (Regolamentazione e localizzazione)

ZANETTI LAURA

5214 - LA VALUTAZIONE DELLE AZIENDE

ZANOTTI GIOVANNA

5161 - STRUMENTI DERIVATI E TECNICHE DI COPERTURA

5058 - ECONOMIA DEL MERCATO MOBILIARE

ZARA CLAUDIO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI

ZATTONI ALESSANDRO

5140 - STRATEGIA DI INTERNAZIONALIZZAZIONE

ZERBINI FABRIZIO

5050 - MARKETING

5105 - LABORATORIO SUI SETTORI INNOVATIVI E NUOVE TECNOLOGIE

ZIEGLER ANDREAS

5120 - INTERNATIONAL AND EUROPEAN LAW

ZORZOLI STEFANO

5011 - ECONOMIA DEI MERCATI E DEGLI INTERMEDIARI FINANZIARI