

2. Program structures of the undergraduate degrees

Introduction

The Economics Faculty of Università Bocconi offers 9 undergraduate degree programs:

- 5 undergraduate degrees in the Management field of study (no.17 of the Ministerial Decree of August 4, 2000).
 - Economia aziendale – Undergraduate Degree in Business Administration (CLEA)
 - Economia delle amministrazioni pubbliche e delle istituzioni internazionali – Undergraduate Degree in Public Administration and International Institutions (CLAPI)
 - Economia delle istituzioni e dei mercati finanziari – Undergraduate Degree in Institutions and Financial Markets Management (CLEFIN)
 - Economia e legislazione per l'impresa – Undergraduate Degree in Law and Business Administration (CLELI)
 - Economia per le arti, la cultura e la comunicazione – Undergraduate Degree in Economics and Management of Arts, Culture and Communication (CLEACC)

- 3 undergraduate degrees in the Economics field of study (no.28 of the Ministerial Decree of August 4, 2000).
 - Discipline economiche e sociali - Undergraduate Degree in Economics and Social Sciences (DES)
 - Economia dei mercati internazionali e delle nuove tecnologie - Undergraduate Degree in Economics of International Markets and New Technologies (CLEMIT)
 - Economia e management internazionale – Undergraduate Degree in International economics and management (DIEM)

- 1 undergraduate degree in the Legal Studies field of study (no.31 of the Ministerial Decree of August 4, 2000).
 - Scienze giuridiche - Undergraduate Degree in Law (CLSG)

2 Program structures of the undergraduate degrees

For the 2004-2005 academic year all three years of all the programs are available, with the following number of class groups that have on average 150 students each:

Degree	Italian class groups	English class groups	Total no. of class group
CLEA			
1 st year	7	1	8
2 nd year	7	1	8
3 rd year	7	1	8
CLAPI			
1 st year	1		1
2 nd year	1		1
3 rd year	1		1
CLEFIN			
1 st year	2		2
2 nd year	2		2
3 rd year	2		2
CLELI			
1 st year	1		1
2 nd year	1		1
3 rd year	1		1
CLEACC			
1 st year	2		2
2 nd year	1	1*	2
3 rd year	2		2
DES			
1 st year	1		1
2 nd year	1		1
3 rd year	1		1
CLEMIT			
1 st year	1		1
2 nd year	1		1
3 rd year	1		1
DIEM			
1 st year		1	1
2 nd year		1	1
3 rd year		1	1
CLSG			
1 st year	2		2
2 nd year	2		2
3 rd year	2		2

(*) all courses taught in English in 1st year (2003-2004 a.y.); courses taught partly in English and partly in Italian in 2nd and 3rd years

The program requirements are expressed in credit points.

A credit point (CP) is a unit of measurement that quantifies the workload required from each student with adequate initial preparation in order to carry out the educational activ-

2 Program structures of the undergraduate degrees

ities included in the program syllabus of each degree. The amount of work required includes classroom teaching activities (lessons, exercises, seminars), individual study and other educational activities such as the preparation of the final report.

According to the ECTS system, each credit point corresponds to an average of 25 hours work for the student, 8 of which (and no more than 10) are dedicated to classroom teaching activities.

The average quantity of work required of a full-time student is generally fixed at 60 credit points per year.

Therefore, in order to fulfil the undergraduate degree requirements each student must obtain 180 credit points.

Credit points are given for all educational activities carried out by students, including exams that correspond to both compulsory and elective courses, foreign language assessment tests, computer skills tests and the final report.

Credit points do not replace exam marks but are awarded when the marks of exams that students have passed are registered.

Credits and exam marks make up the academic transcripts of students.

The program requirements for degrees belonging to the Management field of study (no. 17 of the Ministerial Decree of August 4, 2000) and the Economics field of study - with the exception of the DIEM- (no. 28 of the Ministerial Decree of August 4, 2000), are as follows:

- compulsory courses (146 CP);
- elective courses (12 CP);
- European Union languages (first language: 6 CP; second language: 6 CP);
- computer skills (4 CP);
- final report (6 CP).

For the DIEM, the program requirements are as follows:

- compulsory courses (130 CP);
- elective courses (24 CP);
- European Union languages (first language: 6 CP; second language: 6 CP);
- computer skills (4 CP);
- final report (10 CP).

The program requirements for the degree belonging to the Legal Studies field of study (no. 31 of the Ministerial Decree of August 4, 2000) are as follows:

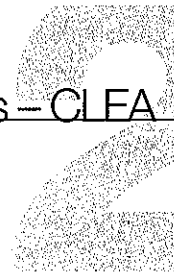
- compulsory courses (148 CP);
- elective courses (12 CP);
- European Union language (6 CP);
- computer skills (4 CP);
- projects/seminars (6 CP);
- final report (4 CP).



2

Program structures of the undergraduate degrees

It should be noted that in order to be awarded a degree, the reform of the University system stipulates that students must be able to speak two European Union languages, apart from Italian, for degrees belonging to the Economics field of study and the Management field of study (first and second language), and at least one European Union language, apart from Italian, for degrees belonging to the Legal studies Field of study (first foreign language).



2.1 CORSO DI LAUREA IN ECONOMIA AZIENDALE UNDERGRADUATE DEGREE IN BUSINESS ADMINISTRATION – CLEA

Program Director: Professor Salvatore Vicari

Assistant Program Director: Dottoressa Paola Cillo

Field of study: Management (no. 17, Ministerial Decree of August 4, 2000)

2.1.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Business Administration (CLEA) also has the following specific objectives:

- to provide a complete picture of the economic, financial, social, legal, cultural and technological aspects that characterise the operations of every type of company, of their groups and of the environment where they operate;
- to transmit a fundamental knowledge of management, organisational and research aspects present in the various types of companies and, in particular, in companies of various dimensions that operate in different economic contexts;
- to develop the basic abilities:
 - to analyse business and environmental aspects;
 - to make decisions in complex economic and social contexts;
 - for innovation, entrepreneurship, and management.

2.1.2 Career opportunities

Possible career opportunities are:

- professional and managerial positions in various business departments (marketing and sales, finance, personnel, business administration etc.);
- consultancy;
- entrepreneurial activities (either working for oneself or in a family-run business) and management positions (in medium and large companies).

2.1.3 Program requirements breakdown

The program requirements comprise **180** credit points divided as follows:

<i>Educational Activities</i>	<i>CP</i>
23 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

2 Program structures of the undergraduate degrees – CI FA

The academic curriculum provides:

- a broad, interdisciplinary, basic preparation (political economics, business economics, law, history, quantitative methods, IT) particularly in the first year;
- an in-depth knowledge of the problems and methodology connected to various business functions and processes (marketing, finance, production, logistics, organisation, accounting, etc.);
- an in-depth discussion of topics connected with structure and economic control with reference to companies, particularly in the second and third years.

For 2004 – 2005 a.y. 7 Italian class groups and 1 English class group are offered:

The prerequisites admission to the first year of a class group taught in English are:

- First Certificate in English (FCE), or
- Business English Certificate vantage (ex BEC 2), or
- IELTS with a minimum mark of 6.5 out of 9, or
- TOEFL with a minimum mark of 550 out of 677 (if paper based) or 213 out of 300 (if computer based), or
- Certificate in Advanced English (CAE), or
- Certificate of Proficiency in English (CPE), or
- Secondary school diploma in English, valid for admission to Italian Universities, (at least 50% of the subjects in the curriculum must have been taught in English) or
- native English speaker.

The Admission Committee reserves the right to evaluate any other English language certificate students may hold.

2.1.4 Program structure (Italian class group)

First year a.y. 2004-2005			
First semester			
Code	Course title	English translation	CP
5001	Economia aziendale	Theory and principles of management	8
5021	Istituzioni di diritto privato	Principles of private law	8
5023	Istituzioni di diritto pubblico	Principles of public law	6
5015	Matematica generale (I parte)	Mathematics (Part I)	4
5028	Storia economica	Economic history	6
	<i>Percorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5007	Contabilità e bilancio	Accounting and financial statements	8
5009	Economia e gestione delle imprese	Corporate Management	6
5015	Matematica generale (II parte)	Mathematics (Part II)	4
5013	Microeconomia	Microeconomics	8
5005	Informatica	Computer skills	4

2 Program structures of the undergraduate degrees – CLEA

<i>Precorsi di prima lingua straniera</i>		<i>First foreign language (preparatory modules)</i>	
Total CP of the first year		62	
60% of CP		37	
Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5043	Contabilità e bilancio 2	Accounting and financial statements 2	4
5004	Economia delle aziende e delle amministrazioni pubbliche	Public management	6
5044	Macroeconomia	Macroeconomics	6
5046	Organizzazione aziendale	Organization theory	6
5047	Statistica	Statistics	8
<i>Precorsi di prima lingua straniera</i>		<i>First foreign language (preparatory modules)</i>	
<i>Precorsi di seconda lingua straniera</i>		<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5048	Finanza aziendale	Corporate finance	6
5050	Marketing		6
5045	Matematica finanziaria	Financial mathematics	6
5051	Programmazione e controllo	Managerial accounting	6
	• Prima lingua straniera	First foreign language	6
<i>Precorsi di seconda lingua straniera</i>		<i>Second foreign language (preparatory modules)</i>	
Total CP of the second year		60	
60% of CP		36	
Third year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	6
5049	Gestione dell'innovazione e della tecnologia	Innovation and technology management	6
5081	Scienza delle finanze	Public economics	6
5082	Sistemi informativi aziendali	Management information systems	4
	• Opzionale n° 1 (*)	First elective course (*)	6
<i>Precorsi di seconda lingua straniera</i>		<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5083	Diritto commerciale	Company and business law	6
5084	Strategia e politica aziendale	Business strategy	6
	• Opzionale n° 2 (*)	Second elective course (*)	6
	• Seconda lingua straniera	Second foreign language	6
	• Lavoro finale	Final report	6
Total CP of the third year		58	
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.			

2 Program structures of the undergraduate degrees – CI FA

2.1.5 Program structure (English class group)

First year 2004-2005 a.y.		
First semester		
Code	Course title	CP
5028	Economic history	6
5015	Mathematics (Part I)	4
5021	Principles of private law	8
5001	Theory and principles of management	8
5132	Computer skills	4
<i>First foreign language (preparatory modules)</i>		
Second semester		
Code	Course title	CP
5007	Accounting and financial statements	8
5293	Comparative public and European law	6
5009	Corporate management	6
5015	Mathematics (Part II)	4
5013	Microeconomics	8
<i>First foreign language (preparatory modules)</i>		
Total CP of the first year		62
60% of CP		37
Second year 2004-2005 a.y.		
First semester		
Code	Course title	CP
5043	Accounting and financial statements 2	4
5044	Macroeconomics	6
5046	Organization theory	6
5004	Public management	6
5047	Statistics	8
<i>First foreign language (preparatory modules)</i>		
<i>Second foreign language (preparatory modules)</i>		
Second semester		
Code	Course title	CP
5048	Corporate finance	6
5045	Financial mathematics	6
5051	Managerial accounting	6
5050	Marketing	6
	• First foreign language	6
<i>Second foreign language (preparatory modules)</i>		
Total CP of the second year		60
60% of CP		36
Third year 2004-2005 a.y.		
First semester		
Code	Course title	CP
5011	Financial markets and institutions	6
5049	Innovation and technology management	6

2 Program structures of the undergraduate degrees – CLFA

5082	Management information systems	4
5081	Public economics	6
	• First elective course (*)	6
<i>Second foreign language (preparatory modules)</i>		
Second semester		
Code	Course title	CP
5084	Business strategy	6
5083	Company and business law	6
	• Second elective course (*)	6
	• Second foreign language	6
	• Final report	6
Total CP of the third year		58
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.		

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.2 CORSO DI LAUREA IN ECONOMIA DELLE AMMINISTRAZIONI PUBBLICHE E DELLE ISTITUZIONI INTERNAZIONALI – UNDERGRADUATE DEGREE IN PUBLIC ADMINISTRATION AND INTERNATIONAL INSTITUTIONS – CLAPI

Program Director: Professor Lanfranco Senn

Assistant Program: Director: Dottoressa Laura Resmini

Field of study: Management (no. 17, Ministerial Decree of August 4, 2000)

2.2.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Public Administration and International Institutions (CLAPI) also has the following specific objectives:

- to provide a solid grounding in business and economic-political matters aimed at understanding the specific nature and relevance of the social, political and institutional contexts in which all administrative activities concerned with the protection of public interest take place. The graduates will therefore be able to analyse problems with the sensibility necessary to appreciate the effects that “non-market” decisional contexts have on the application of the principles and criteria of economic rationality;
- to adapt technical knowledge to the operational reality of local, national and international public administration;
- to ensure that students have mastered the methodology of analysing the economic, legal, institutional and social contexts necessary for understanding the development and impact of administrative decisions on, among others, public-private collaboration projects;
- to provide the necessary skills for dealing with the complexities of administrative management, organisation and decisional processes;
- to develop the behavioural capacity of students and their understanding of the dynamic principles of groups and the processes concerned with decision making, negotiating and knowledge accumulation;
- to acquire the ability to understand the repercussions of innovative technology in the public administration sectors;
- to develop creative and entrepreneurial organisational skills in public service sectors.

2.2.2 Career opportunities

Possible career opportunities are:

- in public, state, regional and local administration;
- in local authorities, agencies and companies involved in the regulation, production and supply of public services (health, transport, utilities);
- international organisms;
- consultancy companies;
- non-profit institutions, non-governmental organisations (NGOs), world associations and organisations dedicated to the representation of interests;
- companies with strong ties with public administration boards (for example, companies that supply goods and services).

2.2.3 Program requirements breakdown

The program requirements comprise of **180 CP** divided as follows:

<i>Educational activities</i>	<i>CP</i>
20 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- a solid, interdisciplinary, basic preparation concerned with general economics, business economics, legal and mathematical-statistical aspects and political studies, particularly in the first two years;
- detailed research into the specific aspects of the planning and management of public administration on a local, regional, national and international scale, particularly in the second and third years;
- a guide to learning about and understanding the economic and institutional reality in which public administration operates, and learning methods of approaching and resolving operational problems (third year).

2.2.4 Program structure

First year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5001	Economia aziendale	Theory and principles of management	8
5021	Istituzioni di diritto privato	Principles of private law	6
5023	Istituzioni di diritto pubblico	Principles of public law	6
5015	Matematica generale (I parte)	Mathematics (Part I)	4
5005	Informatica	Computer skills	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5007	Contabilità e bilancio	Accounting and financial statements	8
5004	Economia delle aziende e delle amministrazioni pubbliche	Public management	8
5015	Matematica generale (II parte)	Mathematics (Part II)	4
5013	Microeconomia	Microeconomics	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Total CP of the first year			56
60% of CP			34
Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5083	Diritto commerciale	Company and business law	6

2 Program structures of the undergraduate degrees – CI API

5044	Macroeconomia	Macroeconomics	8
5047	Statistica	Statistics	10
5028	Storia economica	Economic history	6
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5053	Diritto amministrativo ed internazionale	International and administrative law	8
5009	Economia e gestione delle imprese	Corporate management	6
5055	Organizzazione del lavoro nelle amministrazioni pubbliche	Organization and Human Resource Management in the Public Sector	6
5056	Sociologia (*)	Sociology (*)	6
	<i>Oppure</i>	<i>or</i>	
5057	Scienza della politica (*)	Political science (*)	6
	• Prima lingua straniera	First foreign language	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Total CP of the second year			62
60% of CP			37
(*) Students must choose between courses 5056 and 5057.			
Third year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	6
5085	Programmazione e controllo nelle amministrazioni pubbliche	Planning and control in public administration	10
5081	Scienza delle finanze	Public economics	6
	• Opzionale n° 1 (**)	First elective course (**)	6
	• Seconda lingua straniera	Second foreign language	6
Second semester			
Code	Course title	English translation	CP
5086	Economia internazionale e regionale	International and regional economics	10
5087	Relazioni internazionali	International relations	6
	• Opzionale n° 2 (**)	• Second elective course (**)	6
	• Lavoro finale	• Final report	6
Total CP of the third year			62
(**) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.			

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.3 CORSO DI LAUREA IN ECONOMIA DELLE ISTITUZIONI E DEI MERCATI FINANZIARI – UNDERGRADUATE DEGREE IN INSTITUTIONS AND FINANCIAL MARKETS MANAGEMENT – CLEFIN

Program Director: Professor Sergio Paci

Assistant Program Director: Dottor Giacomo Nocera

Field of study: Management (no. 17, Ministerial Decree of August 4, 2000)

2.3.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Institutions and Financial Markets Management (CLEFIN) also has the following specific objectives:

- to develop interdisciplinary training in the areas of financial intermediary economics and monetary-financial economics, as well as in law, quantitative and statistical methods and corporate finance;
- to provide specific training in the operations of institutions and financial markets and, more generally, in the role of finance in modern economic systems;
- to ensure that students have the ability to analyse financial markets and understand business behaviour;
- to develop the abilities applicable to the management processes of financial intermediaries.

2.3.2 Career opportunities

Possible career opportunities are:

- in the various sectors of the finance system (banks, insurance, other financial intermediaries, financial market operators, international financial institutions);
- in non-financial companies, in positions that require liaising with the financial system;
- in professional activities that offer consultancy on financial subjects and problems.

2.3.3 Program requirements breakdown

The program requirements comprise of **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
20 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- the acquisition of competencies and skills in analysing the operations of the financial sector;

2 Program structures of the undergraduate degrees – CLFFIN

- the development of analytic and management skills applicable to the main activities in the financial sector;
- an in-depth study of the globalisation and internationalisation processes taking place in the financial sector, with particular reference to the process of integration in the European Union;
- the development of professional competence and ability applicable to the management of institutions in the financial sector.

2.3.4 Program structure

First year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5001	Economia aziendale	Theory and principles of management	8
5021	Istituzioni di diritto privato	Principles of private law	6
5023	Istituzioni di diritto pubblico	Principles of public law	6
5015	Matematica generale (I parte)	Mathematics (Part I)	4
5028	Storia economica	Economic history	6
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5007	Contabilità e bilancio	Accounting and financial statements	8
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	8
5015	Matematica generale (II parte)	Mathematics (Part II)	4
5013	Microeconomia	Microeconomics	8
5005	Informatica	Computer skills	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Total CP of the first year			62
60% of CP			37
Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5058	Economia del mercato mobiliare	Securities markets	8
5009	Economia e gestione delle imprese	Corporate management	6
5044	Macroeconomia	Macroeconomics	8
5047	Statistica	Statistics	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5059	Economia monetaria	Monetary economics	8
5126	Economia monetaria e degli intermediari finanziari (aspetti internazionali)	International monetary and financial economics	6
5045	Matematica finanziaria	Financial mathematics	8

• Prima lingua straniera	First foreign language	6
<i>Precorsi di seconda lingua straniera</i>	Second foreign language (preparatory modules)	
Total CP of the second year		58
60% of CP		35
Third year year 2004-2005 a.y.		
First semester		
Code	Course title	English translation
		CP
5088	Diritto commerciale e finanziario	Business and financial law
		8
5242	Economia e gestione della banca e dell'assicurazione	Banking and insurance management
		8
5048	Finanza aziendale	Corporate finance
		8
• Opzionale n° 1 (*)	First elective course (*)	6
<i>Precorsi di seconda lingua straniera</i>	Second foreign language (preparatory modules)	
Second semester		
Code	Course title	English translation
		CP
5089	Economia applicata	Applied economics
		6
5081	Scienza delle finanze	Public economics
		6
• Opzionale n° 2 (*)	Second elective course (*)	6
• Seconda lingua straniera	Second foreign language	6
• Lavoro finale	Final report	6
Total CP of the third year		60
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.		

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.4 CORSO DI LAUREA IN ECONOMIA E LEGISLAZIONE PER L'IMPRESA – UNDERGRADUATE DEGREE IN LAW AND BUSINESS ADMINISTRATION – CLELI

Program Director: Professor Luigi Arturo Bianchi

Assistant Program Director: Dottoressa Silvia Gaia Balp

Field of study: Management (no. 17, Ministerial Decree of August 4, 2000)

2.4.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Law and Business Administration (CLELI) also has the following specific objectives:

- to provide a basic methodological, cultural, scientific and professional knowledge for the development of the multiple activities of consultancy and assistance that characterise the modern accounting profession and, more in general, the business-legal consulting profession;
- to provide an adequate knowledge of the normative, economic, technical and ethical aspects that concern an accountant's obligation to protect public interest;
- to develop the specific skills necessary for business consultancy and assistance in business administration, legal, fiscal and general economic areas:
 - in the definition and re-definition phases of structure, patrimonial and organisational arrangements of companies;
 - ordinary and extraordinary phases of business management;
 - the cessation of business activities;
- to ensure that students have mastered the methodology of economic and financial analysis and the technical instruments that support these analyses, and that they understand the (economic and legal) context that is useful for understanding the essential aspects of business problems and defining the most appropriate solutions.

2.4.2 Career opportunities

Possible career opportunities are:

- self-employed accountants for those activities permitted by the undergraduate degree and, in general, business consultants mainly in the areas of economics-finance, administration and economics-law;
- company auditors;
- in the areas of financial management, administration, taxation and the management control of industrial, commercial and service companies;
- in operational management activities and functions in financial institutions and business consultancy companies, with particular reference to administrative, tax, financial and management consultancy.

2.4.3 Program requirements breakdown

The program requirements comprise of **180** credit points divided as follows:

2 Program structures of the undergraduate degrees – CLEU

<i>Educational activities</i>	<i>CP</i>
22 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- particular emphasis on interdisciplinary training;
- an in-depth study of business economic subjects with particular reference to management, administrative and organisational areas;
- attention to the legal area with particular reference to civil, commercial, public, tax, labour and competition laws.

2.4.4 Program structure

First year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5001	Economia aziendale	Theory and principles of management	8
5021	Istituzioni di diritto privato	Principles of private law	8
5023	Istituzioni di diritto pubblico	Principles of public law	6
5015	Matematica generale	Mathematics	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5007	Contabilità e bilancio	Accounting and financial statements	8
5024	Diritto del lavoro	Labour law	4
5009	Economia e gestione delle imprese	Corporate Management	6
5013	Microeconomia	Microeconomics	8
5005	Informatica	Computer skills	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Total CP of the first year			60
60% of CP			36
Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5043	Contabilità e bilancio 2	Accounting and financial statements 2	8
5083	Diritto commerciale	Company and business law	8
5044	Macroeconomia	Macroeconomics	8
5047	Statistica	Statistics	6
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	

Second semester			
Code	Course title	English translation	CP
5061	Diritto delle procedure concorsuali	Insolvency law	4
5048	Finanza aziendale	Corporate finance	8
5045	Matematica finanziaria	Financial mathematics	4
5051	Programmazione e controllo	Managerial accounting	8
	• Prima lingua straniera	First foreign language	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Total CP of the second year			60
60% of CP			36
Third year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5093	Diritto tributario	Tax law	6
5092	Organizzazione e sistemi informativi aziendali	Management information systems	6
5081	Scienza delle finanze	Public economics	6
	• Opzionale n° 1 (*)	First elective course (*)	6
	• Seconda lingua straniera	Second foreign language	6
Second semester			
Code	Course title	English translation	CP
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	6
5094	Revisione aziendale	Financial auditing	6
5084	Strategia e politica aziendale	Business strategy	6
	• Opzionale n° 2 (*)	Second elective course (*)	6
	• Lavoro finale	Final report	6
Total CP of the third year			60
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.			

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.5 CORSO DI LAUREA IN ECONOMIA PER LE ARTI, LA CULTURA E LA COMUNICAZIONE – UNDERGRADUATE DEGREE IN ECONOMICS AND MANAGEMENT OF ARTS, CULTURE AND COMMUNICATION – CLEACC

Program Director: Professor Severino Salvemini

Assistant Program Director: Dottor Bernardino Provera

Field of study: Management (no. 17, Ministerial Decree of August 4, 2000)

2.5.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Economics and Management of Arts, Culture and Communication (CLEACC) also has the following specific objectives:

- to integrate economic culture with general culture in order to construct complete professionalism (management, planning and entrepreneurial) in the arts, culture and communication sectors;
- to provide the fundamental knowledge necessary to understand the relationships between cultural institutions and their markets, including the restrictions and functional conditions of the institutional reality of the public service;
- to ensure that students have mastered the methodology of economic, juridical and social analysis necessary for understanding the development of business procedures;
- to provide the skills necessary for business management, from the point of view of operational, commercial, organisational and financial management aspects;
- to develop organisational skills in students, in terms of organisational ability and the understanding of the main group dynamics and decision, negotiating and learning processes;
- to acquire an understanding of the technological scenario and the consequent repercussions of technological innovations on means of communication and general cultural services;
- to develop creative and entrepreneurial skills in order to create new methods for use in the arts, culture and communication sectors.

2.5.2 Career opportunities

Possible career opportunities are:

- middle managers in companies concerned with communications, entertainment, museums and libraries;
- management of programming and scheduling in communication companies;
- management of the rights and distribution of the above;
- management of internal and external communication;
- management of the organisation of special events, entertainment shows and festivals;
- management of organisation of tourist-cultural exhibitions;

- management of analysis of the economic sectors in the artistic heritage and multimedia sectors;
- management of the new forms of communication connected to new technologies;
- management activities in the arts, culture, sport and communications sectors;
- theme parks managers;
- entrepreneurial, professional and consultancy activities in the sectors referred to above.

In these positions the professional figure is specifically responsible for developing decisions linked to commercial and marketing functions, organisation and computer systems, finance and fund raising, logistics, strategy and general management.

The third year of the CLEACC includes various specific learning projects based on the sectors linked to possible career opportunities, involving media, publishing, museums, arts, parks, libraries, theatre, cinema, television, radio, music, sport, tourism, fashion and exhibitions.

2.5.3 Program requirements breakdown

The program requirements comprise of **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
23 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- a wide basic knowledge on economic, legal and quantitative subjects (particularly in the first and second years);
- an in-depth study of the main characteristics of business management (particularly in the second and third year);
- a wide amount of cultural work on historical, technological, humanistic and artistic subjects (particularly in the second year);
- a third year where, apart from developing the strategic and commercial dimensions of companies, students are given the opportunity of developing the operational aspects of the economic sectors of culture and communication, on the basis of their professional choice.

In the 2003-2004 academic year a cycle of studies commenced with the teaching in two languages for one of the two CLEACC class groups, all courses in the first year taught in English and some courses in the second year (2004-2005 a.y.) and in the third year (2005-2006 a.y.) taught in English and others in Italian.

2.5.4 Program structure (Italian class group)

First year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5001	Economia aziendale	Theory and principles of management	8
5021	Istituzioni di diritto privato	Principles of private law	6
5016	Matematica generale – Statistica (I parte)	Mathematics and Statistics (Part I)	6
5028	Storia economica	Economic history	6
5010	Tecnologie per la cultura e la comunicazione	New media for culture and communication	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5007	Contabilità e bilancio	Accounting and financial statements	6
5003	Management delle istituzioni culturali	Cultural management	8
5016	Matematica generale – Statistica (II parte)	Mathematics and Statistics (Part II)	4
5013	Microeconomia	Microeconomics	8
5005	Informatica	Computer skills	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Total CP of the first year			60
60% of CP			36
Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5294	Arte e cultura (see note) (I parte)	Arts and culture (see note) (Part I)	6
5063	Introduzione alla filosofia	Introduction to the philosophy	4
5023	Istituzioni di diritto pubblico	Principles of public law	6
5044	Macroeconomia	Macroeconomics	6
5082	Sistemi informativi aziendali	Management information systems	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5294	Arte e cultura (see note) (II parte)	Arts and culture (see note) (Part II)	12
5066	Comportamento organizzativo	Organizational behaviour	6
5050	Marketing		6
5067	Statistica (Indagini campionarie)	Statistics (sample surveys)	4
	• Prima lingua straniera	First foreign language	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Total CP of the second year			60
60% of CP			36
Third year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	4

2 Program structures of the undergraduate degrees – CI EACC

5048	Finanza aziendale	Corporate finance	6
5097	Laboratorio settoriale (see note)	Sectorial workshop (see note)	6
5081	Scienza delle finanze	Public economics	4
	• Opzionale n° 1 (*)	First elective course (*)	6
	<i>Precorsi di seconda lingua straniera</i>		<i>Second foreign language (preparatory modules)</i>
Second semester			
Code	Course title	English translation	CP
5096	Diritto dei beni immateriali	Intellectual Property Law	6
5095	Economia delle aziende pubbliche e non profit	Management of public institutions and non-profit organizations	6
5098	Progettazione	Organization Design	4
	• Opzionale n° 2 (*)	Second elective course (*)	6
	• Seconda lingua straniera	Second foreign language	6
	• Lavoro finale	Final report	6
Total CP of the third year			60

(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.

2.5.5 Program structure (class group with teaching partially in Italian and partially in English)

First year 2003-2004* a.y.			
First semester			
Code	Course title		CP
5028	Economic history		6
5016	Mathematics and Statistics (Part I)		6
5010	New media for culture and communication		4
5021	Principles of private law		6
5001	Theory and principles of management		8
	<i>First foreign language (preparatory modules)</i>		
Second semester			
Code	Course title		CP
5007	Accounting and financial statements		6
5003	Cultural management		8
5016	Mathematics and Statistics (Part II)		4
5013	Microeconomics		8
5005	Computer skills		4
	<i>First foreign language (preparatory modules)</i>		
Total CP in first year			60
60% of CP			36

(*) In order to provide complete information, the first year of the program structure no longer offered is also indicated (2003-2004 a.y.).

Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5294	Arte e cultura (I parte) (see note)	Arts and culture (Part I) (see note)	6
5063	Introduction to the philosophy		4
5044	Macroeconomics		6
5082	Management information systems		4
5023	Principles of public law		6
<i>First foreign language (preparatory modules)</i>			
<i>Second foreign language (preparatory modules)</i>			
Second semester			
Code	Course title	English translation	CP
5294	Arte e cultura (II parte) (see note)	Arts and culture (see note) (Part II)	12
5050	Marketing		6
5066	Organizational behaviour		6
5067	Statistics (sample surveys)		4
	• First foreign language		6
<i>Second foreign language (preparatory modules)</i>			
Total CP in second year			60
60% of CP			36

Detailed information regarding the courses taught in Italian and English in the third year will be published during the 2005-2006 a.y.

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Management, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

Note

Cod. 5294 Arte e cultura [Arts and culture]

This is an annual course assigned 18 CP. The course is divided into two parts (I and II semester), the credit points are awarded at the completion of Part II.

Students must attend one of the following workshops: Opinione Pubblica [*Public opinion*]; Informazione e narrazione [*Information and narration*]; Visual arts (taught in English); Arti visive [*Visual arts*]; Storia dello spettacolo [*History of entertainment*]; Fondamenti e Istituzioni delle Umanità occidentali [*Western Humanity Foundations and Institutions*].

At the end of the first year students can make their choices by using the "yoU@B" student diary, clicking on "Workshop choices Arte e Cultura [Arts and culture] CLEACC 5294"

Students must indicate their choices of workshops in order of preference. If the workshops chosen by the students are not evenly distributed, or the workshop chosen as first choice is full, students will be assigned to their second choice if there are still places available for this, while if their second choice is full they will be assigned to their third

choice, and so on. Students will be informed of their workshop allocations through a personalised message in their yoU@B student diary.

Cod. 5097 Laboratorio settoriale [Sectorial workshop]

Students must attend one workshop from among: Fashion & Lifestyle, Arte e cultura [*Art and culture*], Radio e televisione [*Radio and television*], Teatro e spettacolo dal vivo [*Theatre and live entertainment*], Cinema, Editoria ed editoria multimediale [*Publishing and multimedia publishing*], Musica e discografia [*Music and the record industry*], Comunicazione [*Communications*], Turismo e territorio [*Tourism and territory*], Design and Biblioteche e archivi digitale [*Libraries and digital files*].

At the end of the second year the choices must be made through the “yoU@B” student diary, clicking on “Workshop choices cod. 5097”.

Students can make four choices in order of preference. If the workshops chosen by the students are not evenly distributed, students will be assigned to their second choice if there are still places available for this, while if their second choice is full they will be assigned to their third choice, and so on. Students will be informed of their workshop allocations through a personalised message in their yoU@B student diary.

2.6 CORSO DI LAUREA IN DISCIPLINE ECONOMICHE E SOCIALI – UNDERGRADUATE DEGREE IN ECONOMICS AND SOCIAL SCIENCES – DES

Program Director: Professor Andrea Beltratti

Assistant Program Director: Dottoressa Elena Carniti

Field of study: Economics (no. 28, Ministerial Decree of August 4, 2000)

2.6.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Economics and Social Sciences (DES) also has the following specific objectives:

- to provide the fundamental knowledge necessary to reach an in-depth understanding of the structure of the economic system;
- to provide students with the opportunity to acquire a way of studying and carrying out research that allows them to continuously learn throughout their professional life;
- to develop the ability to manage change, innovation and interaction in the range of systems characterised by various grades of complexity;
- to supply students with IT and statistical analysis tools that are applied in the macroeconomic and microeconomic fields.

2.6.2 Career opportunities

The Undergraduate DES Degree is basically a preliminary course for the Graduate DES degree, although on completion of the undergraduate degree the following career opportunities are available:

- applied and theoretical research activities;
- study activities and operational functions in the manufacturing, financial and service sectors;
- study and operational activities connected to independent authorities, international organisations and both public and private organisations;
- working for consultancy companies.

2.6.3 Program requirements breakdown

The program requirements comprise of **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
19 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

2 Program structures of the undergraduate degrees – DES

The academic curriculum provides:

- economic subjects, with reference to asset, financial, monetary and employment markets;
- business subjects, to help students acquire a basic knowledge of the functional structures of manufacturing organisations;
- quantitative subjects, as support for economic analysis and the application of mathematical and statistical instruments in the field of applied research;
- historical, social and political subjects, in order to understand the economic system from the point of view of institutions and interaction between the different social components.

2.6.4 Program structure

First year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5001	Economia aziendale	Theory and principles of management	8
5021	Istituzioni di diritto privato	Principles of private law	8
5015	Matematica generale (I parte)	Mathematics (Part I)	8
5005	Informatica	Computer skills	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5007	Contabilità e bilancio	Accounting and financial statements	6
5023	Istituzioni di diritto pubblico	Principles of public law	6
5015	Matematica generale (II parte)	Mathematics (Part II)	4
5013	Microeconomia	Microeconomics	8
5028	Storia economica	Economic history	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Total CP of the first year			60
60% of CP			36
Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5009	Economia e gestione delle imprese	Corporate management	6
5044	Macroeconomia	Macroeconomics	8
5068	Matematica per l'economia e le scienze sociali	Mathematics for economics and social sciences	8
5047	Statistica	Statistics	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5099	Analisi dei dati	Data analysis	10
5069	Analisi economica	Economic analysis	8

2 Program structures of the undergraduate degrees – DES

5011	Economia dei mercati e degli intermediari finanziari	Financial markets and institutions	6
	• Prima lingua straniera	First foreign language	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
	Total CP of the second year		60
	60% of CP		36
Third year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5083	Diritto commerciale	Company and business law	8
5101	Econometria	Econometrics	6
5081	Scienza delle finanze	Public economics	8
	• Opzionale n° 1 (*)	First elective course (*)	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5100	Politica economica	Economic policy	8
5102	Storia economica e sociale	Economic and social history	6
	• Opzionale n° 2 (*)	Second elective course (*)	6
	• Seconda lingua straniera	Second foreign language	6
	• Lavoro finale	Final report	6
	Total CP of the third year		60
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other			

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Economics, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.7 CORSO DI LAUREA IN ECONOMIA DEI MERCATI INTERNAZIONALI E DELLE NUOVE TECNOLOGIE - UNDERGRADUATE DEGREE IN ECONOMICS OF INTERNATIONAL MARKETS AND NEW TECHNOLOGIES - CLEMIT

Program Director: Professor Franco Malerba

Assistant Program Director: Dottoressa Nicoletta Corrocher

Field of study: Economics (no. 28, Ministerial Decree of August 4, 2000)

2.7.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Economics of International Markets and New Technologies (CLEMIT) also has the following specific objectives:

- to provide an understanding of the methods and cultural, scientific and professional aspects necessary for graduates in economics applied to sectors with a high level of internationalisation and high innovative content;
- to supply tools for the analysis of the functioning of international markets and innovative sectors and for an understanding of the ways companies operate in these contexts;
- to develop the skills necessary for participating in the management of the processes of innovation and internationalisation.

2.7.2. Career opportunities

Possible career opportunities are:

- operational functions and analysis activities connected with international companies;
- sector analysts in companies involved in the category, venture capital companies and independent authorities concerned with regulations and competition;
- research activities applied to topics concerned with innovation and internationalisation;
- operational functions and analysis activities in the area of innovative, large- and small-scale companies;
- activities in business consultancy companies on subjects connected with innovation and internationalisation;
- experts in innovation and technology transfer in business development centres, university – industry liaison offices, public agencies for the promotion of innovation and international organisations (European Union, OECD, etc.);
- the management of intellectual rights (licences and patents).

2.7.3 Program requirements breakdown

The program requirements comprise of **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
21 compulsory courses	146
2 elective courses	12
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	6

The academic curriculum provides:

- a wide basic training in the first and second years, characterised by the close integration of economic material with management subjects, together with mathematical-statistical and legal subjects;
- an in-depth study, in the second and third years, of subjects linked to the development of markets, the modality of international competition, the characteristics of innovation, institutional and market regulation contexts and the growth potential of countries;
- in the third year, interdisciplinary projects concerned with economic applications in advanced technology sectors (information technology and multimedia; telecommunications; Internet and e-commerce; pharmaceuticals and biotechnology; energy and the environment; robotics and expert systems; advanced services).

2.7.4 Program structure

First year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5001	Economia aziendale	Theory and principles of management	8
5021	Istituzioni di diritto privato	Principles of private law	6
5015	Matematica generale (I parte)	Mathematics (Part I)	6
5029	Storia economica dell'industria	Industrial history	6
5005	Informatica	Computer skills	4
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5007	Contabilità e bilancio	Accounting and financial statements	6
5009	Economia e gestione delle imprese	Corporate management	6
5023	Istituzioni di diritto pubblico	Principles of public law	4
5015	Matematica generale (II parte)	Mathematics (Part II)	6
5013	Microeconomia	Microeconomics	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
Total CP of the first year			60
60% of CP			36
Second year 2004-2005 a.y.			
First semester			
Code	Course title	English translation	CP
5070	Economia industriale ed economia dell'impresa	Industrial organization and fundamentals of management	8
5044	Macroeconomia	Macroeconomics	8

2 Program structures of the undergraduate degrees – CLEMIT

5050	Marketing		6
5047	Statistica	Statistics	8
	<i>Precorsi di prima lingua straniera</i>	<i>First foreign language (preparatory modules)</i>	
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Second semester			
Code	Course title	English translation	CP
5071	Diritto commerciale ed industriale	Company and business law and intellectual property	6
5101	Econometria	Econometrics	6
5072	Economia internazionale	International trade	8
5046	Organizzazione aziendale	Organization theory	6
	• Prima lingua straniera	First foreign language	6
	<i>Precorsi di seconda lingua straniera</i>	<i>Second foreign language (preparatory modules)</i>	
Total CP of the second year			62
60% of CP			37
Third year a.y. 2004-2005			
First semester			
Code	Course title	English translation	CP
5103	Economia dei mercati finanziari internazionali	International financial markets	6
5106	Gestione dell'innovazione	Innovation management	8
5104	Innovation and industrial dynamics		8
	• Opzionale n° 1 (*)	First elective course (*)	6
	• Seconda lingua straniera	Second foreign language	6
Second semester			
Code	Course title	English translation	CP
5105	Laboratorio sui settori innovativi e nuove tecnologie (see note)	Workshop on innovative sectors and new technologies (see note)	6
5107	Politica economica (Regolamentazione e localizzazione)	Economic policy (regulation and localization)	6
	• Opzionale n° 2 (*)	Second elective course (*)	6
	• Lavoro finale	Final report	6
Total CP of the third year			58
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.			

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Economics, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

Note:

Cod. 5105 Laboratorio sui settori innovativi e nuove tecnologie [Workshop on innovative sectors and new technologies]

The course consists of 8 workshops, divided into two groups of 4:

Group A: Energia e ambiente [*Energy and the environment*]; Multimedia; Farmaceutica e biotecnologie [*Pharmaceuticals and biotechnology*] (taught in English); Strategie di internazionalizzazione [*Internationalisation strategies*] (taught in English).

Group B: Supply-chain management; Telecomunicazioni [*Telecommunications*]; Innovazione e diritti di proprietà intellettuale [*Innovation and intellectual property rights*] (taught in English); Internet and e-commerce (taught in English);

During the first semester of the third year students must attend two of the eight workshops, indicating their preferences through the “yoU@B” student diary, clicking on “Workshop choices cod. 5105 Settori innovativi e nuove tecnologie [*Innovative sectors and new technologies*]” and follow the instructions indicated for each group of choices.

If the workshops chosen by the students are not evenly distributed, students will be assigned to their second choice if there are still places available for this, while if their second choice is full they will be assigned to their third choice, and so on. Students will be informed of their workshop allocations through a personalised message in their yoU@B student diary.

2.8 CORSO DI LAUREA IN ECONOMIA E MANAGEMENT INTERNAZIONALE – UNDERGRADUATE DEGREE IN INTERNATIONAL ECONOMICS AND MANAGEMENT – DIEM

Program Director: Professor Tito Boeri

Assistant Program Director: Dottoressa Elisabetta Barone

Field of study: Economics (no. 28, Ministerial Decree of August 4, 2000)

2.8.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in International Economics and Management (DIEM) also has the following specific objectives:

- to provide an understanding of the methods and cultural, scientific and professional aspects necessary for graduates in international economy and private and public companies that have strong international connections;
- to offer fundamental instruments for the understanding of market functions and their development and international competition, with particular reference to the European Union single market as a platform for global competition;
- to understand management models typical of companies of a significant international dimension and, more generally, company behaviour in different economic systems that are becoming increasingly integrated.

2.8.2 Career opportunities

Possible career opportunities are connected with research activities and operational functions in the area of:

- multinational companies;
- export-oriented companies;
- financial institutions operating in international markets;
- international organisations;
- independent authorities concerned with supporting internationalisation. DIEM also provides basic training for careers as economists in the area of international organisations and public companies concerned with supporting internationalism.

2.8.3 Program requirements breakdown

The program requirements comprise of **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
19 compulsory courses	130
4 elective courses	24
First foreign language from European Union	6
Second foreign language from European Union	6
Computer skills	4
Final report	10

The academic curriculum provides:

- in the first and second year of the degree, a wide economic training with many interdisciplinary elements aimed at closely integrating economic material with business material, together with quantitative methods and law;
- an in-depth study, in the second and third year, of subjects that provide an understanding of the internationalisation of companies and European economic integration, and makes it possible to compare institutional contexts and market regulations in different countries and to analyse the interdependency that exists between markets functions and the public regulation of national and supranational organisations;
- the third year of the degree includes compulsory periods dedicated to internships or study abroad, seminars on topics concerned with internationalisation, globalisation and European integration, with the participation of managers of multinational companies, European government executives and executives from international organisations.

The course is taught entirely in English and, given the presence of students and teaching staff from different countries, in an international environment.

The prerequisites admission to the undergraduate degree are:

- First Certificate in English (FCE), or
- Business English Certificate vantage (ex BEC 2), or
- IELTS with a minimum mark of 6.5 out of 9, or
- TOEFL with a minimum mark of 550 out of 677 (if paper based) or 213 out of 300 (if computer based), or
- Certificate in Advanced English (CAE), or
- Certificate of Proficiency in English (CPE), or
- Secondary school diploma in English, valid for admission to Italian Universities, (at least 50% of the subjects in the curriculum must have been taught in English) or
- native English speaker.

The Admission Committee reserves the right to evaluate any other English language certificate students may hold.

2.8.4 Program structure

First year 2004-2005 a.y.		
First semester		
Code	Course title	CP
5025	Introduction to the legal system I	6
5002	Management	8
5018	Mathematics and modelling	8
5006	Computer science for business	4
<i>First foreign language (preparatory modules)</i>		
Second semester		
Code	Course title	CP
5008	Accounting and financial statements analysis	6
5019	Data analysis	8

2 Program structures of the undergraduate degrees – DIEM

5026	Introduction to the legal system II	6
5014	Microeconomics	8
	• First foreign language	6
Total CP of the first year		60
60% of CP		36
Second year 2004-2005 a.y.		
First semester		
Code	Course title	CP
5118	Financial mathematics	6
5120	International and European law	6
5114	Macroeconomics	8
5273	Personnel economics and organisational behaviour	8
<i>Second foreign language (preparatory modules)</i>		
Second semester		
Code	Course title	CP
5119	Comparative business law	6
5117	Comparative political economics	6
5122	Corporate finance	6
5121	European economic policy	6
5115	International economics (real and monetary)	10
<i>Second foreign language (preparatory modules)</i>		
Total CP of the second year		62
60% of CP		37
Third year 2004-2005 a.y.		
First semester		
Code	Course title	CP
5292	Business strategy	6
5243	Financial market and institutions	6
5124	International marketing	6
	• 2 elective courses (*)	12
<i>Second foreign language (preparatory modules)</i>		
Second semester		
Code	Course title	CP
	• 2 elective courses (*)	12
	• Second foreign language	6
	• Final report	10
Total CP of the third year		58
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose the number of electives they take in any semester.		

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Economics, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.

2.9 CORSO DI LAUREA IN SCIENZE GIURIDICHE – UNDERGRADUATE DEGREE IN LAW – CLSG

Program Director: Professor Stefano Libeman

Assistant Program Director: Dottor Maurizio Del Conte

Field of study: Scienze Giuridiche (no. 31, Ministerial Decree of August 4, 2000)

2.9.1 Educational objectives

While respecting the educational objectives of the field of study that the program belongs to, the Undergraduate Degree in Law (CLSG) also has the following specific objectives:

- to provide a knowledge of legal procedures and of the cultural and technical fundamentals for training jurists who work mainly for and/or in companies;
- complete the legal training by providing basic economic, business and quantitative knowledge;
- develop legal skills also in European and international contexts.

2.9.2 Career opportunities

The Undergraduate Degree in Law is basically a preliminary program for the Graduate Degree in Law.

The main objective is to train graduates for traditional careers (magistrates, lawyers, notaries) and in particular: as civil and penal magistrates who operate in the commercial, bankruptcy and labour sections; lawyers working for international studios that mainly work with large companies, and jurists specialising in relations with foreign and non-government institutions or for institutions specialising in the business activities of independent authorities.

On completion of the undergraduate degree, however, it is possible to find employment in the legal departments of financial sectors, public administration and private companies.

2.9.3 Program requirements breakdown

The program requirements comprise of **180** credit points divided as follows:

<i>Educational activities</i>	<i>CP</i>
21 compulsory courses	148
2 elective courses	12
Foreign language from European Union	6
Computer skills	4
Projects/seminars	6
Final report	4

The academic curriculum provides:

- a basic training in the main juridical disciplines both in the area of private and business law and in the area of public, penal, procedural, international and historical-philosophical law;

2 Program structures of the undergraduate degrees – CL SG

- the multi-year development of particularly fundamental subjects;
- the completion of juridical training with a basic knowledge of accountancy and financial reporting, the economic analysis of law and quantitative methods;
- the development of theoretical knowledge with direct experience gained from seminars and case studies.

2.9.4 Program structure

First year 2004-2005 a.y.		
First semester		
Code	Course title	English translation
5022	Diritto privato 1 e sistemi giuridici comparati	Civil law 1 and comparative law
		10
5001	Economia aziendale	Theory and principles of management
		8
5017	Metodi quantitativi	Quantitative methods
		6
5005	Informatica	Computer skills
		4
	<i>Precorsi di lingua straniera</i>	<i>Foreign language (preparatory modules)</i>
Second semester		
Code	Course title	English translation
5007	Contabilità e bilancio	Accounting and financial statements
		6
5020	Diritto costituzionale italiano ed europeo	Italian and European constitutional law
		10
5012	Principi di microeconomia e macroeconomia	Principles of economics
		8
5027	Storia del diritto italiano	Italian legal history
		6
	<i>Precorsi di lingua straniera</i>	<i>Foreign language (preparatory modules)</i>
	Total CP of the first year	58
	60% of CP	35
Second year 2004-2005 a.y.		
First semester		
Code	Course title	English translation
5073	Analisi economica del diritto	Law and economics
		6
5074	Diritto penale e procedura penale 1	Criminal law and procedure 1
		6
5075	Diritto privato 2	Civil law 2
		6
5081	Scienza delle finanze	Public economics
		6
	• Lingua straniera	Foreign language
		6
Second semester		
Code	Course title	English translation
5083	Diritto commerciale	Company and business law
		8
5077	Diritto processuale civile e fallimentare	Civil procedure and bankruptcy law
		10
5078	Diritto tributario italiano ed europeo	Italian and European tax law
		6
5076	Istituzioni di diritto del lavoro	Labour law
		6
	Total CP of the second year	60
	60% of CP	36
Third year 2004-2005 a.y.		
First semester		
Code	Course title	English translation
5108	Diritto amministrativo	Administrative law
		6

2 Program structures of the undergraduate degrees – CLSG

5109	Diritto ed economia dei mercati e degli intermediari finanziari	Financial institutions and markets law and economics	8
5113	Diritto privato 3	Civil law 3	6
5110	Filosofia del diritto	Jurisprudence, theory of justice	6
	• Opzionale n° 1 (*)	First elective course (*)	6
Second semester			
Code	Course title	English translation	
5111	Diritto internazionale e comunitario	International and European law	8
5112	Diritto penale e procedura penale 2	Criminal law and procedure 2	6
	• Opzionale n° 2 (*)	Second elective course (*)	6
	• Progetto/seminario	Project/seminars	6
	• Lavoro finale	Final report	4
Total CP of the third year			62
(*) Please note that the positioning of the elective courses in the both the first and second semesters is purely a guideline. Students can choose to take both the electives in the first semester, both in the second semester or one in the first semester and the other in the second semester.			

It should be noted that while respecting the educational objectives of the undergraduate degree and of the ministerial tables relative to the field of study of Legal Studies, the program structure may be subject to slight variations decided on by the Faculty Council.

Detailed information about elective courses, foreign language paths, computer skills and final reports is contained in chapters 3 and 6.