

Milan, prot. n. 21479
[Ref. R.F. H2020]

**COMPETITION FOR THE CONFERRAL OF 1 COLLABORATION CONTRACT
AT THE IGIER RESEARCH CENTRE OF UNIVERSITA' COMMERCIALE
"LUIGI BOCCONI" OF MILAN, FINANCED BY ERC**

Article. 1

The Università Commerciale "Luigi Bocconi" of Milan is launching a competition based on qualifications and tests for the conferral, by means of an appropriate contract, of 1 collaboration contract with the following characteristics:

Duration: 12 months

Research Centre: IGIER

Financed by: ERC

Scientific Coordinator: Prof. Eliana La Ferrara

Research Project: ASNODEV - Aspirations Social Norms and Development (ERC-AdG)
Many crucial choices among the poor depend on the beliefs they hold regarding their own abilities as well as economic opportunities. Anti-poverty interventions can thus work on providing more resources to people but also on aligning their expectations and aspirations with development goals. ASNODEV will investigate these issues and how they depend on the social norms prevailing in a country.

Job description:

In collaboration with the PI, the postdoc will help conceptualize and assess the role of aspirations in economic development and/or the influence of social norms on individual beliefs and goals. The research tasks will involve one or more of the following: (1) theoretical modeling of aspirations; (2) design of lab experiments to measure and understand the formation of aspirations; (3) design, implementation and analysis of field based interventions (e.g., randomized controlled trials) on aspirations and social norms. The postdoc will also be encouraged to pursue independent research with mentorship from Prof. La Ferrara.

Article. 2

Admission Requirements

Requirements

- PhD in Economics, Psychology, Public Policy, or a related field (to be obtained by September 1, 2020).

Preferred qualifications

- Expertise in one or more of the following fields: behavioral economics, experimental economics, psychology, economic theory, applied econometrics;
- Experience with survey and/or experimental design and implementation;
- Excellent written and oral communication skills.

Relatives (up to the fourth degree of kinship) of professors in the University Council, the University Rector, or the Director General may not apply.

Candidates may obtain conditional acceptance. At any time, the administration can arrange, within reason, exclusion from the selection procedure due to the lack of the necessary requirements.

Article. 3 *Applications*

The attached Application Form, addressed to the Rector of Bocconi University, must be sent to the “Research Division” office at recruiting_ricerca@unibocconi.it. The deadline for submitting applications is **5 pm on 15/03/2020**.

Applications must clearly indicate:

- Name and surname
- date and place of birth
- fiscal code (codice fiscale)
- citizenship
- residence
- contact address
- qualifications

To apply, please submit the following documents via e-mail, indicating in the subject matter: “ASNODEV postdoc application”:

- Curriculum Vitae;
- 3 reference letters;
- Cover letter explaining interest and suitability for the position;
- Job market paper.

Article. 4 *Evaluation Committee*

The Evaluation Committee is composed as follows:

- 1st member: Director of the Research Centre or a representative
- 2nd member: Scientific Coordinator
- 3rd member: a person jointly appointed by the Director of the Research Centre and the Scientific Coordinator

The selection will be carried out by means of an evaluation of qualifications and an interview.

The Committee can allocate a maximum of 100 points for each candidate:

- Minimum 30 – maximum 40 points for the evaluation of the CV, academic

qualifications and scientific publications;

- Minimum 60 – maximum 70 points for the evaluation of the interview

Based on the selected range for the evaluation of the CV, academic qualifications and scientific publications, the Evaluation Committee may indicate, in the evaluation minute, a minimum threshold for being admitted to the interview stage.

The total (phase 1 and phase 2) minimum score to be included in the ranking list is 60.

Candidates will be informed of the interview date via e-mail, with suitable advance notice. Interviews may be held via conference call, or face to face at the University premises.

The Committee will evaluate the candidates and will rank these based on the scores obtained. The list will be valid until the end of the project, should the Scientific Coordinator wish to use the same list to recruit additional researchers.

Winning candidates will be notified in writing of the award decision. Candidates must sign the contract at the latest 15 days after receipt.

The contract is individual and indivisible.

Article.5

Rights and Duties of the Contract Worker

The contract will have a duration of 12 months and is likely to run from September 2020.

Conferral of the contract implies a commitment to undertake research and dissemination activities at the university or any other contractually agreed location.

The normal obligations of the Contract Worker include:

- Research activity in the context of the Research Project, under the supervision of Prof. La Ferrara, Scientific Coordinator of the project who will assess the activity undertaken.

Activities undertaken outside of the scope of the contract, should not conflict with the contract with the University. The Director of the Centre will assess potential conflicts of this nature, following a consultation with the Scientific Coordinator.

Such circumstances will lead to the termination of the contract.

The conferral of the contract does not constitute an employment contract and does not confer any rights to teaching roles within the University.

Article.6

Financial Compensation

The amount of the contract is **€ 38.000,00 gross**.

The University will provide accident and liability insurance cover.

Payments will be normally made in monthly post-dated instalments, following the submission, by the deadline indicated by the Administration Department, of a payment note signed by the Scientific Coordinator who will verify the activity undertaken.

Article.7

Causes of deferral or suspension of the contract

If a candidate is on maternity leave, minimum payments will be made by INPS (national insurance) with a top-up payment made by Bocconi University up to the monthly amount of the contract.

Article. 8

Treatment of Personal Data

All personal data supplied to the Faculty and Research Division of Bocconi University will be used for the current evaluation procedure and for the conferral of a collaboration contract.

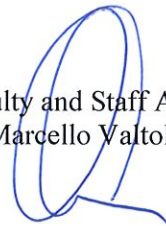
Article. 9

Advertising

The advertisement of the above-mentioned position is published on the Bocconi University website. Bocconi University may also publish this advertisement on the main international job opening websites for this sector. A copy of this advertisement is available from the Faculty and Research Division.

This advertisement is also published in Italian. In case of discrepancies between the Italian and English texts, the Italian version will be considered definitive.

Head of Faculty and Staff Administration
(Marcello Valtolina)



ATTACHMENT A

Application Form

**Al Magnifico Rettore
dell'Università Commerciale "Luigi Bocconi"**
Via Sarfatti 25
20136 MILANO

I, the undersigned born in on
(DoB) resident in address
house number.....postcode..... e-mail.....
tel.....mobile.....

ASKS

to be admitted to the selection, by means of qualifications and exam, relating to the competition number _____ of (date) _____ [Referral Code: H2020] for the assignment of **1 collaboration contract for the duration of 12 months**, to undertake research activity at the Research Centre IGIER of Bocconi University, as part of the project ASNODEV (GA n° 694882) financed by ERC.

To this end, I declare:

- a) to be a citizen of
- b) that my current address is postcode,
.....tel., (any changes to this address will be promptly communicated)
- c) to have a PhD infrom the University....., conferred on (date).....with a grade of.....;

or, as an alternative,

- d) that I will obtain a PhD by 1st September 2020, infrom the University, expected date of conferral (date)
- e) to be in the possession of other qualifications (if applicable);
- f) Fiscal Code (if applicable).

I, the undersigned, attach to my application:

- Curriculum Vitae
- 3 reference letters
- Cover letter
- Job market paper

Date

Signature.....

N.B.: documents and qualifications must be presented in pdf format. By completing this form, the candidate declares that any documents produced are exact copies of the original. Any false declarations will be punished by Law.

Date

Signature.....