

## Curriculum Vitae – Spring 2024

Family name: Smith  
Given name: Patrick  
Gender: Male  
Date of birth: (19/04/1992)  
Citizenship: USA  
email address: patrick.smith@phd.unibocconi.it

### Qualifications

#### **Bocconi University, Milan, IT**

PhD - Business Administration & Management, Sep. 2020 - Present

#### **Texas A&M University, College Station, TX**

Master in Science- Accounting, Jan. 2014 – May 2015

#### **Texas A&M University, College Station, TX**

Bachelor of Business Administration- Accounting, Aug. 2010 – Dec. 2013

### Awards and Scholarships

#### **Bocconi University, Milan, IT**

September 2020 - Present

Full PhD Fellowship

### Research Interests

*Behavioral Strategy*

*Entrepreneurship*

*Family Firms*

*Business Law*

### Working Papers

Smith, Patrick, Cheng, Yangyang. "Starstruck! The Role of Celebrity Investors in Start-Up Fundraising." *(Finalizing analyses and revising manuscript)*

Smith, Patrick. "The Impact of Socioemotional Factors on Litigation Decisions for Family Firms." *(Finalizing analyses and revising manuscript)*

Smith, Patrick. "The Impact of Affect-Based Trust in Entrepreneurial Team Formation." *(Drafting manuscript)*

Smith, Patrick. "The Role of Ownership Cohesiveness on Firm Resilience" *(Drafting manuscript)*

Smith, Patrick. "The Impact of Non-Market Distractions on Managerial Processes During Competitive Dynamics." (*Drafting manuscript*)

## Work Experience

### **Compton and Wendler, P.C., Houston, TX**

Consultant, Dec. 2018 – Aug. 2020

- Helped to produce expert witness reports in investigative, litigation, and bankruptcy matters.
- Calculated lost profit damages for broken contract disputes.
- Valued closely held businesses on behalf of shareholders.

### **Job Loop, LLC, College Station, TX**

Founder, Feb. 2017 – Sep. 2018

- Created swipe app to connect college students with local part time jobs called Job Loop.
- Managed developers in the design and development of an iOS and Android app.
- Marketed product to small businesses and college students.
- Company struggled with profitability, and was shut down in 2018.

### **IBM, Cambridge, MA**

Strategy & Analytics Consultant, Sep. 2015 – Feb. 2017

- Helped to implement IBM's Watson Technology at multiple Fortune 10 companies.
- Collected and analyzed large amounts of data, and then worked with UI designers to project results in the most useful and efficient manner.
- Gave weekly presentations to client's management and executives on how Watson and AI products being developed would benefit particular teams and work streams.

## Language Skills

English

## IT SKILL

Microsoft Word, Excel, & PowerPoint (excellent)

