

PHD IN BUSINESS ADMINISTRATION AND MANAGEMENT

GRADING SCALE									
grade	F (fail)	C	C+	B-	B	B+	A-	A	A+
Grade equivalent (out of 30)	<18	18-19	20-21	22-23	24-25	26-27	28-29	30	30 cum laude

REQUIREMENTS COHORTS AS OF 2024-2025

1st year:

Study plan:

1 preparatory course + PhD compulsory courses + curriculum compulsory courses + seminars (MNT, MKT) + research activity

Requirements:

- Exam for each course (except preparatory course)
Each course is given a grade.
- Research presentation (to be drafted under the supervision of the advisor and to be submitted before the beginning of the 2nd year: early September). No grade is given to the research presentation.

If fails in exams > 3, then the result is "NOT admitted to 2nd year" (no PhD pass).

If fails in exams \leq 3, then retake is required. Just one retake for each failed exam.

If all exams are passed (post retake, if any) and GPA is \geq 24 then the result is "admitted to 2nd year - PhD pass".

If all exams are passed (post retake, if any) and GPA is \leq 24, then the result is "NOT admitted to 2nd year".

If one or more exams are not passed (post retake, if any), then the result is "NOT admitted to 2nd year".

2nd year:

Study plan:

courses (compulsory and electives) + seminars (MNT, MKT) + research activity

Requirements:

- Exam for each course.
Retake is required in case of fail; just one retake for each failed exam.
- Second-year paper (to be drafted under the supervision of the advisor and/or the co-advisor and to be submitted by June 1st); the paper is assessed by an internal committee composed by three Faculty members of Bocconi University; the results can be: Accept; Reject.

If:

- all exams are passed (grade \geq C) and
- the result of the paper is "accept"
then the result is "admitted to 3rd year – PhD pass"

If any other situation (fail(s) in exams; Reject in the second-year paper; both fail(s) in exams and reject for the paper), then the result is "NOT admitted to 3rd year".

3rd and 4th year:

- Curriculum PhD Seminar in Business Administration & Management;
- Seminars organized by the Departments of Management & Technology, Marketing and Accounting;
- Submission of one research paper per year;
- Two seminar presentations per year to illustrate one's own research output, at least one in Bocconi;
- Thesis submission (following the detailed instructions available [at this page](#)).